



Reaching New Heights, Together



METAL BUILDING CONTRACTORS & ERECTORS ASSOCIATION

Quick Links

[Board of Directors](#)

[Member Directory](#)

[COVID-19 Resource Page](#)

[Members Only](#)

2020 has been a crazy year. In general, is your business ...

Up



Down



WELCOME NEW MEMBERS!

Columbia Mechanical, Inc.

Robert Cantey
7624 Winfield Hills Road
Appling, GA 30802
706-840-2310
Rcantey55@gmail.com

M L Steel Erection, Inc.

Jose Arcila
5954 Broadway Blvd
Garland, TX 75043
254-420-6262
sales@mundolatinoinc.com

Myrick Construction

Derek Johnson
101 Shady Oak Drive

Greetings!

We have a secret weapon that not enough members use. I refer to our alliance with the Metal Buildings Institute and their Quality and Craftsmanship Training Series.



There are 11 modules in the original series which are free to MBCEA members. Insulated Metal Panels was introduced 2 years ago as a stand-alone companion. Members pay only \$50 for this video. All of the videos are available in English and Spanish, run about 30 minutes each, AND have related tests associated to prove your employees' knowledge. Certificates are issued for successful completion of tests.

So why do I call this series our secret weapon? Originally conceived in 2001, the Quality and Craftsmanship series is the only metal building assembly training program conceived **by erectors for erectors**.

Some members offer the videos to new recruits to give them a flavor for their new trade. This initial screening makes the newbie more comfortable about what to expect on the job-site, demonstrates appropriate dress, common terms and tools. We suggest, you use the videos initially with your new recruits and then remind them they will need to watch them again after 6 or 9 months and this time pass a test. This will go a long way to the new recruit's success in fitting in and sticking with you!

Our signature quality Initiative AC478, places such a high premium on training that it mandates use of the MBI Quality and Craftsmanship series for all field employees with at least one year of service.

The MBI spent about \$500,000 initially to develop and produce the original 11 modules. The videos are still relevant today but just to be sure, all are being scrutinized. We have contracted with Craig Shaffer, CSP of SafetyWorks, Inc. to ensure they still reflect best practice and current safety/OSHA regulations. The Insulation video was deemed the most out of date so it was completely redone and will be released soon. The new and improved Insulation video replaces the original at no additional charge!

In the last few years we have completed (or will complete very soon!) the Insulation video, IMP, and Retrofit Roofing. We are hoping to begin work soon on Temp Bracing and Overhead Crane Installation.

As members you should be aware each video costs about \$50,000 to produce plus countless hours of volunteer time and talents to script, plan, shoot, review, edit, and complete. We do this for you and truly hope that you are reaping the benefit of this investment.

I would like to personally commend our talented and knowledgeable member volunteers on both the Insulation and Retrofit videos. Some participated a little, some a lot but all are very appreciated! Great job!

If you would like to help out on an upcoming video project, please let **Sasha** know. If you are using the videos successfully and have feedback, we would love to hear it. If you are not using the videos but want to, Sasha will gladly assist you. With a little bit of effort from all members, our association will continue to thrive and produce tangible benefits for many years to come.

PO Box 728
Biscoe, NC 27209
910-428-2106
910-428-2483 fax

djohnson@myrickc.com
www.myrickconstruction.com

RF Concrete Construction

Jeremy Foulks
664 Old Dixie Hwy
Vero Beach, FL 32962
772-567-3356

jeremy@rfcconstruction.com
www.rfcconstruction.com

#Reachingnewheightstogether

Stay Safe!

Art Hance
President, MBCEA
President, Hance Construction

GET SEALED AND
SUPPORTED WITH THE ONLY
ROOF CURB SYSTEM.



The Mid-Atlantic Division (MAD) of the MBCEA proudly sponsors the annual Let's Build Construction Camp for Girls. This summer the girls obtained priceless experience working on a tangible project for an actual client - an 8' x 12' shed for Habitat for Humanity of the Lehigh Valley.

[Click here](#) to see how MBCEA Member ATAS International, Inc. is involved. Visit the [Let's Build website](#) for more pictures and information on the camp. [Hear directly](#) from the campers about their experience.



MBCEA Chapters

Carolinas Chapter News

Mid-Atlantic Division News

Many of our members responded positively regarding their participation in our **annual golf tournament on Friday, September 25, at Golden Oaks Golf Club** in

**MBCEA CAROLINAS
OFFERING CONTINUING EDUCATION FOR
NC GENERAL CONTRACTORS**

GET ALL 8 CE HOURS IN ONE DAY!

October 1, 2020

Langtree Plantation
554 Langtree Road
Mooresville, NC 28117

Registration and temperature checks are from 7:00am-8:00am

Construction Technology Training – Building Watertightness 2020 from 8:00am-12:00pm presented by Michael Wilson of Williamson & Associates, Inc.

Lunch from 12:00pm-1:00pm (included in cost of seminar)

Mandatory North Carolina Licensing Board 2 hour class from 1:00pm-3:00pm presented by Don Moore of Kirkland, Inc. and the MBCEA Carolinas Chapter

Proper Daylighting via High Performance Skylight Systems from 3:00pm-5:00pm presented by Clifton Reasor of Roof Curb Systems, Inc.

Limited to first 50 participants.
Don't miss out!

[Click here for Registration Form](#)

There will be one more opportunity available in November:
date and location TBD

Fleetwood PA, so now is the time to [register!](#) We are looking forward to seeing those of you who can make it. Whether you'll be playing or not, please consider sponsoring a hole, just as Therm-All, Hance Construction, S&S Structures, Tell Manufacturing, Lehigh Valley Building Systems, Borrelli Metal Buildings, Markel Sales Associates, Aegis Building Systems, and Corle Buildings are.

We also want to thank our Event Sponsor, Butler Mfg., along with ATAS International, Therm-All, SFS, PDL Building Products, and SafetyWorks! Please return your completed [form](#) to [Sasha Demyan](#) as soon as possible. Thank you for supporting our chapter in our goal of training and educating the metal building industry.

Save the Date!

Our 5th Annual Clay Shoot will take place on Friday, November 20, 2020, at Lehigh Valley Sporting Clays in Coplay, PA. Event Sponsorships at \$500 are available along with Station Sponsorships at \$100. Please contact **Sasha Demyan** for more information. Registration form will be out soon!

We are now soliciting applications for our **2020 scholarship program**. While the program emphasizes supporting those in the metal building and/or construction industry, it is also open to member and member employees for students presently attending college and college-bound high school students.

These scholarships are a great way for MBCEA to help members provide opportunities for personal and professional development. Please take advantage of this wonderful program by applying or nominating someone else to receive the scholarship. Here is a [flyer](#) for you to disseminate to your employees and post in a public spot in your office.

PROVEN Metal Roof RETROFIT SOLUTIONS

Sub-framing systems to fit over any existing metal roof
Schedule more jobs with our prompt fabrication and shipping
Install without disrupting the building occupants

LSI GROUP
METAL BUILDING COMPONENTS
Manufacturing • Field Installation

ROOF HUGGER

sales@roofhugger.com
www.RoofHugger.com

Train, Train, Train!

Workforces are changing at a rapid pace, requiring organizations to become more agile and responsive to change. The need to reskill and upskill employees has increased exponentially due to technological advancements and changes to how learning and development is viewed by today's workforce.

Having a strong learning culture can maximize employee potential and encourage creativity and innovation. The outcomes of a strong learning culture can even help companies attract and retain talented employees. Make sure you

plan to train in 2021! Top three reasons why training is important:

1. **Employee Retention**—When employees receive relevant, quality training, they are more likely to find success in their job performance and greater enjoyment in their work environment, decreasing employee turnover.
2. **Higher Rates of Productivity**—Being properly trained for a job is vital for employee success. Greater training means more knowledge and a deeper understanding of their tasks, which can boost productivity.
3. **Fewer Mistakes=More Money**—It's obvious that mistakes can be costly for your company, but many mistakes can be avoided by budgeting for the right training and providing it to your employees.

Developing and implementing a training plan is an important part of our quality initiative –**AC478 Accreditation**. If you need help, contact **Sasha** or **Jackie**. Don't forget, your membership includes free access to the Metal Building Institute's Quality and Craftsmanship **online training series**.

New Guidance on Keeping Construction Workers Safe from COVID-19

As the construction community deals with the challenges of responding to COVID-19, AIHA has released new guidelines. "**Focus on Construction**" provides employers easily implemented plans for protecting their workers.

"This document will help construction companies identify potentially high-exposure tasks and determine appropriate and useful controls," says Bill Geer, CIH, project team leader for the document and volunteer for AIHA's Construction Committee. "It addresses the types of questions that COVID-19 site safety officers, competent persons, construction managers, and superintendents may need to answer every day."

The document offers a seven-step plan for protecting workers on construction worksites using the hierarchy of controls. The plan includes a Job Safety Analysis (JSA) step to tailor precautions and controls to site-specific tasks and changing conditions.

This new AIHA publication is a companion piece to the recent 2019 publication, **Focus Four for Health**, which addresses common health hazards in construction.



WANTED
★ **INSTALLERS** ★

SIMPLY TOUGH
METAL BUILDINGS

Have experience
in pole barn,
red iron, or tube
frame building
installations?

SIMPLYTOUGH.COM

➔ **APPLY TODAY**

Prove your Quality with Accreditation



Questions about AC478? Hear from Dan Halme, Halme Builders and Art Hance, Hance Construction on why they decided accreditation was important for their company. Listen to Dr. Lee Shoemaker with an MBMA perspective. Joe Allen from Thomas Phoenix Intl. quickly explains the process and Jackie Meiluta shares what MBCEA is prepared to do for you - all in one [YouTube!](#)

Click the links to read the [Criteria](#) and [Rules](#). Then reach out to [Jackie Meiluta](#) to schedule a one hour session to review what is expected.

If you are interested in AC478 save the date for a MBCEA member focus group on November

5 traits of employee development during this crisis

Extraordinary times require leaders to give employees what Julie Winkle Giulioni calls "GRACE," or growth, relationship, agility, creativity and equity. By paying attention to each area, leaders can help employees continue to build their careers and skills even during the pandemic.

The past several months have ushered in extraordinary workplace changes. A mass exodus from offices to doing business from home. Heightened safety precautions and concerns. Concurrent child care and educational responsibilities added to already overflowing workdays. Furloughs and layoffs for some, and greater workloads and stress for others. Dramatically shifting priorities. Projects canceled or delayed, and previously unconceived notions becoming a primary focus.

No wonder careers and development have been put on the backburner for – and by – so many of us. But even today's chaos can't extinguish the deep human yearning to learn, grow and advance. So, organizations and leaders must find a way to continue to prioritize development despite it all.

Careers in crisis: Developing employees despite the chaos in SmartBrief

National Safety Stand-Down To Prevent Falls in Construction - 9/14-18

Fatalities caused by falls from elevation continue to be a leading cause of death for construction employees, accounting for 320 of the 1,008 construction fatalities recorded in 2018 (BLS data). Those deaths were preventable. The National Safety Stand-Down raises fall hazard awareness across the country in an effort to stop fall fatalities and injuries.

What is a Safety Stand-Down?

A Safety Stand-Down is a voluntary event for employers to talk directly to employees about safety. Any workplace can hold a stand-down by taking a break to focus on "Fall Hazards" and reinforcing the importance of "Fall Prevention". Employers of companies not exposed to fall hazards, can also use this opportunity to have a conversation with employees about the other job hazards they face, protective methods, and the company's safety policies and goals. It can also be an opportunity for employees to talk to management about fall and other job hazards they see.

How to Conduct a Safety Stand-Down and **FAQ's**

Companies can conduct a Safety Stand-Down by taking a break to have a toolbox talk or another safety activity such as conducting safety equipment inspections, developing rescue plans, or discussing job specific hazards. Managers are encouraged to plan a stand-down that works best for their workplace anytime. See [Suggestions to Prepare for a Successful "Stand-Down"](#) and [Highlights from the Past Stand-Downs](#). OSHA also hosts an Events page with events that are free and open to the public to help employers and employees find events in your area.

[Click here](#) for Resources for Employers and Employees



CLIPS & ACCESSORIES
We manufacture and supply roof clips and accessories.

LSI GROUP
METAL BUILDING COMPONENTS
BPD - Logan Stampings - Roof Hugger

bpd

Use our online Clip finder at
WeGotClips.com

ConstructorCast Episode: Gen Z's Perspectives On Industry Engagement

Generation Z will be the future of construction work as baby boomers retire and a new crowd of young people enter the industry. **On this episode**, an 18-year old Gen Z expert Josh Miller and two AGC student chapter leaders Anna Bennett and Tyler Korte offer authentic insights on how to leverage their unique skills to improve your business. Discover how to target your construction firm's training and recruiting strategies to better engage with the 16 to 24-year old demographic.

Tech knowledge highly valued in construction hiring

There is a dearth of workers with an understanding of the construction industry's technology stack and the built environment. These workers can tie together varied technologies such as building information modeling and scheduling tech while harnessing that information with a practical understanding of site work.

Read [The most in-demand tech jobs in construction](#) by Joe Bousquin in Construction Dive



Air Leakage Testing is Coming, Are you Ready?

ASHRAE has set standards for maximum air leakage of a metal building and it is likely that those standards will become more stringent. Soon, it may be necessary to perform a whole building blower door test to verify compliance. Those changes will require special attention to air leakage concerns during construction. When that time comes, will you be ready?



MBMA and NAIMA are teaming up to get out ahead of the requirements by completing testing on a variety of metal buildings and insulation systems. If you'd like to be on the leading edge of this work and participate, the MBMA can offer the testing at no charge.

Please contact Vince Sagan at the MBMA office, vsagan@mbma.com or 216.241.7333.



FALL PROTECTION!
— ROOFTOP WALKWAY CSI 07-7246 —

METALWALK
ROOFTOP WALKWAY & SAFETY HANDRAIL
CSI DIVISION# 07 7246

DESIGN COMPONENTS, INC.
www.designcomponents.com
800-868-9910

DESIGN COMPONENTS, INC.
metal building accessories since 1978

In the News / Member Spotlight

[Unique Façade for Philadelphia Condos Created with ATAS Metal Wall Panels](#)

[USACE taps Messer to build center at Ohio Air Force base](#)

[Girls Build Shed with Metal Roof and Awning for Habitat Fundraiser - ATAS Intl's involvement](#)

[MBMA Releases Commercial Communities Case Study](#)

Would you like to feature your employees on the job in Metal Construction News?

"Site Scene" began in the February 2020 issue of MCN. Employees of several MBCEA member companies are featured. Check it out and see if you recognize them! Send in photos of your employees on the job!

[Click here](#) to read what to include, where to send them, and a common sense reminder in order to "reward and recognize the people on the job site who make this industry go."

"Stop chasing the money and start chasing the passion."

-- Tony Hsieh