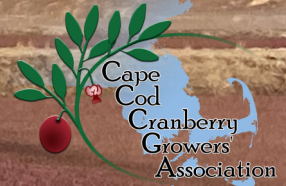


BOGSIDE

March 2022



The Official Newsletter of the Cape Cod Cranberry Growers' Association



SAVE THE DATE!!

SPRING BUSINESS MEETING

Announcing our Spring Business Meeting – Come join us at Southers Marsh Golf Club on May 13th from 3 – 6 PM for an informal business meeting. We will be recognizing industry leaders and legislative partners plus updating you on what the CCCGA staff and Board of Directors are doing on behalf of the membership. Bar service and hors d'oeuvres will be offered. Look for more information and your invitation shortly.



CCCGA BOARD OF DIRECTORS

PRESIDENT

STEVE WARD

2ND VICE PRESIDENT

JOHN MASON

1ST VICE PRESIDENT

JEFF KAPEL

SECRETARY/TREASURER

BRENDAN MOQUIN

DIRECTORS

MATT BEATON
SCOTT HANNULA
JIM HAYWARD
JON JAFFE
KEITH MANN

GLENN REID
ROB RUBINI
HILARY SANDLER
MIKE WAINIO

CCCGA STAFF

BRIAN WICK
EXECUTIVE DIRECTOR
BWICK@CRANBERRIES.ORG

DAWN GATES-ALLEN
DIRECTOR OF MEMBER & FINANCIAL SERVICES
DGATESALLEN@CRANBERRIES.ORG

PATTI SILVIA
MEMBERSHIP & OFFICE COORDINATOR
PSILVIA@CRANBERRIES.ORG

BONNIE SOULE
SPECIAL PROJECTS COORDINATOR
BSOULE@CRANBERRIES.ORG

ANNE COTE
FROST COORDINATOR

JOHN FERNANDES
GOVERNMENT AFFAIRS DIRECTOR

MISSION STATEMENT:

"TO ENHANCE THE MASSACHUSETTS CRANBERRY INDUSTRY THROUGH THE VIABILITY AND SUSTAINABILITY OF THE CCCGA MEMBERSHIP."

THE BOGSIDE® NEWSLETTER IS A MEMBER ONLY SUBSCRIPTION AND IS NOT TO BE REDISTRIBUTED WITHOUT PERMISSION.

www.cranberryvine.com

Hybrid Vines for Sale

Some of the
highest yielding varieties in the USA

Crimson King, Granite Red, Pilgrim King, Midnight Varieties, BG, Valley King

- No royalties on initial planting.
- All new varieties with unique traits and high yields.
- Breeding hybrid vines since 1974.

Limited vines available. Reserve orders now!



**Valley
Corporation**

To order or arrange a summer variety tour,
Call Ed Grygleski at 608-387-9444 (Tomah WI)

Check our website for a list of varieties & yield data. Vines are field evaluated and selected for color uniformity, disease resistance and high yield. Valley Corp is a family owned and operated cranberry farm since 1890.



WWW.IASSYS.COM

Grow Smarter, Grow Better



Find out what so many growers already know

- The "Gold Standard" for automation and monitoring
- American Made
- The 1st choice for cranberry growers everywhere
- Reduce overhead, energy costs and water usage
- Easy to use
- Introducing the ISM100 Soil Moisture Meter

**Call us at 800-549-4551 or email: info@iassys.com
to learn about our quantity discounts!**

BLOGS AND BLURBS

The Massachusetts Department of Agricultural resources (MDAR) is accepting applications from Massachusetts farmers who wish to participate in one of these Department programs that help with farm viability in Fiscal Year 2023. The Request for Response containing program details and the application form is posted through a link on each program website below. If you would like an application mailed to you, contact the program coordinator listed. **The due date for all these three applications is Tuesday, April 26, 2022.**

Farm Viability Enhancement Program (FVEP) – for established farms. This program provides business planning and technical assistance to develop or update a business plan for established commercial farms that own and operate unrestricted farmland. In return for a short-term covenant to keep the land in agricultural use, operators may be eligible for grants to implement capital projects on the farm that have been identified in the business plan completed through the program. Grant levels range from \$75,000 to \$150,000, depending on the size of the farm and acreage protected, in return for a 10 or 15-year term covenant. Uses of funds will vary depending on the needs of the farm – examples include new or improved livestock barns or farm stores; purchasing delivery vehicles, tractors or haying equipment; constructing food processing or storage facilities.

For more information and a FVEP application, go to: [Farm Viability Enhancement Program \(FVEP\) | Mass.gov](#) or contact Melissa Adams at Melissa.L.Adams@mass.gov or 413-726-2001

Matching Enterprise Grants for Agriculture (MEGA) – for beginning farmers, who have been in business at least one (1) but no more than six (6) years who aspire to develop their farms into commercially viable operations. The program provides business planning and technical assistance, and grant funds of up to \$10,000 on a one-to-one matching cash reimbursement basis. Funds may be used for equipment, infrastructure, or other capital improvements identified through the business planning process that will have a positive impact on the participating farm's viability. Common uses of MEGA grant funds include greenhouses, barn renovations, tractor implements, chicken coops, farmstands, and refrigerated delivery trucks.

For more information and a MEGA application, go to: [Matching Enterprise Grants for Agriculture \(MEGA\) | Mass.gov](#) or contact Jess Camp at Jessica.Camp@mass.gov or 617-823-0871.

Winter Meeting Sessions - Did you know you can access our grower training sessions or Winter Meeting sessions for the past 5 years? Go to our website at www.cranberries.org, sign into your portal and go to Winter Meeting presentations!

Blogs

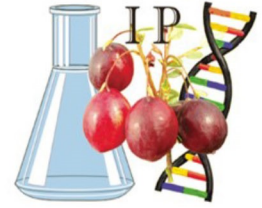
&

Blurbs

INTEGRITY PROPAGATION

The Cranberry Industry's First and Only Foundation Level Nursery

TAKING ORDERS FOR 2022 & 2023



The source for Rutgers University Certified Varieties:

CRIMSON QUEEN® **DEMORANVILLE**® **MULLICA QUEEN**®

SCARLET KNIGHT® the fresh fruit variety, **WELKER**™ recommended for the west coast,

HAINES™ Tested in advanced replicated trials in OR, WA and WI, plots exhibit:

- Berries with uniform full color even in deep canopies
- Disease resistance superior to Stevens
- Less fruit rot than Stevens in replicated field plots
- Consistent high yields
- Mid season ripening
- Round berry with high firmness perfect for SDC

and Dr. Vorsa's latest release:

VASANNA™ In OR, WA, WI and BC tested in replicated field trials exhibits:

- Mid-season good color
- Especially high yields in BC peat and WI sandy soils



Vigorous plants with multiple branches

Providing 100% 'DNA Fingerprinted', 'Virus Tested' and 'Phytoplasm Tested' Plant Material

Contact us at 609-923-3143, or email contact@integritypropagation.com

www.integritypropagation.com

Landers Farm, LLC.

A Division of P. A. Landers, Inc.

PREMIUM BOG SAND

HANOVER • PLYMOUTH • FORESTDALE



Meeting the Needs of Growers Every Season of the Year.

508-660-6404 • 781-826-8818 • Monday - Friday 7am - 5pm • Saturday 7am - 12pm

BOG CONSTRUCTION • MATERIAL DELIVERY • EQUIPMENT RENTAL

CHANGING ON THE FLY

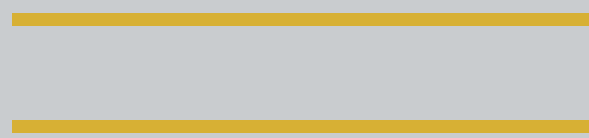
BY: BRIAN WICK, EXECUTIVE DIRECTOR



Although March started with winter trying to hold its tentative grasp on our region with a little bit of snow flying about, I think spring has finally won out. The calendar says it's true and there is a flurry of sprinkler heads going out, suction boxes being installed, March Madness is in full swing on basketball courts throughout the country, the NCAA hockey tournament is about to start (UMass going back-to-back?), and even Major League Baseball decided to return. It seems like harvest just ended but here we go again, spring is here – game on!

CCCGA has been busy with a variety of activities. In no particular order here's some of the highlights: We held a successful 2-credit pesticide workshop with more workshops happening throughout the year, in combination with the Cranberry Station as well. Speaking of the Station, the CCCGA Research Committee recently met to discuss horticultural research projects for 2022. There is some exciting and important work proposed by our UMass researchers along with an intriguing study out of Rutgers, looking at a fungus to control blunt-nosed leafhopper. We'll have more to report once the funding process is finalized later this month. The Farmland Valuation Advisory Technical Subcommittee met to make recommendation to the full FVAC, who will meet shortly to finalize the tax values for ag land. Although nothing is final until the FVAC votes the values, unlike seemingly everything else in the world, taxes are not expected to go up much this year. We will publish the figures once they are approved. We are making some progress in finding possible sites for our growing bog tour operation and a proposed cranberry educational center. This is all very preliminary but we are hearing from some growers that may be interested in working with us on a location. As John Fernandes indicates in his article, there is a fair amount of legislative activity swirling about, as the session looks to wrap up this year and also the start of the budget process. CCCGA will stay active in all of these matters. We have had a couple of meetings with the Plimoth Patuxet Museum about having a cranberry-themed 2-day event this November. We are actively planning out the details but it's going to be exciting and a great showcase for our native berry. You may recall that we applied for a Northeast SARE grant with Casey Kennedy and Dave Millar of USDA-ARS to study agricultural drones with the capacity to deliver fertilizers or pesticides.

We were successful in the grant application and this summer will start to work on the project, evaluating these drones on bogs. There are other grant application open that CCCGA will toss our hats into, looking for opportunities to build programs and provide value to our grower members. Last year we received a grant to bolster the BOGS Online program. Dawn has been spearheading the project with new features coming out this growing season. Interviews for the new Bog Tour and Event Manager position at CCCGA will be conducted next week. This person will be tasked with growing our tour business, dramatically improving our awareness with the public and helping to coordinate CCCGA events and programs. We expect the chosen candidate to start this spring and hit the ground running – demand for tours is constant and growing rapidly. Finally, recently there have been a few regulatory challenges thrown at some of our growers mainly looking to conduct on-farm improvement projects. CCCGA is monitoring the process and helping where possible to ensure that the right balance is struck in supporting the basic needs of agriculture. For whatever reason, there seems to be an uptick in people looking to overly regulate normal farming practices, some to the point of being ridiculous. We will continue to advocate for sensible and practical regulations, allowing our farmers to farm, with a constant eye to respecting the environment. Contrary to the beliefs of some, these are not exclusive concepts. We'll keep fighting. Please do your part by being involved in your local government, keeping your eyes and ears open and with town meeting season heating up, let me know if you hear of anything that I should be aware of involving regulations, by-laws, etc. With spring upon us, let's hope for a positive and successful season ahead.



WE ARE UNITED

We are proud to announce that Nortrax and Schmidt Equipment are now **United Construction & Forestry** with 14 locations to serve you. We are part of the United Ag & Turf family with over 40 locations strong across the Northeast offering the complete line-up of John Deere machines. We are united with John Deere to provide the best quality products, parts, and service in the industry. Expect the same great people at your service, with a united goal of excellence. **UNITED We Are Strong!**



UNITED Construction & Forestry

MAINE

Hermon 866-416-3764
Houlton 866-416-3765
Ft. Kent 207-834-6701
Westbrook 866-416-3763

MASSACHUSETTS

North Oxford 800-922-8295
Billerica 800-531-2266
Plymouth 800-916-0997
Springfield 800-734-5594
Swansea 800-456-6885

NEW HAMPSHIRE

Pembroke 800-852-3338

NEW YORK

Clifton Park 800-333-0620
Gouverneur 315-287-0703

VERMONT

Springfield 800-639-3071
Williston 800-422-4955

www.UnitedCF.com



NOTES FROM BEACON HILL

BY: JOHN FERNANDES



As our Commonwealth and the country continue to see a significant decline in covid related cases, hospitalizations, and deaths, governments and businesses are rapidly adjusting to what, dare I say, has the feel of return to some sense of new normal. Mandates requiring the wearing of masks in public places and private businesses as well as proof of vaccination to gain entry to restaurants and entertainment venues have been rescinded locally and statewide. In step with that movement, the state house has reopened to the public for the first time since the onset of the pandemic in March 2020. Face-to-face meetings with legislators and staff are returning. This is a significant step forward for the advancement of legislative priorities as there is simply no substitute for in person advocacy. We must be aware that any new uptick in cases, or the appearance of a new variant could send us back to mandates. So, caution remains. For the time being though, we can enjoy the progress. The governor and legislature are still dealing with the fallout from the pandemic. Recent legislation has been passed to extend many of the emergency actions taken to keep businesses open and the economy moving such as the outdoor dining opportunities for restaurants and remote video conferencing for real estate and other such legal transactions. Some of those emergency measures will likely be made permanent. The legislature continues to invest more resources, federal and state into those industry silos worst impacted by the pandemic through the passage of additional supplemental funding legislation.

As for the CCCGA priorities, I noted in last month's report that we have done well so far with our legislation receiving favorable release from substantive committees and moving on for further consideration by either the house or senate ways & means committees. One of the bills that was extended for further assessment in the Environmental Committee, S590 filed by Senator Moran, was favorably released with some redraft language, and sent along to the senate Ways & Means committee. The bill seeks to clarify the ability to remain in 61A when engaging in dual use of solar over agricultural land. That bill is an important priority for the CCCGA and for all growers and farmers interested in the dual use program. We will continue to advocate for its passage. Again, we thank Senator Moran for filing the bill and her advocacy on the matter.

The CCCGA leadership is also actively in discussions with stakeholders and legislators regarding the issue of workforce development and will be seeking input on that issue from members soon.

There are still several bills of interest to us that have not received final action including the bills proposing to amend long established labor rules on overtime, mandatory days off during harvest, and minimum wage changes. Your leadership has been very active in its effort to educate and advocate our position on such matters. There are also several pieces of legislation that received favorable release from committees that we have concerns will negatively impact agriculture. We are continuing to advocate our concerns to leadership.

The special commission established to review the use of glyphosate met recently to review the single proposal that was received to undertake the study that is the commission's charge. We will continue to monitor that commission's progress.

Stay tuned for further updates on these programs and legislative initiatives.



508-295-2297
OFFICE

774-766-0336
MATT BEATON

Serving Southeastern Massachusetts

Wareham · Carver · Rochester

Middleboro · Plympton

- **Bog Management**
- **All Phases of Harvest**
picking, berry pumping and hauling
- **Custom Sanding, Terra Gator**
- **Custom Planting (Traditional & Plug Planting)**
- **IPM & Consulting**
- **Mowing & Ditching**



SOIL SOLUTIONS *for* HIGH PERFORMANCE LANDSCAPES



BOG MAINTENANCE MATERIALS



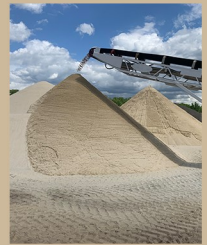
BOULDERS, STONE AND ROCK SUPPLIES



BOG CONSTRUCTION AND RENOVATION MATERIALS



STABILIZED STONEDUST® FOR NATURAL ADA TRAILS



SCREENED AND BANK SAND

CONSTRUCTION MATERIALS • BIORETENTION SOILS • TOPDRESSING SAND
ATHLETIC FIELDS • STABILIZED STONEDUST • PLANTING BED SOILS • GREEN ROOF MEDIA



Experience. Quality. Consistency.

CONTACT US FOR PRODUCT SPECIFICATIONS, TESTING RESULTS, PROJECT ANALYSIS, AND PERSONALIZED QUOTES.

JUSTIN O'CONNOR

JUSTIN@READCUSTOMSOILS.COM

781.828.6300



READCUSTOMSOILS.COM



**Maximize
the fruit of
your labour.**

Our agronomists work closely with our grower partners to improve yields
We offer competitive pricing
 Our cranberries are processed in a new state-of-the-art facility
 Our grower partners obtain higher yields than the regional average

FRUIT D'OR IS CURRENTLY LOOKING TO
CONTRACT NEW ACRES.
Contact Simon Bonin our Director of Grower Relations and Agronomy:
 819-291-0395 - sbonin@fruit-dor.ca

Fruit dOr

Largest independant Cranberry processor. In business since 1999.

VISITORS OF THE MONTH

MARCH



This month Lyon and Cynthia Carter stopped in for some grower support. We were so happy for the visit and Dawn helped them with a Water Management question!

BILL'S TRACTOR REPAIR

**Servicing
 Diesel and Gasoline
 Engines
 On Sight Repairs**

**Bill Alger
 317 Elm Street
 Kingston, MA 02364
 Cell: 617-688-6961**



Refresco

Grower Contact: Jonathan Ashley
Senior Manager Grower Relations
jonathan.ashley@refresco.com

YOUNG APIARIES INC



25+ Years of Providing Pollination Services for
Cranberry Growers

Contact

Kevin Young

Office

570-998-8417

Cell

570-220-2337

Email

key136@gmail.com

NOR'EAST HYDROSEEDING INC



Custom Screening Available On Site
Contact Marc Wilson at (508) 889-9725 or
nehydroseeding@hotmail.com

SAVE THE DATE!!

SUMMER MEETING REIMAGINED!

We are very excited to announce the 135th Cape Cod Cranberry Growers' Association's Annual Meeting will be held back on the bogs! This year's summer meeting will be hosted by Oiva Hannula & Sons on August 31, 2022 at their Rochester Road location.

Thank you to everyone who participated in our short survey last month. We are taking your input and suggestions and reimagining what this year's gathering will look like. While many details have yet to be determined, we are excited to be featuring a new grower equipment trade show where you will be able to bring equipment no longer needed to offer up to other growers. There will be much more information coming on that so stay tuned!

We hope you'll clear your calendar for the day and join the staff and your fellow growers on 8/31/22!



CALENDAR OF EVENTS

UMASS Cranberry Station Respirator Training (via zoom)
March 24th 5:30 - 7:30 PM ~ 2 Credits

Cranberry Institute Board of Directors Meeting
March 24th & 25th

UMass Cranberry Pesticide Safety (via zoom)
April 26th 7:30 - noon ~ 4 Credits

CCCGA Spring Business Meeting
Friday, May 13th 3 – 6PM
Southers Marsh Golf Club, Plymouth

Annual Cranberry Research Foundation Golf Tournament
Monday, July 18th
Southers Marsh Golf Club

CCCGA Annual Meeting
August 31st
Oiva Hannula & Sons, Inc., Carver



*“Serving Northeast Agriculture
Since 1984”*

Arthur Carroll Insurance Agency

Family Owned and Operated
Offices in Farmington, ME and Thomaston, CT

www.arthurcarrollcrop.com

ME: Office: 855-305-2010

CT Office: 860-283- 6540



Profit from our Experience

For All Your Chemicals, Fertilizer & Nutritional Needs.

Mike Utley **Jeff Utley**
Branch Manager Operations Manager

(508) 866-4429

96 Forest St • N. Carver, MA 02330

**Consider LPI
Nutritionals for your
Spring Fertilizer
Applications**



*It's that
time again!!*



**OCEAN SPRAY,
A GROWER-OWNED
COOPERATIVE**

CONTACT US AT
GROWERRELATIONS@OCEANSPRAY.COM OR CALL
1-800-334-4204





Specializing in Helping Cranberry Growers

Since 2010

How We Help

- Financial planning* to keep bogs in the family
- Transferring the farm to the next generation
- Minimizing taxes** now and upon death
- Investment & insurance audits on current accounts
- Retirement planning on your terms
- Holistic financial guidance tailored to you



JARAD MINSKY, CFP®
*Founder & Financial Advisor**

O: 781.384.6178

Jarad@MinskyFinancial.com

Why Us?

We have a long history of experience in helping cranberry growers like you to live life well, regardless of the stage of life or business you're in right now. We're dedicated to making things simple for you and being the expert in your corner so you can stop worrying about where you're headed. We serve as a trusted resource to help you make confident, well-informed decisions for your financial future.



*Jarad Minsky is a Registered Representative offering securities through NYLIFE Securities LLC, Member FINRA/SIPC, a Licensed Insurance Agency. 201 Jones Road, 5th Floor, Waltham, MA 02451; 781-647-4100. *Financial Advisor offering investment advisory & financial planning services through Eagle Strategies LLC, a Registered Investment Adviser. Minsky Financial Group LLC is not owned or operated by NYLIFE Securities LLC or its affiliates. **Neither Minsky Financial Group, nor NYLIFE Securities or its representatives or affiliates offer tax, legal or accounting advice. Please consult your own tax, legal or accounting professionals before making any decisions. Eagle Strategies LLC and NYLIFE Securities LLC are New York Life Companies.*



Division of Crop and Pest Services
Apiary Inspector



The cranberry bloom is upon us and this means it's pollination time. The MDAR Apiary Program Team would like to remind growers that all honey bee colonies imported for pollination are subject to pest and pathogen inspections by Apiary Inspectors. To assess bee health, a team of Apiary Inspectors will work to visit as many bogs and apiary drops as possible to inspect a subset of hives representative of each specific beekeeper imported shipment. We appreciate your help in alerting the beekeepers that you work with of this requirement. Inspectors are happy to answer questions about the inspection process and will notify you prior to arriving to your property. For more information, please contact us at bees@mass.gov or 508-281-6784.

Move water, clay, topsoil or sand.
 We have the equipment for the job!

- Case and Case IH machines
- Late model, low hour rentals
- Parts for all makes, all models
- Field service when and where you need us

MT MONROE TRACTOR
 we keep you working

97 Turnpike Road, Westborough, MA 01581
 508.845.4343 • 866.590.2273
www.monroetractor.com

BEATON'S CRANBERRY GROWERS SERVICE
 WAREHAM, MA

77 Charlotte Furnace Road
 West Wareham, MA 02576

Peter Beaton: peter@beatonscgs.com
 Rob Rubini: Rob@beatonscgs.com

- Bog Management
- Sanding
- Bog Renovation
- Flume Repair/Replacement
- Herbicide / Fertilizer Applications
- Irrigation Installation
- Custom Harvesting
- Weeding/Wiping
- Intergraded Pest Management
- Custom Fabrication
- Ditching/ Drainage
- Pruning

IT MAY BE COMPACT,
BUT ITS REACH IS WORLDWIDE.



Step into a Kubota excavator and it's easy to see why it earned the title of #1 selling compact excavator in the world*. Six heating and cooling vents and an easy-open front window provide the kind of comfort that keeps operators in the cab and getting the work done. Minimum tail swing, industry-leading bucket breakout force and an optional quick coupler are just some of the additional features that give the Kubota compact excavator such a huge reputation.

SALES • SERVICE • PARTS • RENTALS



Your #1 source for Kubota products since 1979.

**45 North Main Street, Carver, MA
508-384-0011 • www.norfolkpower.com**

   KubotaUSA.com

*According to 2016 OEM Off-Highway Research, Kubota has the largest compact excavator market share in the world. ©Kubota Tractor Corporation, 2019.



THANK YOU TO OUR WINTER MEETING SPONSORS

Fruit dOr



SESSION SPONSORSHIP

Blair Agency Inc.

Cranberry Growers Service

Farm Credit East, ACA

Lassonde Pappas & Company Inc.

Minsky Financial Group, LLC

Stearns Irrigation, Inc.

WINTER MEETING PRESENTATIONS

We hope you enjoyed the presentations and found the content educational.

2

1

Post-Infection Pre-Symptom Deception Explained

In a few more days, disease symptoms begin to appear everywhere! Product Failure?

Jaime Cummings

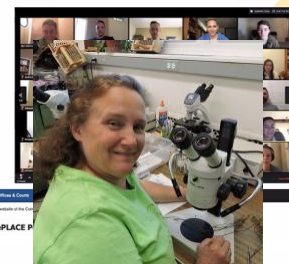
MDAR Pesticide Program

Massachusetts Department of Agricultural Resources

Gone remote for everything

- All trainings and recertification workshops are online
- Pesticide License renewal online
- Credit audits online
- Pesticide Exams online Pesticide subcommittee meets on zoom
- Kerb submitted as Sect 18 online
- Neonic public review online

EVERYTHING is online NOW



4

3

MDAR Apiary Program

Kim Skyrn, Ph.D.
Chief Inspector

MDAR Apiary Program
508-281-6784
bees@mass.gov

Promising compounds

Identify compounds that:

- Control target pests
- AND safe on cranberry!

Communicate results to chemical

- Are they supportive of our work?



5

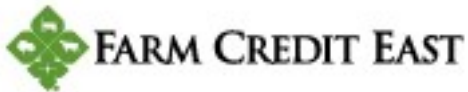
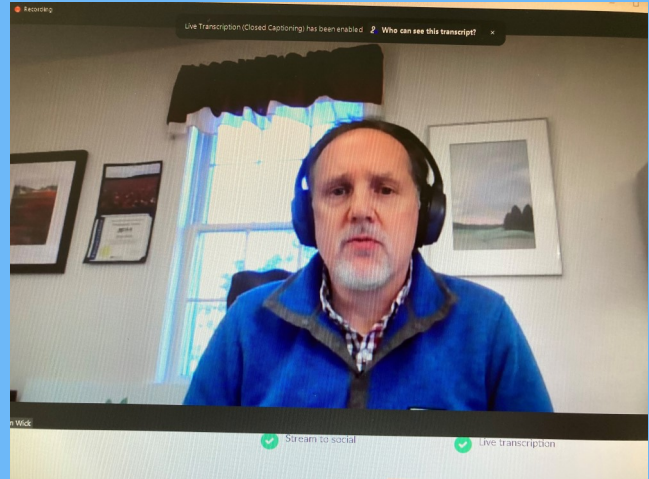
NPDES Pesticide General Permit (PGP)

Status:

- The 2021 Pesticide General Permit (PGP) was signed and became effective on October 31, 2021.
- The 2021 PGP has the same conditions and requirements framework as the 2016 PGP.
- Similar to the 2016 PGP, majority of the Operators are covered under the permit automatically and certain Decision-makers are required to submit a Notice of Intent (NOI) to obtain coverage under the new 2021 PGP. Decision Makers that are required to report are identified in Table 1-1 of the PGP.
- The 2021 permit will expire October 31, 2026.

1. Jaime Cummings, Syngenta Agronomic Service Representative
2. Marty Sylvia, UMASS Cranberry Station Extension Educator
3. Kim Skyrn, MA Department of Agricultural Resources Chief Apiary Inspector/Apiary Program Coordinator
4. Katie Ghantous, Cranberry Institute Horticultural Advisor
5. Andrea Szylvian, US EPA Region 1

BEHIND THE SCENES OF THE TRAINING PROGRAM



Farm Credit East is deeply rooted in our customers' success – and Northeast agriculture. In fact, no one knows ag quite as well as Farm Credit East. So if you're looking for financing or business services for your agricultural operation – of any size or type – look to Farm Credit East. Our mission is to grow your success.

FARM.CREDITEAST.COM
508.946.4455

- Loans and Leases
- Tax Services
- Payroll Services
- Business Consulting
- Record-keeping
- Country Home Loans
- FarmStart for New Businesses
- Real Estate and Equipment Appraisals



UMASS CRANBERRY STATION NEWS

BY: HILARY SANDLER



Naming Opportunities to support Cranberry Research. Please consider supporting the Station. Information on the next page.

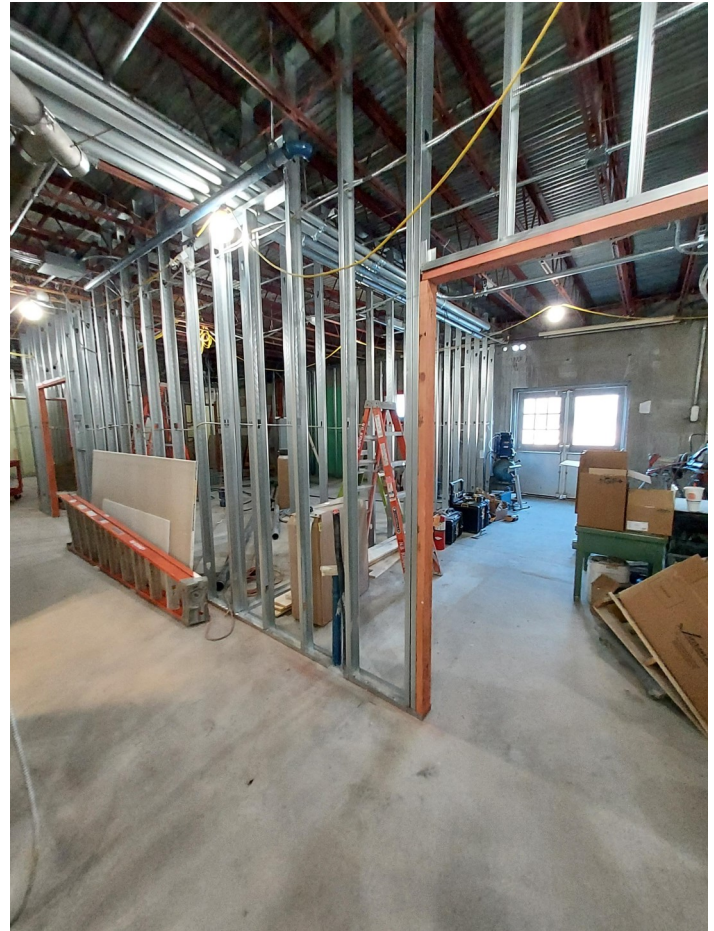
Construction Update. The Admin Building is open during construction with a core group present every day. If you do visit, please park outside of the fenced area. There could be active machinery driving around, so please be careful.

The framing is up for the basement labs and for the corridor and new autoclave room upstairs (see photo). Electrical and plumbing upgrades are proceeding in the lab building. Since work is progressing more slowly than planned, we will have temporary work space for the scientists in a trailer on-site (between the tin building and the bog) starting April 1 and continuing until we can move back into the lab building.

Our phone system is no longer available!! The best way to reach us is through email or by cell phones. You can reach Hilary at 413-800-6531 or Robyn at 413-800-7274.

2022 UMass Cranberry Station Pesticide Safety Meeting will be on zoom on April 26, 2022

4 contact hours, \$50 per person. 7:30 AM - 12 noon. Please see our March newsletter (<https://ag.umass.edu/cranberry/newsletters>) for sign-up information. Email or call Robyn at rmhardy@umass.edu or 413.800.7274 if you need additional assistance.



75+ YEARS OF KNOWLEDGE & EXPERIENCE
handling cranberries from bogs, to bins, to baskets...

CHIP MATHEWS
Director of Purchasing
P: (856) 455-1000, 7295
C: (401) 361-1310
chipmathews@lassonde.com

KATHLEEN PATTERSON
Plant Manager
P: (508) 866-4788, 10
kathleen.patterson@lassonde.com

QUALITY PRODUCTS GROWN BY INNOVATIVE THINKERS



**UMass
Amherst**



Central Advancement at the University has approved a pathway to provide financial support the Station. A gift to name a bench, tree, room or building floor will directly support our research efforts to meet the current and future needs of the cranberry industry. There are many levels of giving and gifts can be a one-time gift, or a pledge made over a 5-year period. Please [click](#) here to see the Naming Opportunities Document and/or contact Hilary for more information at 413-800-6531.

<https://ag.umass.edu/cranberry/news/naming-opportunities-to-support-cranberry-research>



OUT AND ABOUT

BY: DAWN GATES ALLEN



135th Annual Meeting Hosts Grower Equipment Swap & Display

In an effort to bring our growers together with our industry stakeholders this summer, CCCGA is encouraging our grower membership to bring their personal bog equipment to display, or perhaps you have some equipment you might like to sell or trade with another grower? One of our goals for 2022 is to rejuvenate our industry's sense of community and synergy that has been restrained over the past couple years. We look forward to giving our growers and stakeholders the opportunity to grab a beer or soft drink, gather and chat and about future farm projects that will help sustain your farm. As you would expect, we will still host our formal meeting and vendor tradeshow. The Association would love to see your sanding equipment, harvest and loading equipment, ground rigs, plus any other intriguing equipment that would be of interest to our industry! As a reminder, through CCCGA's advocacy efforts, we were able to secure grant dollars through the ARPA program to help fund capital improvement projects. Details are still forthcoming but we are expecting a \$1M capital improvement grant program and a \$5M bog renovation grant program that may include water management improvements and upgrades to your bog systems. These programs will help stimulate grower's interest in equipment and although it is expected that the grant programs will only cover new equipment, participation at the Grower Swap may be high as a result. The equipment swap/sell is your opportunity to make something old, new for someone else.

If you're interested in a grower swap/trade or sell space, please contact **Dawn Gates-Allen** at **508-726-6052** or fill out this short form below. Please note that set up will be the day of the meeting (August 31st) due to security concerns.

Name:	Farm Name:
Phone:	Space Needed (example 10x20)
Describe your items to display:	Set-up time 7:30am Completion by 9:00 am <i>No equipment allowed to be displayed the night before.</i>
Notes: Bring your own Canopy, Table & Chairs	

Guarantee a Flying Start to Next Season

Top Reasons to Use Bumblebees

- Bumblebees forage at temperatures as low as 40°F, honeybees forage when temperatures are 55°F and higher.
- Bumblebees do not adjust foraging times to avoid wind, a honeybees foraging is stopped when wind speeds reach 15 mph.
- Bumblebees can use “buzz pollination” or sonication to release pollen from flower anthers, honeybees do not sonicate to collect pollen.
- Bumblebees can deposit larger quantities of pollen to the stigma as compared to honeybees, requiring less visits for pollination.
- Bumblebees tend to have a more erratic flight pattern than honeybees which facilitates the movement of pollen across rows.
- Bumblebees will forage in lower light conditions than honeybees.



Koppert's Quad is especially designed for outdoor pollination with four hives inside; it is buzzing with bumblebees ready to pollinate.



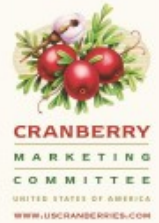
800.928.8827 info@koppertonline.com
www.koppertus.com



KOPPERT
BIOLOGICAL SYSTEMS

UPDATES FROM THE CMC

BY: KAREN CAHILL



The Cranberry Marketing Committee is pleased to announce the appointment Danny Raulerson as its Executive Director effective March 23, 2022. His hiring is the culmination of an extensive search process by the Committee to replace Michelle Hogan who retired at the end of February. Raulerson offers more than 20 years of experience in agriculture and has held positions including the director of the Florida Fruit and Vegetable Association, director of field services for the Florida Farm Bureau Federation and chief of the Bureau of State Farmers' Markets for the Florida Department of Agriculture and Consumer Services. He is a 1996 graduate of the University of Florida and holds bachelor's degrees in agricultural operations management and animal science. He also has an extensive list of professional affiliations, which represents his dedication and devotion to agriculture. A sixth-generation Florida native, Raulerson will be relocating to Massachusetts and will be the primary contact for the organization. He will be responsible for working with USDA, CMC's board of directors and other cranberry industry leaders. He will also provide management and oversight for all of CMC's international, domestic and trade policy programs.

At its annual winter meeting, the Committee welcomed two new members: Celina Li, at-large member and Dan Hamilton, at-large alternate. Celina is Chief Commercial Officer and General Manager, International & Ingredients at Ocean Spray. She drives the ongoing growth of Ocean Spray branded products outside of the U.S., as well as leads the cooperative's business-to-business global ingredient division. Dan is the Head of Marketing Center of Excellence for the U.S. business at Ocean Spray. He had 16 years of Brand Management experience at Procter & Gamble and 6 years of Marketing Center of Excellence experience at Danone.

Outgoing Massachusetts members Parker Mauck and George Rogers were recognized for their many years of service and contributions to the Committee. George Rogers, who represents Ocean Spray in Massachusetts, started in 2010 and served as chair from 2018-2020. He was lauded for his active participation. "Over the years I learned so much about CMC that I didn't know just as a grower," George said. "The best part was that I got to meet a lot of awesome people. It's been a great experience." Parker Mauck, who represents independents in Massachusetts, also started in 2010 and served as Chair from 2020-2022. "It's been an absolute privilege to work with you and I'll miss you all terribly," Parker said.

February meeting materials and presentations can be downloaded from the CMC's homepage at www.uscranberries.com > Web Resources > Annual Meeting Materials.

This is an election year for the CMC's 7 voting and 5 alternate members representing major cooperative growers; and 6 voting and 4 alternate members representing independents. Nomination forms will be mailed to all independent growers in April and voting ballots will follow in May. The major cooperative will work with its members directly to fill any vacancies. All appointees will be submitted to the USDA Secretary for approval in June. New board members will serve a term that runs from August 1, 2022 to July 31, 2024.

Continued on next page:

Continued from previous page:

It is USDA's policy that membership on industry-governed boards and committees accurately reflects the diversity of individuals served by the programs by including eligible women, minorities, and people with disabilities. Definition of Minority: Black Americans; Hispanic Americans; Native Americans (American Indians or Eskimos); and Asian Pacific Americans. USDA has declared that multiple family members cannot serve as voting members on the same board, however a special circumstance may be submitted to USDA for further consideration if the need arises.



DECAS

*Family Farmed
Since 1934*

- Competitive returns
- Commitment to Massachusetts
- Agronomic programs

*For more information
please contact*

James Ross
Grower Relations & Agronomy Manager
(774) 435-0184
jross@decascranberry.com
decascranberry.com



Part of the Fruit dOr Group



VISIT US AT
81 CHARLOTTE FURNACE RD.
WEST WAREHAM, MA

**COMPETITIVELY SUPPLYING
ALL OF YOUR GROWING NEEDS**

Fertilizers & Chemicals · Irrigation Supplies
Pest Management · Safety Equipment · and more



WWW.PROGRESSIVEGROWER.COM
508-273-7358

FLUMES FOR SALE

CONCRETE & ADS PIPE • INSTALLATION AVAILABLE

JOHNSON CRANBERRIES: 508-277-7035





At MTE, service is our priority.

Call or visit us online today!

1-888-708-5296

www.mteequipsolutions.com

sales@mte.us.com

FOR SALE

WANTED

FOR LEASE

FOR SALE: 305 Chevy with Berkeley Pump , propane , 10 ac \$5500. - Kubota 3650 dual wheel tractor external hydraulic, 3 pt \$10000. - Used aluminum flumes 36,24,15 inch good shape , \$BO - 3pt hitch drainage tile puller like new , \$ 4200. - 8&10 inch PVC mainline pipe - Berkeley 12 in flow pump B10GRMBM , \$2500.
Call 508-866-1149 or 508-269-3693

FOR SALE: Home and bogs. 3500 sq ft home with garage. Two barns of approx 3,000 sq ft. 12.5 acres of bog, mostly hybrids. Over 18 acres total. Two pumps with automation. Located in South Middleborough.
Call 508-333-0355

FOR SALE: 13.38 acres of Ben Lears & Early Blacks. The property consists of a 10 acre reservoir & 45 acres of upland a section of upland has 3 possible house lots with right-a-ways. Two irrigation pumps & a lift pump to retrieve water for reservoir. A 54X16X60 insulated & heated Morton Building. Property located in Carver. Call 508-866-4916.

FOR SALE: Cranberry Water Harvester, in excellent condition, can be seen locally, asking \$3,800 or B. O. Call 508-802-1067 and ask for Doug.

FOR SALE: Beautiful, secluded 100 acre property in Carver, MA. 35 acres of ocean spray dry picked cranberries, 4 acres of Christmas trees, cranberry museum and gift shop that caters to Argo tourists. Please call 339-933-0207 for more information or to make an offer!

BOG FOR LEASE: Ocean Spray Cranberry A-pool bog for lease, will negotiate 8 acres. 4.5 acres of Early Black, 2 irrigation pumps, 1 lift pump 4 1/2 acres of pop-up, 3 1/2 acres of traditional sprinklers Spring fed reservoir. Bog located in West Wareham. Please call 508-748-1137

FOR SALE: Three "vintage" Wisconsin engines. York Rake, 8' 4", good condition, with a grading blade (Scaraffer"), York Rake RW Serial #2323 Eight (8) foot water reel, side arm picker, reel in front. "Vintage" cranberry boxes, excellent condition, stored inside, \$15.00 each. Call 508-746-0916 for more information.

FOR SALE: One Kubota four cylinder motor with clutch and Berkley pump. Runs fine. \$5000. Two four wheel drive bog sanders with Wisconsin motors and International drive trains - \$4000. or best offer. Over 100 Rainbird #30 H sprinklers or risers 12" -14" \$10. each. Four Wisconsin motors for use or parts - make an offer. Please call John at 508-509-3584 with any questions.

FOR SALE: Pruning head for St. Jacques Machine X4 sander with heated body
4X4 wheeler off Hydraulic sander
Contact Scott 508.942.4511

FOR SALE: New-Unused Furford Cranberry Picker and Pruner Selling at Cost Harvester - \$13,900. Shipping From Washington state - \$685. 20 Burlap bags - \$77. Expenses - \$38. Total Cost \$14,700. Call John 207-985-1288

LARCHMONT
IRRIGATION • DRAINAGE
PUMPS • LANDSCAPE LIGHTING

Lexington, MA Manchester, NH
781-862-2550 603-622-8825

SINCE 1949

SERVING THE GREEN INDUSTRY

- Irrigation Supplies
- Pump Stations & Supplies
- Drainage & More

Quality products from the leading manufacturers with unbeatable customer service and always the right price.

The exclusive Distributor of the original Cranberry Special

www.larchmont-eng.com

FOR SALE

WANTED

FOR LEASE

WANTED: looking for a 6 wheeler dump truck or a trash box for a 6 wheeler dump call Call Alan at 774-313-6560 or Ben at 508-237-9252

WANTED: Dry cranberry harvester. New or used in any condition. Also plans to build a working harvester. Contact: Wojciech Zuber at zuber.wojciech@gmail.com or 1-403-894-0865

WANTED: Cranberry picking machine or plans /project to build new one. Machines need to be "Furford" type, can be complete or without engine. contact only via email adamtomczuk4@gmail.com

WANTED: Diesel Ford or Massey Ferguson tractor 30-40 hp. Contact: call or text Ben at 508-237-9252 or Alan 774-313-6560.

WANTED: Pruner Walk-behind or ride-on pruner. Attached rake or similar a plus. Please contact Rick Leibe at UMass Cranberry Station. 413-230-1865.

WANTED: Up to 100 feet of used Cranbarrier boom to coral pond weeds, I am a local Carver resident from Beaver Dam Road. Contact: Bonnie at 508-333-6708



Bees are our Business!

**MERRIMACK VALLEY
APIARIES, INC.**

**3 Generations of Pollination Service to the
Cape Cod Cranberry Growers**

**Based in Massachusetts, we are ready to
meet your pollination needs.**

Contact Glenn Card	Mobile 978-337-3972
Office 978-667-2337	Email glenncard@mvabees.com