

## **2026** Partnering Prospectus

Event Sponsorships | Marketing Opportunities



Driving Growth & Innovation:

Partnership Opportunities in Michigan's Life Sciences Ecosystem



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Are you ready to make an impact in Michigan's thriving life sciences sector? Partnering with MichBio connects you to the innovators, organizations, and resources driving the future of the life sciences industry. By collaborating with us, your organization will play a vital role in fostering growth, innovation, and opportunity while maximizing your own visibility and impact in this dynamic ecosystem.

For additional information, or to take advantage of the opportunities presented, please contact Emily Brockman at emily@michbio.org or Jamie Krajny at jamie@michbio.org.

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## WHY PARTNER WITH MICHBIO?

### **ELEVATE MICHIGAN'S LIFE SCIENCES INDUSTRY**

Partnering with MichBio positions your organization at the forefront of Michigan's thriving life sciences sector. Your partnership contributes to the advancement of our state's innovators by enabling us to:

- Attract critical investment, new businesses, and diverse talent
- Retain Michigan-made innovations, homegrown businesses, and skilled talent
- Influence business-friendly policies while enhancing public perception of the industry

### CONNECT KEY STAKEHOLDERS ACROSS THE ECOSYSTEM

MichBio serves as a connector in Michigan's life sciences community. Together, we strengthen the industry by:

- Forging Relationships that foster partnerships, growth, and mentorship
- Staying ahead of industry needs, challenges, and emerging trends
- Strategizing on impactful initiatives and resources to address shared goals

#### UNIFY INDUSTRY VOICES AND RESOURCES

Collaboration is at the heart of a resilient industry. By partnering with MichBio, you'll play a key role in aligning and amplifying the life sciences message across Michigan. We'll help you to:

- Align Messaging to showcase the power of Michigan's life sciences
- Stimulate Synergy between organizations, ideas, and partnerships
- Collaborate Strategically on shared challenges to tackle them more effectively

With MichBio, you're not just a partner—you're an active participant in shaping Michigan's future as a leading hub for life sciences. Partner with us to build relationships, drive innovation, and elevate the entire ecosystem.

For additional information, or to take advantage of the opportunities presented, please contact Emily Brockman at emily@michbio.org or Jamie Krajny at jamie@michbio.org.

INVEST WHERE MICHIGAN'S LIFE SCIENCES CONNECT AND GROW.



## YEAR AT A GLANCE 2026

## **January**

• Jan. 27 | 4:00-6:00 PM 2026 Legislative Welcome Reception | Lansing

## **February**

- Feb. 11 | 5:00-7:00 PM BioMixer | Grand Rapids
- Feb. 19 | TBD Patient Advocacy Forum | Virtual

## March

- March 4 | 5:00-7:00 PM BioMixer | Detroit
- March 11 | 5:00-7:00 PM BioArbor | Ann Arbor
- March 16 | TBD Michigan BioTalent Summit | Lansing

## **April**

- April 8 | 5:00-7:00 PM BioArbor | Ann Arbor
- April 22 | 5:00-7:00 PM BioMixer | Oakland County

## May

 May 11 | TBD Drug Discovery & Development Symposium | Ann Arbor

### June

- June 3 | 5:00-7:00 PM BioMixer | Kalamazoo
- June 10 | 5:00-7:00 PM BioArbor | Ann Arbor

## **August**

• Aug. 24 | 5:00-7:00 PM BioMixer | Marquette

## **September**

 Sept. 30 | TBD Michigan Medical Device Summit | Ann Arbor

## **October**

- Oct. 7 | 5:00-7:00 PM BioArbor | Ann Arbor
- Oct. 14 | 5:00-7:00 PM BioMixer | Traverse City

### **November**

 Nov. 4 | 5:00-7:00 PM BioArbor | Ann Arbor

### **December**

- Dec. 9 | 5:00-7:00 PM BioArbor | Ann Arbor
- Dec. 10 | 5:00-7:00 PM BioMixer | Lansing



## MICHBIO NETWORKING EVENTS

## **Where Connections Spark Opportunity**

MichBio's networking programs unite Michigan's life sciences community—entrepreneurs, researchers, investors, educators, and students—to share ideas and spark collaboration. Through year-round events, sponsors connect their brand with innovation, growth, and statewide impact.



BioMixer event and a feet-hours gatherings held statewide—bringing processing academics, and students together to network, collaborate Michigan's biosciences community.

## 35,000 (ANNUAL)

dsive sponsor of 10 after-hours statewide events opportunity to present an informational talk at one event

- Logo featured on all event materials and promotions
- Option to distribute branded collateral at events



BioArbor blends expert-led discussion with valuable networking among entrepreneurs, investors, and innovators.

### **BioArbor Sponsorship Options**

- Exclusive Annual Sponsor \$10,000
- · Co-Sponsor (3 available) \$5,000 each

#### **Benefits**

- Sponsorship of six BioArbor sessions
- Option to moderate or give brief welcome remarks at events
- Serve on BioArbor steering committee
- Logo on all event promotions

## MICHBIO ADVOCACY EVENTS

## **2026 Legislative Welcome Reception**

Tuesday, January 27, 2026 | 4:00-6:00 PM Kelley Cawthorne 208 N. Capitol Ave 3<sup>rd</sup> Floor, Lansing

Join us as we welcome Michigan's legislators and staff at this exclusive reception. Your support is essential in shaping the future of our industry and connecting innovation with policymaking.

Sponsorship allows you to engage directly with Michigan's policymakers, showcase the economic impact of the life sciences sector, and highlight groundbreaking advancements. Together, we'll foster impactful discussions and set priorities to drive growth and innovation.

Your participation will help build connections and ensure that the statewide lifescience industry thrives.

Note: Attendance limited to Michbio members and sponsors only.

## Premium Supporter \$1500 (Members \$1000)

- Logo prominently featured on event website
- Logo placement on all event promotions (digital and print)
- Social media posts (highlighting company + tagging)
- Logo placement on event signage
- Introduction/recognition at event

# Academic or Non-profit Organization Supporter \$350 (Members \$250)

- · Logo placement on event website
- Logo placement on event signage
- · Recognition at event







## MICHBIO SIGNATURE EVENTS

## WHERE MICHIGAN'S LIFE SCIENCES COMMUNITY COMES TOGETHER

Each year, MichBio convenes the state's leading biosciences professionals for high-impact conferences and forums focused on collaboration, education, and innovation. From patient engagement to emerging therapies and medical technology, these events attract top decision-makers and offer unmatched opportunities for brand exposure and thought leadership.

## Signature Event Sponsorships varies but generally include:

- Complimentary registrations
- Exhibitor space

- Recognition in event promotions
- Speaker/moderator opportunities

STAND OUT WHERE MICHIGAN'S BIOSCIENCES LEADERS CONVENE, COLLABORATE, AND CREATE THE FUTURE.





### PATIENT ADVOCACY FORUM

## February 19, 2026 Virtual Event

This virtual event unites Michigan's patient advocacy community, policymakers, and life sciences leaders to advance patient-centric innovation. Participants will explore best practices and collaborations that elevate the patient voice from discovery through commercialization.

## >> CLICK TO LEARN MORE

## CUTTING EDGE DRUG DISCOVERY & DEVELOPMENT SYMPOSIUM

## May 11, 2026 Washtenaw Community College, Ann Arbor

This symposium brings together researchers, students, and bio-industry professionals to highlight Michigan's growing R&D ecosystem. Attendees will explore emerging discoveries, academic-industry collaborations, and innovations driving new therapeutic breakthroughs.

## >> CLICK TO LEARN MORE

### **BIOTALENT SUMMIT**

## March 16, 2026 Lansing Community College, Lansing

A statewide forum connecting educators, employers, and workforce leaders to strengthen Michigan's life sciences talent pipeline. Discussions will focus on aligning education and industry needs, closing talent gaps, and developing strategies to recruit and retain top biosciences talent.

## >> CLICK TO LEARN MORE

## MICHIGAN MEDICAL DEVICE SUMMIT

## September 30, 2026 Washtenaw Community College, Ann Arbor

MichBio's flagship conference for the medtech sector convenes innovators, manufacturers, suppliers, and policymakers to discuss the future of medical device development. The Summit showcases Michigan's leadership in advancing technologies that improve patient care and cluster growth.

## >> CLICK TO LEARN MORE

Want to support an event but don't see an option that works for your brand, contact us! We would be happy to work with you to help you reach your goals. Please contact Emily Brockman, Director, Member Relations emily@michbio.org.



## ADVERTISE WITH MICHBIO

### Social Media Advertising - Members \$300; Nonmembers \$500

- Advertisers to provide copy and image for social post in PNG, JPG, GIF or MP4/MOV format along with a URL for direction
- All posts will indicate an ad with #ad

LinkedIn Followers: 2500+ X Followers: 1400+ Facebook Followers: 300+

### Quarterly BioLink E-Newsletter Sponsorship - \$1,000

- Exclusive sponsor in one quarterly newsletter (i.e. six newsletters per quarter)
- Ad position placement in the e-newsletter (per MichBio discretion)
- Social media promotion on MichBio channels

In 2025 BioLink was distributed to approx. 15,000 contacts 2x/month, with an open rate of 32% and a click-through rate of 36%

## Website Advertising - Members \$500; Nonmembers \$700

- Monthly ads one company per month
- Ad Specs 1500 x 350 px

### BioMatters® Advertising - \$750-\$2,500

- Quarter, half, or full-page color advertisement
- Physical distribution to over 1,000 members, partners, and legislators
- Digital distribution to over 22,000 industry contacts and social media followers
- 2026 publications distributed in May and September

## BioMatters® Sponsored Content - \$1,000-\$2,500

- Half or full-page featured content, including images and logo
- Distributed in hard copy and digitally

Michbio's website was redesigned in 2025. There are now new advertising opportunities available across the site.

**2025** stats

Digital Reach: 20,000+ Estimated Readership: 30,000



## **CONTACT US**

MichBio has been driving bio-industry growth in Michigan by providing access to resources and information critical to success, advocating for policy decisions that support the long-term viability of the life sciences, and connecting the people, companies, and ideas necessary to create the next generation of bio-innovation.

Interested in the listed sponsorship, partnership, or marketing opportunities? Want to explore an option you don't see listed? OUR TEAM IS READY TO HELP YOU IDENTIFY THE BEST WAYS TO ENGAGE WITH MICHIGAN'S THRIVING LIFE SCIENCES COMMUNITY.

Whether you're looking to showcase your organization, expand your network, or support industry growth, we want to ensure your investment delivers meaningful results.

## MichBio - Michigan Biosciences Industry Association

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## **MichBio Team**

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