Pre-Conference Session: Supercharge Your Grant Strategy with AI
Saturday, October 4, 2025
1:00 – 4:00 p.m. PT

Loews Coronado Bay Resort
4000 Coronado Bay Road
Coronado, CA 92118

Overview:

Grants are not just revenue—they're strategy. This hands-on pre-conference session is designed to help community colleges and nonprofit partners use artificial intelligence to streamline grant development, improve proposal quality, and reduce administrative burden. Participants will learn how to apply AI tools ethically and effectively within a structured grant system to increase competitiveness and reduce burnout.

Drawing on more than **$225 million in successful grants** and real-world case studies, this training goes beyond buzzwords to show exactly how AI fits into the grant lifecycle—from prospecting and proposal writing to compliance and reporting. This session is ideal for professionals looking to blend technology with strategy while keeping mission at the center.

Who Should Attend:

- Grant writers, development staff, and nonprofit fundraisers

- Workforce development leaders and community college faculty

- Continuing education and customized training professionals

- Strategic partnerships and advancement teams

Key Learning Objectives:

- Understand the fundamentals of AI in the grant writing context

- Learn how to ethically and effectively use AI to support grant strategy

- Build grant systems that reduce stress and increase sustainability

- Integrate AI into prospecting, writing, and reporting workflows

- Explore practical tools for real-time collaboration and customization

- Understand the limitations of AI—and where human judgment remains critical

- Gain templates, prompts, and workflows to take back and use immediately

Speaker Insights:

Matt Leighty is the founder and Chief Strategy Officer of [GrantFlow](#), a systems-based grant strategy firm that has helped nonprofits and community colleges secure over $225 million in funding from Government, Private Foundations and Corporations. A former healthcare policy lobbyist and current instructor at the University of Richmond's Institute on Philanthropy, Matt is also the author of *Mastering the Art of Grant Systems*. His work focuses on demystifying grants, building fundable infrastructure, and using AI as a tool—not a crutch—to empower frontline, purpose-led, organizations