



Reaching New Heights, Together



METAL BUILDING
CONTRACTORS & ERECTORS
ASSOCIATION

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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director

Robert Tiffin, President

Jackie Meiluta, Program Manager

Britain Graver, Administrative Assistant

WELCOME NEW MEMBERS

Butler Manufacturing

Alyssa Hulst

Scarborough, ME 04074

(816)377-8949

alyssa.hulst@buttermfg.com

Calculated Construction LLC

Jordan Kramer

1730 All State Court Ste 100

West Des Moines, IA 50265

(563)920-3954

jordan@calculatedconstructionllc.com

www.calculatedconstructionllc.com

Calibre Metal Building Erectors Inc. O/A CMB Erectors Inc.

Clinton Benn

1125 Colborne St E Unit 1

Brantford, ON N3S 0H4

Canada

Greetings!

The MBCEA, NPS, and Right Time



This is not a **time** where I ask you if you remember taking part in our NPS back in late May, Early June. Absolutely no worries, I'll give a quick review, and **thank** those who read, and replied to the one question "*On a scale of 0 to 10, how likely are you to recommend our association to a friend or colleague?*"

A **Net Promoter Score (NPS)** is a widely used metric that gauges how likely individuals, members like you in this case, are to recommend an organization, product, or service to others. We gave a rating to choose between 0 (not at all likely) and 10 (extremely likely) and, depending on your response, it fell into one of three categories to establish our NPS score. For more details, how the scores are bucketed, [click here](#).

For associations like the MBCEA, NPS isn't just a number, it's a powerful lens into whether you are happy, as in your member satisfaction, engagement, and loyalty.

We, as the MBCEA, plan to use NPS as a strategic tool to find its most enthusiastic members, those who are already strong advocates of the association's mission and impact. By finding you, these Promoters, MBCEA can more effectively, and hopefully, **enlist volunteers** who are not only willing but eager to help spread the word, mentor new members, and promote initiatives like AC478 accreditation and training programs.

Seeing as you have read this far, now comes **the time** for my ask: **We would love for you to take part...**more

We continue to share, repost and promote you, your companies and our association and we will want to share **your** voice. How? With quotes, podcasts, video snips etc., and maximizing our partnership in the [Metal Coffee Shop](#) Social Media campaigns. Sharing back can be on anything, well, preferred MBCEA related, but always willing to listen!

(519)209-6171

clinton.benn@cmberectors.com

www.cmberectors.com

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Richard Blakesley

7661 Deertrail DR

Parker, CO 80138

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richard@designbuiderectors.com

www.designbuiderectors.com

Hoffman Construction

Services, LLC

Christopher Hoffman

108 Teel Court

Rocky Point, NC 28457

(910)540-3917

choffman.hoffmanconstruction@gmail.com

www.hoffman.construction

Sunstate Equipment

Nick Reeder

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McKinney, TX 75071

(972)245-5656

nick.reeder@sunstateequip.com

www.sunstateequip.com

We are not just looking for those who are “all in” with the MBCEA; if you have an idea, a path, a project we should consider redirecting, repurposing, or just a miss on our part, now is also **the right time**.

The Net Promoter Score helped open our eyes to those of you who really appreciate the MBCEA, and we want to thank you in advance for helping to amplify our **mission**. As we move forward, having you activated will be another strong key to expanding our reach, strengthening **chapter** engagement, and **reaching new heights together** with a more connected, empowered community of members, as metal building system professionals.

Your voice. Our Mission. Together.

Be Safe, Be Great,

Robert Tiffin

President, MBCEA

National Accounts Manager, Silvercote

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“Most of the projects that we erect are not your typical pre-engineered metal buildings, but are much more complex. They especially do a great job on complex projects. We really like erecting their buildings.”

- Justin Sayer and James Capo
Ironrock Commercial Construction, LLC
MBCEA Member, Sanford, FL

Call for Nominations: MBCEA National Board of Directors

The Metal Building Contractors & Erectors Association (MBCEA) is seeking passionate, committed leaders to serve on its National Board of Directors. This is your opportunity to help shape the future of our industry, strengthen our community, and contribute to the advancement of metal building construction excellence.

Who Should Apply?

We welcome nominations from individuals who:

- Are active members of MBCEA in good standing
- Demonstrate leadership and a commitment to the industry
- Bring diverse perspectives and expertise from across the country
- Are willing to actively participate in board meetings (two of which are in-person each year),

committees, and strategic initiatives

Why Serve?

Board members play a vital role in:

- Guiding MBCEA's strategic direction
- Supporting chapter development and member engagement
- Enhancing technical collaboration and training programs
- Representing the voice of contractors and erectors nationwide

Nomination Process

To nominate yourself or a colleague, please submit:

- A brief bio or resume
- A statement of interest outlining qualifications and vision for MBCEA
- Contact information

Deadline for Nominations: October 14, 2025

Submit Nominations To: admin@mbcea.org

Join us in building a stronger future for our industry. Your leadership can make a lasting impact!

Next up in our free monthly webinar series... Bolting Training

Thursday, September 18, 2025 - 12 pm ET

This training will cover the practical use of the Skidmore bolt tension testing device, and what is needed to perform a Pre-Installation Verification (PIV) test in accordance with industry standards, as well as a foundational understanding of structural bolt types.

Participants will also get a better understanding of the 5 industry-approved structural bolting installation methods. Plan now for your field installers to attend! Training will be provided by GWY.

[Register Here](#)

[Sponsor this National Webinar](#)

Project Management Panel at Conference Need your assistance!

Based on the feedback from our 2025 Conference, MBCEA members are interested in learning more about Project Management software. We know many of you are using programs such as Procore, Bluebeam, Smartbuild, Sage, Autodesk, Monday.com, etc...so we're asking you to reach out to your representative, invite them to exhibit at the April 22-24, 2026 conference in Colorado Springs, and have the opportunity to present on their product. Perhaps you might even be interested in teaming up with your vendor to share how you utilize it.

This is the right venue to showcase practical tools that improve efficiency, collaboration, and project outcomes in the metal building industry. Whether it's scheduling, budgeting, document control, or communication—your insights can help others make informed decisions.

If you or your vendor are interested in participating, or you are simply willing to share contact information, please email admin@mbcea.org by October 14, 2025. Let's make this panel a valuable resource for our members!

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AC478 - MEMBER SPOTLIGHT

Rainwater Construction Achieves AC478 Accreditation

Safety. Quality. Honesty. Integrity.

Rainwater Construction of Atlanta, GA has proudly partnered with Butler Manufacturing for more than 65 years. They are a self-performing steel erector and design build general contractor, known for quality and workmanship. Their portfolio includes schools, churches, the US military, and private industry.

Rainwater has millions of square feet under their belt and seven decades of experience in the Atlanta construction market. They have a reputation for excellence and knew AC478 was the mark they needed to prove it. President Steven Hudgins, LEED AP said, "To be recognized for excellence always feels good – but to be recognized for excellence by one of the most respected accreditation bodies in the commercial construction industry – that's an honor showing we're really doing something great here."

For more information about the IAS AC478 accreditation program visit mbcea.org. For more information about Rainwater, visit rainwaterconstruction.com.

Have questions about AC478? Contact **Jackie Meiluta** Check out the **AC478 section** of the **Members Only area** of the MBCEA website. Hear from your peers on the **MBCEA YouTube channel**.



PROVE YOUR QUALITY WITH ACCREDITATION


AC478 Roundtable Wednesday, September 17, 2025 - 2 pm ET

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the **MBCEA Youtube** channel for several testimonials.

Our panel of experts will entertain any/all questions on AC478. Members of the International Accreditation Service (IAS) will provide an overview of the process and timeframe from the IAS perspective. They will do a quick review of how to navigate the IAS website, apply for AC478, upload documents, etc.

[Register for Roundtable](#)

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Our Average Team Has Been Together For 8 Years

MBCEA Chapters

Carolinas Chapter News

MBCEA Carolina's Fall Scholarship Golf Outing

Warrior Golf Club

Tuesday October 28th

10am Shotgun Start (Box Lunch Included)

Awards and cocktail hour to follow

1300 Lake Wright Rd, China Grove, NC 28023

[Click Here to Register](#)

Mid-Atlantic Chapter News

We are looking forward to the 19th Annual Mid-Atlantic Chapter Golf Outing this Friday. Stay tuned for a recap of the event in next month's newsletter.

Thank you to Therm-All for sponsoring this event.

Ontario Chapter Kicks Off with Strong Engagement

The Ontario chapter held its inaugural meeting with impressive attendance and enthusiastic participation. Attendees expressed strong interest in both the association and the chapter's initiatives, with presentations receiving highly positive feedback. Momentum is building, and we anticipate a rise in memberships from Ontario, Canada. Training initiatives also sparked considerable interest, signaling exciting opportunities for future programming and member development.

Greater Ohio Chapter News

Thank you to everyone who joined us at Bunker Hill Golf Course in Medina, OH for the Greater Ohio MBCEA Chapter Golf Outing. It was a fantastic day filled with great golf, good food, and even better company.

A big round of applause to our sponsors who made this event possible – from hole sponsors to food and beverage providers – your support is greatly appreciated.

Hole Contest Winners

- Longest Putt #9 (Greater Ohio Chapter of MBCEA): Drew Hershberger
- Longest Putt #5 (All Weather Insulated Panels): Doug Glover
- Closest to the Pin #2 (PDL Doors): Tony Fox
- Closest 2nd Shot #6 (Owens Corning): Myles Cunningham
- Closest 2nd Shot #4 (Engineering Direct): Jim Gordon
- Longest Drive #7 (Freeman Building Systems): Brad Gordon
- Longest Drive #3 (Silvercote): Nick Sheely
- Closest to the Pin #8 (MBCFA): Todd Carlson
- Putting Contest (Crane-Tec): Todd Carlson

Exclusive Hole Contest Winner

- Long Drive #10 sponsored by CHIEF Buildings: Ryan Patterson

Team Winners

- 1st Place – \$400 + \$200 Bunker Hill Gift Card: Ben Seger, Aidan Morris, Jim Gordon, Hayden Nixon
- 2nd Place – \$200 + \$100 Bunker Hill Gift Card: Zachary Cybulski, Kenny Miller, Tony Fox, Luke Baus
- 3rd Place – \$100: Mike Fabrizio, Ryan Patterson, Andy Heppley, Marcus Dangelo

Once again, thank you to all participants, sponsors, and volunteers for making the outing a success. We look forward to seeing you next year!

Midwest Chapter News

Thank you to all who showed up to support our second annual golf tournament and first annual shrimp boil. Both were a huge success with over \$10,000 raised for our scholarship fund.

Also attached is our application for our Scholarship. We are awarding five \$2,000.00 scholarships for the 2025 spring semester.

We have voted in a new board of directors:

Officers:

- Chad Anderson, MAR Building Solutions, Lees Summit, MO - President
- Tom Jurgens, Raeco Builders, Sioux Falls, SD - Vice President
- Jeff Fox, Therm-All, Omaha, NE - Treasurer
- OPEN POSITION - SECRETARY

Directors:

- Rob Mutersbaugh, Alliance Steel Building Systems, Oklahoma City, OK
- Jeff Wolgamott, Ironhide Construction, Lincoln, NE
- Mark Harrington, Bay Insulation, Lee's Summit, MO
- Jodi Wagoner, Steel Dynamics, Kansas City, MO
- Steve Butler, Retired, Pleasant Hill, MO

We also have a few open positions on the modest chapter board. Anyone who is interested in being involved please reach out to chad@marbuildingsolutions.com

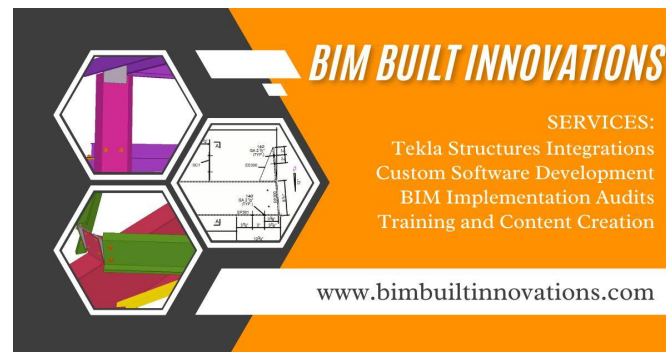
Scholarship Application

Let's Talk Social Security by Shannon Fowler, Ironbridge Wealth Council

If you're in your 30s, 40s, or even 50s, Social Security probably isn't top of mind. But in my work with clients, it comes up at every age — because whether we like it or not, it's likely to play a major role in retirement income.

The problem? There's a staggering amount of bad information out there. You'd think that since Social Security impacts nearly every one of us, it would be simple to understand. It's not. With more than 2,700 filing rules, I double-check and fact-check regularly to make sure I'm giving clients the right guidance. It's complicated — and that's exactly why working with someone who knows how to navigate it matters.

[Read More](#)



Be sure to reach out to your local rep from the following MBCEA Member Exhibitors at METALCON for a discount code for registration if interested in attending.

ABIS, Inc
Ace Clamp - PMC Industries
ACT Building Systems
ATAS International, Inc.
Atlas Bolt & Screw Co.
AutoMak Assembly, Inc.
Bay Insulation
Betco, Inc.
Brucha Corp
Butler Manufacturing
C.H.I. Overhead Doors
Central States Building Works
ClearSpan Fabric Structures
D.I. Roof Seamers
Dynamic Fastener
EXPI-DOOR Systems, Inc
Falk Panel

McElroy Metal
Metallic Products Corp
NORBEC Architectural
Nucor Buildings Group
Plyco Corporation
Quality Roof Seamers
Roof Hugger, LLC
R-Seal
S-5!
Silvercote
Steel Dynamics, Inc.
Tell Manufacturing
Trac-Rite Door
Triangle Fastener Corporation
Varco Pruden
Wood's Powr-Grip

Buildings with Crane Systems

When pre-engineered metal buildings are designed to support overhead cranes at elevations exceeding 30 feet, erection tolerances for columns become a critical factor in crane system performance. According to the AISC Code of Standard Practice, columns are permitted an out-of-plumb tolerance of $L/500$. At a 50-foot elevation, this equates to 1.2 inches, which is far more than the $\pm 3/8$ -inch maximum deviation allowed for crane beam straightness in the MBMA Metal Building Systems Manual. This discrepancy means a structure could be “in tolerance” by AISC standards while still creating serious misalignment issues for the crane beams, potentially leading to tracking problems, premature wear of crane components, and costly field rework.

Practical field solutions can help mitigate these risks. Recommended practices include the use of leveling nuts and grouted base plates to achieve tighter control over column alignment, combined with focused crew training on the critical nature of crane-supporting columns. By recognizing the limitations of standard tolerances and adopting proactive alignment techniques, erectors can ensure both code compliance and reliable crane operation in tall Metal Buildings.



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Calling all Subject Matter Experts That means YOU!

The curriculum for the new Metal Building Assembly training program is rapidly being developed and we're looking for those of you with practical knowledge to join a review team. Each subject goes through two passes with Subject Matter Experts (SME's) so we can make sure the content is complete, meaningful and representative of all geographic regions as well as all manufacturers and suppliers. We have a technical writer who actually does the drafting – the SME's are there to make sure things make sense, flow properly, highlight important tips of the trades, etc.

Please email Britain at admin@mbcea.org if you'd like to join the Framing, Framed Openings, Exposed Fastener Roofs, or Standing Seam Roofs committee.



The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. Visit us on the web at www.metal-buildings-institute.org.

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

Every contractor and erector should have a copy of the guidelines and access the training!

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The trees are about to show us how beautiful it is to let go.

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