

*The Official Newsletter of the Cape Cod Cranberry Growers' Association*

## **CRANBERRY BOG RENOVATION EDUCATIONAL EXPERIENCE**

**BY: BRIAN WICK, EXECUTIVE DIRECTOR**

With many growers having conducted or finishing up bog renovation projects this spring, last week CCCGA had the opportunity to educate some state agencies and legislators about the process and thank them for the renovation grant and tax credit program. First up was a meeting with some of the state employees that are putting together the cranberry bog renovation tax credit program. Tom Anderson from the Executive Office of Energy and Environmental Affairs is heading up the team. Joining him was Myron Inglis, an economist with the Department of Agricultural Resources. They joined CCCGA President Steve Ward, director Matt Beaton and myself at Matt's Parker Mills Bog in Wareham. Planting was in full swing and provided a great spot to talk about all that goes into renovation, the costs, economic and environmental benefits, need for locally sourced sand, new varieties, labor needs and more. There were many questions for us to answer as well. Since these folks are also part of the team putting the tax credit regulations together, being able to connect real-life renovation with what they are putting down on paper, plus the chance to talk to growers, it provided a tremendous learning experience. The hope is that the regulatory process will be able to best reflect what the growers' experience in the field and have regulations and a process that is as close to reality as possible.



Myron Inglis, Matt Beaton, Tom Anderson and Steve Ward overlooking the renovation project

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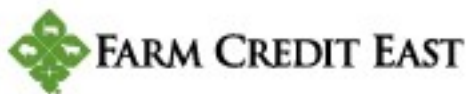


## MISSION STATEMENT:

**“TO ENHANCE THE MASSACHUSETTS CRANBERRY INDUSTRY THROUGH THE VIABILITY AND SUSTAINABILITY OF THE CCCGA MEMBERSHIP.”**

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*Continued from cover*

Later in the week, we held a bog renovation educational experience with state legislators. We invited legislators to come learn more about bog renovation and also thank them directly for their recent support of both the funding for the cranberry bog renovation grants but also the passage of the tax credit legislation. These were both significant pieces of the Cranberry Industry Revitalization Task Force. This meeting was also hosted by Matt Beaton, at Paul Corwin's Bog in Wareham with Steve Ward again providing strong educational outreach. Attending from the legislature was Senator Marc Pacheco, Ed Miller representing Senator Mike Brady, Cooper Leonard representing Representative Josh Cutler and Melissa Schirmer and Allison Carter representing Rep. Kip Diggs. Our guests were super engaged, asking great questions and became immersed in the renovation process. They too were able to be present while the vines were being planted. Like the event earlier in the week, this group also learned the various facets of what is entailed in a renovation, including the how, what and why that go into the decision making. We touched on industry job creation, local revenue benefits, environmental benefits, marketplace dynamics, the future of the industry and more. We also had a great discussion on alternative energy opportunities on farms, particularly dual-use solar as well as the need for developing a future work force for growers by getting our local ag schools and vocational programs more involved with the industry. We are very thankful for the time these legislators and staff took out to better understand our industry and learn a different facet of growing cranberries, that being seeing a bog from its very beginnings. Harvest is very important to show legislators but understanding what goes into building or re-creating a bog also is invaluable. Armed with more information about the industry and what is involved in renovation, these legislators are now able to piece together more of what our industry needs, what it's doing and why and are more capable than ever before about answering constituents questions about the industry.

In closing, we expect that in the coming weeks, we'll have more to share about the bog renovation tax credit program. As the state completes their work, CCCGA and growers will be able to respond to the proposed regulations through the open comment period. Further, the glitch with the tax credit legislation that affected incorporated growers is expected to be resolved soon as it makes its way through the legislative process. Our cranberry delegation is working hard to make that happen. CCCGA is also advocating for another round of renovation funding, as the demand is still quite high. We are not sure if we are going to be successful this year but we are making a case for it and advocating for the program. We are also working to make the state aware of the need for long-term drought mitigation. With the recent drought affecting our region, our area being in a Level One drought as this is typed, the need for mitigation against drought for the long-term is important not only to cranberries but other sectors of ag in the state. We are hopeful that some sort of funding program may be made available that would allow growers to make improvements that would help them become more resilient against future drought events.





*Continued from previous page*

"In closing, we are excited to announce that the CCCGA Annual Meeting will be held in-person again this year! Save the date of Wednesday, August 18 at the Upland Sportmans Club in Plympton. We will have our traditional trade show and chicken barbeque. Registration information will be made available next month. We hope to see you there!"

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Matt Beaton and Senator Pacheco examine vines for the renovation project.



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## NOTES FROM BEACON HILL

BY: JOHN FERNANDES



As normal, attention turned from the house to the senate during May, as the senators took up and passed their version of the budget on time during the last week of the month. The Senate Ways & Means Committee, led by one of your local senators, Michael Rodrigues, produced a balanced and straight forward budget proposal, and then managed the evaluation, recommendation, and debate on hundreds of amendments. The budget and those amendments included some of interest to growers, including funding for the Cranberry Station and the UMass cranberry research work, as well as corrective language related to the Cranberry Tax Credit legislation passed last session, all of which were included in the final version that was ultimately adopted. The inclusion of the Cranberry Station and UMass funding in the senate budget like the house budget should assure inclusion of those provisions in the final budget as well. Our thanks to Sen. Moran, Sen. Rodrigues and Rep. Straus, and our local house and senate delegations for their efforts in securing this funding. The house and senate have already announced appointments of three members of each branch to a conference committee, which group will work over the next several weeks to secure a single version of the different versions of the budget passed in the house and senate that can then be sent on to the governor, hopefully before the end of June.

As with the house version of the bill, Brian Wick and I reviewed the entirety of senate budget and all amendments. We found some provisions that the CCCGA supported and some proposals that were of concern. We made our positions known and then tracked the senate action, satisfied with the ultimate action on those items.

Governor Baker's advancement of the timeline to lift the state of emergency and terminate the declaration of that emergency from an anticipated date in August to this coming June 15<sup>th</sup> was welcome news. It also triggered a rush to assess what of the emergency legislation and executive orders passed and implemented

over the last year should be continued temporarily, permanently or be allowed to expire. Termination of most of that temporary legislation and those orders is tied to the date the declaration of the emergency ends. Processes such as remote public hearings and town meetings, local zoning permits, and outdoor dining will expire unless action is taken to extend them. The governor, Speaker and Senate President have agreed to meet and consider legislation to extend some of those provisions, likely though sometime in December to allow the seamless transition to a full reopening, and to more thoughtfully consider how to proceed with any of those that may have longer term or permanent value. To that end, the week of June 7<sup>th</sup>, the house held hearings on proposed legislation regarding these provisions and the senate Ways & Means Committee released a bill for consideration that will have been debated and passed as of the time you read this.

The consequence of the Governor's decision to terminate the declaration was to reopen the state essentially completely for business as of Memorial Day weekend. There is a palpable sense of relief and some remaining trepidation that accompanies the news since, although Massachusetts has a high rate of vaccination, many people are still not unvaccinated. We will all learn to manage this return to normalcy over the next few months.

Stay safe and let us hope for a smooth path back to normal soon.







### BOGS Online Training Workshop

**CCCGA is offering continuing education pesticide credits. Each session is 2 credits, but the material is the same, so please select the option and class that works best for you.**

**Option 1: Live, in-person, interactive small group classes held at the CCCGA Conference Room – limit of 5 growers each session, 8:00 am to 10:00 am**

Monday, June 21<sup>st</sup>

Thursday, June 24<sup>th</sup>

Monday, July 26<sup>th</sup>

Thursday, July 29<sup>th</sup>

**Option 2: Live, online via Zoom only – unlimited attendance, 8:00 am to 10:00 am**

Monday, August 2<sup>nd</sup>

Monday, August 16<sup>th</sup>

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With both options, pre-registration is required. Please contact Dawn Gates-Allen  
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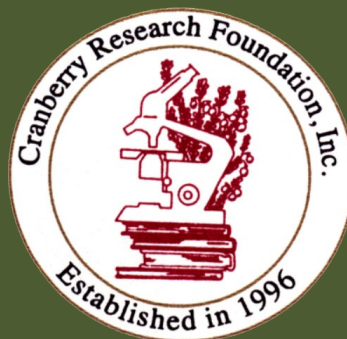
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## UPDATES FROM THE CMC

BY: KAREN CAHILL



### **Annual Summer Meeting**

The CMC's annual summer meeting will take place Monday, August 9 and Tuesday, August 10, 2021. Due to COVID-19, the CMC will host a hybrid-style meeting, which will entail an in-person option at the Radisson Blue Mall of America hotel in Minneapolis, MN and a virtual participation option via Zoom.

The Cranberry Institute will host its annual meeting the morning of Monday, August 9. The CMC will hold its strategic plan session the afternoon of Monday, August 9. A full-day CMC meeting will take place Tuesday, August 10. The WSCGA's 2021 Summer Meeting & Field Day hosted by Whittlesey Cranberry in Wisconsin Rapids (~3 hour-drive from Minneapolis) will take place Wednesday, August 11. The CMC will not be coordinating travel to this event, however there are rental car locations in close proximity to the hotel. Visit [www.uscranberries.com](http://www.uscranberries.com) for more meeting information.

### **Q2 Numbers**

CY2020 second quarter summary reports, as well as several comparison reports, can be found by clicking "Data and Reports" under the "Industry" menu on [www.uscranberries.com](http://www.uscranberries.com). A few general observations for the 2nd Cycle report and the YTD (9/1/2020 - 4/30/2021) Five Year Comparison by Cycle reports are as follows:

- Foreign acquired fruit increased 26.6% (365,891 bbls)
- Domestic sales remained consistent (down only 573 bbls)
- Foreign sales decreased by -18.6% (419,626 bbls)
- Shrinkage increased 33.5% (28,682 bbls)
- Total ending inventory decreased -3.7% (286,214 bbls). This represents an increase of fruit in freezers of 5.8% (247,508 bbls), an increase of fruit in processed form of 11.5% (113,188 bbls), and a decrease in concentrate of -27% (646,910 in bbls equivalence).

### **EU Tariff Update**

In a joint statement on May 17, the U.S. and EU announced the start of discussions to address global steel and aluminum excess capacity. According to the statement: "They agreed to enter into discussions on the mutual resolution of concerns in this area that addresses steel and aluminum excess capacity and the deployment of effective solutions, including appropriate trade measures, to preserve our critical industries. To ensure the most constructive environment for these joint efforts, they agreed to avoid changes on these issues that negatively affect bilateral trade. They committed to engaging in these discussions expeditiously to find solutions before the end of the year..."

In June 2018, the EU imposed a 25% tariff on cranberry concentrate in response to the U.S. Section 232 tariffs on steel and aluminum in June 2018. The tariff has had a negative impact on exports of U.S. cranberry concentrate to the EU, which have declined from \$41 million in 2017 to approximately \$5 million in 2020. Also that June, the EU proposed a 25% tariff on dried cranberries that would be implemented on June 1, 2021. The U.S. cranberry industry exported \$73 million in dried cranberries to Europe in 2020. Imposition of this tariff in June would have a significant impact on exports.

Fortunately, due to the commencement of discussions, the U.S. and the EU have agreed to temporary halt further tariffs while negotiations continue. The EU's existing 25% tariff on cranberry concentrate remains in place, but the EU's proposed additional 25% EU tariff on U.S. SDCs from June 1 has been avoided at least through November 30, 2021.

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**Upcoming International Activity:**

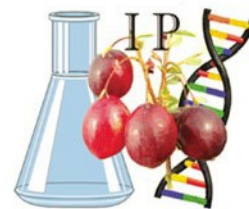
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\*According to 2016 OEM Off-Highway Research, Kubota has the largest compact excavator market share in the world. ©Kubota Tractor Corporation, 2019.



# DANA J. HARJU SCHOLARSHIP FUND

*May 21, 2021*

*Dana J. Harju Scholarship Fund*

*253 France Street*

*Middleboro, MA 02346*

*The Dana J. Harju Scholarship Fund is pleased to announce that the application process for the 2021 awards are now open. We will be awarding two scholarships, one to a first year student and the second to a student going into their second year of college.*

*Applicants must be immediate family members of a cranberry growing family or their year round or part-time regular employee.*

*Applicants must be currently enrolled at an institution of higher learning with a GPA of 2.5 or better.*

*This scholarship is not limited to any specific field of study, however individuals studying in the field of agriculture will receive priority.*

*Please submit the completed application form.*

*Post secondary school transcript (minimum GPA of 2.5 on a scale of 4.0)*

*Names and phone numbers of two references other than family members*

*A typed explanation of up to 250 words on why you have chosen your field of study and projected career goal*

*Please retain a copy for your records and submit the original to:*

*Dana J. Harju Scholarship Fund*

*253 France Street*

*Middleboro, MA 02346*

*Please submit the completed application form by June 30, 2021*



## **Dana J. Harju Scholarship Fund Application Form**

\_\_\_\_\_  
Name:

\_\_\_\_\_  
Address:

\_\_\_\_\_  
Phone number:

\_\_\_\_\_  
Email:

\_\_\_\_\_  
Name and relationship of cranberry grower you are affiliated with:

\_\_\_\_\_  
Name of College you have been accepted to or are attending:

\_\_\_\_\_  
Level of Study (Associate, Bachelor, Masters program)

\_\_\_\_\_  
Major:

\_\_\_\_\_  
Activities: (sports, drama, etc.)

\_\_\_\_\_  
work study program:

\_\_\_\_\_  
Employment:

\_\_\_\_\_  
Volunteer work within the community:

# 23rd Annual Golf Tournament

**Monday, July 19th, 2021**  
**Pre-assigned Tee Times**  
**Starting @ 10:00 am**



**Boxed Lunches/  
Grab & Go Golf**  
**Southers Marsh-Plymouth**

Join us for a day of fundraising and take a break from the bogs, shop or office! CRF remains committed to raising funds for cranberry industry research. The 2021 tournament will follow last year's format, with designated T-times and 2 golfers per cart. Southers Marsh is following state mandated guidelines of face coverings when social distancing is not possible.

## Silent Auction/Raffle Donation Form

The tournament will feature a silent paper bid auction and raffle ticket event. Each donated item for the event will be prominently displayed near the putting green under a tent displaying the donor. All proceeds from this event benefit the research efforts of the Cranberry Research Foundation.

*Thank you in advance for your donation*

**Complete and return by Friday, July 1, 2021 to:**

CRF, 265D South Meadow Rd., Plymouth, MA 02360; ***Make checks payable to CRF***

Company Name: \_\_\_\_\_

Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Email: \_\_\_\_\_

Description of item being donated \_\_\_\_\_

ESTIMATED VALUE (this value will only be used for in-kind donation description) \_\_\_\_\_

☐ I have enclosed my Auction / Raffle item.

☐ Please call Dawn Gates-Allen 508-726-6052 (before July 1, 2021) to arrange for pickup or delivery of donated item.

### ***Suggested items for the Silent Auction or Raffle***

*~Gift Certificates to Local Cranberry Suppliers ~Restaurant Gift Certificates*

*~Golf at Private Club ~Cranberry Artifacts/Artwork ~Power Tools*

*~ Gift Cards ~Wine + Beer ~Fishing Charters ~ Goods or Services from your Company*

**Cranberry Research Foundation is a 501(C)(3) organization.**

**Your donation is tax deductible as allowed by IRS laws.**

**Tax ID #: 04-3316737**



# Registration & Sponsorship Form



☐ **TOURNAMENT SPONSOR \$2,500** (1 Available)  
**The ultimate sponsorship opportunity!**  
 Sponsorship includes: **Three** complimentary foursomes plus carts ~ Two months recognition and feature story in CCCGA Newsletter ~ Recognition on Tournament Banner & Social Media ~ Hole Sponsor sign at tee

☐ **BOXED LUNCH SPONSOR \$1,750**  
 Sponsorship includes: **Two** complimentary foursomes plus carts ~ Company Stickers on boxed lunches ~ Company Item placed at lunch table ~ Two months recognition in CCCGA newsletter ~ Recognition on Sponsor Banner & Social Media ~ Hole Sponsor sign at tee

☐ **EVENT SPONSOR \$1,000**  
 Sponsorship includes: **One** complimentary foursome plus cart ~ Recognition in CCCGA newsletter ~ Recognition on Sponsor Banner & Social Media ~ Hole Sponsor sign at tee

☐ **COCKTAIL CART SPONSOR \$600**  
 Sponsorship includes: Signage on Cocktail Carts ~ Recognition in CCCGA newsletter

☐ **DRIVING RANGE SPONSOR \$250**  
 Sponsorship includes: Sponsor sign at driving range

☐ **HOLE SPONSOR \$200**  
 Sponsorship includes: Hole Sponsor sign at tee ~ Listing in CCCGA Newsletter **\*\*Hole in One Sponsors please contact Dawn Gates-Allen**

☐ **FOURSOME TEAM \$480**

☐ **"In Memory of" Donation:**

## **Please Note:**

- ♦ Practice social distancing
- ♦ Masks must be worn at the driving range and check in
- ♦ Bring hand sanitizer
- ♦ Bathrooms available in clubhouse
- ♦ Raffle & Silent Bid items will be located on putting green
- ♦ Golf carts are limited sign up early
- ♦ Cart priority given to Handicapped, Seniors & Sponsors
- ♦ Golfers will be refunded cart fees if carts are not available and they must walk the course
- ♦ Carts are single riders only unless from same family/household

**Mulligans (presale only) \$5 each**

**Raffle & Silent Bid will be credit/debit only**

Sponsorship \$ \_\_\_\_\_  
 Foursome only \$ \_\_\_\_\_  
 Mulligans qty \_\_\_\_\_ x \$5 = \$ \_\_\_\_\_  
 "In Memory" Donation \$ \_\_\_\_\_  
 Donation \$ \_\_\_\_\_  
**Total due** \$ \_\_\_\_\_

Team 1		T/H	Team 2		T/H	Team 3		T/H
		H			H			H
		H			H			H
		H			H			H
		H			H			H

**Please indicate above either T (turkey) or H (ham & cheese) for each golfer's boxed lunch**

Company Name & Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_ Telephone: \_\_\_\_\_ - \_\_\_\_\_

Credit Card #: \_\_\_\_\_ Exp Date: \_\_\_\_\_ CVC: \_\_\_\_\_

Name on Card: \_\_\_\_\_ (or call Dawn to process charge at 508-726-6052)

**Please mail forms and payments no later than July 1, 2021: CRF, 265D South Meadow Rd., Plymouth, MA 02360; Payable to CRF**  
**Cranberry Research Foundation is a 501 (C) (3) organization. Your sponsorship is deductible as allowed by the IRS laws.**



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## IN MEMORIAM

### REMEMBERING OUR CCCGA MEMBERS AND FAMILIES



Jeffrey "Jeff" Cornell passed on June 1st surrounded by his loving family. He was 77 years of age, Jeff volunteered his time to charity and was always available to give a helping hand. He relished every kind of work and enjoyed his cranberry bogs from 1984 to 2021. He was a longtime member of the CCCGA, stopping by the office for a quick chat from time to time. He leaves his wife of 53 years, Sherril, his 5 children and many grandchildren and great-grandchildren. In lieu of flowers, donations may be made to the East Middleboro 4-H, 499 Prospect Hill, Raynham, MA 02767. A Celebration of Life will be held on July 31st at the Elks Lodge.





**FOR SALE**

**WANTED**

**FOR LEASE**

**FOR SALE:** One Kubota four cylinder motor with clutch and Berkley pump. Runs fine. \$5000. Two four wheel drive bog sanders with Wisconsin motors and International drive trains - \$4000. or best offer. Over 100 Rainbird #30 H sprinklers or risers 12" -14" \$10. each. Four Wisconsin motors for use or parts - make an offer. Please call John at 508-509-3584 with any questions.

**FOR SALE:** 13.38 acres of cranberry bogs in Carver. Property consists of Ben Lears & Early Blacks and have been good producing bogs over the years. Property consists 10 acre reservoir & 45 acres of upland. A section of upland has 3 possible house lots with right-aways leading to them. If someone is just interested in the bogs and reservoir, willing to just sell that portion. Asking \$280,000. or best offer. House lots \$100,000. each or best offer. Please call Virginia Weston at 508-866-4916 or PO Box 164, South Carver 02366.

**BOG FOR LEASE:** Ocean Spray Cranberry A-pool bog for lease, will negotiate 8 acres. 4.5 acres of Early Black, 2 irrigation pumps, 1 lift pump 4 1/2 acres of pop-up, 3 1/2 acres of traditional sprinklers Spring fed reservoir. Bog located in West Wareham. Please call 508-748-1137

**FOR SALE:** Cranberry Water Harvester, in excellent condition, can be seen locally, asking \$3,800 or B. O. Call 508-802-1067 and ask for Doug.

York Rake, 8 foot with grading blade, in good condition. 1986 heavy duty dump truck, 14 foot flatbed dump with extra sideboards, can be used for water harvest, gas engine, new battery, needs brake work, excellent shape, no rust no rot, always housed inside, 22,240 original miles.

25 ton log splitter, Briggs & Stratton engine 6 horse power, adapted for safety, like new condition, always kept inside, asking \$800 or BO. Call 508-746-0916

**FOR SALE:** Beautiful, secluded 100 acre property in Carver, MA. 35 acres of ocean spray dry picked cranberries, 4 acres of Christmas trees, cranberry museum and gift shop that caters to Argo tourists. Please call 339-933-0207 for more information or to make an offer!

**FOR SALE:** Vintage Ford Tractors

These are completely re-furbished and have not been used or been outside since being reconditioned.

1953 Ford Jubilee: \$8,500  
1953 Ford: \$6,500

Call Jeannette at 508-428-2639

**FOR SALE:** 2 bog sanders Reasonable offers accepted. Please contact:  
Oiva Hannula & Sons 508-866-1075

**FOR SALE:**

Pruning head for St. Jacques Machine  
4X4 sander with heated body  
4X4 wheeler off Hydraulic sander  
Contact Scott 508.942.4511

**FOR SALE:** 300 fresh fruit dry bins.  
Excellent shape. Call 774-263-8768

**FOR SALE:** New-Unused Furford Cranberry Picker and Pruner Selling at Cost Harvester - \$13,900. Shipping From Washington state - \$685. 20 Burlap bags - \$77. Expenses - \$38. Total Cost \$14,700. Call John 207-985-1288

**WANTED:** Diesel Ford or Massey Ferguson tractor 30-40 hp. Contact: call or text Ben at 508-237-9252 or Alan 774-313-6560.

*Continued on next page:*



**FOR SALE**

**WANTED**

**FOR LEASE**

**WANTED:** Cranberry picking machine or plans /project to build new one. Machines need to be "Furford" type, can be complete or without engine. contact only via email [adamtomczuk4@gmail.com](mailto:adamtomczuk4@gmail.com)

**WANTED:** Local cranberry grower wanting to update picking machines. Looking for hydraulic, oscillating, new or used machine. Gephart style with rotating head or harrow. Call Bruce at 508-728-7631

**WANTED: Pruner** Walk-behind or ride-on pruner. Attached rake or similar a plus. Please contact Rick Leibe at UMass Cranberry Station. 413-230-1865.

**WANTED:** Up to 100 feet of used Cranbarrier boom to coral pond weeds, I am a local Carver resident from Beaver Dam Road. Contact: Bonnie at 508-333-6708

**WANTED:** Dry cranberry harvester. New or used in any condition. Also plans to build a working harvester. Contact: Wojciech Zuber at [zuber.wojciech@gmail.com](mailto:zuber.wojciech@gmail.com) or 1-403-894-0865

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