### WELCOME KAREN

On Monday, April 8, CCCGA welcomed Karen Cahill to the staff as our new deputy executive director. Some of you may know her as the Cranberry Marketing Committee's former director of marketing. With CMC closing, Karen is grateful for the opportunity to remain in the cranberry industry and continue to support Massachusetts growers.

April 2024

The youngest of seven children, Karen grew up on the south shore of Massachusetts, attended college in Virginia, spent a few years in Georgia and now resides in Rhode Island. At the University of Richmond, she studied journalism and philosophy, was an award-winning writer and editor for the school's weekly newspaper, and played on the women's club rugby and ultimate Frisbee teams.

With more than 20 years of experience in strategic marketing, branding, and communications, Karen has helped various organizations enhance their images, reputations, and relationships with target markets. She has a proven record of delivering high-impact campaigns that generate strong return on investment and customer loyalty, as demonstrated by her work with the Cranberry Marketing Committee during the last 9 years.

At CCCGA, Karen's focus will be on building out and implementing the strategic communications plan, including informing and engaging residents, students, visitors, organizations, businesses and local governments with positive Massachusetts cranberries messaging.

Outside of work, Karen's arthritis-riddled body enjoys low-impact activities like biking, kayaking, and golfing. She is an avid Boston sports fan and enjoys traveling as frequently as possible. Along with Karen comes CCCGA's new office dog, Molly (see page 28).





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### **CCCGA HOURS**

MONDAY - FRIDAY 8:30 - 4:30



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#### CHANGING ON THE FLY

#### BY: BRIAN WICK, EXECUTIVE DIRECTOR



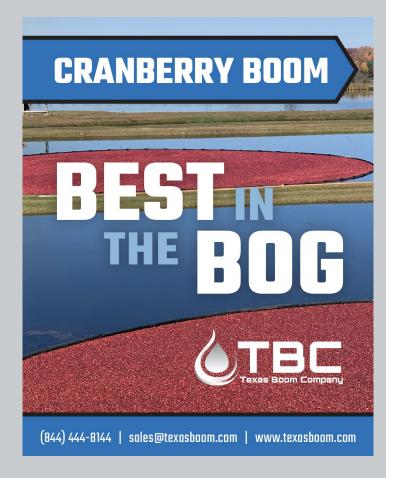
The calendar turning to April brought CCCGA the good news of having Karen Cahill join us. You've probably read the article on the front page, detailing her background and plans for CCCGA. It's great to have her onboard and she has jumped right in, like she's been here for years. We welcome her enthusiasm and new ideas and are excited for what's to come. If you haven't met her yet, stop by the office and say "Hello"!

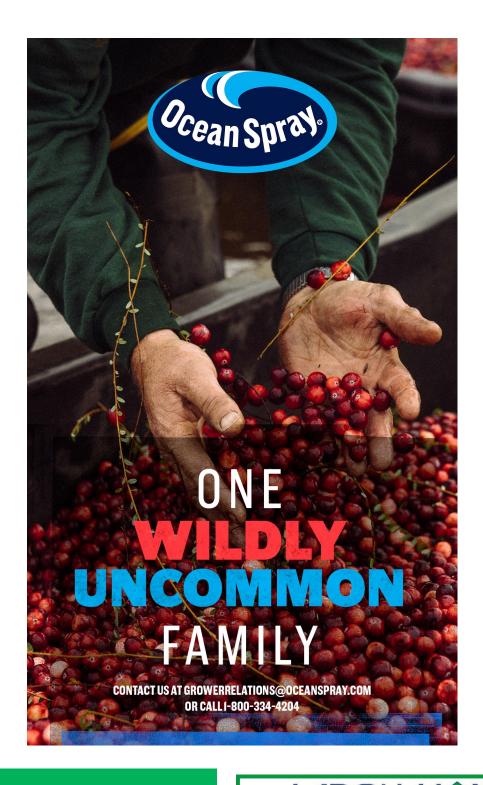
CCCGA recently received a Northeast Risk Management Education grant on farm succession planning. In the near future, we will be holding a workshop that covers a swath of information related to future planning. This will include financial planning, estate planning, insurance considerations, and bog restoration options. There will be further outreach and education as provided in the grant and a robust grower survey to accompany the effort.

The Farmland Valuation Advisory Commission has released the Chapter 61A values for FY25. Elsewhere in this newsletter is a chart with the rates. Unfortunately, the values went up 8.9% for cranberries, which is consistent with the rates for other sectors of agriculture. I took part in the deliberations, providing the committee with insights and discussion on the industry.

Work has started on the Cranberry Educational Center Feasibility and Design Grant. This project will evaluate different locations to determine if they may be viable to host this center. While site evaluation is going on, a business plan will be developed to determine if the center is financially sound. If all goes well, an architectural drawing of the center will be completed. At the conclusion of the project, if the business and feasibility plan are viable, one site will be identified and plans drawn. This will take many months to complete. Farm Crit East is leading the business plan portion of the project; Beals & Thomas will be looking at site plans, zoning, etc.; and Saltonstall Architects will be the architects for the project.

Remember, another round of Bog renovation grants have been announced. The per acre rate is again \$25,000 with an individual cap of \$125,000. Applications are due May 24 at 4:00 PM. The "bog blurbs" part of this newsletter has a link for more information. Good luck to all those that apply. We thank the MA Department of Agricultural Resources and the Healey-Driscoll administration for their continued support of our growers and industry.







Grower Contact: Jonathan Ashley Senior Manager Grower Relations jonathan.ashley@refresco.com

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CCCGA would like to extend a heartfelt THANK YOU to all of our volunteers. We are grateful for your willingness to give of your time, energy and talents - and our tours and other events would not be possible without you.

If you are interested in volunteering in any capacity with CCCGA, email kcahill@cranberries.org

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#### REMEMBERING OUR CCCGA MEMBERS AND FAMILIES





Karen K. Barnes, 74, passed at home on March 20th. Karen was a nurse with a special devotion to Hospice care. Throughout her career, she volunteered at the Salvation Army, Booth Home and many other organizations. She was also the Director of the Carver VNA. Her passion for caring for others was her whole life.

She and her husband were the owners of Blue Heron Farms in Plympton and a major part of CCCGA for many years. Building strong relationships with other growers, hosting elected officials to Legislative Breakfast to educate the about farming needs.

Later she "retired" to Newport and Santa Fe volunteering to raise money to educate all children.

Karen leaves her loving husband, Wayne of 53 years. She also leaves her children Jules, and Erik, their spouses and her grandchildren.

Karen loved songs, sunsets, meals and hugs. She loved hard, welcoming and honoring everyone. She will truly be missed.

The service for Karen is Saturday, May 4 at Kempenaar's Clambake Club, 323 Valley Road, Middletown, RI. The wake is at 11:00, the service is 11:30 and the clambake at 1:00. All are welcome.







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#### CHAPTER 61A LAND USE VALUES RELEASE

The Farmland Valuation Advisory Commission (FVAC) has released the land use values for Chapter 61A and related, for fiscal year 2025. For cranberries, the values have increased 8.9% from a year ago. This is consistent with the other sectors of ag land values, which saw an increase of 8.8% and an increase of 9.7% for nonproductive land. As always, be sure that your individual bogs are being placed in the correct yield category as there are 5 different bands of cranberry production values. Some towns may default to the highest yield category. Providing the most accurate data when submitting your annual Ch. 61A applications may help eliminate this from occurring.



Geoffrey E. Snyder Commissioner of Revenue

Sean R. Cronin Senior Deputy Commissioner

#### FVAC CHAPTER LAND RECOMMENDED VALUE: FISCAL YEAR 2025 Per Acre Range of Values

Chapter Land 61 and 61A Use Categories	Productivity Based on Dominate Soil Ratings*				
	Use Code	Below Average	Average	Above Average	
Cropland Harvested: Vegetables, Tobacco, Sod and Nursery	711, 712, 719	\$1,090	\$1,362	\$1,634	
Cropland Harvested: Dairy, Beef and Hay; Tillable Forage Cropland, etc.	713	\$218	\$272	\$326	
Cropland Harvested: Orchards, Vineyards, and Blueberries	714	\$1,090	\$1,362	\$1,634	
Christmas Trees	602, 715	\$84	\$84	\$84	
Nonproductive Land: Wetland, Scrub Land, Rock Land	720	\$68	\$68	\$68	
Cropland Pastured; Permanent Pastured; Necessary and Related Land—Farm Roads, Ponds, etc.	716, 718	\$218	\$272	\$326	
Productive Woodland; Land Use Categories – Chapter 61 Forest Land or 61A Land with a Forest Management Plan <b>West</b> of the Connecticut River	601, 717	\$67	\$84	\$101	
Productive Woodland; Land Use Categories – Chapter 61Forest Land or 61A Land with a Forest Management Plan <b>East</b> of the Connecticut River	601, 717	\$67	\$84	\$101	

Use Code	Cranberry: Range of Production/Barrels per Acre							
710	≤102	102≤145	145 <u>≤</u> 171	171≤208	>208			
Cranberry Values	\$1,061	\$1,415	\$1,769	\$2,123	\$2,477			

- Cropland Harvested This land represents the highest use of land in the agricultural enterprise. All land
  from which a crop was harvested, or hay was cut, in the current year falls into this category. This includes
  the land in vegetables, sod, nurseries, orchards, vineyards, other perennial plantings, and greenhouses.
- Dairy, Beef and Hay; Cropland Pastured, Other Cropland & Permanent Pasture Cropland used for
  pasture or grazing, or land considered as tillable but is elected to be fallow or in cover crops. It can and
  often is used to produce crops, but its maximum income may not be realized in a particular year. This
  category also includes land planted in crops, which were to be harvested after the census year, and land is
  typically not tillable, best suited for grazing or possibly part of an erosion control program, plus necessary
  and related lands.
- Nonproductive Land The land on the farm which is nonproductive primarily due to slope, drainage
  capacity, soil type or topography.

#### Supporting a Commonwealth of Communities



Excerpt from CCCGA's press release: Massachusetts Cranberries participated in Massachusetts Agriculture Day, declared the 2024 official celebration of the Commonwealth by MA Governor Maura Healey, marked on Tuesday, April 3, at the Massachusetts State House. The event, organized by the Massachusetts Farm Bureau Federation and MA Department of Agricultural Resources (MDAR), honored the agricultural industry by gathering farmers, producers, and commodity groups from across the state demonstrating the rich diversity of Commonwealth-grown products. Legislators and officials sampled local foods and learned about the challenges that farmers face in the current marketplace.

Massachusetts is the founder of the cultivation of cranberries, initiated on Cape Cod in 1816, serving as the second largest cranberry growing region in the country. The Commonwealth produces approximately 23% of the annual national crop. "'Ag Day' is a tradition that showcases, to the State House and beyond, the rich and diverse agricultural community that is vital to the fabric of Massachusetts," shares Massachusetts Cranberries Executive Director Brian Wick. "Massachusetts Cranberries is proud to be part of this agricultural legacy and is thankful for the support of our legislative and state leaders." Leaders from the nonprofit stood united with other agricultural sector representatives including Massachusetts Dairy Farmers, Massachusetts Nursery and Landscape Association, New England Vegetable and Berry Growers' Association, Massachusetts Aquaculture Association, Massachusetts Cheese Guild, Massachusetts Maple Producers Association, Massachusetts Flower Growers' Association, Buy Local organizations, Massachusetts 4-H, Massachusetts Beekeepers Association, and many more.

#### Continued from previous page

Massachusetts Cranberries leadership spent the day meeting with MA legislators, visiting the office of House Speaker Ronald Mariano, Senate Joint Committee on Ways and Means Chair Mike Rodrigues, House Ways and Means Chair Aaron Michlewitz, Chair of the Joint Committee on Agriculture Paul Schmid, Acting Senate Chair of the Joint Committee on Agriculture Joanne Comerford, the staff of Senate President Karen Spilka, and spoke with Energy and Environmental Affairs Secretary Rebecca Tepper, MDAR Commissioner Ashley Randle, Senator Ed Markey, and Representative William Straus, among many others. Massachusetts Cranberries attendees handed out samples of sweetened dried cranberries, 100% cranberry juice and cranberry juice cocktail, while they discussed challenges and opportunities in the cranberry industry and interacted with other commodity groups.

During the celebration, Lieutenant Governor Kim Driscoll announced more than \$3 million in grants to support Massachusetts farmers through programs that improve composting efforts, food safety, cranberry bog restoration, stewardship, and business planning. MDAR Commissioner Randle also gathered 12 inaugural high school seniors as members of the newly formed Massachusetts Agricultural Youth Council. The Council plans to cultivate and foster the next generation of leaders in the agriculture industry in Massachusetts.





(L and R) Massachusetts Cranberries table at Massachusetts Agriculture Day drew many public officials and inquisitive visitors, all in support of the industry.





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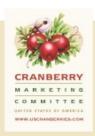
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#### UPDATES FROM THE CMC

#### BY: KAREN CAHILL



As of April 1, the CMC's website (<u>www.uscranberries.com</u>) and all social media accounts (@uscranberries) are now owned and operated by the Cranberry Institute.





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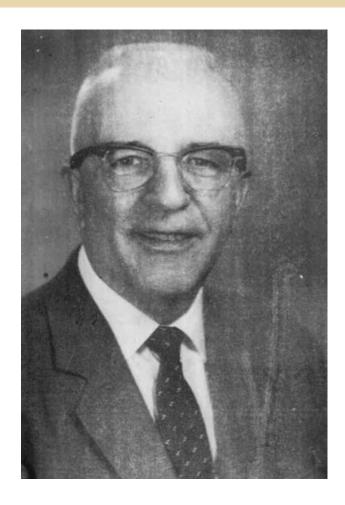


#### HARVESTING THE PAST....

#### A HISTORICAL LOOK AT THE CRANBERRY INDUSTRY

BY: BONNIE SOULE





This month we jump back in time to 1959, the year Bert Tomlinson retired from his position as county agent of Barnstable County Extension Service.

You may ask "Why?" or "Who was he to cranberries?". Well, Bert was the first to start up local cranberry clubs on the Cape. The target goal was the growers in Barnstable County. But let's back up and see why.

Back in the late 1920s and early 1930s, the meetings of the Cape Cod Cranberry Growers Association were going strong, but Bert noticed that very few growers from Barnstable County would attend. So to "try to stimulate their interest in cranberries" he came up with the idea of having local meetings on the cape. He worked with local growers, and they developed the idea of organizing local cranberry clubs.

In 1935, the upper and lower Cape Cranberry Clubs were organized. They met in the evening and began with supper to allow for socializing time and then they moved to an education program. "These meetings were so popular that many of the growers came down from Plymouth County, and shortly thereafter, Cranberry Clubs were formed in that area." From there the idea caught on and soon there were Cranberry Clubs in New Jersey, Washington and Oregon as well.

What Mr. Tomlinson had expected to last for five or ten years, was still going strong 24 years later when he retired in 1959.

I hope you've enjoyed reading about the beginnings of the Cranberry Clubs. I'll be back again soon harvesting more of the cranberry industry from days gone by!

All images and archival text printed with permission from "Cranberries/Fruit Growers News"



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#### **BLOGS AND BLURBS**



#### **Cranberry Bog Renovation Grant Program**

The Cranberry Bog Renovation Grant Program is a reimbursement grant program for the implementation of bog renovations that promote more efficient bogs both in design and production while enhancing the business and environmental sustainability of the cranberry operation.

Awards are limited to \$25,000 per acre up to a maximum of \$125,000.

Applications are due by 4PM on Friday, May 24th, 2024

Website: Cranberry Bog Renovation Grant Program | Mass.gov Contact: Laura Maul at Laura.Maul@mass.gov or (857) 507-5972

#### NRCS PROGRAM DEADLINES ANNOUNCED

Environmental Quality Incentives Program (EQIP) and the Agricultural Management Assistance Program (AMA) application ranking cutoff date is **May 10, 2024**.

#### **BOG RENOVATION TAX CREDIT UPDATE**

Tom Anderson, program manager of the Cranberry Bog Renovation Tax Credit program, has provided an update. He said that applications are still being accepted for renovation projects from calendar years 2024 and 2023. 2022 may still be accepted but you should call him first to discuss. He is working on credits from qualified 2023 applications since tax season is happening now. He's trying to work through as many of those as possible and then will be returning to any outstanding applications from previous tax years. Tom can be reached at thomas.anderson@state.ma.us or (617) 519-4587.

After 2024, the bog renovation tax credit program will expire. CCCGA is working to extend the program, which will take a legislative effort. We'll have more news on the success of this initiative in the coming months.

#### Agricultural Food Safety Improvement Program (AFSIP)

The Agricultural Food Safety Improvement Program (AFSIP) is a reimbursement grant program that supports produce and aquaculture operations that are looking to improve their food safety practices that work towards minimizing the risks of microbial contamination and food-borne illnesses while increasing market access.

Participants selected for funding are provided with reimbursement grants for 80% of total project costs up to\$50,000.

Applications are due by 4PM on Friday, May 24th, 2024

Website: Agricultural Food Safety Improvement Program | Mass.gov

Contact: Laura Maul at Laura.Maul@mass.gov or (857) 507-5972

Continued on next page:

#### **BLOGS AND BLURBS CONTINUED**

Continued from previous page:

#### **Climate Smart Agriculture Program (CSAP)**

The Climate Smart Agriculture Program links MDAR's water, energy and climate grants together into one application. This includes the Agricultural Climate Resiliency & Efficiencies (ACRE) Program, the Agricultural Environmental Enhancement Program (AEEP), and the Agricultural Energy Grant Program (ENER). This program continues the goals of the three individual grants by implementing projects that help the agricultural sector adapt to climate change, mitigate climate change, reducing or preventing impacts to natural resources that may result from agricultural practices, and that improve energy efficiency and facilitate adoption of alternative clean energy technologies.

The CSAP grant is broken into two sections. Section I: Environmentis for environmental projects such as soil health, water use efficiency, orother projects working towards reducing or limiting greenhouse gas emissions. Section II: Energy is Ag-Energy projects to improve energy efficiency or tofacilitate clean energy adoption.

Applicants can apply to either or both sections.

Participants selected for funding under either section are provided with reimbursement grants for 80% of total project costs up to\$50,000.

Applications are due by 4PM on Friday, May 31st, 2024

Website: Climate Smart for Agriculture Program | Mass.gov

Contact:

Section I: Environment - Laura Maul at <u>Laura.Maul@mass.gov</u> or (857) 507-5972 Section II: Energy - Gerry Palano at <u>Gerald.Palano@mass.gov</u> or (617) 571-4969

### ATTENTION MIDDLEBORO RESIDENTS JOIN THE AGRICULTURAL COMMISSION!

The Select Board is seeking applicants for several open seats on the Agricultural Commission. The Commission's mission is to promote farmland preservation, assist with livestock issues, encourage agricultural opportunities, and continue farming traditions in the community.

Interested candidates should send a letter of interest and any relevant experience to Colleen Lieb, Executive Assistant to the Select Board. Links can be found on the middleboroughma.gov website under Employment.

#### **FLUMES FOR SALE**

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#### LET'S TRY SOME CRANBERRY SWIRL CHEESECAKE!



#### Ingredients:

24 oz cream cheese

2 tablespoons flour

1 cup sugar

3 eggs

1 teaspoon vanilla

½ cup heavy cream

1 ½ cups sweetened cranberry puree

#### Crust:

2 ½ cups graham cracker crumbs1 cup melted butter

#### Method:

- 1. Gather ingredients and bring to room temperature
- 2. Preheat oven to 325°F.
- 3. To make the crust place graham cracker crumbs in a medium sized work bowl. Add melted butter and mix well.
- 4. Press graham cracker mixture evenly over the bottom of a greased 10 inch spring form pan.
- 5. Place cream cheese, flour and sugar in the work bowl of electric mixer. Beat on medium/high until smooth. Add eggs one at a time, scraping sides of bowl between each egg. Add vanilla and heavy cream. Beat until smooth.
- 6. Pour 2/3 of the cheesecake batter over the graham cracker crust. Spoon the sweetened cranberry puree over the cream cheese mix in dollops about 1 inch apart. Pour remaining batter over puree. Swirl through the batter and puree with a knife to achieve marble effect (be careful not to scrape crust).
- 7. Create a water bath by placing the spring form pan in the center of a roasting pan. Pour hot water into the roasting pan approximately half way up the sides of the spring form pan.
- 8. Place roasting in the center of preheated oven. Bake for 45-60 minutes. Check cake at 45 minutes for doneness. Cheesecake will be golden brown and puffed in the center. If center is sagging add additional time as needed, and check every few minutes.
- 9. Let cheesecake stand for at least one and a half hours before refrigerating for 24 hours. Slide knife around rim of spring form pan, remove rim and serve.



## BOG PETS

## MEET MOLLY:

Meet Molly, the adorable puggle (pug/beagle) with a heart of gold and a nose for mischief. From the moment she wobbled into the office at the beginning of April, Molly has been a welcome addition. What Molly lacks in size, she more than makes up for in personality. With her squishy face and expressive eyes, she charms everyone she meets. At the ripe old age of 9, Molly may be a little slower and grayer around the muzzle, but her spirit remains as lively as ever. She is eager to lend her superior sniffing and napping skills to the office and to support Massachusetts cranberry growers one ankle lick at a time. Molly is a cancer survivor who is grateful to get some peace and quiet away from her twin brother, Otis, who does not know the meaning of personal space.

Terrent Services and Annie Company of the Land Company







# UMASS CRANBERRY STATION VIRTUAL PESTICIDE UPDATE MEETING APRIL 24

CCCGA BOARD OF DIRECTORS MEETING
APRIL 25

CRANBERRY RESEARCH FOUNDATION
ANNUAL GOLF TOURNAMENT
SOUTHERS MARSH GOLF CLUB
JULY 15

CCCGA ANNUAL MEETING & TRADE SHOW
AD MAKEPEACE COMPANY
CARVER SIDE BOG - WAREHAM
AUGUST 21



**FOR SALE:** 43' Berry trailer. Tractor driven 4" Pacific berry pump and 13000 watt tractor driven generator. Call Wayne: 508-941-4220

**FOR SALE**: 13- 100 Ft Lengths of Used Cranbarrier \$4.00 per foot Please contact Oiva Hannula & Sons at 508-866-1075

BOG FOR SALE OR LEASE: Interested purchasing or leasing bogs located in Bourne or Falmouth. Number of acres to be purchased/leased is negotiable depending on current condition and location. Please contact Dan Ward: dan@wardaquafarms.com

FOR SALE: Like new Alamo RM165 3pt Boom Mower in Raynham, MA for sale at a very reasonable price. Please call Kevin @ United for details...781-706-3430

**WANTED:** Pickup Trucks Needed. UMass Cranberry Station is looking for used pickup trucks (small and large) for purchase or donation. Please contact Rick at 413.230.1865 if you have something that might work for us.

**HELP WANTED:** Full time hourly worker wanted. Cranberry farm worker, equipment operator and various other responsibilities. Opportunities for growth. Good pay, health insurance, housing opportunity for ideal candidate. E-mail: thegreenecompany@aol.com for full job description.

**HELP WANTED:** Full time employment offered for work on cranberry bogs in Bourne and Falmouth, MA. Employment includes benefits. Contact Brian Handy at 508-958-4586.

**WANTED TO RENT:** Inside storage area.

Call Wayne: 508-941-4220

**WANTED:** Furford picking machine call Ben at 508-237-9252 or Alan 774-313-6560

# PLACE YOUR CLASSIFIED AD HERE!! FREE TO OUR MEMBERS!