The Official Newsletter of the Cape Cod Cranberry Growers' Association ©



May 2022

Spring Business Meeting

The first annual CCCGA Spring Business Meeting was held on Friday evening, May 13th at Southers Marsh. Over 60 attendees gathered for a cocktail hour where hot and cold hors d'oeuvres were served. After the cocktail hour, the speaking program began with opening remarks by Steve Ward, President, followed by award presentations.

Legislative Leadership Awards were awarded to Senator Susan Moran and Representative Paul Schmid for their distinguished leadership in support of the Massachusetts cranberry industry. Next, Henry Hall Leadership Awards were presented to Doug Beaton and Peter Beaton. Director Matt Beaton introduced his father, Doug, to receive the award. He recounted the leadership roles Doug held in the industry over the years. The second award recipient, Peter Beaton, was introduced by his daughter, Marjie, who spoke about his leadership involvement with the Association over the years.

After award presentations concluded, Director Bill Frantz from the Cranberry Institute and Executive Director Danny Raulerson from the Cranberry Marketing Committee presented updates from their organizations. Reports from the CCCGA committee chairs came next with short recaps of the activities each committee has been engaged in. Glenn Reid presented Patti Silvia a gift for her 32 years of frost service. Anne Cote was also in attendance representing the CI and the frost service. Following committee reports, the staff each presented a short synopsis of the work they are accomplishing at the office. Steve Ward gave his President's report and Brian Wick gave the Executive Director's report along with CCCGA staff introductions.



Steve Ward and Brian Wick present Senator Susan Moran and Representative Paul Schmid the Legislative Leadership Awards.

Continued on page 16:

ranberry Growers Association

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PATTI SILVIA **MEMBERSHIP & OFFICE COORDINATOR** PSILVIA@CRANBERRIES.ORG

BONNIE SOULE SPECIAL PROJECTS COORDINATOR BSOULE@CRANBERRIES.ORG

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MISSION STATEMENT:

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CHANGING ON THE FLY

BY: BRIAN WICK, EXECUTIVE DIRECTOR

As spring continues to churn along, the Massachusetts Drought Task Force has convened and the Secretary of Executive Office of Energy and Environmental Affairs, Beth Card, has declared southeastern Massachusetts to be in a mild drought. This early drought declaration is obviously concerning. With a LOT of time and weather to go, we'll see if our region will be plagued with another drought or if we get some timely rains this summer and the declaration lifted. What the declaration certainly does is get our attention to the needs of our grower community for water resources. With 2 major droughts of record since 2016, the access to and availability of water has never been more important. The industry continues to do our part with advancing technological improvements, such as the use of auto-starts, soil moisture probes and tensiometers, pop-up heads, renovated bogs, tailwater ponds and more. However, we all know those improvements will not solve all of the water challenges that grower may face. Coupled with this potential need is increased scrutiny from some members of our community who don't share our same views on agriculture and sustainably raising food crops. I know that our growers are well versed in how to work in wetlands and have a thorough understanding of the agricultural exemptions and related regulatory processes. However, now more than ever, growers must be sure that any projects undertaken on their farm are done with so with the utmost caution and precision. Unfortunately, it's the current climate we find ourselves in.

Before any of this recent scuttlebutt was elevated, CCCGA was already making plans to re-educate our local regulatory community on cranberry agriculture as part of our 2022 work plan. Differing from the past where we held a central meeting and invited towns to come to us, this time we are going to them. It's a higher lift but I think will pay dividends in reinforcing working relationships and increasing understanding of cranberry agriculture. We are starting with the town of Carver and then will move out to our larger cranberry towns. This will be a constant and multi-year project. We are targeting conservation commissions, planning boards, boards of health, select boards and town managers/ administrators. We are also adding some more segments on activities on the bog on our social media channels to help reinforce to the general public what's going on at the bog and why. We have done this routinely under the steady hand of Bonnie Soule but will be throwing more resources



against those efforts, particularly with the addition of Kim Miot to our team and her expertise in video work.

CCCGA will be refreshing our grower advisories and related materials on working in wetlands, including water-related projects. These documents will be distributed to our membership, and we'll also be holding a "Working in Wetlands" workshop later this spring/summer for growers that may wish to dive a little deeper into the regs, ask questions, etc. It's been a while since we've focused on wetland regulations as an educational topic and it's a good time to revisit the topic. Again, for the vast majority of our growers, this will strictly be a refresher exercise but for everyone, a good chance to bring it top of mind. It will also demonstrate to our regulatory community that our growers continue to be aware of and complaint with the wetland regulations. This multi-faceted educational approach - local officials, general public, and growers – will go along way in helping our growers to continue to farm in and around wetland resource areas, regardless of drought conditions. Further, the CCCGA board will review and evaluate all of our outreach efforts to ensure that we are always carrying the appropriate messages forward, changing on the fly.

As a final thought, you may have noticed that in my introductory sentence, Beth Card was noted as the EEA Secretary. Many may remember Beth speaking at last year's CCCGA annual meeting and also attending a harvest tour this past fall as an EEA undersecretary. Secretary Katie Theoharides recently stepped down to enter the private sector. We wish Secretary Theoharides well in the next phase of her career, as we enjoyed working with her and her team on implementing many facets of the recommendations from the Cranberry Industry Revitalization Task Force report. We also congratulate Beth on her well-deserved promotion and look forward to working with her as secretary.

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BLOGS AND BLURBS

MDAR is now accepting applications from agricultural operations who wish to participate in the Department's Climate Smart Agricultural Program which includes the Agricultural Energy Grant Program. Grants are available to help agricultural operations make farm improvements that enhance their economic viability, help prevent negative impacts to environmental resource, adapt and mitigate climate change, improve energy efficiency, and adopt renewable energy technologies. If interested in applying, applications must be submitted with any supporting documentation by the program's deadline.

Climate Smart Agriculture Program

The <u>Climate Smart Agriculture Program</u> (CSAP) links MDAR's water, energy and climate grants together into one application. This includes the Agricultural Climate Resiliency & Efficiencies (ACRE) Program, the Agricultural Environmental Enhancement Program (AEEP), and the Agricultural Energy Grant Program (ENER). This program continues the goals of the three individual grants by implementing projects that help the agricultural sector adapt to climate change, mitigate climate change, reducing or preventing impacts to natural resources that may result from agricultural practices, and that improve energy efficiency and facilitate adoption of alternative clean energy technologies

The CSAP grant is broken into two sections. Section I: Environment is for environmental projects such as soil health, water use efficiency, or other projects working towards reducing or limiting greenhouse gas emissions. Section II: Energy is Ag-Energy projects to improve energy efficiency or to facilitate clean energy adoption.

Applicants can apply to either or both sections.

Participants selected for funding under either section are provided with reimbursement grants for 80% of total project costs up to \$50,000.

COMMBUYS - Bid Solicitation - Applications due: 4:00PM on Friday, June 10, 2022

For more information contact:

Section I: Environment - Laura Maul, 617-626-1739, Laura.Maul@mass.gov

Section II: Energy - Gerry Palano, 617-626-1706, Gerald.Palano@mass.gov

MDAR's MA Farm Energy Program (MFEP) - Energy Audits - Technical Assistance – Be Prepared For the Upcoming Grant Programs

Remember, MDAR's <u>Farm Energy Program</u> has funds to help farms cover audits, energy efficient projects, and select renewable energy projects. We are still providing these services remotely.

IMPORTANT NOTE: Now is the time to have a technical assessment completed for any energy project you are considering in preparation for upcoming energy grants! You will need a technical assessment to file an energy grant application whether with MDAR or USDA. Start planning now. If you wait too long you may not be able to have one scheduled in time! Remember our MFEP pays 75% of the technical assessment, first come, first served. Our MFEP is providing tele-assessments during this trying time.

Contact MFEP now for more information through the Center for EcoTechnology (CET), our partner carrying out the MFEP: 413-727-3090, <u>info@massfarmenergy.com</u>, or visit <u>www.massfarmenergy.com</u>, submit a *Request Form*, and then you will be contacted.





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MDAR GRANT OPPORTUNITIES



Reminder - MDAR's Environmental & Energy Grants Now Open

Open for Applications - MDAR is now accepting applications from agricultural operations who wish to participate in the Department's Environmental & Energy grant programs. Grants are available to help agricultural operations make farm improvements that enhance their economic viability while working to prevent negative impacts to environmental resource, adapting to and mitigating climate change, improving energy efficiency, and adopting renewable energy technologies.

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For more information contact:

Section I:	Environment	Laura Maul at 617-626-1739, <u>Laura.Maul@mass.gov</u>
Section II:	Energy	Gerry Palano at 617-626-1706, Gerald.Palano@mass.gov

MDAR's mission is to ensure the long-term viability of agriculture in Massachusetts. Through its four divisions – Agricultural Conservation & Technical Assistance, Agricultural Markets, Animal Health, and Crop and Pest Services – MDAR strives to support, regulate and enhance the rich diversity of the Commonwealth's agricultural community to promote economically and environmentally sound food safety and animal health measures, and fulfill agriculture's role in energy conservation and production. For more information, visit MDAR's website at <u>www.mass.gov/agr</u>.





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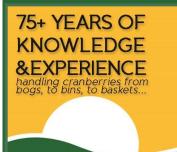
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UMASS CRANBERRY STATION NEWS BY: HILARY SANDLER



We will be hosting two **Bogside Meetings** in June for contact hours. The first one will be in-person at the Station on Wednesday Jun 8 from 9-10 AM for 1 contact hour. The second one will be a Zoom meeting on Wednesday June 29, 8-10 AM for 2 contact hours. These will be informal discussions focusing on the pest management and horticultural issues of the day. We will be having another bogside late in August at one of our late water sites; location, date and time TBD. Please contact Robyn Hardy for the zoom link (rmhardy@umass.edu).

The **IPM Message** is up and running. Please call (google voice number): 508-258-9191 to listen to an audio version of the message. You can read all about it on our website (<u>https://ag.umass.edu/cranberry/ipm-message</u>) and view any photos that are part of the message. The first message was posted May 6 and it will be updated by Friday each week. If you have any questions you'd like to see addressed or have any sightings you'd like to share, please email me at <u>hsandler@umass.edu</u> or call me at 413.800.6531. As of early May, framing of the new building is underway (see photo). We hope to be back in the lab building late June-early July; we will keep you posted. The best way to contact us is by email or our cell phones. For general questions, call Robyn Hardy at 413.800.7470 or me at 413.800.6531. We are ready to come to your

bog for site visits and diagnoses; please call!



Above is a photo showing the progress of the construction at the Cranberry Station.

In Memoriam

REMEMBERING OUR CCCGA MEMBERS AND FAMILIES





Patricia Randall Weston, 75, of Carver, passed away Sunday, May 8, 2022, at home surrounded by family and close friends She leaves her husband of 54 years, Mark Weston, her son Eric Weston and his wife Elaine, her daughter Emily Slavin and her husband Richard, and her four favorite people, her grand-children.

After retiring from the phone company, she was busy with family and friends, continuing to work on their cranberry farm with Mark. She was a special and caring person who touched many lives.

In lieu of flowers, the family would like donations made to South Shore Action for Hope . Please visit ssactionforhope.org to donate.

Emma C. Williams of Carver passed on May 12, 2022. She was 83 years of age. She was the wife of Robert (Pete) for over 60 years. In addition to her husband she leaves her children Michael and his wife, Lynne and Mari Ellen and her partner Michael. She also leaves her grandchildren and great grandchildren.

She took pride working in the family cranberry and sawmill business. She also enjoyed gardening, cooking and attending her grandsons sporting activites and Nascar.

A funeral service was held on May 18th at the Union Chuch in South Carver.





Robert N. Hallett (Bobby) passed in Osterville at age 79. Bobby spent his whole life surrounded by family and friends. He achieved his dream job of becoming a cranberry grower, working on the bogs with his sons at his Quaker Run Cranberries bogs.

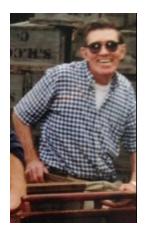
Bobby was a family man, married for 60 years to the love of his life, Kathleen. He also left 3 children, Jennifer and her husband Brian, Christopher, and Sean and his wife Kelley. He also leaves his 3 grandchildren with many fond memories.

A celebration of life will be held at a later date. Donations can be made to Dana Farber Cancer Institute in memory of Bobby's grandson, Robert Hallett at 10 Brookline Place, Brookline, MA 02445. The funds will go toward Ewing's Sarcoma research.

Arthur H. Hall Sr., 80 of North Harwich passed on May 19, 2022. Arthur died in the arms of his loving wife Carolyn of nearly 58 years in the house he built in 1964. A talented man started working beside his parents on the bogs at a young age.

Besides his wife, Arthur is survived by his sons, Arthur Jr., his wife Mary Ann, Alan, his wife Maura and Aaron and 3 grandchildren. He enjoyed the woods in Harwich and Brewster, Red Sox and NASCAR.

In lieu of flowers, donations may be made in his memory to the National Multiple Sclerosis Society, 101A First Ave., Waltham, MA 02451.



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SPRING BUSINESS MEETING



The Henry Hall Leadership Award was presented to Peter and Doug Beaton. Marjie Beaton-Kane and Matt Beaton proudly introduced their fathers. Steve Ward and Brian Wick bestow the awards.



John Mason, Ronnie Garbitt and Cody Jones

SPRING BUSINESS MEETING





Jon Jaffe, Peter Beaton, Hilary Sandler, Carolyn Gilmore and Liam Grosschedl



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NOTES FROM BEACON HILL

BY: JOHN FERNANDES

April begins the legislative annual budget cycle. The governor's budget is considered first by the house of representatives in April. The House Ways & Means Committee publishes its version of the budget in the second week of April. House members file hundreds of proposed amendments to the budget, most of which related to benefits for the local communities they represent as well as efforts to increase funding in one area or another of the budget. Those amendments were reviewed and debated the last week of April. The house passed its version of a \$49.7 billion fiscal 2023 budget, which now goes to the senate.

The senate released its version of the budget on May 10th, and senators will have until May 13th to file proposed amendments. The senate will then review and debate those amendments and pass its version of the budget the last week of May. The senate version will surely differ in form, substance, funding, and priorities from the house budget. The consequence will be that a conference committee of three members from each branch will negotiate the differences to a single budget during June to be adopted by both branches and sent on to the Governor for his consideration.

As for the CCCGA priorities, Representative Bill Straus successfully included two amendments into the house budget that benefit the cranberry industry.

The first provides that not less than \$100,000 shall be expended for the operation of the Cranberry Health Research Center at the University of Massachusetts at Dartmouth.

The second provides the University of Massachusetts shall expend funds for the UMass-Amherst Cranberry Station.

Both amendments and the funding provided are critical to the research and development work done by the University and the Station to support the cranberry industry. We thank Rep. Straus for his continued leadership on behalf of the industry and thank his colleagues from our south coast delegation for support of the amendments. We are hopeful both amendments will find their way into the senate budget as well.

In early April the senate passed S2819, "An Act driving climate policy forward". Included in the



language of that climate change bill was the language of another bill that the CCCGA leadership is advocating, S590 filed by Senator Moran. That bill, s590 was favorably released from the Environment Committee with some redraft language back in March and sent along to the Senate Ways & Means Committee for further consideration. The bill seeks to clarify the ability to remain in 61A when engaging in dual use of solar over agricultural land. That bill is an important priority for the CCCGA and for all growers and farmers interested in the dual use program. Sen. Moran filed an amendment to the Climate bill that mirrored the language of s590, which amendment was adopted. The senate climate bill will now be sent to a conference committee with the house, which had previously passed a climate bill. We will continue to advocate for inclusion of the 61A dual use language in the final version of a conference committee climate bill. Again, we thank Senator Moran for filing the bill and her advocacy on the matter, and to Senator Rodrigues for his leadership on the Ways & Means Committee.

The CCCGA leadership continued discussions with stakeholders and legislators regarding the issue of workforce development in the cranberry industry and are hopeful that will become a legislative priority.

The CCCGA leadership continued discussions with stakeholders and legislators regarding several labor bills that have not received final action. The bills propose to amend long established labor rules on overtime, mandatory days off during harvest, and minimum wage changes. We are continuing to advocate our concerns to leadership.

Stay tuned for further updates on these programs and legislative initiatives.

CALENDAR OF EVENTS

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Annual Cranberry Research Foundation Golf Tournament Monday, July 18th Southers Marsh Golf Club, Plymouth

> CCCGA Board of Directors Meeting Thursday, July 21st @ 8AM CCCGA Office, Plymouth

CCCGA Annual Meeting Wednesday, August 31st Oiva Hannula & Sons, Inc., Carver

Cranfest '22 Friday, November 11th & Saturday, November 12th Plimoth Patuxet Museums, Plymouth

> America's Hometown Parade Saturday, November 19th Plymouth

VISITORS OF THE MONTH

MAY



This month we had a furry puppy for a visitor at our office. She did bring along her Mom, Linda Rinta. This little girl is a 4 month old Labradoodle named Honey Bee. This is Linda's first puppy although she has had many adult dogs thru the years, including Lady who is a precious member of the family. One of Honey Bee's favorite past times is shopping in the bedroom closet. She really enjoys eating just one of every shoe in there. She is cuddly like a lab and smart like a poodle, so it is no surprise that she actually rings a bell hanging by the door when she wants to go out. Linda, Lady and Honey Bee enjoy going for walks around the bog together.

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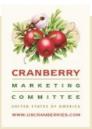
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UPDATES FROM THE CMC

BY: KAREN CAHILL



This is an election year for the Cranberry Marketing Committee's membership: 7 voting and 5 alternate members representing major cooperative growers; and 6 voting and 4 alternate members representing independents. Election forms have been mailed to all independent growers and must be returned (postmarked) by May 31, 2022 to be counted. If you are an independent grower and did not receive an election form, please contact the CMC at 508-291-1510 or <u>kcahill@uscranberries.com</u>.

The major cooperative will work with its members directly to fill any vacancies. All appointees will be submitted to the USDA Secretary for approval in June. New board members will serve a term that runs from August 1, 2022 to July 31, 2024.

It is USDA's policy that membership on industry-governed boards and committees accurately reflects the diversity of individuals served by the programs by including eligible women, minorities, and people with disabilities. Definition of Minority: Black Americans; Hispanic Americans; Native Americans (American Indians or Eskimos); and Asian Pacific Americans. USDA has declared that multiple family members cannot serve as voting members on the same board, however a special circumstance may be submitted to USDA for further consideration if the need arises.

The CMC's annual summer meeting is scheduled to take place at the Seaview Hotel in Galloway, NJ August 16 and 17, 2022. More information will be posted to the CMC's website in July.

Continued on next page:



Continued from previous page

Upcoming International Promotions

May 15 - 21	National Nutrition Week (China)
May 18 - 20	SIAL China Trade Show (Shanghai, China)
May	Advertisements in Trade Publica- tions (India)
May 15 - June 15	Summer Festival with US Cranberry with LBB (India)
May - June	Foodservice Promotions (India)
May - July	E-Commerce Promotions (India)
May - December	Social Media Influencer Activity (India)
June	Consumer PR (India)
June 15 - July 15	Beverage and Bakery Promotion with Bread Talk and Hey Yo (Guangzhou, Shenzhen, Foshan, Dongguan, China)
June - July	Fitness App (KEEP) Promotion (China)
June - July	Health Professional Engagement (India)
June - July	Digital Promotion (India)
June - July	Food Industry Influencer Group Part- nership (India)
June - July	Ethnic Indian Food Promotion with Food Manufacturers (India)
June - December	Media Events (China)
June - December	China Chamber of Commerce for Import and Export of Foodstuffs, Na- tive Produce & Animal By-Products Report (China)

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OUT AND ABOUT

BY: DAWN GATES ALLEN

Bristol Aggie hosted their annual spring open house on Saturday May 7, 2022. It served as the official ribbon cutting ceremony for the new \$100 million renovation that provides innovative educational spaces to enhance hands-on learning models, a new state of the art environmental engineering center, a natural resource complex, a technology driven dairy barn, plus a new cafeteria and resource center for students. CCCGA wanted to be at the forefront of this open house to represent the cranberry industry and the diverse career paths available. There were approximately 1400 attendees that passed through the open house event. On hand with me was Nicole Allen, my daughter and Bristol Aggie 2013 alumni, who embraced multiple conversations across the campus. Nicole showcased the cranberry industry's science, technology, and innovation and together we introduced ourselves to the teachers and students in the following academic areas: Ag Mechanic, Landscape, Floriculture and Environmental Science vocational educational centers. CCCGA met some very enthusiastic and extremely focused current and future students, it was instrumental having my daughter Nicole with me, as she embellished talking about her experiences at the school, our industry and how the two can easily create a cranberry career path for these young minds. It's true that our relationship and networking builds value for this industry and we were thankful for the invitation to attend.

BOGS Online updates continue. As many of you know, we continue to strive toward building a bogspecific platform that will yield features such as ease of use to record applications and optional work orders that have historical reporting and relevance for researching applications guiding decision making. The best is yet to come, as we continue developing a cost calculator that will allow growers to analyze certain costs per bog, section, and acre against crop production. There is a constant need to understand costs to grow vs actual crop yields, that assist with investment decision making and sustainability of the farm. We have received strong feedback helping set the trajectory that will create optional functions to set report parameters. It has been the focus, from the launch in 2012, for BOGS Online to have grower feedback. More to come as we look at the following abilities this year into next. The goal is to provide the ability to import your crop records based on production parameters along with fertilizer enhancements over the next year. If anyone would like an appointment to set up a user



demonstration, please call me: 508-726-6052.

CRF Golf Tournament welcomes back the "Shot Gun" start on July 18, 2022, at Southers Marsh along with the full awards banquet and dinner. This is an industry supported fundraiser and I look forwarded to reaching out to our stakeholders for their continued sponsorship support of raffle & silent auction items and those special donations "In Memory" of our loved ones who have passed. Please remember that these donations are tax deductible. Anyone looking to volunteer and joining in with the fun festivities please let me know.

135th Annual Summer Meeting planning continues for our highly anticipated industry outing on August 31, 2022, at Oiva Hannula's headquarters on Route 58 in Carver. CCCGA received feedback from our membership though polling surveys and by word of mouth. Our industry needs to embrace industry camaraderie with our sustaining members, allow growers to come and take time out from their bogs and celebrate the wonderful things happening not just at CCCGA but at your farms and businesses. Growers bring your equipment, share those innovative ideas, showcase to our legislators who deeply and wholeheartedly continue to be supporters of this amazing industry. It's important for the future of this industry to have a voice, share your appreciation, commitment, and investments at your farm at this meeting. Invitations for this event will be mailed shortly. Expect a clam bake and cash bar plus be on the lookout for new sponsorship opportunities-celebrate your business, farm, and future! Growers, please bring your equipment to display on or off a trailer for sale, trade or swap with other growers. For anyone that wants to share a unique innovative piece of bog equipment, I would really appreciate growers willing to showcase their equipment here as well.

Grower Technical Services which CCCGA provides for a fee to certain growers requesting filing assistance for: State Pesticide Reporting, 5-year NPDES NOI, NPDES Annual reporting and BOGS Online 2022 user fees. Remember we are here to help, if you have issues or would like to

relinquish some of these requirements, please contact me to chat about how CCCGA can help.

CIG Grant "Improving Cranberry Fruit Quality by Understanding the Microclimate of the Bog" work continues. We have 25 grower sites where Hortau weather stations were installed, and growers are providing historical and real time data to help in the project. Leela Uppala is the researcher in charge and is working with other researchers at UMass to collect and analyze data to help with fruit quality.



Grower Contact: Jonathan Ashley Senior Manager Grower Relations jonathan.ashley@refresco.com

SAVE THE DATE



Shotgun start is back for 2022!

July 18, 2022

Southers Marsh Golf Club

Tours and Events By: Kim Miot



Our spring tours have started!!! Would you like to be a part of this exciting tour program. We are looking for Tour Guides and Assistant Tour Guides. Please see pages 31 and 32 and shoot us an email today!!!





Assistant Tour Guide job openings Southeast MA cranberry bog tour guides needed

The Cape Cod Cranberry Growers' Association is seeking enthusiastic Assistant Tour Guides to help with 90-minute bus tour groups at cranberry bogs in southeastern Massachusetts. This part-time, seasonal position is ideal for self-motivated candidates looking for a fun way to make extra income.

Job Title: Bog Tours Assistant Hours Per Week: Part-time, Seasonal, Flexible schedule Base Pay Rate: \$18 per hour

About the position:

Assistant Tour Guides will support the lead Tour Guide on cranberry bog tours both on the tour bus and at the bog. Duties will include, but are not limited to, the following: check in guests, direct bus driver to bog location, research best route to bog prior to tour date, put out safety signage at bog location, interact with tour guests, assist with on-site guest management. Some office work may be included such as prepping for tours.

Skills and Experience Required:

Ability to work in an office setting, on a tour bus as well as outside at a working cranberry bog, sometimes under adverse weather conditions Organized, attention to detail and a strong ability to multitask and meet deadlines Flexibility and adaptability to accept varying tasks and responsibilities Ability to work both independently and as part of a cooperative team Dependability and accountability are absolutely a must! Ability to interact professionally and courteously with bog tour guests and growers with diverse backgrounds and personalities Outgoing personality that is comfortable interacting with the general public A commitment and supporter of cranberry agriculture Must have valid driver's license and own automobile Must be able to lift objects up to approximately 40 pounds Tours operate seasonally September and October, however, as the program expands, tours will be operational May - November. Some weekends may be required Training will be provided

Schedule openings/needs:

Weekdays Monday to Friday September-October Weekends during harvest -October Tours run primarily between 9am-4pm with most scheduled in the morning or early afternoon There are usually 1-3 tours per day

Work Location: Will vary depending on bog location for tours but generally tours will originate in Wareham, Middleboro or Plymouth.

This Job Is Ideal for Someone Who Is:

Reliable Enjoys interacting with people Thinks quick on their feet Strong advocate for cranberry agriculture

Application Instructions:

Please send a brief letter of introduction and resume to bogtours@cranberries.org The Cape Cod Cranberry Growers' Association is an Equal Opportunity Employer

We need bog tour guides!

Spread your knowledge, get paid and help support our industry.

The Cape Cod Cranberry Growers' Association is seeking enthusiastic tour guides to lead 90-minute bus tour groups at cranberry bogs in our area. This part-time, seasonal position is ideal for self-motivated candidates looking for a fun way to make extra income. We are looking for people who can talk about the cranberry industry, its history, health benefits, and growing seasons. Family grower story-telling is a plus if you are a grower or a previous grower, but this is not required. This is a great position for grower family members, college students or cranberry workers who want to make extra money.

Job Details & Requirements:

Compensation is \$50 per tour plus cash tips.

Tours last approximately 90 minutes and have anywhere from 15 to 50 guests. Guides must have the ability to walk/stand for the tour duration on a bus and at the side of the bog, on uneven ground. Guides will need to be able to talk, ride and stand backwards on the bus for an extended period.

Guides are expected to arrive 20-minutes before the allotted start-time of the tour.

Qualified candidates must be skilled in both customer service and public speaking, have a posi tive attitude, be team-oriented, have a flexible approach and are committed to supporting the Massachusetts cranberry industry.

Successful candidates must have the ability to lead groups outdoors, sometimes under adverse weather conditions.

Dependability and accountability are absolutely a must!

Tours operate seasonally September and October, however, as the program expands, tours will be operational May - November.

Tours are conducted on weekdays and several weekends in October during harvest.

For scheduling, guides must be able to provide their availability to work at least 2 to 3 weeks in advance, more is preferred.

Training is required and will be provided. Guides will start shadowing a seasoned tour guide and, when ready, will operate tours on their own. Most tours will have an associate to assist with driving directions, timing, monitoring guests and other logistics.

Job Type: Part-time, Seasonal, Flexible schedule Pay: \$50.00 per tour Supplemental Pay: Tips

Schedule openings/needs:

Weekdays Monday to Friday September-October Weekends during harvest October Tours run primarily between 9am-4pm with most scheduled in the morning There are usually 1-3 tours per day

Work Location: Will vary depending on bog location for tours but generally tours will originate in Wareham, Middleboro or Plymouth.

This Job Is Ideal for Someone Who Is:

Reliable Enjoys interacting with people Thinks quick on their feet Strong advocate for cranberry agriculture

Serious candidates should email bogtours@cranberries.org with their resume and cover letter stating why they would be a good fit for this role. Please state any experience with leading groups of people or public speaking.



FOR SALE: Kubota - B 21 diesel, four wheel drive, with front bucket, backhoe attachment, forks, and post hole auger. Has PVC cover with zip up windows. Used to load sand, clean up, and snow removal! Excellent condition and well maintained. \$18,500

Kubota - RTV 900 Utility vehicle. Diesel, 4 wheel drive, hydraulic dump bed. Original owner. Used for transportation of cranberries orr of bogs. Excellent condition, well maintained. Side by side seat. Hydrostatic transmission. \$8,500

Logical S-4, stainless steel computerized bagging machines with custom made OESCO Stainless steel conveyors. Two sets. Used to bag cranberries for retail sale. Can be set up for coffee beans or most anything. These are food grade and can be seen on "You Tube". \$4500- 2012 set

\$5500- 2012 set

400-450 Ropak yellow plastic grape lugs. Ventilated and interlocking for storage. Holds 25 lbs fruit and weighs 3 lbs. empty. Labeled P. J. Cranberries East Sandwich

Per hundred- \$5.00 each. Less than a hundred - \$7.00 per

Furford picker, 4 hp Honda \$4500.

Furford picker, (knock off) 4 hp Honda new. \$3750.

John Deere Power tech 2.4 I diesel engine with Cornell pressure pump capable of 11 acres with primer, suction line. Excellent condition. 1100 hrs. \$16,000

Northern Tool steam cleaner with oil burner and Briggs and Stratton gas engine. New \$2630 - \$900.

2 Polyjohn encore portable hand washing stations and sinks. \$300 each

2 Hayden Improved cranberry separators from the 1930's both in excellent condition, one is almost " new old stock". 2 Hayden wooden conveyors (2010 and 2012) custon built. A Hayden blower and a Bailey blower. Sorting tables both hayden and several others. Would like to sell as sets, make offer! Call Pete at 508-367-9951 **FOR SALE:** Home and bogs. 3500 sq ft home with garage. Two barns of approx 3,000 sq ft. 12.5 acres of bog, mostly hybrids. Over 18 acres total. Two pumps with automation. Located in South Middleborough. Call 508-333-0355

FOR SALE: 13.38 acres of Ben Lears & Early Blacks. The property consists of a 10 acre reservoir & 45 acres of upland a section of upland has 3 possible house lots with right-a-ways. Two irrigation pumps & a lift pump to retrieve water for reservoir. A 54X16X60 insulated & heated Morton Building. Property located in Carver. Call 508-866-4916.

FOR SALE: Beautiful, secluded 100 acre property in Carver, MA. 35 acres of ocean spray dry picked cranberries, 4 acres of Christmas trees, cranberry museum and gift shop that caters to Argo tourists. Please call 339-933-0207 for more information or to make an offer!

BOG FOR LEASE: Ocean Spray Cranberry A-pool bog for lease, will negotiate 8 acres. 4.5 acres of Early Black, 2 irrigation pumps, 1 lift pump 4 1/2 acres of pop-up, 3 1/2 acres of traditional sprinklers Spring fed reservoir. Bog located in West Wareham. Please call 508-748-1137

FOR SALE: "vintage" Wisconsin Three engines. York Rake, 8' 4", good condition, with a grading blade (Scarafer"), York Rake RW Serial #2323 Eight (8) foot water side arm picker, reel reel. in front. "Vintage" cranberry boxes, excellent condition, stored inside, \$15.00 each. Call 508-746-0916 for more information.

FOR SALE: Pruning head for St. Jacques Machine X4 sander with heated body 4X4 wheeler off Hydraulic sander Contact Scott 508.942.4511



FOR SALE: 305 Chevy with Berkeley Pump , propane , 10 ac \$5500. - Kubota 3650 dual wheel tractor external hydraulic, 3 pt \$10000. - Used aluminum flumes 36,24,15 inch good shape ,\$BO - 3pt hitch drainage tile puller like new , \$4200. - 8&10 inch PVC mainline pipe - Berkeley 12 in flow pump B10GRMBM , \$2500. Call 508-866-1149 or 508-269-3693

FOR SALE: Cranberry Water Harvester, in excellent condition, can be seen locally, asking \$3,800 or B. O. Call 508-802-1067 and ask for Doug.

FOR SALE: One Kubota four cylinder motor with clutch and Berkley pump. Runs fine. \$5000. Two four wheel drive bog sanders with Wisconsin motors and International drive trains - \$4000. or best offer. Over 100 Rainbird #30 H sprinklers or risers 12" -14" \$10. each. Four Wisconsin motors for use or parts - make an offer. Please call John at 508-509-3584 with any questions.

FOR SALE: New-Unused Furford Cranberry Picker and Pruner Selling at Cost Harvester -\$13,900. Shipping From Washington state -\$685. 20 Burlap bags - \$77. Expenses - \$38. Total Cost \$14,700. Call John 207-985-1288

HELP WANTED: Lassonde Pappas Carver, MA We are currently looking for seasonal fulltime help in our cranberry plant: Office Help, Forklift Operator, Lab Help and General Laborer. If interested please call: 508-866-4788

WANTED: Pruner Walk-behind or ride-on pruner. Attached rake or similar a plus. Please contact Rick Leibe at UMass Cranberry Station. 413-230-1865.

WANTED: Diesel Ford or Massey Ferguson tractor 30-40 hp. Contact: call or text Ben at 508-237-9252 or Alan 774-313-6560.

WANTED: Up to 100 feet of used Cranbarrier boom to coral pond weeds, I am a local Carver resident from Beaver Dam Road. Contact: Bonnie at 508-333-6708

WANTED: John Deere 6x4 power dump. Please call 508-295-2319

WANTED: looking for a 6 wheeler dump truck or a trash box for a 6 wheeler dump call Call Alan at 774-313-6560 or Ben at 508-237-9252

WANTED: Dry cranberry harvester. New or used in any condition. Also plans to build a working harvester. Contact: Wojciech Zuber at zuber.wojciech@gmail.com or 1-403-894-0865

WANTED: Cranberry picking machine or plans /project to build new one. Machines need to be "Furford" type, can be complete or without engine. contact only via email adamtomczuk4@gmail.com

PLACE YOUR CLASSIFIED AD HERE!!