ECONOMIC AND DEMOGRAPHIC TRENDS PORTLAND METRO AREA

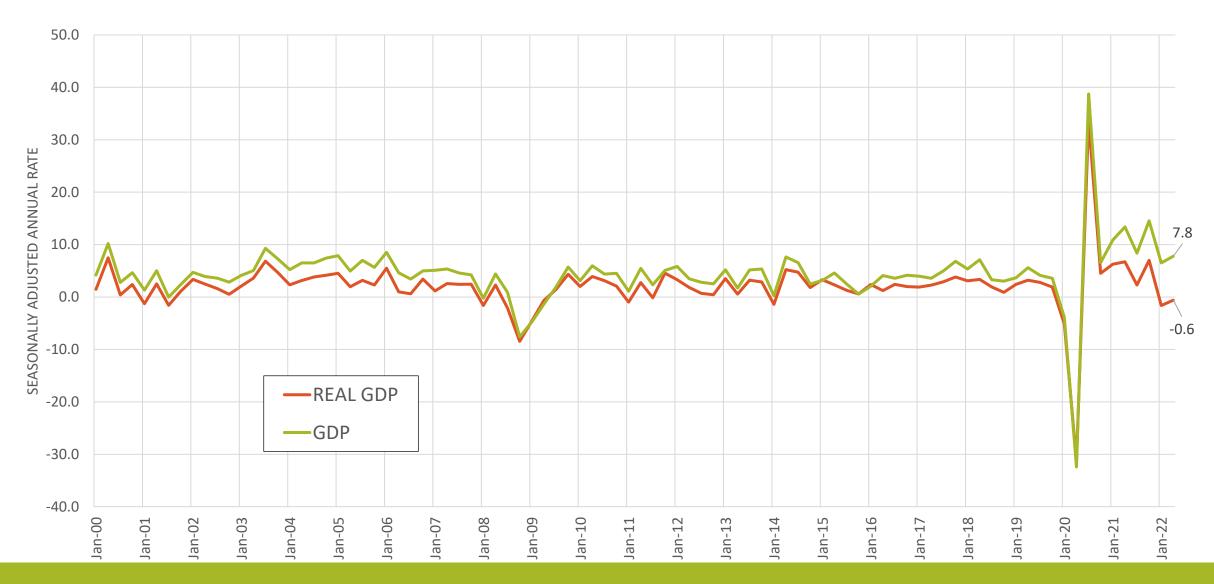
Fall 2022 Apartment Report Breakfast MULTIFAMILY NW

October 2022



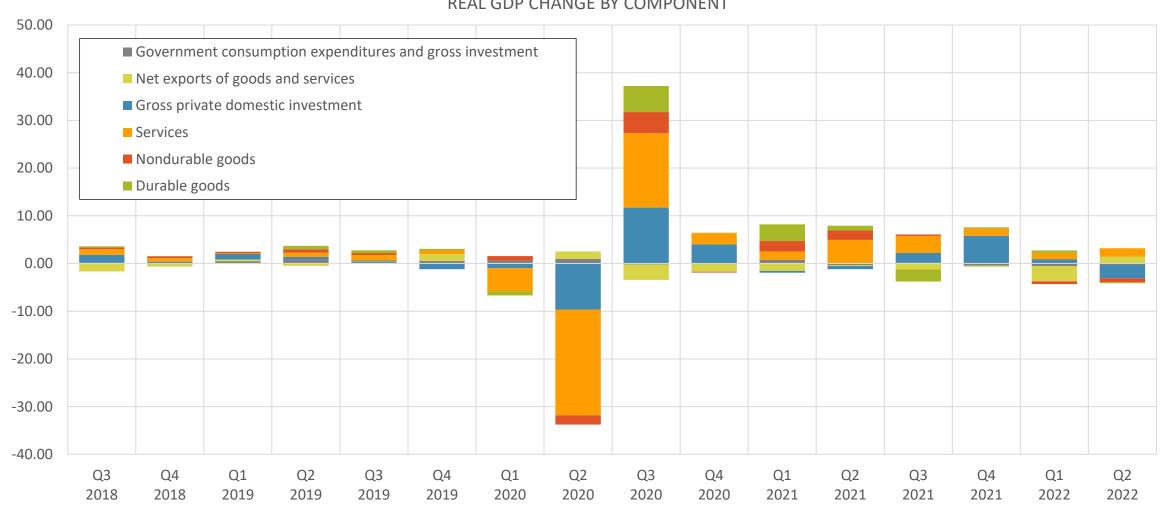
NOMINAL AND REAL GDP

COMPOUND ANNUAL RATE OF CHANGE



ANNUAL RATE OF CHANGE BY GDP COMPONENT

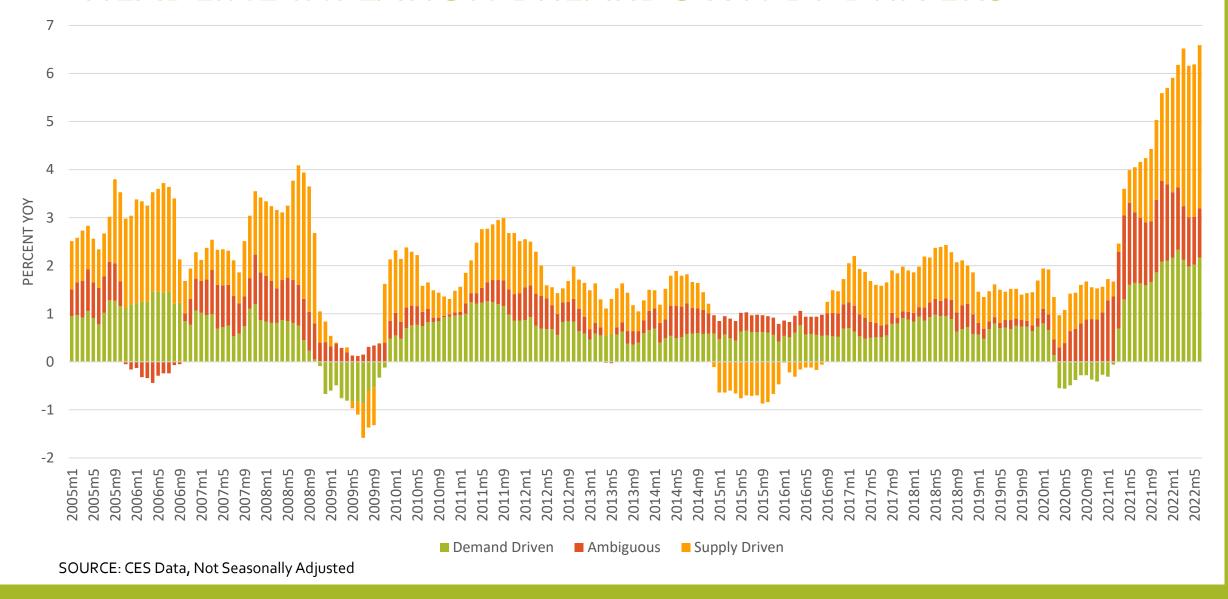
REAL GDP CHANGE BY COMPONENT



PERCENT CHANGE IN CPI-U FROM PRIOR YEAR

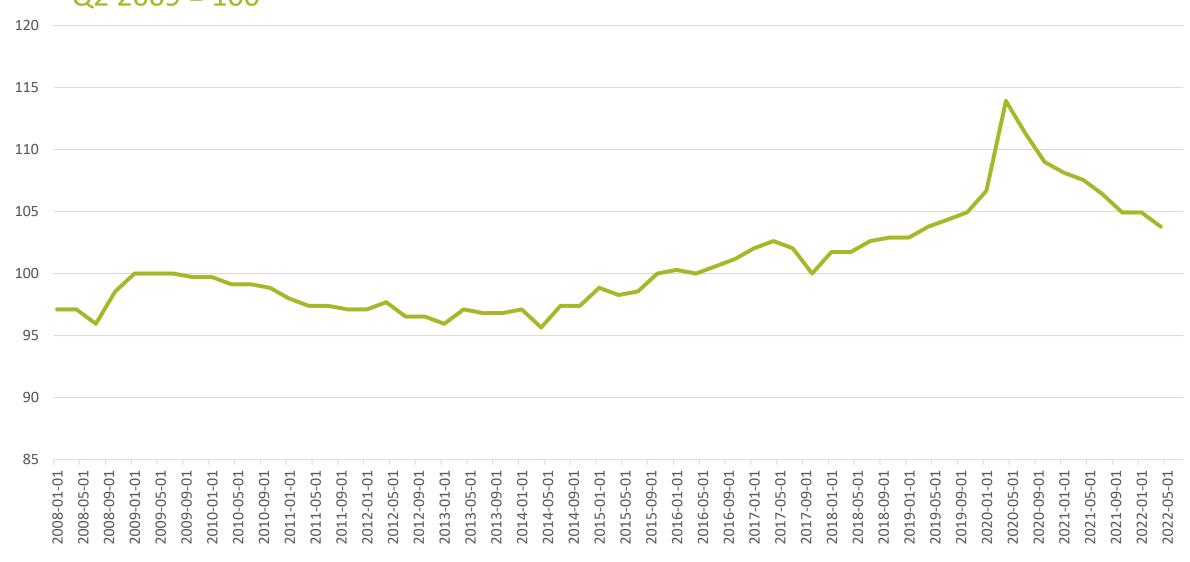


HEADLINE INFLATION BREAKDOWN BY DRIVERS

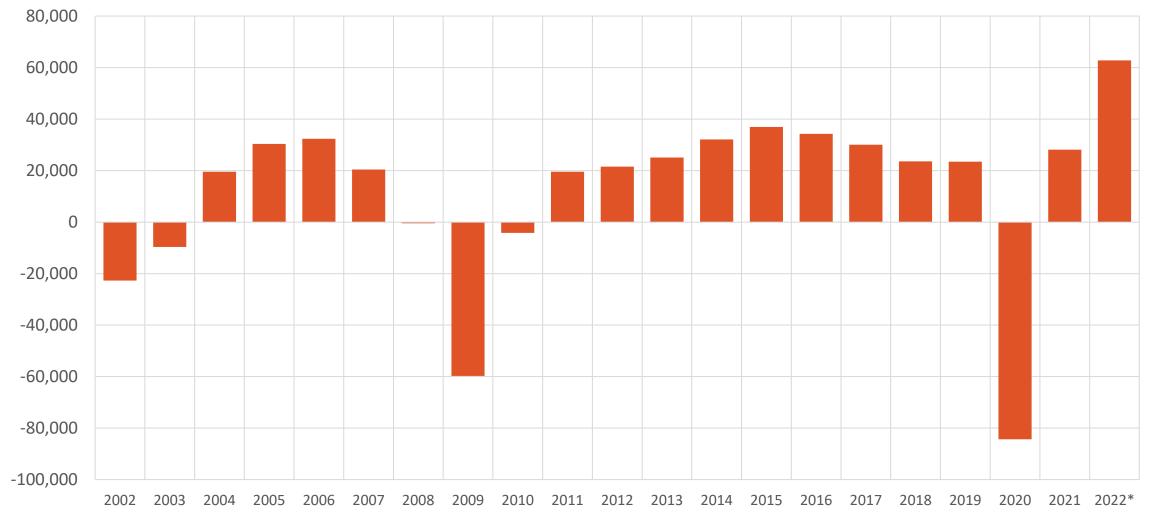


MEAN REAL WEEKLY EARNINGS

Q2 2009 = 100



AVERAGE EMPLOYMENT CHANGE BY YEAR Portland Metro Area

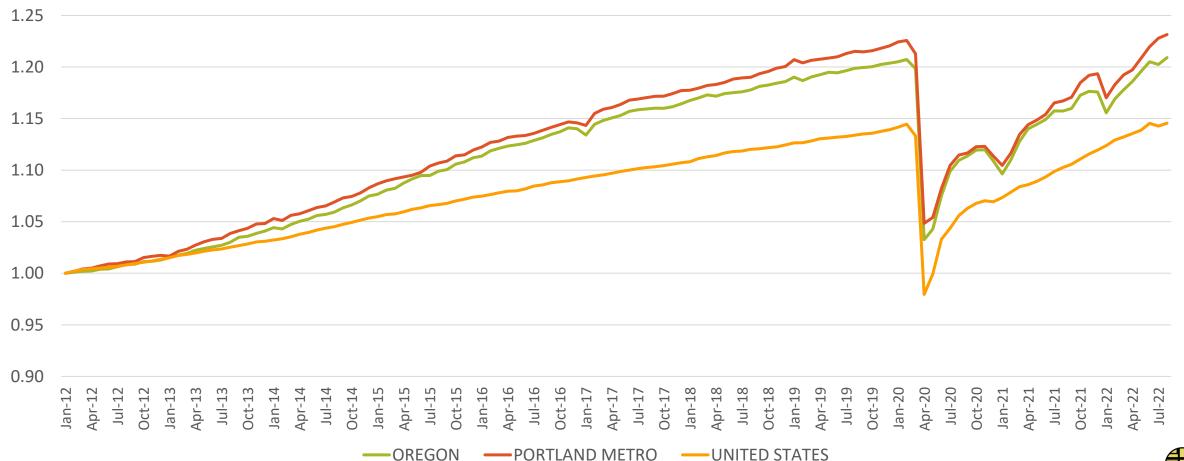




COMPARISON OF EMPLOYMENT GROWTH

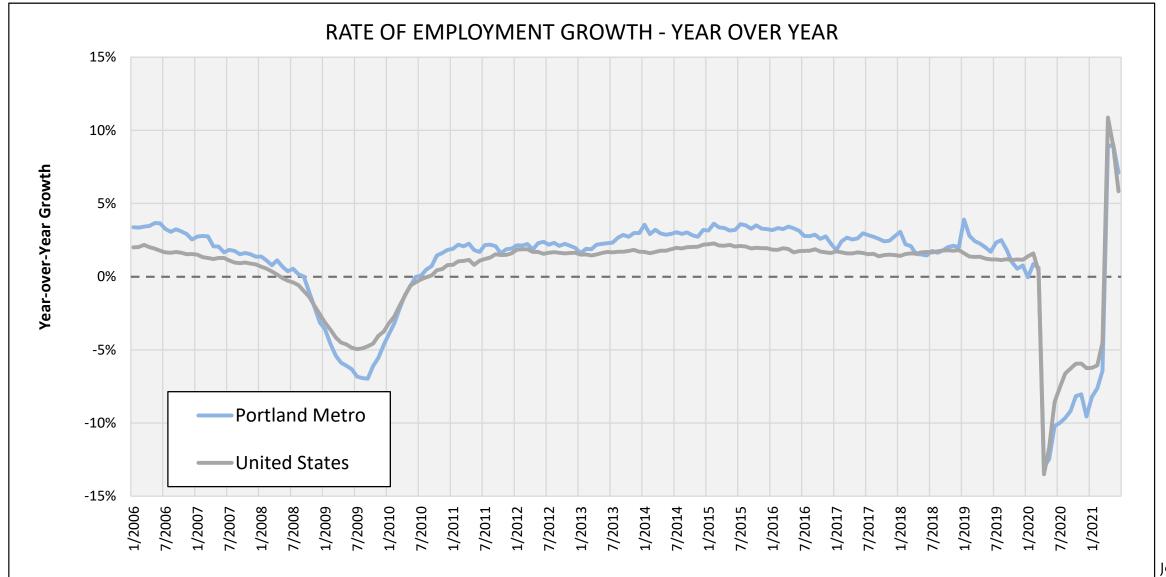
CES Employment Index (Jan 2012 = 0)

CES EMPLOYMENT INDEX (Jan-12 = 0)





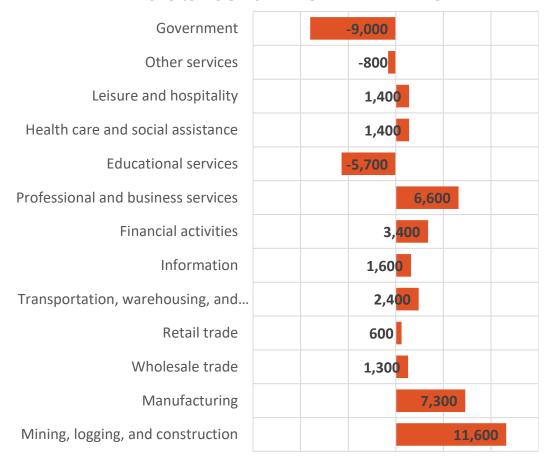
RATE OF EMPLOYMENT GROWTH



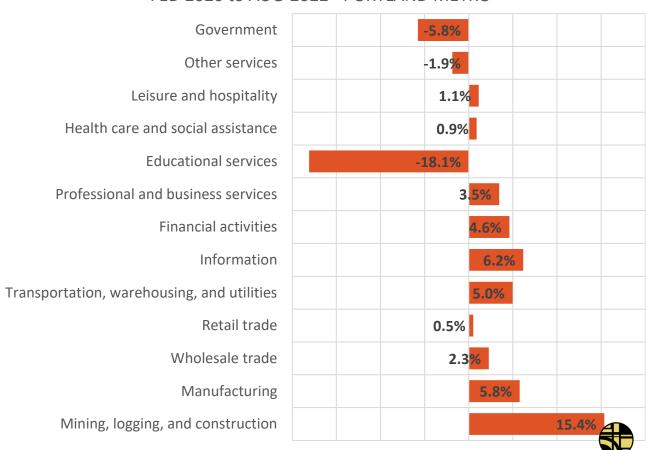


EMPLOYMENT CHANGE BY SECTOR SINCE PANDEMIC START

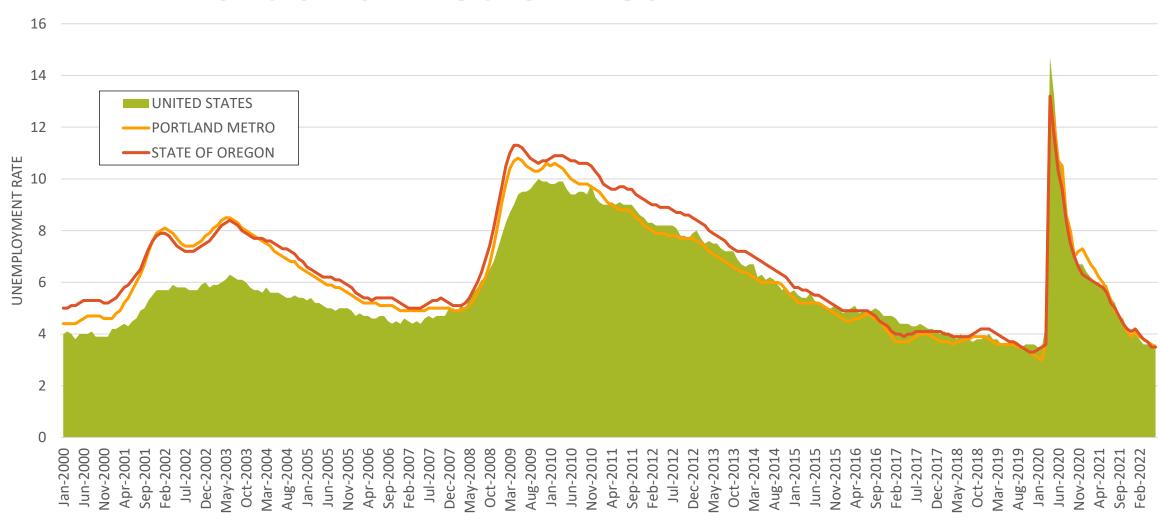
EMPLOYMENT CHANGE FEB-2020 to AUG-2022 - PORTLAND METRO



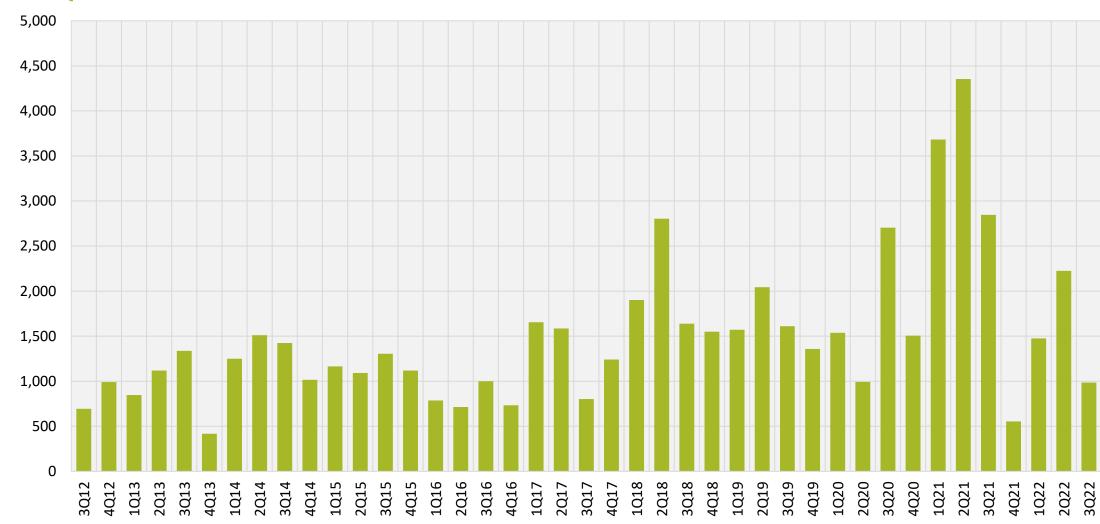
PERCENT EMPLOYMENT CHANGE FEB-2020 to AUG-2022 - PORTLAND METRO



UNEMPLOYMENT RATE TRENDS Portland Metro Area



NET ABSORPTION OF APARTMENT UNITS BY QUARTER



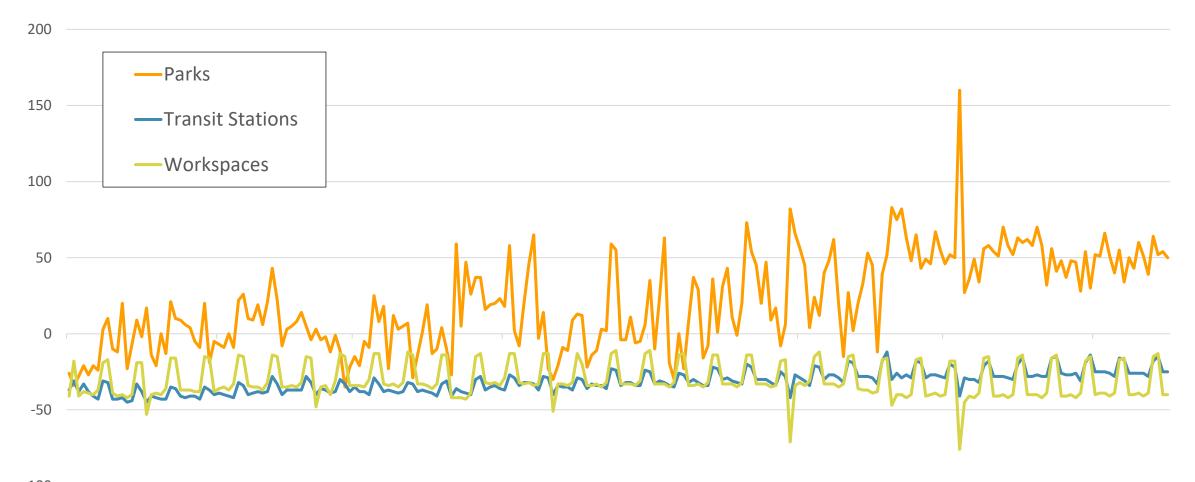
JOHNSON ECONOMICS

30-YEAR MORTGAGE RATES



REGIONAL MOBILITY AS A % OF BASELINE

2022 YTD - MULTNOMAH COUNTY



2/1/2022

3/1/2022

4/1/2022

5/1/2022

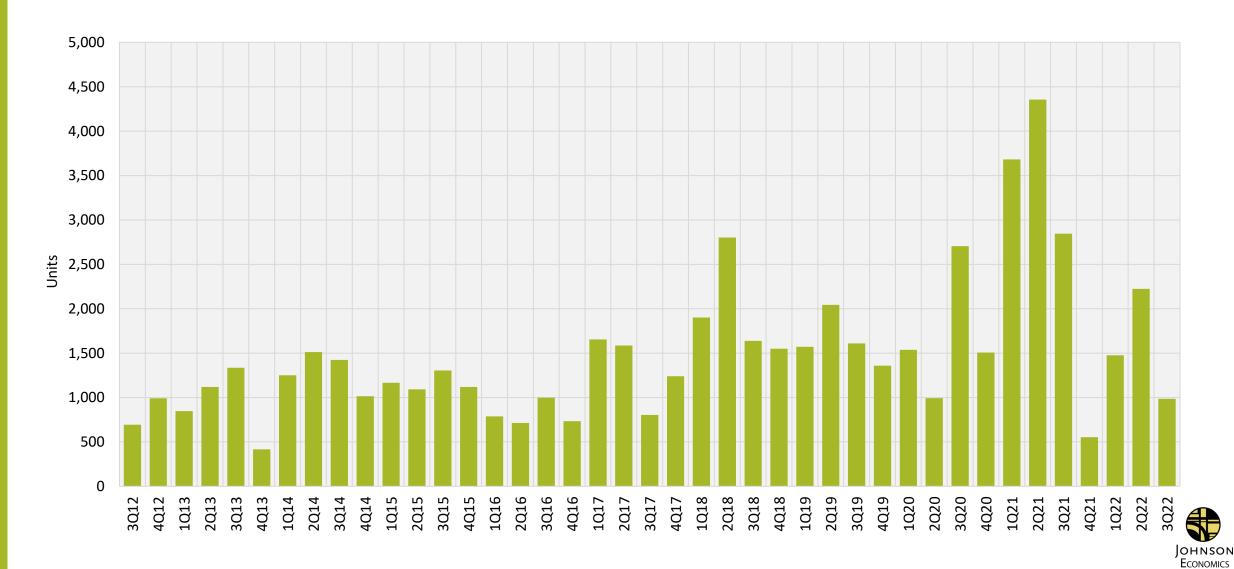
6/1/2022

7/1/2022

8/1/2022

NET ABSORPTION OF RENTAL APARTMENTS

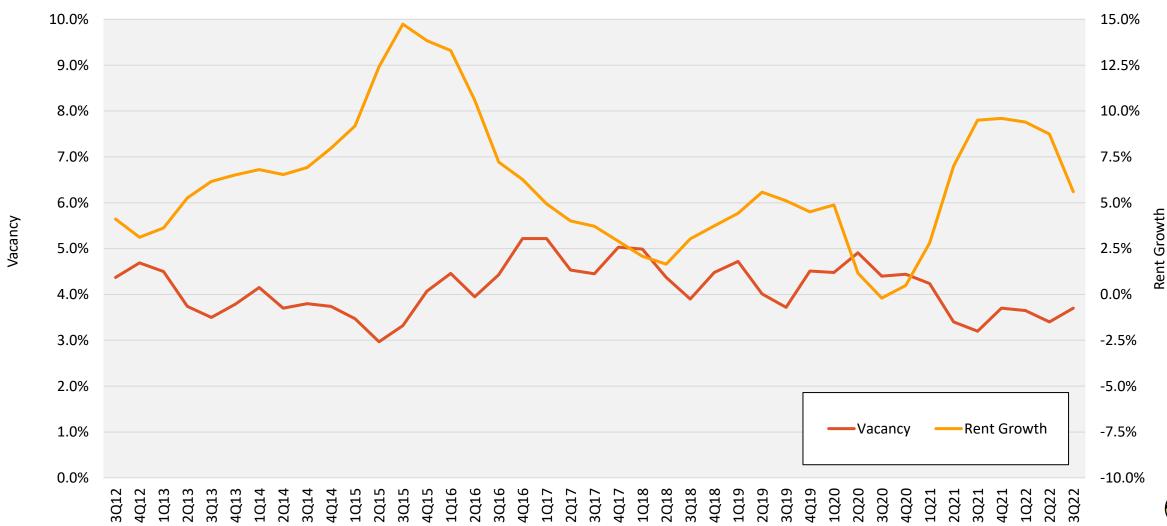
Portland Metro Area



VACANCY AND RENT GROWTH

Portland Metro Area

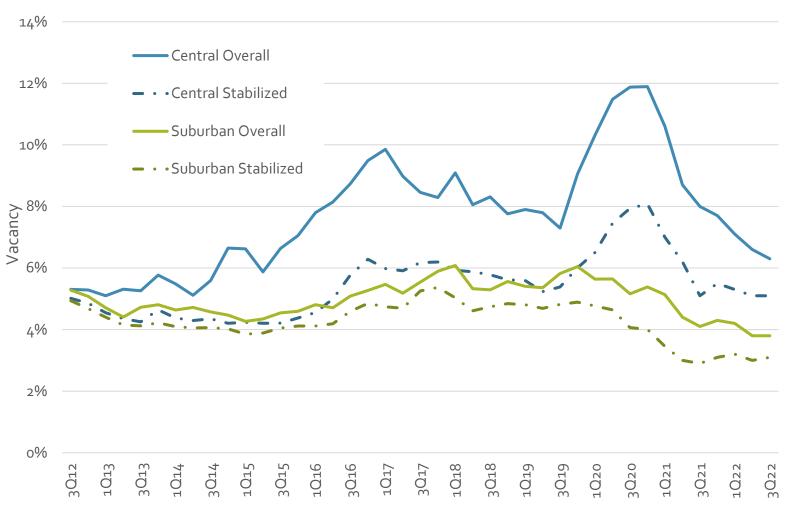
SOURCE: CoStar

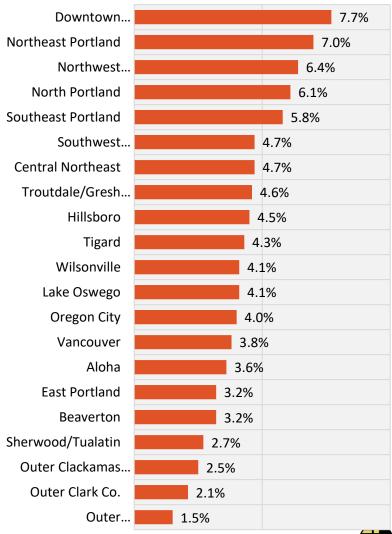




COMPARISON OF VACANCY RATES

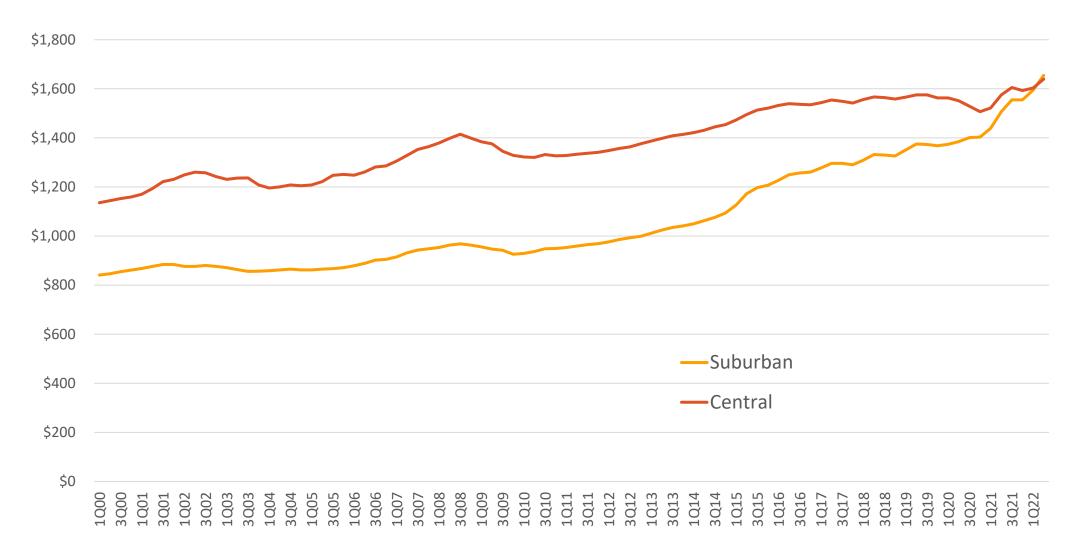
Portland Metro Area





COMPARISON OF AVERAGE RENT LEVELS

Portland Metro Area





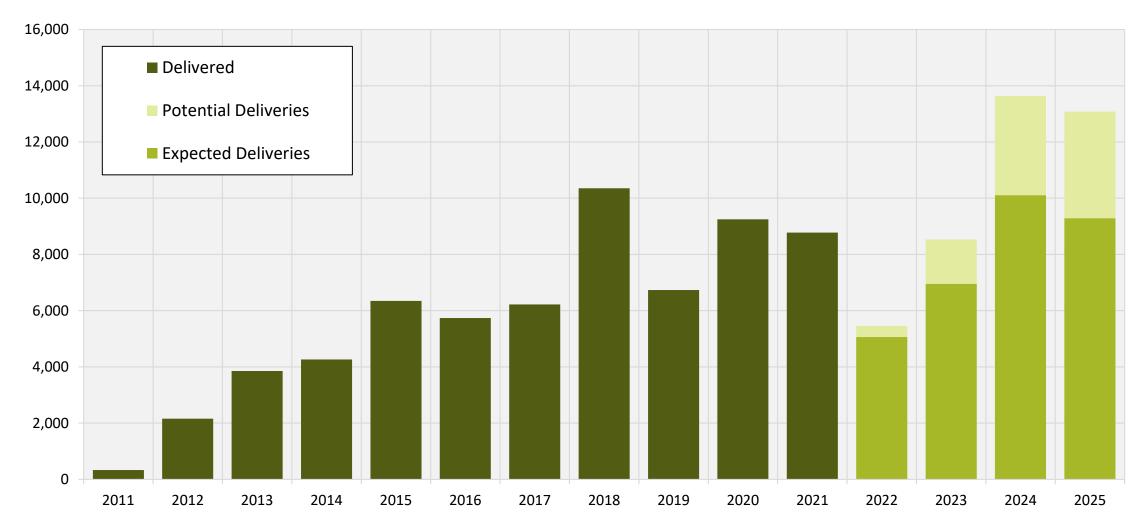
APARTMENT PIPELINE BY SUBMARKET

Third Quarter 2022

| Submarket | Units | % | Qtr Δ | Year Δ | Distribution |
|--------------------|--|----------|--------|--------|---|
| Clark County | 14,345 | 28% | 1,201 | 3,906 | |
| Close-In Northeast | 5,654 | 11% | -358 | 178 | Suburban W Suburban E North Close-In NE |
| Close-In Southeast | 5,847 | 12% | -118 | 699 | |
| Close-In Westside | 7,513 | 15% | -621 | 240 | |
| Close-In North | 3,759 | 7% | -550 | -613 | |
| Suburban East | 3,529 | 7% | -244 | -536 | |
| Suburban South | 3,128 | 6% | -332 | 259 | |
| Suburban West | West 7,005 14% -1,026 -268 Close-In W SE | Close-in | | | |
| Total | 50,780 | 100% | -2,048 | 3,865 | |



ESTIMATED DELIVERIES BY YEAR





SUMMARY

- INFLATION BECOMING DOMINANT THEME
 - The transitory position was apparently incorrect
 - Higher interest rates
 - GDP growth has been negative when inflation adjusted
- PANDEMIC CHANGES MAY BE PERSISTENT
 - Remote working
 - Reduction in commuting
 - Higher daytime populations in suburbs
- DEMOGRAPHIC SHIFTS
 - Growth continuing, but migration rate a concern
 - Household formation will become a larger issue with inflationary environment
 - Shift in preference in favor of suburbs
- MULTIPLE VARIABLES PLACING PRESSURE ON RENTS
 - Increased Construction Costs
 - Increased SDCs/Impact Fees
 - Higher interest rates
 - Likelihood of higher capitalization rates
 - Reduced options in ownership market
 - Vacancies remain low outside of Portland