

134th ANNUAL MEETING & TRADE SHOW CAPE COD CRANBERRY GROWERS' ASSOCIATION Wednesday, August 18, 2021 10 AM - 2 PM

Annual Business Meeting

Cash Bar Chicken Bake Trade Show Equipment Display Horseshoes

> Upland Sportsman's Club 76 Upland Road Plympton, MA

> > SAVE

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DATE!!

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MISSION STATEMENT:

"TO ENHANCE THE MASSACHUSETTS CRANBERRY INDUSTRY THROUGH THE VIABILITY AND SUSTAINABILITY OF THE CCCGA MEMBERSHIP."

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CHANGING ON THE FLY

BY: BRIAN WICK, EXECUTIVE DIRECTOR

Within the past few days, many of you have probably received a letter from MassDEP concerning your Water Management Act (WMA) registration. For those that may have questions, let me summarize the rationale behind the letter and what it means to you. This past spring, MassDEP worked to have all growers with WMA registrations to sign a 10-year renewal of the registration. CCCGA helped to communicate the message to our members so as growers can stay in compliance. Due to the governor's emergency declaration during the height of the pandemic, the state is now extending any open registration by the period of the emergency. This means that instead of the WMA registrations expiring at the end of 2021, they are now due on April 7, 2023. For those that have signed their registration renewal paperwork, you are all set. MassDEP will look over your registration paperwork in early 2023 and will contact you with any questions. If it looks good, you will automatically be renewed for 10 years. If you did not send in your paperwork this past spring, you now have 2 years to get it complete. The concern is that in two years, a lot can change. If you make any notable changes in your acreage that will affect your registration, you will need to contact MassDEP so that they can modify your registration before it gets renewed in April of 2023. Please contact me if this is not clear and reach out to Shi Chen at MassDEP with specific questions regarding your registration at shi.chen@state.ma.us.

The CCCGA Budget & Finance Committee recently met to conduct a 6-month review of the association's budget. The full board then met this week to ratify the work of the Budget Committee. The good news is the FY2021 budget is running ahead of plan. Grower dues are projected to finish ahead of budget, advertising is solid, travel is still well below budget, grants are on track and the bog tour program is projected to do well this fall, with many tours on the books. This is our first formal foray into this realm, and we are hopeful that we'll have bus loads of people coming to our region to learn about cranberries. Speaking of tours, as a reminder, we are in the process of hiring tour guides to support this growing bog tour program. If you, a family member, or anyone you might



know that is comfortable with public speaking, is a fan of cranberries and would like to make a little extra income, please contact Bonnie at CCCGA. Training will be provided and the hours are flexible. Further, CCCGA is considering having a home operation for the tours and we are also looking to establish a small educational center and store to go along with it. We are looking for suitable sites that would have a bog (or a section of a bog) that we could use for demonstration/education purposes. This is a process that the board is evaluating and will make firm decisions after we see how this fall's program operates and then put together a more detailed business plan. As part of this analysis, if any grower has a location that might be suited, please contact me. Ideally, the location would be somewhere between the Route 3 and 495 corridor, allowing for easy access from these major routes and also would be able to have room for buses and adequate parking. At this point, everything is on the table, so if you have any ideas, let me know!

The CCCGA Research Committee and the Cranberry Research Foundation, representing the two groups that funded horticultural research projects this year, met with the researchers this week to hear about how the projects are progressing. This is part of our research program to have frequent review meetings with the researchers to hear about progress, ask questions and generally keep the dialog going between the research and grower community. Each researcher gave a brief update on their program and the growers attending came away impressed with the progress. We had the full research contingent from the UMass Cranberry Station, as well as Peter Oudemans and Cesar Rodriguez-Saona from Rutgers University, as we have 2 projects funded with them as well. The NJ projects involve blunt-nosed leafhopper and heat scald work. The latter is a joint project with Giverson Mupambi from UMass.

Lastly, I have had some preliminary discussions on putting some pieces in play to help develop the future workforce for the industry. As you know, attracting and retaining young workers in

Continued from previous page

the bogs and shops is challenging and seemingly getting worse. It's a problem that is shared amongst all of agriculture. We are evaluating a program at the collegiate level and also with local ag and vo-tech schools. We are hoping to be able to deliver a certificate program of some sort that will provide a baseline education for skills that our growers are looking to find. This may be first created at the community college level or potentially other local Universities, such as Stockbridge or other schools. Our high schools are already stretched thin with providing state-mandated curriculum but we are also looking to work with these schools to introduce cranberries to students. This could lead to an intern program, participation at job fairs and more. There is tremendous upside to workforce development and will take some resources and time to develop. I think everyone can agree that an effort like this will pay dividends to our industry and local economy. We hope to have more news to report on this initiative in the months to come.

I hope to see you all at the CCCGA Annual Meeting, August 18th in Plympton!



Mowing & Ditching

Freetown Farm LLC aerial view of renovation. Vines were planted May 1 & 2 $\,$

Vine images at bog level June 27, 2021 (first picture of new plants)



NOTES FROM BEACON HILL

BY: JOHN FERNANDES

In June and early July, the house and senate budget conference committee quietly undertook the work of reconciling the two versions of the budget into a single version that both branches could accept. As we knew was possible, the June 30th end of fiscal year date passed without a new budget and the governor and legislature passed a 1/12th budget to keep government working. As I write this today, the legislature passed and sent a reconciled budget to the governor on July 9th. He will have ten days to reject any budget provisions he finds unable to support.

The good news in the budget sent to the governor is the inclusion of the funds needed to support the operation of the cranberry station and to support cranberry health research at UMass Dartmouth. The other good news is that the language needed to correct the cranberry tax credit provisions contained in last year's economic development bill was also included in this budget. It is expected that the governor will accept all three provisions. Our thanks go out to Senators Rodrigues and Moran and the senate delegation and Representative Straus and the house delegation for their sponsorship and advocacy of these provisions. The next step in execution on the cranberry tax credits is for the Secretary of Energy and Environmental Affairs and MDAR to issue the regulations for a program to secure approval of grower projects to receive that credit. We are in contact with those office staffs to offer assistance on the framework of such a program. We will let you all know as soon as the program is finalized.

CCCGA leadership is also closely monitoring the cranberry bog renovation grant program as projects are being completed and advocating as another round of funding comes up for consideration.

Brian Wick and I continue to work with the CCCGA leadership and other stakeholders to craft a possible legislative or administrative solution to some outstanding dual use solar program issues, and to monitor the discussions around regulations for implementation of the program. We are also closely monitoring the implementation of earth removal bylaws around the area and offering some guidance to growers as they approach that issue particularly as related to the bog renovation program.

Brian and I are also working to arrange bog tours for and meetings with legislators and members of the administration to assure they have a firsthand,



face to face understanding of the issues facing the industry and assurances of the commitment of our grower community to remain current to consumer needs, competitive using modern best practices to be successful, providing good jobs for a large agricultural workforce.

Also in June, the legislature did pass, and Governor Baker did sign a bill designed to continue emergency legislation and executive orders passed and implemented over the last year. Such action was needed for those legislative and executive orders to continue since most all were scheduled to terminate at a time tied to the governor's lifting of the declaration of emergency, which occurred on June 15th.

Best to you all.



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2021 Bog Renovation Freetown Farm LLC, reduced acreage from 4 acres to 2.78 acres, unformed the section, dike separates off gravel bottom old bog for future pond expansion. Former-ly Early Black w 75-125 bbls to Stevens 300 – 400 bbls crop estimates





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Zone II Reports Electronically Sent from BOGS Online to MDAR

A new release within BOGS Online is now available for those grower making applications within a Zone II area that need to report those applications to the MA Department of Agriculture (MDAR). This update allows growers to easily send the required Zone II report directly to MDAR electronically. The system will automatically identify which applications need to be reported and all of the required reporting fields will be prepopulated with all the necessary information. So once a month, you can select this option and the report can be generated automatically and sent to MDAR.

The functionality allows the user to view or edit the report and then when satisfied, the report can be saved as a PDF or sent straight to the state. Upon a successful submission, a receipt will be emailed to the BOGS Online account owner. Further, the report can only be sent once, which helps to eliminate confusion and prevents multiple reports being sent to MDAR. This is truly a time saver and for users of BOGS with Zone II applications, it is hoped that everyone will appreciate the ease of use of this process.

Below are a couple of screen shots to help familiarize you with the functionality.

This report record has been emailed to the MA Division of Crop Inspectional Services and Pest Management.			
Cranberry Grower Groundwater Protection Program Notific	ation Form (2021)		
*CHLOROTHALONIL, THIAMETHOXAM			
You must notify the Massachusetts Department of Agricultural Resources Pesticide Bureau when you apply a pestici Grower: Demo CCCGA Grower	de product that is listed on the Groundwater F	rotection List.	
Address: 1 Carver Square Boulevard, P.O. Box 97 Carver, MA 02330			
Phone: 508-866-7878			
Email: bwick@cranberries.org			
Pesticide Application Date: 07/09/2021 09:15 AM			
Pesticide Application Location(s):			
		SECTION(S)	
BOG		SECTION(S)	
BOG 12 Section Bog		S1, S2, S3, S7	
12 Section Bog			
12 Section Bog Applicator (License Number): Douglas Hamilton (272013)			
12 Section Bog			
12 Section Bog Applicator (License Number): Douglas Hamilton (272013) Primary Recharge Area: x, y, xx			
12 Section Bog Applicator (License Number): Douglas Hamilton (272013) Primary Recharge Area: x, y, xx Pesticide Used: Actara EPA Registration Number: 100-938			
12 Section Bog Applicator (License Number): Douglas Hamilton (272013) Primary Recharge Area: x, y, xx Pesticide Used: Actara			
12 Section Bog Applicator (License Number): Douglas Hamilton (272013) Primary Recharge Area: x, y, xx Pesticide Used: Actara EPA Registration Number: 100-938			
12 Section Bog Applicator (License Number): Douglas Hamilton (272013) Primary Recharge Area: x, y, xx Pesticide Used: Actara EPA Registration Number: 100-938 Purpose Of Application: Blossomworm	imended that you print this report and send it to the st	\$1, \$2, \$3, \$7	
12 Section Bog Applicator (License Number): Douglas Hamilton (272013) Primary Recharge Area: x, y, xx Pesticide Used: Actara EPA Registration Number: 100-938 Purpose of Application: Blossomworm MA Zone II Pesticide Notification Form (2021)	mended that you print this report and send it to the st	\$1, \$2, \$3, \$7	
12 Section Bog Applicator (License Number): Douglas Hamilton (272013) Primary Recharge Area: x, y, xx Pesticide Used: Actara EPA Registration Number: 100-938 Purpose Of Application: Blossomworm MA Zone II Pesticide Notification Form (2021) This report automatically calculates any pesticide applications made to a Zone II bog, which requires notification to the state. It is record		S1, S2, S3, S7	

EPA #: 50534-201-100 Target Pest: Fruit Rot

Just released as part of the User function within BOGS, is new functionality to manage employees. Users that are selected as inactive will no longer appear on the menu selections within the system. This simple yet notable change will help streamline the effectiveness of the program and simplify the workflow for growers selecting names for spray records, work orders, IPM records, etc.

If you have any questions on the new functionality or are interested in using BOGS Online, please contact Dawn Gates-Allen at 508-866-7878 ext. 10 or <u>dgatesallen@cranberries.org</u>.

BOGS Online Training Workshop

CCCGA is offering continuing education pesticide credits. Each session is 2 credits, but the material is the same, so please select the option and class that works best for you.

Option 1: Live, in-person, interactive small group classes held at the CCCGA Conference Room – limit of 5 growers each session, 8:00 am to 10:00 am Monday, July 26th Thursday, July 29th

Option 2: Live, online via Zoom only – unlimited attendance, 8:00 am to 10:00 am Monday, August 2nd Monday, August 16th

Learn the simple methods of electronic record keeping with the BOGS Online application, including such tasks as the use of work orders, spot treatments, reporting and more. The newest features of BOGS will be explained.

With both options, pre-registration is required. Please contact Dawn Gates-Allen dgatesallen@cranberries.org or 508-866-7878 x 10 for registration instructions.



Andy Reitz areitz@mariani.com Director of Grower Relations P 715.423.5200 C 715.459.3535 Considering a change? Exploring options? Give us a call first for more information about our program.

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IN MEMORIAM

REMEMBERING OUR CCCGA MEMBERS AND FAMILIES



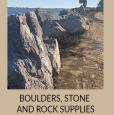


Nancy Couto, age 86, of East Taunton passed away at home with family by her side on July 21, 2021. She was the wife of William Couto. Mrs. Couto and her husband own and operate Couto Cranberry Bogs. They are long time members of the CCCGA. Nancy will be remembered as a loving, caring person and also a hard worker. Our deepest sympathies.

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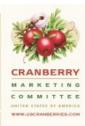
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UPDATES FROM THE CMC

BY: KAREN CAHILL



Annual Summer Meeting

The CMC's annual summer meeting will take place Monday, August 9 and Tuesday, August 10, 2021. Due to COVID-19, the CMC will host a hybrid-style meeting, which will entail an in-person option at the Radisson Blue Mall of America hotel in Minneapolis, MN and a virtual participation option via Zoom.

Please visit <u>www.uscranberries.com/industry-news/annual-summer-meeting/</u> for more information and to find links to the Zoom registration for Monday afternoon's strategic planning session and Tuesday's all-day meeting.

Upcoming International Activity:

AUGUST

AAHAR International Food and Hospitality Fair (Delhi, India)
Nutritious Food and Functional Beverage Technology Summit and Expo (Guangzhou, China)
China Fruit and Vegetable Juice Industry Summit (China)
Cranberry Menu Promotion with Peking Chamber Restaurant (Beijing, China)
Cranberry Beverage Promotion with Dongguan Paradise Bakery (Dongguan and nearby cities, China)
Cranberry Beverage Promotion with More Cheers Tea Chain (Suzhou, China)
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BY: DAWN GATES ALLEN

CCCGA Offers Guided Bog Tours

We are so thankful that we world has opened back up again. It has given us an opportunity to carry on one of CCCGA's important missions, which is education, outreach, promotion and awareness of the cranberry industry in Massachusetts. Last year abruptly ended the planning that was done for the 2020 growing season, which was to welcome tour buses and guests from all over the country to our bogs. Many growers continue to offer ag-tourism as part of their business and CCCGA has been able to start our own educational work as some growers are no longer offering tours and more importantly, the demand by the public for these opportunities is growing rapidly. CCCGA has received a grant to help establish a tour program and as the country opens up again, we are hopeful to get this program moving along.

Until we establish more guides, I have been the primary tour leader so far this year. May was the kick-off of two tours which were hosted at Benson's Pond Cranberries in Middleboro. As of today, Benson's Pond has hosted five tour buses with CCCGA and all of the tours have been extremely well attended. As you can imagine the tour bus is wonderful platform to sit, listen, be cooled and also protected from the rain, as these events are rain or shine.

June brought us to the A.D. Makepeace Company bogs, starting at the Makepeace Farm store we guide the bus to a specific bog location, all the while I educate the guests seated in their seats. The bus



ride gives me about a 15-minute talk to chat about the industry and how cranberries grow. What's really unique for these tour guests is they can sit, listen and see the scenic views of the woodlands, cranberry bogs, pump houses, etc., things we take for granted. The ride sets the stage for the grand entrance to the bog location. I present essentially a Cranberries 101 chat; I love to keep the conversation interactive which helps keep audience attention.

As you can imagine after the tours are over the feedback is always the most rewarding. These visitors love being up close and personal to the bogs and open space. They are amazed with our relationships we have with our beekeepers, neighbor relations and so on. So far, I haven't recruited any guests into the cranberry workforce! The best remarks heard are the following: "I have a new perspective on the work it takes to make my cranberry juice", "I never new the cranberry plants were a perennial plant, they are almost as hard to care for as a child", "Wow I never would of thought your share water, what a great concept", "Cranberry growers have a lot of work to grow their berries". It's very rewarding sharing what we do, our stewardship of the land, and our conservation and horticultural practices. Best of all, they love talking to us and making a connection with the cranberry industry.

If anyone is interested in being a tour guide, being a tour guide assistant, or offering up your farm for a tour during harvest, please let CCCGA know.



UMASS CRANBERRY STATION NEWS BY: HILARY SANDLER



As per University guidelines, the UMass Cranberry Station (UMCS) will be re-opening on August 2. We will be operating at pre-pandemic levels. The only change is that <u>unvaccinated workers and visitors must wear</u> <u>masks inside</u> (and practice social distancing) and are asked to practice social distancing when outside. Fully vaccinated people do not need to wear masks, but they can opt to do so. Concerns with the Delta variant could alter these plans at any time so please call the main line at the Station and listen to our announcement or call Hilary at x21 if you have any questions. We thank you for your patience and understanding during this unprecedented time and look forward to seeing you all again in person some time soon.

The UMCS Oversight Committee will be meeting at the Upland Club in Plympton on the same day as the CCCGA Summer meeting (August 18). The meeting starts after the lunch program is finished (approximately 1 pm) and will convene in the building next to the covered pavilion. All are welcome.





FOR SALE: One Kubota four cylinder motor with clutch and Berkley pump. Runs fine. \$5000. Two four wheel drive bog sanders with Wisconsin motors and International drive trains - \$4000. or best offer. Over 100 Rainbird #30 H sprinklers or risers 12" -14" \$10. each. Four Wisconsin motors for use or parts - make an offer. Please call John at 508-

FOR SALE: 13.38 acres of cranberry bogs in Carver. Property consists of Ben Lears & Early Blacks and have been good producing bogs over the years. Property consists 10 acre reservior & 45 acres of upland. A section of upland has 3 possible house lots with right-aways leading to them. If someone is just interested in the bogs and reservoir, willing to just sell that portion. Asking \$280.000. or best offer. House lots \$100,000. each or best offer. Please call Virgina Weston at 508-866-4916 or

BOG FOR LEASE: Ocean Spray Cranberry A-pool bog for lease, will negotiate 8 acres. 4.5 acres of Early Black, 2 irrigation pumps, 1 lift pump 4 1/2 acres of pop-up, 3 1/2 acres of traditional sprinklers Spring fed reservoir. Bog located in West Wareham.

FOR SALE: Cranberry Water Harvester, in excellent condition, can be seen locally, asking \$3,800 or B. O. Call 508-802-1067 and ask for Doug.

FOR SALE: York Rake, 8 foot with grading blade, in good condtion. 1986 heavy duty dump truck, 14 foot flatbed dump with extra sideboards, can be used for water harvest, gas engine, new battery, needs brake work, excellent shape, no rust no rot, always housed inside, 22,240 original miles. Call 508-746-0916

FOR SALE:

Pruning head for St. Jacques Machine 4X4 sander with heated body 4X4 wheeler off Hydraulic sander Contact Scott 508.942.4511 **FOR SALE**: Beautiful, secluded 100 acre property in Carver, MA. 35 acres of ocean spray dry picked cranberries, 4 acres of Christmas trees, cranberry museum and gift shop that caters to Argo tourists. Please call 339-933-0207 for more information or to make an offer!

FOR SALE: Vintage Ford Tractors

These are completely re-furbished and have not been used or been outside since being reconditioned.

1953 Ford Jubilee: \$8,500 1953 Ford: \$6,500

Call Jeannette at 508-428-2639

FOR SALE: 2 bog sanders Reasonable offers accepted. Please contact: Oiva Hannula & Sons 508-866-1075

FOR SALE: 300 fresh fruit dry bins. Excellent shape. Call 774-263-8768

FOR SALE: New-Unused Furford Cranberry Picker and Pruner Selling at Cost Harvester -\$13,900. Shipping From Washington state -\$685. 20 Burlap bags - \$77. Expenses - \$38. Total Cost \$14,700. Call John 207-985-1288

WANTED: Cranberry picking machine or plans /project to build new one. Machines need to be "Furford" type, can be complete or without engine. contact only via email adamtomczuk4@gmail.com

WANTED: Diesel Ford or Massey Ferguson tractor 30-40 hp. Contact: call or text Ben at 508-237-9252 or Alan 774-313-6560.

Continued on next page:



WANTED: Dry cranberry harvester. New or used in any condition. Also plans to build a working harvester. Contact: Wojciech Zuber at zuber.wojciech@gmail.com or 1-403-894-0865

WANTED: Pruner Walk-behind or ride-on pruner. Attached rake or similar a plus. Please contact Rick Leibe at UMass Cranberry Station. 413-230-1865.

WANTED: Local cranberry grower wanting to update picking machines. Looking for hydraulic, oscillating, new or used machine. Gephart style with rotating head or harrow. Call Bruce at 508-728-7631

WANTED: Up to 100 feet of used Cranbarrier boom to coral pond weeds, I am a local Carver resident from Beaver Dam Road. Contact: Bonnie at 508-333-6708

PLACE YOUR CLASSIFIED AD HERE!!

