Oregon's Economic and Housing Outlook





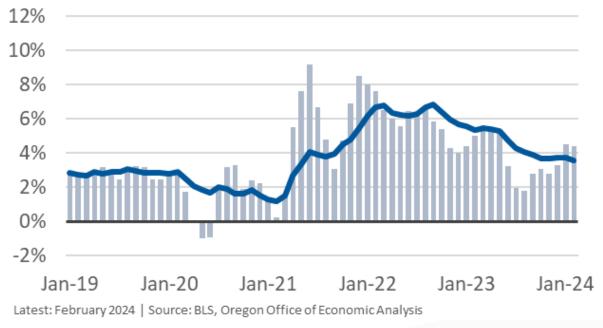


Significant progress towards the economic soft landing



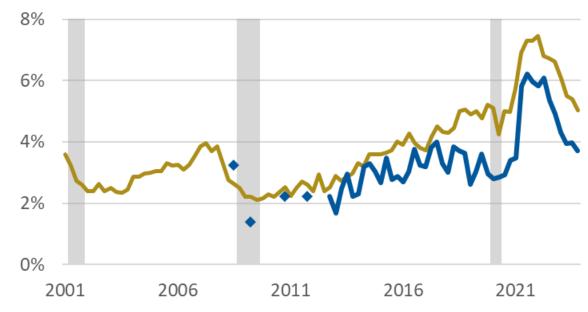
Inflation has slowed

West Region Consumer Price Index excluding Food and Energy (Core CPI) Percent change, **Year-over-Year** and **3 Month (annualized rate)**



Oregon's Cooling Labor Market



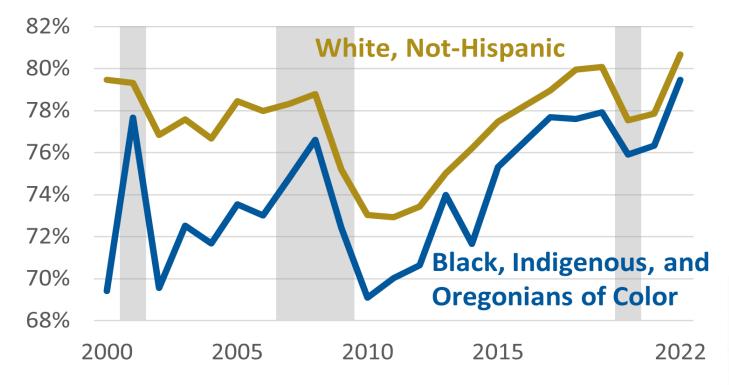


Data: BLS JOLTS for all industries, Oregon Job Vacancy Survey for private industries | Latest: 2023q4 Source: BLS, Oregon Employment Dept, Oregon Office of Economic Analysis

Labor and capital drive regional economic growth

More Oregonians Working

Share of 25-54 year olds with a job (prime-age EPOP)



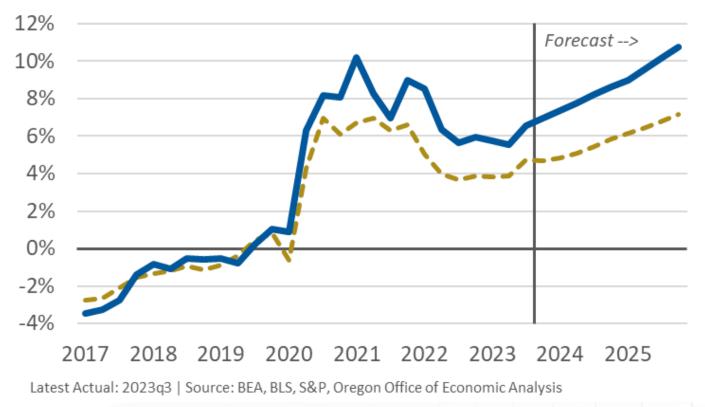
Data: ACS | Source: Census, IPUMS-USA, Oregon Office of Economic Analysis

- Economic growth is the combination of how many workers there are, and how productive each worker is
- Labor is cyclically strong and structurally tight due to demographics
- Productivity relies on capital investment
 - Types of capital: Financial, Human, Natural, Physical, and Social
 - Reasons for optimism: tight labor market, public investment in infrastructure and semiconductors, start-up boom, generative AI

Labor and capital drive regional economic growth

Real GDP per Worker

Percent change since 2019 in U.S. and Oregon



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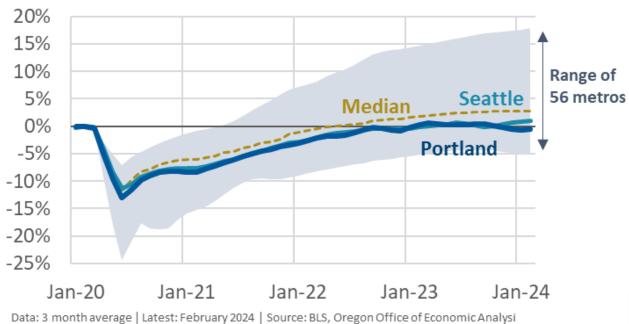


Portland's regional economy



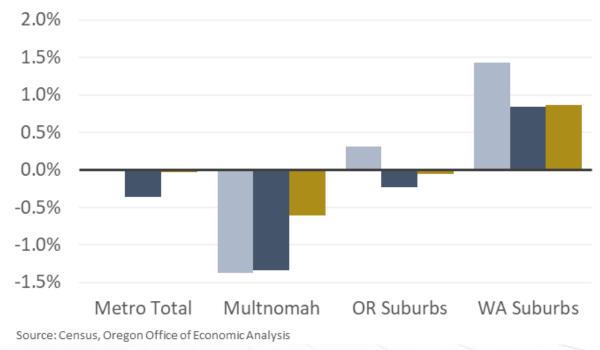
The Pacific Northwest and Large Metros

Percent change in employment since February 2020 among metro areas with 1 million+ population



Portland Metro Population

Census estimates of annual percent change in 2021, 2022, 2023

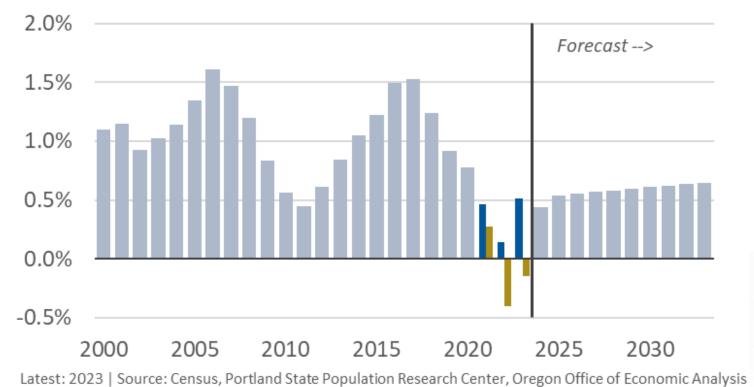


Population growth slowly returns



Oregon Population Growth

Annual change in total state population OEA History and Forecast, Portland State Estimates, Census Estimates



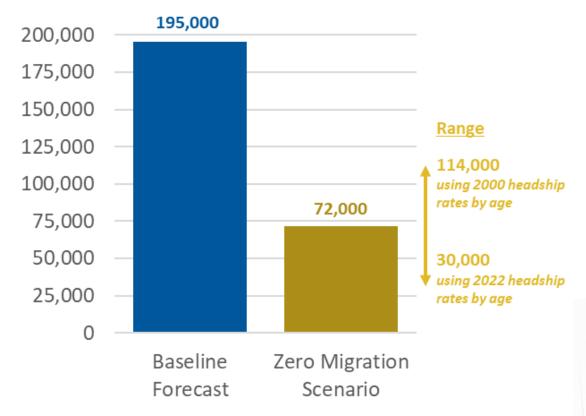
- Migration is the primary reason Oregon grows faster than the U.S. It allows local businesses to hire and expand at a faster rate
- 2023 population estimates differed again with PSU up, Census down
 - Losses driven by out-migration across most socio-economic groups, except 18-24 yr olds
- Forecast
 - Migration has historically been pro-cyclical
 - Total growth slower in part due to deaths outnumbering birth
 - Outlook lowered from 0.7% to 0.6% average annual growth thru 2033
- Developed a Zero Migration demographic alternative scenario

Zero Migration housing demand



Oregon Housing Demand

Change in the number of households from 2023 to 2033



- Household formation still increases in Zero Migration scenario given underlying demographics as the Millennials continue to age into higher household formation years
- 10 year changes are half owner, half renter, indicating a proportionately larger impact on the rental market
- Household formation will be lower relative to the baseline, indicating the state's future housing needs will be smaller
- However, given the state's historical underproduction of housing, even in a Zero Migration scenario, the pace of new construction still needs to increase

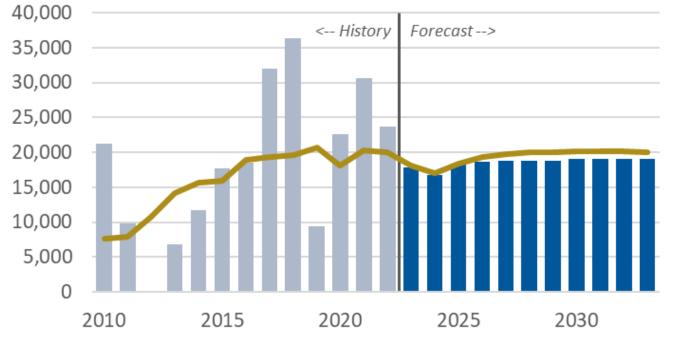
Source: IPUMS-USA, Oregon Office of Economic Analysis

Housing supply and the Oregon Housing Needs Analysis (OHNA)



Oregon Housing Fundamentals

Annual Housing Starts, Change in No. of Household, and Projected Household Formation based soley on population and demographics



Housing starts based on OEA estimates and forecast. Change in number of households from ACS 1 year estimates. Projected houseold formation based on OEA population forecast, using 2000 ACS headship rates by age Source: Census, IPUMS-USA, Oregon Office of Economic Analysis

- Oregon Housing Summary
 - Oregon has historically underbuilt housing, industry running into supply side constraints
 - Affordability impacts all Oregonians, especially low-income households, and slows future growth
 - During the pandemic, household formation boomed even with a stagnant population. Reduces the shortage, but not eliminate it
- Outlook
 - Near-term decline due to high rates and bad affordability. Multifamily weaker than SF
 - Long-term closely tied to population and demographics
- Oregon Housing Needs Analysis (OHNA)
 - Estimate housing need by income level based on underproduction, future demand, impact of second homes, and homelessness. Sets production targets for local governments

Contact Information

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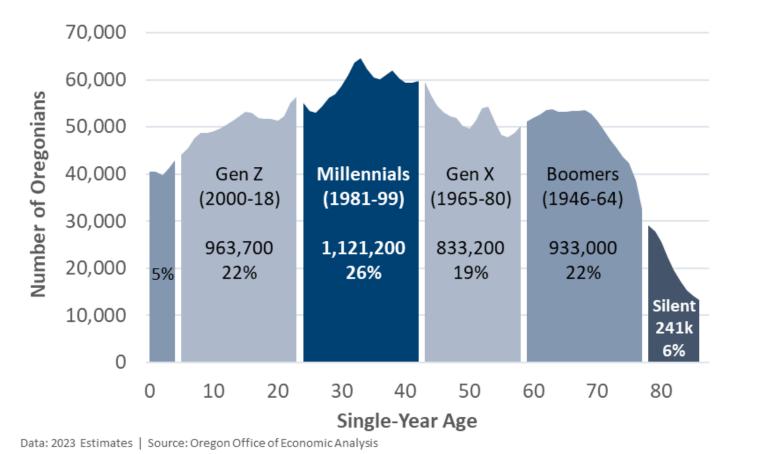
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Current Demographics are Great



Oregon Population and Generations



• Millennials

- Largest generation alive
- Now middle-age and a key economic force
- Huge homeownership demand
- Credit sensitive

• Boomers

- Entering into traditional retirement years
- Most have decent savings and are still in good health
- Downsizing in the 2030s
- Less credit sensitive (and may gift inheritance to children to help with down payment)

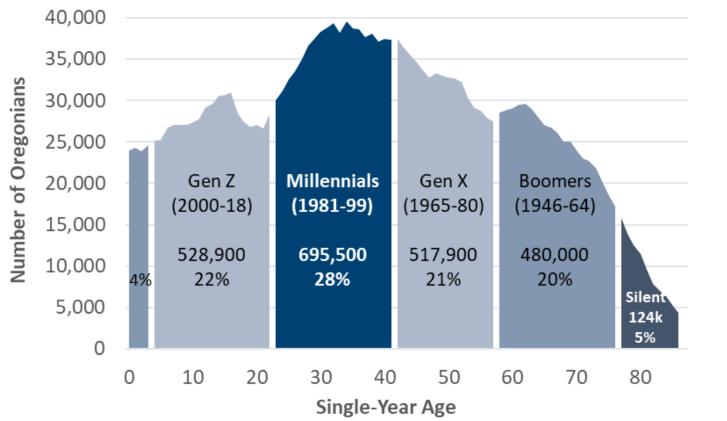
• Gen Z

- Somewhat smaller, barely offsets retiring Boomers
- Oregon needs Gen Z to move here like Boomers and Millennials before them
- Economic driver in the 2040s

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Data: 2022 Estimates | Source: Census, Oregon Office of Economic Analysis