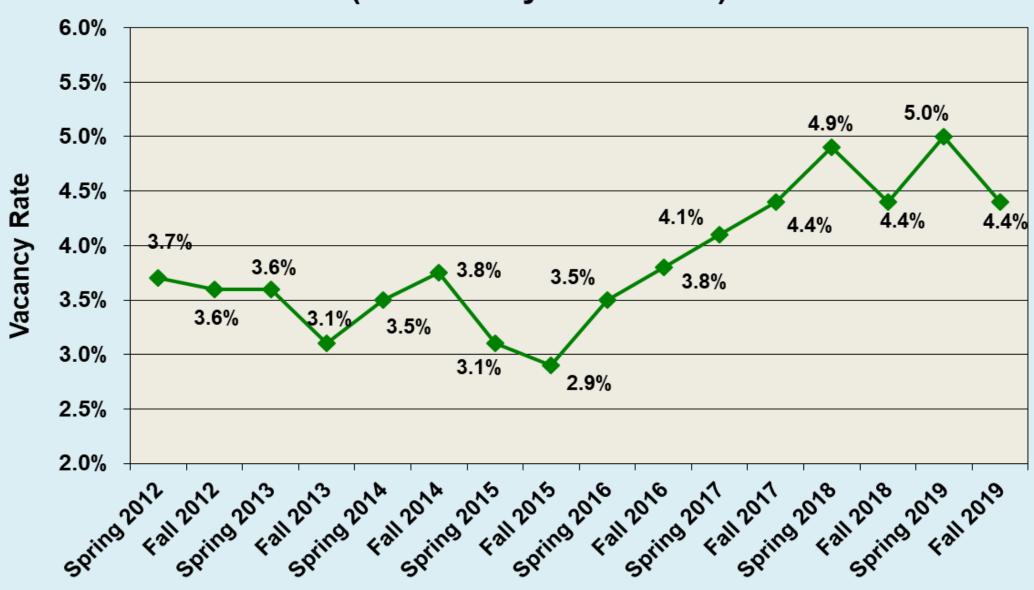
Apartment Report Breakfast

A Review of the Fall 2019 Issue of The Apartment Report And a Review of Current Trends October 22, 2019 Mark D. Barry, MAI Apartment Appraiser mb@barryapartmentreport.com

Topics Covered - Portland Metro Apartment Market

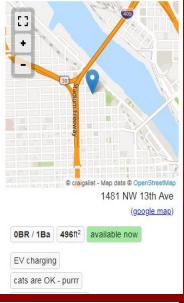
- Review of the Findings of the Report
 - Apartment Vacancies
 - **■**Rents
 - **■Other Issues**
 - Apartment Sales Volume and Apartment Values
- Brief Review of the Five Articles in the Report
- Conclusion

Portland Metro Vacancy Rates 2012 - Fall 2019 (Multifamily Northwest)

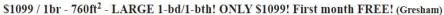


\$1449 / 496ft² - These new luxe apartment homes are fit for a king! UP TO 8 WEEKS FREE! (1481 nw 13th ave)

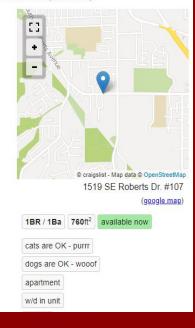




Asking Rent: \$1,449 Effective Rent: \$1,208



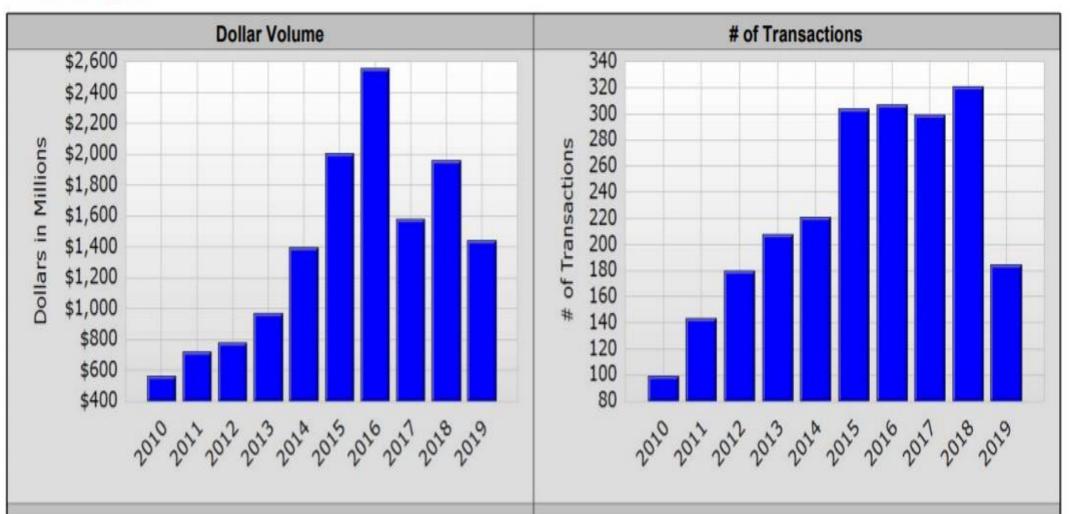




Asking Rent: \$1,099 Effective Rent: \$1,007

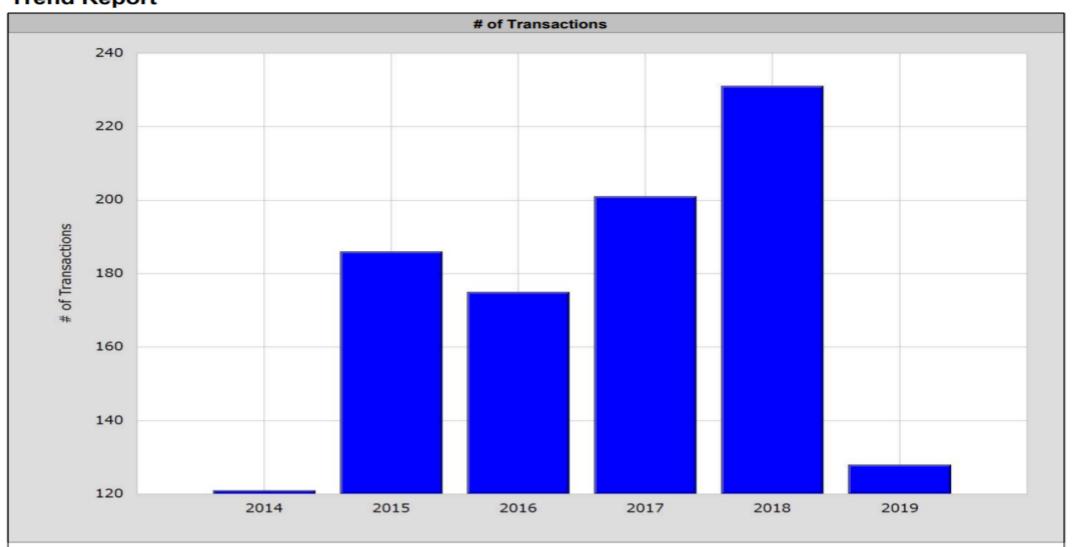
Portland Metro Apartment Sales Volume & Transactions – 2010 thru September 2019

Trend Report



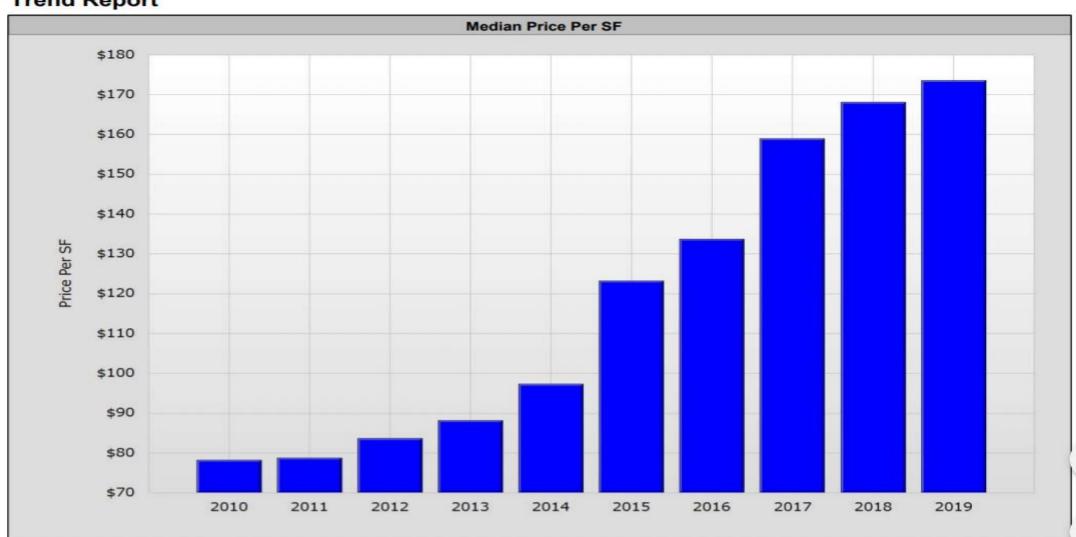
City of Portland Apartment Sale Transactions - 2014 thru September 2019

Trend Report



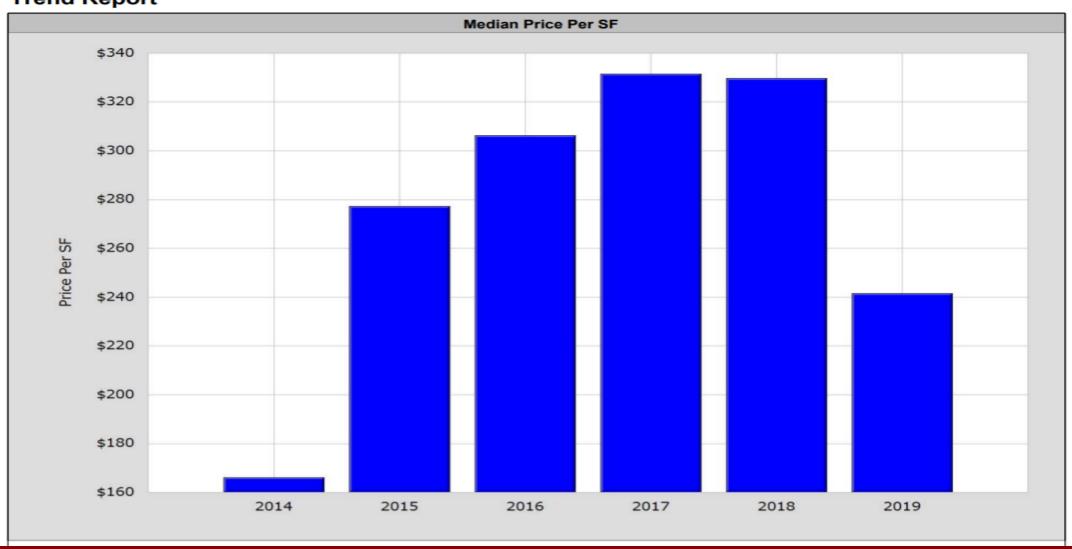
Portland Metro Median Price Per Sq. Ft. 2010 thru September 2019





Portland Metro Median Price Per Sq. Ft. For 2010-2019 Built Apartments from 2014 thru September 2019

Trend Report



POLITICAL IMPACT ON MARKET

Craig McConachie, C&R Real Estate Services, Company, Apartment Report Committee

Seven months into a rent-controlled and legislatively restricted market, Oregon is starting to see signs of the impact. New construction is slowing, and investors are losing confidence, as the political climate continues to be very challenging for landlords. Portland's four county Metro area will see slightly over 8,000 permitted units this year, down from a peak of 10,300 in 2017. Apartment sales volume declined earlier this year, but recently a few large sales have

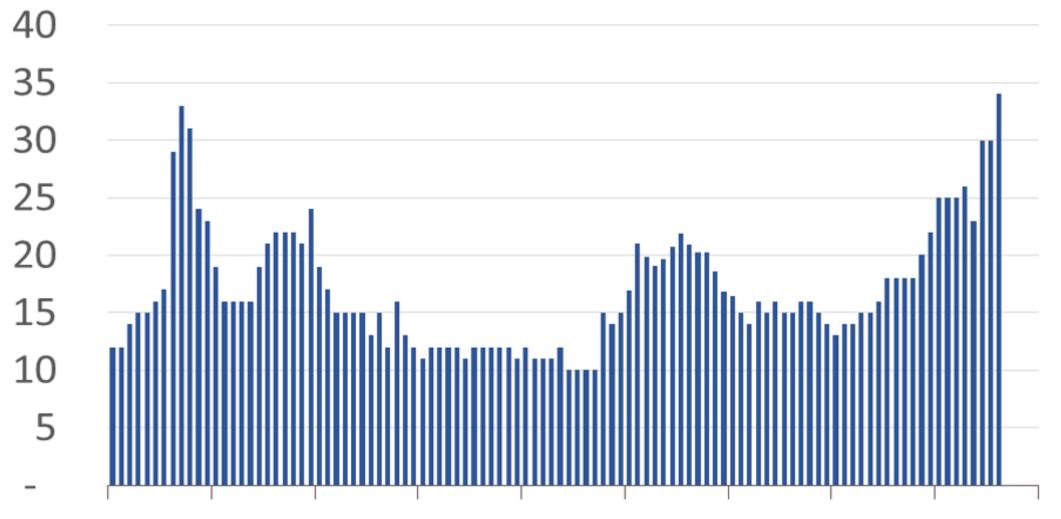
under 5%. Three-bedroom, one bath units have the best occupancy of all unit types, with average vacancy of 3.7%. Studio units have the highest vacancy of 5%. This survey excludes new projects in the lease-up phase that haven't reached stability, unless they are over one year old or over 85% occupied.

RENT RATES:

Overall rent rates have continued to push upward. As the building boom continues, and

Risk of Recession

Percent Probability U.S. Entering Recession in Next Year



2011 2012 2013 2014 2015 2016 2017 2018 2019

Latest Data: August 2019 | Source: Wall Street Journal

AFFORDABLE HOUSING

Oregon just enacted statewide rent control—and it could be a model for the country

"It's the most immediate and effective way to stop displacement and gentrification at scale."

By Allssa Walker | @awalkerinLA | Mar 8, 2019, 1:21pm EST



Portland will require all landlords to register their apartments -- by late 2020

Posted Jul 26, 2018



Bombshell: Chloe Eudaly to Propose Tenant "First Right of Refusal" to Purchase Apartment Buildings Listed for Sale



The Portland Mercury reports today that Portland City Commissioner Chloe Eudaly plans to unveil a proposal that would allow tenants 60 days to determine whether they want to purchase an apartment building that's up for sale, and the City of Portland would have 30 days after that, meaning property sales would be stalled for up to 90 days while an owner waits for the groups to decide. **Read more**.

New Oregon bill would ban charging pet rent

Some worry the bill, if passed, would backfire on tenants, prompting landlords to ban pets from their properties altogether or raise rents across the board.

NEWS AUG 22, 2018

Is Portland's Inclusionary Housing Rule Really Hurting Developers?

by Kelly Kenoyer



Business | News | Loca

Portland City Council Approves \$60 Fee On All Rental Units

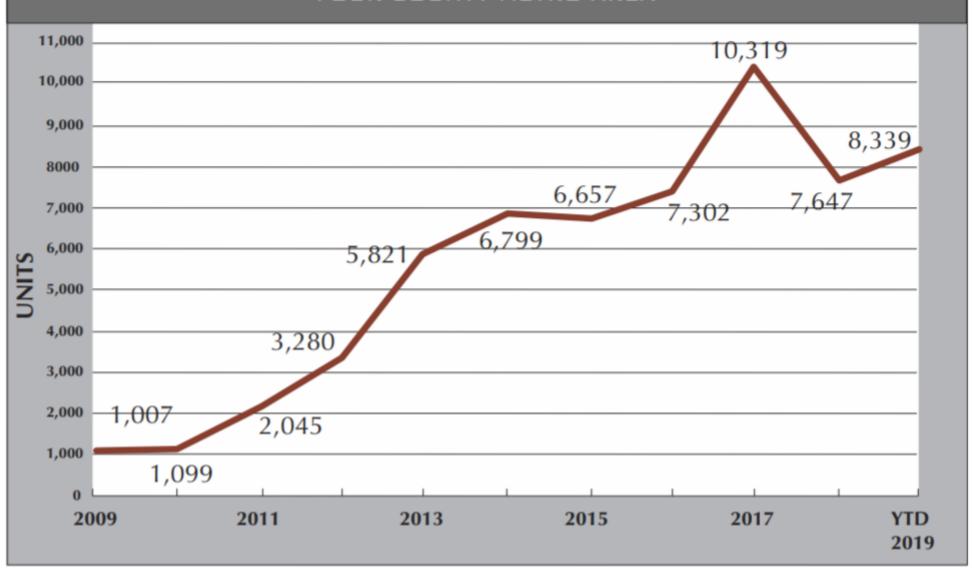
by Amelia Templeton (Follow) OPB Aug. 7, 2019 5:44 p.m. | Updated: Aug. 8, 2019 12:11 p.m. | Portland, Ore.

Portland City Council Passes New Tenant Protections Aimed at Helping People With Criminal Histories

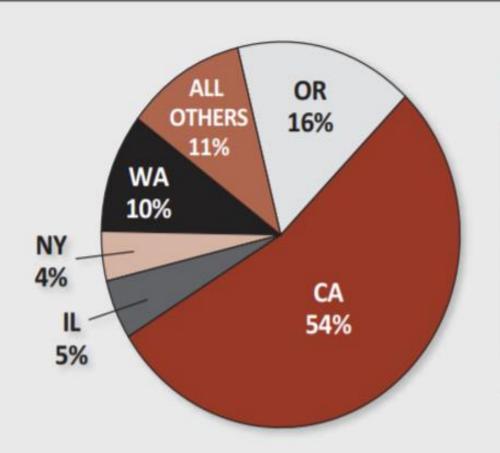
By a vote of 3-1, Portland City Council moves forward with screening policies and security deposit protections.







LOCATION OF APARTMENT BUYERS SINCE 2016 (\$VOLUME)



SALES VOLUME
\$4,040M
\$1,167M
\$837M
\$742M
\$378M
\$270M