

### **BOARD OF DIRECTOR NEWS**

Just as the seasons change, so, too, do the members of our Board of Directors. We would like to extend our sincerest thanks to Jeff Kapell and Mike Wainio for their years of contribution and service on the CCCGA Board. Jeff served as President from 1989 to 1991 and rejoined the Board in 2015, serving as Vice President for the entirety of his second term. Mike joined the Board in 2014 and has provided consistent leadership and insight to the Board and industry for nearly a decade. We wish them the best on their journeys beyond the Board.

We are pleased to welcome Sarah Stearns and Eric Weston to the Board for the first time. Each of these members bring a different skill set to the table, helping to broaden the experience and perspective of the board. We look forward to working with Sarah and Eric.



JEFF KAPELL



MIKE WAINIO

### **CCCGA BOARD OF DIRECTORS**

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### **MISSION STATEMENT:**

"TO ENHANCE THE MASSACHUSETTS CRANBERRY INDUSTRY THROUGH THE VIABILITY AND SUSTAINABILITY OF THE CCCGA MEMBERSHIP."

### **CCCGA HOURS**

MONDAY - FRIDAY 8:30 - 4:30



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#### CHANGING ON THE FLY

### BY: BRIAN WICK, EXECUTIVE DIRECTOR



September has been fruitful (pun intended) so far with having some beneficial meetings for CCCGA. First, Steve Ward, John Fernandes, and I visited with the new Commissioner of MassDEP, Bonnie Heiple and her team at their Boston headquarters. John Fernandes was instrumental in arranging the meeting. It was good to meet her and discuss items of importance to the Massachusetts cranberry industry. We provided her with a background on the industry and the work of CCCGA. We then reviewed the importance of the normal farming and improvement practices and their relation to the state wetlands protection act regulations, the use of water and sand by growers, bog renovation activities, PFAS, bog restoration, and generally how MassDEP and the cranberry industry can continue to work together to support our respective missions. Commissioner Heiple was thoughtful and engaging, and we all left the meeting encouraged with what we anticipate will be a leader with a pragmatic and openminded approach.

Up next, Kim Miot, Michele Pecoraro (Ideaz Ablaze consultant), and I visited Boston to meet with the new executive director of the Massachusetts Office of Travel and Tourism (MOTT), Kate Fox. Michele was able to arrange this meeting and it was again an opportunity to introduce our industry to the state's highest tourism office. We discussed our current and future plans for our public educational and tourism efforts and had a wide-ranging conversation about ag tourism, promotion, programs that may be available, and opportunities for future collaboration. Director Fox has a strong background in tourism and promotion and clearly is an expert in her space. She has many ideas for expanding the state's tourism efforts and we hope that Massachusetts Cranberries can help foster that growth with MOTT, MDAR, and others.

We also met with the USDA Risk Management Deputy Director William Barnes from North Carolina to discuss crop insurance. Brad Morse, Hilary Sandler, Steve Ward, and I met at the UMass Cranberry Station to discuss the cranberry industry, the work of the Association, and to express our thoughts on federal crop insurance. There are opportunities for improvement, and we were able to articulate our thoughts and

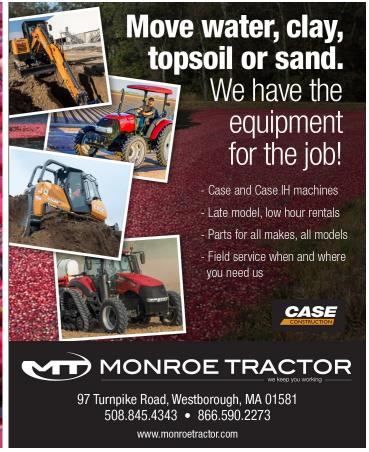
have a good discussion on the program and how it could be improved. Brad and Steve were able to provide some solid firsthand experience and Hilary and I carried forward thoughts that we have gleaned over time from speaking with growers and others. We completed the morning with a tour of state bog. Unfortunately, RMA missed seeing harvest by just a few days, but it was good to meet, make an important connection, and see if this might help to bring about change in the future.

We are now looking to set up as many educational opportunities as we can this fall with government officials and legislative leaders to show them the cranberry harvest and further explain the industry, the economic and environmental value of the industry, and the hard work that our growers do each day to raise this healthy crop. We have a few arranged and there will likely be more to follow. We are hoping to kick October off with an "October is Cranberry Month in the Commonwealth" proclamation. Kim Miot is gearing up for a busy season of harvest tours with the public. We are excited to educate more people on cranberries.

In closing, we continue to have notable challenges at the local level with some of our normal farming practices. What has historically been a non-issue has been getting more attention than seemingly should be. CCCGA, including the board, is working on this and it has our complete attention. We have a grower led ad hoc committee that is also involved in moving this along. Some things are in the works that will be more fully flushed out in the coming weeks. Our detractors will continue to make noise, but we will counter with positive and accurate messaging, along with relevant research and facts. This issue will not go away quickly or quietly but the tide will be shifting. Progress is being made.

As with anything you have read here or have on your mind, please always reach out to me or a board member to discuss further as you'd like. Best wishes for a safe, successful, and enjoyable harvest season!





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### 136TH ANNUAL MEETING

#### BY: EMMA WICK



On August 16th, CCCGA held our 136th Annual Meeting at White Dog Cranberry in Halifax. We were welcomed by a breezy, cloudy day with a light mist in the morning —a pleasant break from the summer heat. The meeting was attended by over 400 guests. The tradeshow portion of the meeting hosted a wide variety of vendors with products, equipment and services. Ben Richards from Oiva Hannula & Sons also held a drone demonstration to showcase how this new technology may help increase on-farm efficiencies. The meal for the event included a lobster or chicken dinner made up of crisp corn and roasted potatoes, in addition to a clambake and cash bar. T-shirts were designed by Bonnie Soule (and if you never picked yours up, we have a few sizes left at our office!)

U.S. Representative Bill Keating expressed his support for the cranberry industry on stage as our first speaker at the business portion of the meeting. Congressman Keating has consistently advocated for our growers and industry throughout his time on Capitol Hill. Many state legislators and their staff were also in attendance. Senator Mike Rodrigues and Representative Bill Straus addressed the audience as co-chairs of the UMass Cranberry Station Board of Oversight. Undersecretary of the Environment for the Executive Office of Energy and Environmental Affairs, Stephanie Cooper, spoke of her sector's commitment to work with the industry on its most pressing concerns. The MA Department of Agricultural Resources Commissioner, Ashley Randle, was also in attendance, and spoke highly of her hopes for sustainable success within the cranberry industry. Commissioner Randle was sworn in as MDAR's twenty-first Commissioner in March, and has hit the ground running from the get-go. Support from the Commonwealth and our local leaders is a key component to the success of our growers, and we are grateful for their dedication to our industry.

We were honored to present Carolyn DeMoranville and Linda Rinta with the Massachusetts Cranberry Heritage Award. This award recognizes the tireless individuals who have given a lifetime of dedication to enhance the legacy of the Massachusetts cranberry industry. Mary McCaffrey and Chris Makepeace were the recipients of the Henry Hall Leadership Award. This award is given to those rare and exceptional leaders who have shown demonstrable service to the industry, above and beyond what otherwise would be expected. For the second year in a row, CCCGA also recognized a number of cranberry bogs and their current owners which have been in production for 100 years or more. Referred to as the "Massachusetts Cranberry Centennial Bog Program," this program recognizes and celebrates the history and legacy of our longest-serving cranberry bogs. Owen Beaton, son of Matt and Kelsey Beaton, was awarded by the CCCGA Scholarship Committee with the Senator Therese Murray Cranberry Educational Scholarship Award. Owen is attending Bryant University to study Data Science. Congratulations. Owen!

We would like to extend our thanks to John Makepeace for hosting the meeting at his farm this year. Another big thank you goes to all of our event sponsors. Our Innovation Sponsors included: A.D. Makepeace Company; Decas (part of the Fruit D'Or group); Farm Credit East; and Norfolk Power. Sustainability Sponsors included: Bee Hero; Cape Cod 5; CN Wood Co.; Morey Custom Services; Nutrien Ag Solutions Inc.; Ocean Spray Cranberries; Premier Generator; SLT Construction Corporation; and Syngenta. Together with our Industry-level sponsors, these companies all helped to make the meeting a resounding success.

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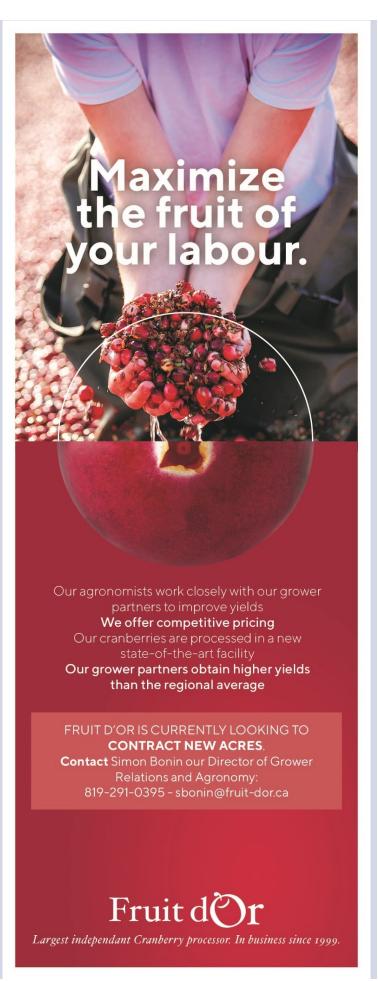
Lastly, a big thank you to all of the volunteers and individuals who helped us to set up and break down the event. Our CCCGA team is greatly appreciative of this group effort. We hope that all those in attendance had a wonderful day, and we look forward to seeing you again next year!



Best Wishes for a

Safe & Bountiful

Harvest



# 136 TH ANNUAL MEETING





US REPRESENTATIVE
BILL KEATING



SENATOR
MICHAEL RODRIGUES



#### LEFT PICTURE:

ASHLEY RANDLE, MDAR COMMISSONER

**BRIAN WICK** 

STEPHANIE COOPER, EEA

UNDERSCERETARY FOR THE ENVIRONMMENT

**BELOW:** 

STEVE WARD

MARY MCCAFFREY

CAROLYN DEMORANVILLE

LINDA RINTA



JAMES KANE & STEVE WARD



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**CENTURY FARM AWARD RECIPENTS** 

LEFT TO RIGHT:

JOHN MATHIAS

STEVE WARD

LARRY HARJU

BARRY MATHIAS

JAMES ROSS

DAVID ROSS

**BOB FRANEY** 

AMY FRANEY

NOT PICTURED:

FRED BOTTOMLEY









PETER BEATON, MARY McCAFFREY, LINDA RINTA AND ANN DUNHAM



DRONE DISPLAY PRESENTED BY BEN RICHARDS OF OIVA HANNULA & SONS



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At the beginning of August, the Cape Cod Cranberry Growers' Association rolled out a series of new and improved decision-making tools for BOGS Online. Recent grant funding from the USDA Specialty Crop Block Grant—coupled with input from grower focus groups - allowed these enhancements to specifically target improving growers' overall on-farm efficiencies with the long-term goal of sustained farm success.

Some of the new and improved tools available in BOGS Online include:

- "Caution" messages are now automatically labeled as either a "Handler Restriction", "Label Restriction", or "Zone II Restriction" when triggered.
- UMass Cranberry Station Chartbook quick links are now available on the BOGS menu screen
- PDFs of crop year handler restrictions can be launched from multiple locations for easy reference
- New tools for recording Sand Use, Water Use (including Late Water), and Pruning events have been built to complete the suite of cultural practice reporting tools
- Insect thresholds from the Cranberry Chart Book are now flagged within IPM Record tool
- A cost calculator has been developed to record various farm-level expenses incurred during a growing season, providing a calculation of cost per acre and enabling you to compare costs year-to-year

These tool enhancements help to drive use decisions by more effectively tracking decision and data entry for IPM, water use, cultural practices, yield, pesticide and nutrient use, reporting, and other on-farm efficiencies. Having a better understanding of the impacts of management decisions on yield - and having a simple way to record and report actions on inputs, IPM, and other management decisions - is a necessary component of functioning in a sustainable manner, and was a big component of the grant funding to make these improvements to the BOGS System.

For more information on BOGS Online, please reach out to Emma Wick at <a href="ewick@cranberries.org">ewick@cranberries.org</a>, or Dawn Gates-Allen at <a href="mailto:dgatesallen@cranberries.org">dgatesallen@cranberries.org</a>.

# Tours & Outreach!! By: Kim Miot



#### **Bog Tour Locations needed!**

Do you have a bog you would be willing to have a group tour visit? Educating the public about cranberries and local farming is vital to the growth of our industry locally and beyond. The public wants to see cranberries being harvested. Our tour program can meet those needs, BUT we need harvesting bog locations to take groups to. We have coach groups on weekdays and public tours on weekends all through harvest. We want visitors to leave knowing more about cranberry farming, eating more cranberries, and talking positively to others about cranberries!

What can you do to help? Email or call Kim Miot (<a href="mailto:kmiot@cranberries.org">kmiot@cranberries.org</a>, 508-866-7878 X13) with your bog location. You will need "tour" insurance. It's a quick and affordable add on. Please ask your insurance agent. Kim will plan a time to meet you at your bog location this summer and you can discuss how buses can enter and exit the bog.

When fall comes, Kim sends out texts asking if your location is harvesting within the next few days. Answer her and she will let you know if she needs a location that day and time or not. As you all know-harvest is a moving target and the locations are often found the day before or morning of! We are planning weekend tours on Saturdays and Sundays at 10am. Weekday coach tours vary with time and number of people. We have tours often 7 days a week for several weeks.

On the day of a tour, we do all the work. We have tour guides and helpers to keep people contained and safe. The visitors are at the harvest site for about 20-30 minutes total. On-site growers or workers who can talk to the crowd are always a big hit, but this is not required. We also keep guests away from the workers and equipment if desired. It is very rewarding when people visit and get excited about cranberries.

People expect to see floating berries and corralling or loading is the #1 desired activity to see. We also show people picking if we cannot find corralling. If people do NOT see these activities, they leave disappointed and do not leave knowing more about cranberry farming, eating more cranberries, or talking positively to others about cranberries!

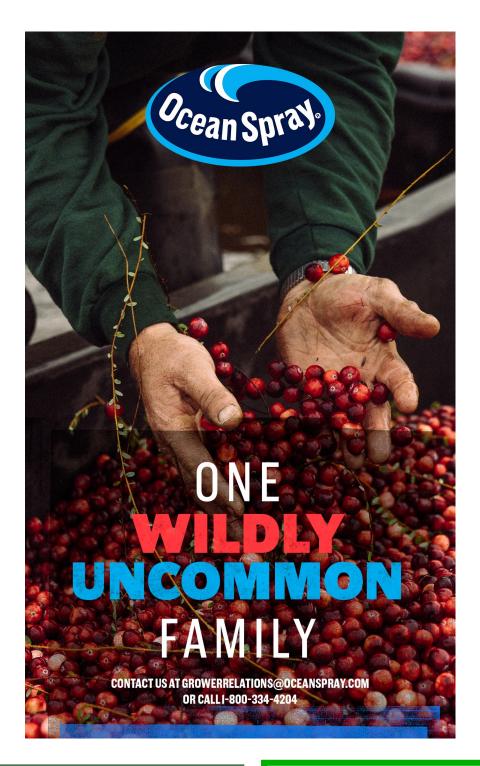
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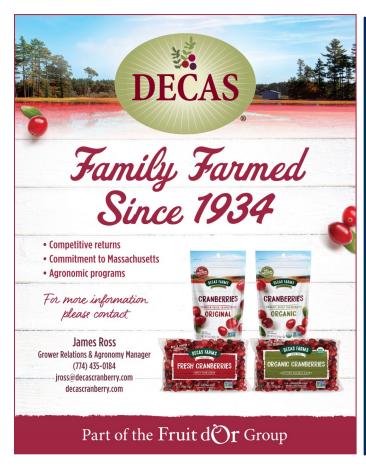
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#### NOTES FROM BEACON HILL

#### BY: JOHN FERNANDES



August was a busy month for the CCCGA leadership on matters related to government affairs.

We met with representatives from UMass on the cranberry workforce development assessment the UMass staff have been working on for several months. We came away with a clear vision on next steps to improve the association's efforts to raise the profile of the industry among people actively seeking employment specifically among those interested in agriculture and in the culture and environment unique to the cranberry industry. More on this to come from Brian Wick.

We have also received firm confirmation from the new Healey administration that five million dollars allocated from ARPA funds last session are indeed set aside for the Cranberry Industry as intended. That will ensure several more rounds of Ag Innovation grants over the next several years with another round of grants coming soon.

Brian Wick, Steve Ward, and I met with the new commissioner of DEP, Bonnie Heiple and a half dozen of her top staff recently in Boston. We want to thank her and her staff for the extensive time and attention given to us to discuss a variety of issues impacting the industry including possible PFAS regulations, bog restoration, water resources, and draught mitigation. She and her team were very engaged and interested on specific ways in which we could work together to help the cranberry growers. We will be following up with her staff in specific opportunities.

Finally, the following is a release from MDAR about the recent state funding of a 2023 disaster relief program. The Legislature and governor moved quickly after the July flooding to create the program. Cranberry Growers are eligible to apply.

"MDAR has launched the Natural Disaster Recovery Program for Agriculture, a financial assistance program for farmers who have suffered crop losses from certain natural disasters that have occurred in 2023. The program is funded through a \$20 million appropriation from the Massachusetts legislature and Governor Healey. The application process is now open, and farmers are invited to apply.

What makes a farm eligible?

- Farm must be a commercial operation selling products to wholesale or direct to consumer markets.
- F arm must have been established prior to 2023.
- Farm must have suffered at least 15% acreage crop loss from one or more of the three identified natural disasters in 2023: February 3-5 deep freeze; May 17-18 frost; or July 9-16 rainfall and flooding."

The link to the application and contacts is below. Applications must be received by MDAR by 4:00 p.m. on Friday, September 29, 2023.

https://www.mass.gov/how-to/natural-disaster-recovery-ndr-program-for-agriculture

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### **TOUR BARN DONATIONS**

#### BY: KIM MIOT

Thank you for the Tour Barn donations!

We have picnic benches! Thank you to Roger Shores Jr. and Shores Mill and Farms for the donation of wood for picnic benches to be used at the tour barn. Roger, Greg Arnold, Cody Moore, Steve Ward, Jim Hayward, also volunteered their time to build eight picnic benches. Now people will have a place to sit and enjoy the beautiful cranberry farm at our tour barn!

We also want to thank Steve Ward and Jim Hayward for setting up our newly donated berry pump at our tour barn in Carver and for the care of the Traveling Bog. Other thanks go to Jeff Kappel for the donation of the berry pump and a picker. The tours will be enhanced by these additions. People can get a close look at the amazing farming equipment that is unique to cranberries.

Of course, we can never say thanks enough to Dick and Judy Ward for their generous donation of the barn and access to their farm for our tours! We have several schools and homeschool education tours added this season, and these additions go a long way to enhancing the tour offerings and educating people on cranberries!









### PLYMOUTH WATERFRONT FESTIVAL

Massachusetts Cranberries had a very packed day at the Plymouth Waterfront Festival on August 26th. We gave out 800 sweet-dried samples and even ran out! Many people stopped to talk about their love of cranberries, grabbed a ton of recipe cards and asked about bog tours! We want to thank our volunteers: tour guides Janice Barton and Pamela Francis as well as Adam Roy of Blair Insurance. We also want to thank the Miot family, Kim held down the booth with Adam and Dan and Ruby came to break down and take everything back to the office. Thank you to Ocean Spray, Decas, and The Cranberry Marketing Committee for their donations of samples. People love to grab one or two during the festival.





Left picture: Kim Miot and Adam Roy Right Picture: Janice Barton and Pam Francis

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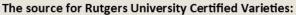




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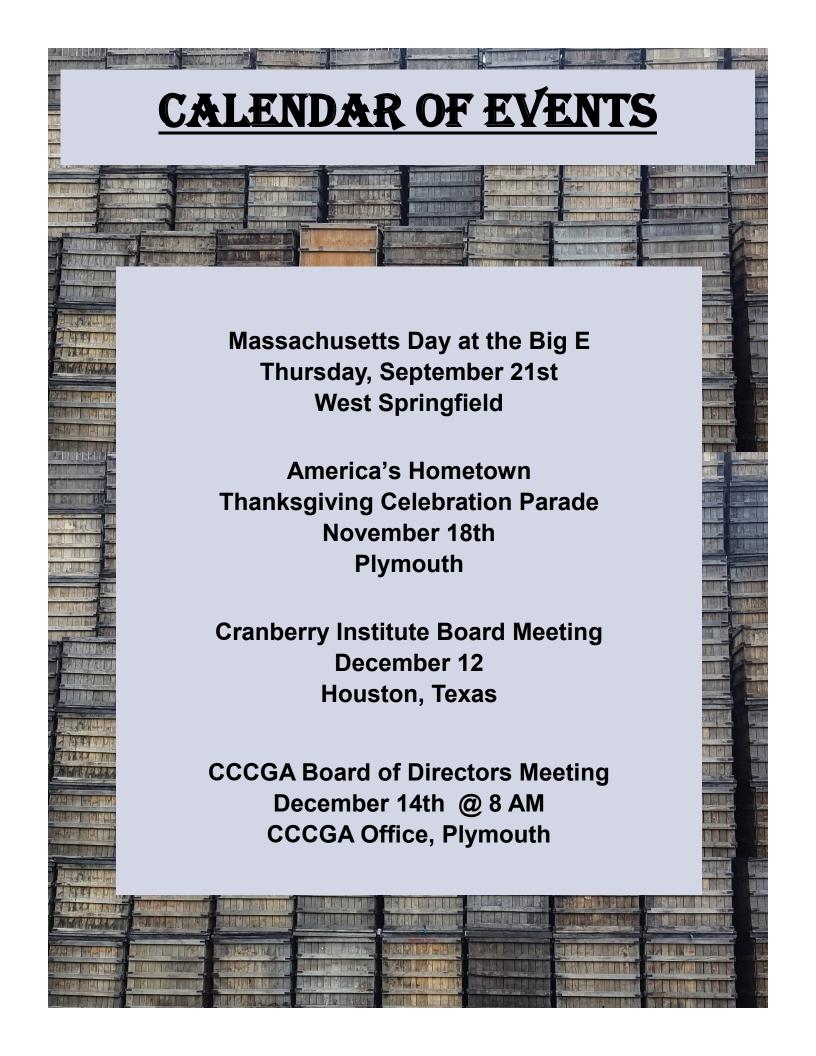
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### **BLOGS AND BLURBS**



#### FARMS WANTED FOR WEBSITE LISTINGS

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#### **CHAPTER 61A DEADLINE**

The state has changed the deadline for when Chapter 61A applications need to be filed with your town assessor's office. Rather than the traditional October 1st deadline, <u>applications are now due December 1st</u>. However, we expect that towns will gladly accept applications earlier, so if you wish to get this crossed off your to-do list, you may consider filing ahead of the deadline. Remember to include relevant yield information so that you are placed in the correct production range bracket (there are 5 ranges for cranberry production). We have also been asked by some towns to remind growers that if you have not provided updated bog maps in a few years that it would be helpful to the process to have the most up to date maps included with your application. You can receive updated maps through your local USDA/FSA office or your handler (if they provide such services). This is good advice for any grower. Providing the most accurate information at filing should make the entire process more streamlined for you and the town.

#### **FARM PLATES**

Remember that farm plate renewals are due October 1st. Check with your insurance agent if you have any questions on insurance needs of the renewal process.

#### NATURAL DISASTER RECOVERY PROGRAM FOR AGRICULTURE

Growers who suffered crop loss this season due to the February freeze event, spring frost or the summer rain events are eligible for direct financial relief. Applications are due September 29. For more information visit https://www.mass.gov/how-to/natural-disaster-recovery-ndr-program-for-agriculture

#### UPDATES FROM THE CMC

#### BY: KAREN CAHILL



#### Continuance Referendum

USDA announced on August 16 that producers voting in a referendum on the federal marketing order for cranberries did not show enough support to continue the program. The marketing order requires that USDA conduct the referendum on the marketing order every four years. The marketing order was favored by 26.5% of cranberry growers voting in the referendum and by 20.1% of the production volume voted in the referendum. Either 50% support by number of voting producers or 50% of the volume of cranberries they represent was needed for the program and the Cranberry Marketing Committee to remain in place. The voting period was June 9-30, 2023.

The USDA Secretary is currently drafting a Notice to Terminate and will publish it in the Federal Register in the coming months. This Notice will have a 60-day comment period and will offer the public an opportunity to submit comments to either support the termination or oppose the termination. Should the Secretary decide to terminate, the Marketing Order will be terminated on or before July 31, 2024.

Preliminary assessments that CMC normally sends out in October will not be collected.

#### **Trade Advisory Committees**

On August 24, USDA Secretary Vilsack and U.S. Trade Representative Katherine Tai announced the appointment of 130 new private-sector representatives to serve on seven agricultural trade advisory committees that represent the diversity of U.S. agriculture. The new group of advisors will join the 70 existing committee members whose terms have not expired. CMC's Executive Director Danny Raulerson has been named to the Agricultural Policy Advisory Committee. Complete rosters of the committees, including the 130 new appointees and 70 members already serving, are available online. The newly appointed committee members will serve until August 2027 and the committees will be supplemented by additional appointments over the next four years. Individuals are encouraged to apply for committee membership at any time and applications will be reviewed periodically.

#### India Tariffs

On September 8, the Office of the U.S. Trade Representative announced that India will reduce tariffs on U.S. fresh, frozen, dried, and processed cranberry products. This is an important achievement and one that will support U.S. cranberry growers and handlers across rural America to meet the growing demand in India for high quality U.S. cranberry products. Since CMC's promotional efforts began in India in 2017, exports to the market have grown from \$1.6 million to \$8.6 million. With tariffs reduced, U.S. cranberries will be more accessible to Indian trade and consumers in the years to come. The CMC applauds the work of Ambassador Tai, Secretary Vilsack, and the dedicated professionals at USTR and the U.S. Department of Agriculture in securing this important outcome.





John W. Norrie of Plympton passed on August 19th at the age of 80. He is survived by his loving family and friends. A past member of CCCGA, John could often be found sitting in his tractor by the bogs. Memorial donations may be made to: Cardinal Cushing Centers,405 Washington Street, Kingston, MA 02364.



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May 2023

#### **Economic Impact of the Cranberry Industry to Massachusetts**

The cranberry industry makes a major economic contribution to the economy of the Commonwealth of Massachusetts. As our nation's second largest producer of cranberries, and home for a number of significant cranberry related businesses, this industry creates major economic activity well beyond the nearly 13,000<sup>1</sup> acres of cranberry bogs in southeastern Massachusetts.

Massachusetts cranberry growers continue to be among the most progressive and efficient producers in the country. The Commonwealth produces 28% of the nation's cranberries, second only to Wisconsin, and markets both processed and fresh market. There is no other Massachusetts food product which ranks as high in terms of national production in addition to having a significant economic contribution to the state's economy.

Employment in the cranberry industry includes jobs on the farm/bog operations, as well as in sectors that provide services and inputs to producers and processing and marketing entities. Without a strong and robust cranberry production sector, employment in cranberry-related input and processing sectors could decline or move to other states.

Because the cranberry industry employs local labor and purchases goods and services from other industries, its economic impact cascades throughout the state economy, resulting in a "multiplier," or economic stimulus.

The overall economic impact of a given sector is comprised of three components. The direct farm or factory-gate sales of that sector is referred to as the direct impact. The spending of businesses on inputs, goods and services from other local firms is referred to as the indirect impact. Finally, the spending of employees of these firms on goods and services within the community is referred to as the induced impact. The total economic impact of each farm, processing and marketing sector is the sum of the direct, indirect and induced impacts of those businesses.

The following profile illustrates the cranberry industry's total economic impact in Massachusetts. It is based on data from a 2023 economic analysis conducted by Farm Credit East. 2022 was a year in which cranberry producers' total value of production was \$73.4 million.<sup>2</sup> This \$73.4 million in farm-gate value was then analyzed using IMPLAN software to model the economic impact of cranberry production to the local economy. On top of direct farm sales, the cranberry production sector generates \$45.5 million in indirect impact and \$31.7 million in induced impact for a total of \$151 million.

It should be noted that while estimating the economic contribution of the cranberry industry to the Commonwealth, this study does not consider the value of non-market benefits, such as open space, climate resilience, wildlife habitat, scenic views and other aesthetic considerations, or the positive impact the industry has on tourism. Much of the state's production is concentrated in

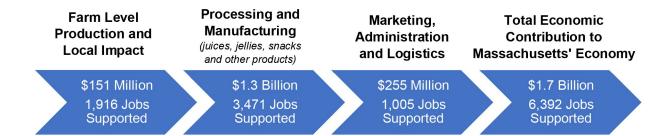
<sup>&</sup>lt;sup>2</sup> Cranberry Marketing Committee: 1.989 million barrels harvested in 2022. (1 barrel = 100 pounds)



<sup>&</sup>lt;sup>1</sup> USDA NASS Noncitrus Fruits and Nuts: 12,700 acres harvested in 2020.

Plymouth, Bristol and Barnstable counties, which are significantly impacted by tourism revenue and activities.

#### **Economic Impact of Cranberry Production in Massachusetts (2023)**



#### **Commentary**

As with many agricultural sectors, there are many more jobs created off-the-farm than in direct farm production. While there are 1,916 jobs supported by cranberry farming activities, there are an additional 4,476 jobs supported by the activities of processors, marketers and logistics providers, resulting in a total of 6,392 jobs. It should be noted, however, that the non-farm jobs and economic activity would not exist, or be greatly diminished, without the farm production.

The full impact of the cranberry industry to the Commonwealth exceeds \$1.7 billion. This economic contribution is important to the overall strength of the Massachusetts' economy and vital to dozens of communities and non-farm businesses as a result of the economic multiplier impact.

While the economic contribution of the cranberry industry to the Commonwealth is significant, the industry faces numerous challenges. Among them are rising production costs, global marketplace competition, attracting and retaining qualified workers, climate change, limited ability to expand production due to development pressure, and volatility of market pricing.

In response to these challenges, the Commonwealth has supported the industry through incentives offered by the Massachusetts Department of Agricultural Resources (MDAR), including the Cranberry Bog Renovation Grant Program, the Cranberry Renovation Tax Credit Program, and other programs that support agriculture more broadly. These programs have been crucial to help modernize the industry in Massachusetts and maintain its viability in the face of these challenges.

In conclusion, cranberries, one of the few fruits native to North America that are commercially cultivated, have a 200+ year history of being grown in Massachusetts. The cranberry industry makes a major contribution to the economy and culture of the Commonwealth, both in quantifiable ways, such as economic impact, as well as qualitative ways, such as its contribution to maintaining the distinctive landscape of Southeastern Massachusetts, environmental stewardship, quality of life, recreation and tourism.



#### FarmCreditEast.com

Knowledge Exchange Contacts: Chris Laughton, Chris.Laughton@FarmCreditEast.com

*May 2023* 

This study was partly funded by the Cape Cod Cranberry Growers' Association

# KNOWLEDGE EXCHANGE

#### **CONTACT INFORMATION**

We look forward to your questions and feedback. Please contact us at KnowledgeExchange@farmcrediteast.com



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### FROST COMMITTEE

### FIRST TOLERANCE CHECK OF THE SEASON!



Left to right: Ben Richards, Cody Jones, Keith Mann, Peter Jeranyama, Jimmy Pinkston, Carolyn DeMoranville, Anne Cote, Mike Cote, James Ross and Glenn Reid

The Frost Committee met at Rosebrook Bog in Wareham on September 10th for the first tolerance check of the fall season. They will meet again Tuesday, the 19th to see how the berries are coloring up and set tolerance.





# **EQUIPMENT FOR SALE**

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Tow Behind Sander (3 available)	\$3,500.00
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FOR SALE: Like new Alamo RM165 3pt Boom Mower in Raynham, MA for sale at a very reasonable price. Please call Kevin @ United for details...781-706-3430

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**HELP WANTED:** Full time employment offered for work on cranberry bogs in Bourne and Falmouth, MA. Employment includes benefits. Contact Brian Handy at 508-958-4586.

**WANTED:** Pickup Trucks Needed. UMass Cranberry Station is looking for used pickup trucks (small and large) for purchase or donation. Please contact Hilary at 508-970-7641 if you have something that might work for us.

**SERVICE AVAILABLE:** Providing service to prepare online pesticide reports, \$50. per report. Booking fast, so call 774-392-2595 and ask for Paula.

