# JOIN US VIRTUALLY FOR OUR 32ND ANNUAL WINTER MEETING

Tuesday & Thursday March 2 & 4, 2021 Session Registration begins at 7:30 AM

CCCGA's 32nd Annual Winter Meeting will be held **virtually** Tuesday, March 2nd and Thursday, March 4th. Both sessions will be held from 8 - 11AM. Registration will be online for each session and you will also be required to answer poll questions during Tuesday morning's session to receive pesticide credits. Cost will be \$25.00 for both days. Please **click here** for the registration form.

### TUESDAY, MARCH 2ND

#### **Pesticide Education Credit Day**

#### Topics will include:

- MA pesticide recertification process with Taryn LaScola-Miner of MDAR
- ◆ Zone II with Hotze Wijnja of MDAR
- ◆ BOGS Online Grower System with Dawn Allen of CCCGA
- Control of flea beetle with nematodes with Shawn Steffan of USDA/ARS-WI
- Scald management with Peter Oudemans of Chatsworth Cranberry/Blueberry Station
- Frost management with CCCGA Frost Committee
- AND MORE!

#### **3 Pesticide Credits Available**

#### THURSDAY, MARCH 4TH

#### **CCCGA and Industry Business Meeting Day**

Presentations will be made by:

- Commissioner John Lebeaux of MDAR
- ♦ Bill Frantz of the Cranberry Institute
- Michelle Hogan of the Cranberry Marketing Committee
- ◆ CCCGA
  - John Fernandes
  - Steve Ward
  - Brian Wick

Additional speakers may become available closer to event date.

**Please Note:** We do not anticipate pesticide credits being available on this day.

Please check your spam folder if you haven't received your winter meeting notice electronically.

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## **MISSION STATEMENT:**

"To enhance the Massachusetts cranberry industry through the viability and sustainability of the CCCGA membership."

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Watch for news of our NEW FACILITY coming in March! See you at the 32nd Annual CCCGA



## CHANGING ON THE FLY

### BY: BRIAN WICK, EXECUTIVE DIRECTOR



While basking in yet another Lombardi Trophy for Tom Brady, here are a few things of note to make members aware of..... Legislation for the new State House legislative session are bing filed this week. New bills are due on February 19<sup>th</sup>. Under the leadership of Senator Moran and Representative Straus, bills related to cranberries are being filed on our behalf. These are re-files of previous session bills that will attempt to assist growers with dual-use solar (Chapter 61A and zoning considerations) and conventional solar on ag lands, establishing a farm technology committee, extracting monetary value for relinquishing water management registrations/ permits, and establishing a pilot wetland banking system. There will be more to say about these bills as they start their journey through the process. We thank Senator Moran and Representative Straus for their leadership and for the rest of the cranberry delegation as we look for co-sponsors on these bills. We are also actively monitoring other legislation that is being filed that may be of interest to growers, both favorable and not. We will engage on these issues in due time as well. Other than bill filing, the State House has been relatively quiet. Next up will be the assignment of committee leadership and assignments. John Fernandes will have more to report on all of this and more in the coming weeks.

By now, growers have learned the results of the state's Food Security Infrastructure Grant Program. The final two rounds of funding were combined and announced last week. I was hopeful that there would have been more cranberry projects, particularly related to drought mitigation but it appears that these projects did not score well with the funding authorities and instead the grant projects largely went towards food related projects. No one can complain about projects directed towards helping with food availability and distribution, areas where given the nature of the cranberry industry, most of our growers are not involved directly in that space. Unfortunately, with few drought projects

funded and an extremely competitive environment for Covid-related relief measures, we'll turn our attention to identifying other opportunities to assist growers in these areas wherever possible.

Although not officially announced yet, growers are learning of the results of the cranberry bog renovation grant program. We hope to have more information on this program shortly.

CCCGA is developing our work plan for 2021 that the board will approve at its March board meeting.

It's election season at the local level! Every town is different but soon, nomination papers will need to be returned for anyone interested in running for local office. It's critically important that growers get involved in your local community so that your voice can be heard. The time commitment is not arduous for most local boards but by giving up a few hours a month, it can make a big difference in your town or the industry. Most of our towns do not have any cranberry growers serving on the boards or committees that can directly impact your business, such as select board, planning board, board of health, zoning board (usually appointed) or conservation commission (appointed). Appointed positions follow after town elections and these are also opportunities to get involved. You don't need to have an advanced degree or any particular expertise to serve on a board or committee. It's more important to be openminded, willing to learn and to make decisions based on the facts in front of you. These are basic traits that all cranberry growers share. By not having growers sit on local boards, the opportunity to bring the unique perspective of farming and a deeper understanding of the impacts of a particular ag project are lost when other members of the community make these decisions without all of the facts in front of them or

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certainly a lack of agricultural literacy. At the local level, an erosion of basic agricultural rights can occur over time without growers being part of the process. Take a look at the openings in your town and consider becoming part of the solution. It's not as hard as you might think!



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## WATER MANAGEMENT ACT ANNUAL REPORTS DUE FROM MASSDEP

This is a reminder that Water Management Act (WMA) Annual Reports were sent and are due back to MassDEP by March 1, 2021. Of most importance, due to COVID-19 restrictions, all WMA annual reports should be returned to the MassDEP office in Lakeville. This should be a temporary change for this year only. However, the annual payments for the program still go to Boston. Please be sure to send the report and payment in separately to the separate addresses so one or the other don't get lost in the government abyss. You may wish to obtain some form of send receipt so you have documented proof of mailing them.

Remember, failure to return your annual report could result in the loss of your WMA registration or permit. The report is sent to you pre-populated by MassDEP to help save you time and effort in filling it out. If you haven't received your report or if you have any questions, contact MassDEP in Lakeville at 508-946-2700 and ask for assistance with the Cranberry Water Management Act Program..

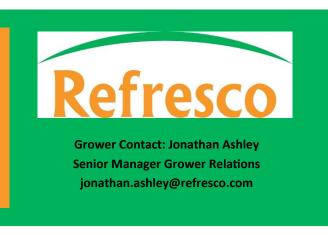
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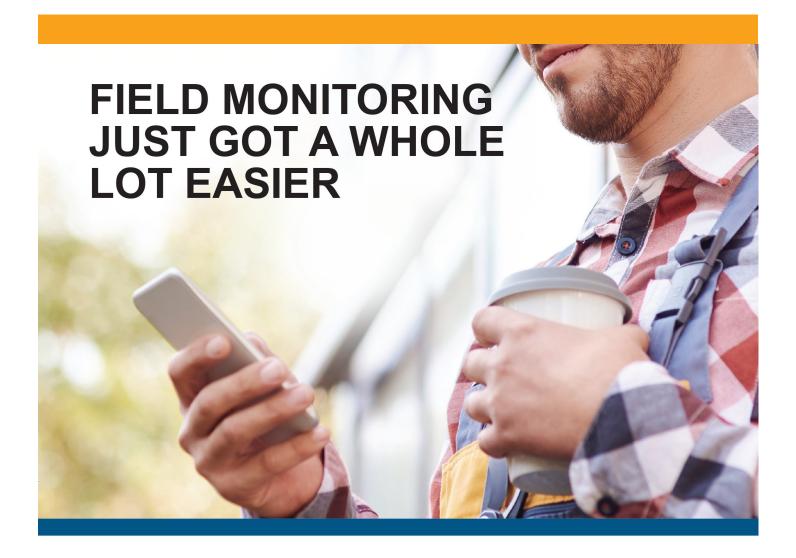


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## MARKETING AND PROMOTION ACTIVITIES

### BY: BONNIE SOULE



#### **Tour Guides Needed**

The tourism industry is forecasting a strong return this fall with outdoor activities having the highest potential for bookings—that's us! Our charter bus tour reservations are coming in and we expect more to fill up the calendar as we get into spring! We are moving forward with plans for this year's tours and we are seeking industry individuals to serve as tour guides. Retired, actively farming, spouses...we are open to anyone with a working knowledge of the cranberry growing industry or a go-getter ready to learn! If you would like to be put on the list, please let us know. We will be having a training session for all tour guides this spring. Thank you for your help in promoting the Massachusetts cranberry industry and the work of the Association!

#### Let's get social!

Since the world has gone virtual in many respects over the last year, make sure you **LIKE** and **FOLLOW** us on our social media outlets! We are on Facebook, Twitter, Instagram, Pinterest & Snapchat! We share cranberry facts, recipes, grower stories & the rich history of the cranberry industry in MA. Please **LIKE**, **FOLLOW** & **SHARE** our pages and posts with all your friends so we can grow our reach and bring the beauty and story of Massachusetts cranberries to a wider audience.

Do you have a social page for your farm? We want to follow you! Please let us know and we will join your audience and help share YOUR cranberry story.

#### Marketing materials available

CCCGA has a supply of cranberry promotional materials available for growers to use free of charge at programs or to have on hand for ag tourism events.

**Heirlooms from the Wild** a full color, tri-fold brochure that touches on the history of the Massachusetts cranberry and the healthy goodness it provides.

**Informational Postcard** a full-color postcard with quick nutritional facts.

Where to Buy Massachusetts Cranberries Postcard a full-color postcard to direct them onto the CCCGA website for information on purchasing fresh cranberries.

**Neighbor to Neighbor** a full color, tri-fold brochure that gives people living near bogs information on what is happening and why.

To request materials or respond to any of our marketing/promotion opportunities above, please contact Bonnie at the CCCGA office at 508-866-7878 x12 or email <a href="mailto:bsoule@cranberries.org">bsoule@cranberries.org</a>

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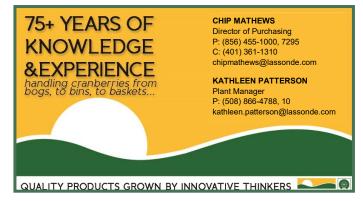
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#### Remembering our CCCGA members and families





Joanne B. (Baldwin) Gates, age 76, wife of the late David L. Gates, passed away Wednesday, February 3, 2021 at St. Luke's Hospital following a brief illness due to Covid-19. Joanne lived in Rochester but was a former resident of Middleboro for over 50 years. Joanne worked side by side with her late husband and children at Gates Cranberry. She was a member of the CCCGA for 51 years. She also volunteered at the East Middleboro 4-H for many years. Joanne loved her friends, family and traveling. Joanne is survived by her loving children; Deirdre Gates, Dawn Gates-Allen and her husband Frederic Allen, Jr., Shane J. Gates and his wife Marianne Backgren-Gates, Barry E. Gates and his wife Mari Jeffery-Gates, her three treasured granddaughters Nicole B. Allen, Mariah E. Allen-Woodward, Alixandria Gates, and several nieces and nephews. She also spent many hours with her dear friend June Backgren. Together they enjoyed working with colored pencils creating artistic pieces of art. In lieu of flowers donations in Joanne's name be made to the, Cranberry Research Foundation 265 D South Meadow Road Plymouth, MA 02360.

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#### UPDATES FROM THE CMC

#### BY: KAREN CAHILL



Crop Year 2020 Q1 Position Summary reports are now available at <a href="www.uscranberries.com">www.uscranberries.com</a> under Industry → Data & Reports. Total U.S. production for CY2020 was approximately 7,727,038 barrels, a 1.6% increase from 2019. Massachusetts production decreased by 7.5% (150,595 barrels).

The CMC's annual winter meeting took place virtually via Zoom on February 10, 2021. The Committee went through its process of estimating 2021 U.S. production, which is expected to total 8,545,000 bbls, with a Massachusetts estimate of 2,034,000 bbls. The Committee voted to move forward with a strategic planning process that has a target completion date of August 2021. It also voted to move forward with domestic promotion of the *H. pylori* clinical study. A full meeting recap is included in the CMC's latest newsletter.

February meeting materials and presentations can be downloaded from the CMC's homepage at www.uscranberries.com > Web Resources > Annual Meeting Materials.

**Upcoming International Activity:** 

March 9-14	AAHAR International Food and Hospitality Fair (Delhi, India)
March 16-18	FIC Trade Show (Shanghai, China)
March	Bakery Promotions (India)
March-April	Wholesale Promotions (India)
March-April	In-Store Retail Promotions (India)
March-April	Digital Promotions (India)
March-April	Advertising and Consumer PR (India)
March-April	Cranberry Menu Promotion with Harvest Festival Restaurant (Shanghai, China)
March-June	Health Professional Engagement (India)
March-December	Influencer Engagement (India)
March-December	ABC Cooking Studio Promotion (China)
March-December	Key Opinion Leader Social Media Collaboration (Online, China)
March-December	Media Event (China)







February 12, 2021

#### Paycheck Protection Program (PPP) Overview

The UMass Extension Risk Management Education Program will conduct a Zoom Meeting on the Paycheck Protection Program (PPP) on **Tuesday**, **February 23**, **2021** beginning at **12:30 pm**. The meeting is expected to last 30-45 minutes and is intended for agricultural producers who did not participate in the PPP during last year's initial signup period.

PPP provides loans to help businesses (including agricultural operations) keep their workforce employed during the Coronavirus (COVID-19) crisis. PPP is offered by the U. S.Small Business Administration (SBA) with applications processed by approved local lenders. A key component of the PPP is that the **entire loan (or a portion of the loan) may be forgiven provided certain criteria are met!** We believe that the PPP has been an under-publicized/ under-utilized program in the agricultural community and the Zoom Meeting will provide a general overview of the PPP.

Space for the Zoom Meeting is limited and interested participants are required to pre-register by copying the following link to their browser: https://umass-amherst.zoom.us/meeting/register/tJUucuiurDkqHtYu6mo0bP9TrfuOAK2N7iDd

Please take advantage of this opportunity to see how the PPP could benefit your operation!

This is material is based upon work supported by USDA/NIFA under Award Number 2018-70027-28588. UMass Extension works in partnership with the USDA National Institute of Food and Agriculture and the Northeast Extension Risk Management Education Center to educate Massachusetts producers about Federal Crop Insurance and USDA Disaster Assistance Programs. For more information, please contact UMass Risk Management Specialists Paul Russell at pmrussell@umass.edu or Tom Smiarowski at tsmiarowski@umass.edu

## 2020 CCCGA MEMBERSHIP TAX DEDUCTION

Pursuant to Internal Revenue Code (IRC), in section 6033(e), CCCGA is hereby notifying you that 6.88% of what you paid in membership dues for 2020 is not deductible as a business expense due to lobbying activities of the organization. You may need to provide this information to your accountant for proper tax recordings. If you have any questions, contact your accountant or the CCCGA office.



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## NPDES REPORTS ARE DUE!

#### **Attention Growers**

If you are a decision maker for 80 or more acres of cranberry bog, you should have an active pesticide discharge permit with the US EPA under what is referred to as NPDES, or National Pollutant Discharge Elimination System. There is a process to establish a permit and then annual reports are due every February 15<sup>th</sup> for the pesticides applied that prior growing season. This is not necessarily for acreage you own but for any collective acreage that you manage and are the decision maker for pesticide use that totals 80 acres or more. CCCGA can assist growers with establishing a permit and annual reporting on a fee-based approach. If you are unsure if this applies to you, please contact Brian Wick or Dawn Allen at the CCCGA office for assistance.





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FOR SALE: One Kubota four cylinder motor with clutch and Berkley pump. Runs fine. \$5000. Two four wheel drive bog sanders with Wisconsin motors and International drive trains - \$4000. or best offer. Over 100 Rainbird #30 H sprinklers or risers 12" -14" \$10. each. Four Wisconsin motors for use or parts - make an offer. Please call John at 508-509-3584 with any questions.

BOG FOR LEASE: Ocean Spray Cranberry A-pool bog for lease, will negotiate 8 acres. 4.5 acres of Early Black, 2 irrigation pumps, 1 lift pump 4 1/2 acres of pop-up, 3 1/2 acres of traditional sprinklers Spring fed reservoir. Bog located in West Wareham. Please call 508-748-1137

**WANTED:** Local cranberry grower wanting to update picking machines. Looking for hydraulic, oscillating, new or used machine. Gephart style with rotating head or harrow. Call Bruce at 508-728-7631

**WANTED: Pruner** Walk-behind or ride-on pruner. Attached rake or similar a plus. Please contact Rick Leibe at UMass Cranberry Station. 413-230-1865.

**WANTED:** 2 - 40' x 4" aluminum irrigation

pipes. Call: 774-306-1247

**WANTED:** Cranberry picking machine or plans /project to build new one. Machines need to be "Furford" type, can be complete or without engine. contact only via email adamtomczuk4@gmail.com

**WANTED:** Running running 6 wheel dump truck.. Contact: call or text Ben at 508-237-9252 or Alan 774-313-6560.

**WANTED:** Dry cranberry harvester. New or used in any condition. Also plans to build a working harvester. Contact: Wojciech Zuber at zuber.wojciech@gmail.com or 1-403-894-0865

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