

International Junior Auctioneer Championship Eligibility and Entry Requirements

The NAA NextGen program, part of the NAA's Conference & Show, is designed for youth ages 12-18 to enhance their communication skills and confidence in a fun and educational setting. To participate in specific NextGen activities, a NextGen or Young Professional registration is required. Registrations of these types also qualify individuals to compete in the separate, optional International Junior Auctioneer Championship (IJAC).

Eligibility and Entry Requirements:

- Contestants must be 12-18 years old on or before July 16.
- A \$75 entry fee is required.
- Contestants must be registered for the Conference and Show as a NextGen or Young Professional at the NAA member rate.
- 2026 IJAC contestants cannot compete in the 2026 International Auctioneer Championship (IAC).
- All contestants must attend the mandatory orientation prior to the competition. Competing order will be determined by a drawing conducted at the orientation.
- Contestants should dress professionally. Active FFA members may also wear official dress.

Contest Structure:

- Competitors will sell two items consecutively in both preliminary and final rounds, provided by the NAA and of equal value.
- The sound system is pre-set; no adjustments will be made during the contest.
- Preliminary rounds have four judges, including previous NAA IAC champions.
- Final rounds have seven judges (the IAC judges).
- Participants are introduced by contestant number in both the preliminary and finals. Disqualification without refund occurs if a contestant is not present when called.
- All preliminary participants receive a medallion.

Judging and Scoring:

- The total possible points in each category for the preliminary round are as follows:
 - Professionalism: 20 points
 - Chant/Voice: 45 points
 - Effective Auctioneering: 35 points
- The total possible points in each category for the final round are as follows:
 - Professionalism: 10 points

- Chant/Voice: 25 points
 - Effective Auctioneering: 25 points
 - Interview: 40 points
- The lowest judge's score will be dropped, and the remaining scores averaged.

- Tie-breaking procedures involve recalculating scores to include the lowest score, then prioritizing the highest Chant/Voice score, followed by the highest Effective Auctioneering score.
- The number of finalists shall be based on a sliding scale:
 - 8 or fewer contestants = 3 finalists
 - 9 to 14 contestants = 5 finalists
 - 15 to 30 contestants = 7 finalists
 - 31 to 45 contestants = 10 finalists
 - 45 or more contestants = 15 finalists
- Finalists will be announced after the preliminary round. Competing order for the finals will be determined by a drawing following the preliminary round.
- Finalists will be asked a pre-published interview question before selling their items.

Recognition and Prizes:

- Second Runner-Up: Trophy, medallion, and complimentary 2026 NAA Conference & Show registration.
- First Runner-Up: Trophy, medallion, and complimentary 2026 NAA Conference & Show registration.
- Champion: Champion trophy, champion medallion, complimentary 2026 NAA Conference & Show registration, and complimentary registration into the International Auctioneer Championship (IAC) once eligible by age.