



TargetHire® Flow Chart

BMI Best Fit Profile entered into RecruiterWare (RW) based on client's job description.



RW patented military-to-civilian matching technology presents weighted, matched candidates.



BMI Account Rep. (AR) phone screens for location, compensation, type of position, industry, et al.



BMI schedules site visits (occur within two weeks; feedback to BMI AR within 48 hours of visit).



Phone interviews by client (occur within one week; feedback to BMI AR within 24 hours after interview).



Client reviews screened candidates' info via email from BMI (feedback to BMI within 48 hours).



Client provides feedback to BMI AR to help calibrate profile and screen (key success factor!).



YES

NO

, NO



Offer extended; BMI extending the offer historically results in the best close rates; modified process can be implemented if necessary after consultation with client.



Candidate start date

BMI Services Overview

