

MBCEA News & Updates - September 2019



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Message from the President

This month's spotlight is on Andy Lee of SFS. Andy joined the Board in 2016 and is one of the hardest working Directors we have. Earlier this year, I received a note from our Executive Director Sasha that said, "I just want to make sure you know how wonderful Andy Lee is. He always takes very good care of me when we're at the same meeting, and this one was no different. He helped me pick up the boxes from the business office, made sure I was good with setup, took me to dinner, made sure I was good with breakfast, included me in lunch, helped me take the boxes back to the business center....and that's just helping me! He wants to mentor a new chapter and stepped up for the new videos. He's really a great supporter of the MBCEA."



Andy really does a lot for the MBCEA. He is the current president of the Mid-Atlantic Chapter and mentor to new chapter presidents. He was a great help in driving our IMP Video to completion (yes completion - see below!), is chairing the Insulation video and the Re-Roof video. He is an active and insightful participant at all our Board meetings. I am hoping you will show him some love by stepping up to sponsor our new Insulation Video.

As you should be well aware, the Metal Buildings Institute created the Quality and Craftsmanship Training Video series in 2004. This is a premiere training tool and probably the only training system exclusively for our industry. The MBI team has been working to upgrade the website/training delivery system as well as expand the training offerings. When the system goes live, MBCEA members will have free access to the Original series which is comprised of the following modules: (1.) Tools of the Trade, (2.) Unloading, Material Handling & Staging, (3.) Framing, (4.) Windows & Doors, (5.)

Fiberglass Insulation, (6.) Wall Sheeting Installation, (7.) Exposed Fastener Lap Seam Roofs, (8.) Standing Seam Roofs, (9.) Roof Penetrations & Curbs, (10.) Flashing, Trim, and Gutters, and (11.) Internal Gutters and Trims.

The new Insulated Metal Panels video will be available as separate from the original series. MBCEA members will enjoy a 50% discount off the annual subscription. We hope to have Re-Roofing and Temp Bracing added to this expanded series in the very near future. And, back to Andy, the Insulation video from 2004 is being completely re-shot, refreshed and updated. Once ready, it will become part of the original series, available to you at no additional charge. As we head into the final stages of production, we seek sponsors to join Bay Insulation and Silvercote's commitment to this vital training video.

Speaking of hard-working members of the MBCEA, we are currently accepting proposals for speakers for our 51st Annual Conference to be held May 7-9, 2020, at the Gaylord Rockies Resort in Aurora, Colorado. Our conference offers classes focused on the needs of Contractor/Erector owners as well as field operations. Your topic should be at least 30 minutes and no more than 60 minutes. If you have an idea you would like to present please send Sasha a note detailing your idea and your credentials. If you have a topic you would really like covered, please let Sasha know that as well. To review the post-conference survey results where attendees shared the topics they would like to see covered please [click here](#) and see if you can fulfill any of the requests.

Thanks and Stay Safe!

Regards,

Keith Wentworth
President, MBCEA
Vice-President, Dutton & Garfield, Inc.



P.S. We need your help for positive reviews on our Google Business page. Please click [this link](#) to "review" the MBCEA. Mention your favorite benefit, the good customer service, how affordable we are, how your company is benefiting from membership, etc. Thanks!

P.P.S. Watch for a call for nominations to the MBCEA National Board of Directors to be sent out under separate cover in the upcoming weeks.

WELCOME NEW MEMBERS!

A & S Building Systems
Robert Scholl
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Bradenton, FL 34209
941-545-2577
rscholl@a-s.com
www.a-s.com

Kemko, Inc.
Scott Armstrong
PO Box 1163
Daphne, AL 36526
251-490-2300
scott@kemkobuildings.com
www.kemkobuildings.com

Stanker & Galetto, Inc.
David D'Onofrio
317 W. Elmer Road
Vineland, NJ 08360

856-692-8098
ddonofrio@stankergaletto.com
www.stankergaletto.com

Over the last several months we've seen many past MBCEA members re-joining and we want to welcome them back!

Carley Construction Co., Inc.
Independent Steel Erectors, Inc.
Rigid Global Buildings
Sideris, Inc.
Span Construction & Engineering, Inc.

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Chapter News

New England Chapter News:

Member Recognition:

Back in April at our Insulated Panels & Energy Code Compliance Dinner Seminar, we honored and thanked a beloved member of the New England Chapter, Mr. Peter Flewelling. Peter was recognized for his tremendous support of the MBCEA over the years after deciding to retire from our Board of Directors earlier this year.



Peter has been in the construction business for well over fifty years. His career started at age 11 in his family's construction business in Aroostook County, Maine. From there he went on to earn a degree from Wentworth Institute of Technology. He began working with metal buildings in 1965 and attended the first organizational meeting of the Metal Building Dealers Association in 1968. He was involved with the System Builders Association which then became the Metal Building Contractors and Erectors

Association we know today. Peter has been a District Sales Manager for multiple manufacturers, both as an Independent Sales Representative and construction company owner with building franchises. Peter has always been the consummate professional in the Metal Building industry and his presence will be missed in the years to come.

Thank you, Peter, for all your help and support.

Upcoming Events:

Charity Bowling Night to benefit the Semper Fi Fund on Thursday September 19th @ Pinz in Milford, MA. [Register now!](#) Sponsorship opportunities still available.

Comcheck Dinner Seminar presented by Silvercote on Thursday November 14th @ the Sturbridge Host Hotel in Sturbridge, MA. Please keep an eye out for the flyer.

Carolinas Chapter News:

Register by 10/1/19!

Construction Notebook Class #10: Metal Building Fasteners Training Thursday, October 17, 2019, 9 am - 1 pm

presented by
Metal Fastening Systems
7670 Mikron Dr, Stanley, NC 28164
[Credit Card Authorization Form](#)

Save the Date:
Fall Golf Outing
Thursday, November 7, 2019
Greensboro/Raleigh area

Mid-Atlantic Division News:



The 4th Annual Sporting Clays Shoot was held at Lehigh Valley Sporting Clays on August 23rd. Special thank you to the event sponsors: [ATAS Intl.](#), [Butler](#), [SFS](#) and [Therm-All](#). Station sponsors included: Hance Construction, Markel Sales Associates and SFS.

The winners this year were:

- 1st place - Mike Mullin - \$300
- 2nd place - Tom Olver - \$200
- 3rd place - RC Antal - \$100
- The coveted Elmer Fudd Award - Andy Lee



The scholarship application deadline is October 31st. Funds are available for undergraduate school, graduate school, vocational school and continuing education courses. Guidelines and application forms are available [online](#).

Upcoming Events

- **October 6th:** Allied Steel Buildings is hosting a suite at the Dover International Speedway for the [Monster Energy NASCAR race](#). We can bring up to 50 people and tickets are available on a first come basis. Please RSVP by September 25th to [Sasha Demyan](#).

- **December 6th:** Annual Holiday Social to be held at Historic Hotel Bethlehem in PA. Reserve your room now and plan to attend!

Rocky Mountain Chapter:

The Rocky Mountain Chapter of Metal Building Contractors and Erectors Association is hosting an **Insulated Metal Panel Installation Training** on Kingspan Insulated Metal Panels on **December 10, 2019**, from 9 am - 4 pm. This is great training not only for the guys in the field but also estimators and project managers so they know what to look for and also what goes into the projects as they are preparing for them. General contractors also can benefit from this direct knowledge on what to look for as their sub contractors are installing Kingspan panels. Please email [Mike Cain](#) to RSVP by 12/6. See the [flyer](#) for more information.

Texas Southeast Chapter:

Follow MBCEA TXse on [Facebook](#) and [LinkedIn](#) or contact us at mbceaTXse@gmail.com if you want to be added to our email list.

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The "FRESH" Method: 5 Things All Employees Want From Performance Reviews

Fairness - When I was coming up the ranks this was the most important thing for me. I just wanted to be treated fair.

Rapport - Study, after study tells us the connection between a manager and employee is second only to your relationship with family and close friends.

Expectedness - I've said this before, I'll repeat it again - No Surprises!

Specifics - You know those archaic rating scales companies force managers to use? Employees hate them!

Helpfulness - Do you know the #1 mistake of performance reviews?

[Read more here!](#)

Don't Neglect your Health as an Entrepreneur

Running a business is demanding, and Maxime Croll, product manager at ValuePenguin outlines five strategies to ensure you're taking care of yourself. It's important to know where the stress is coming from, take care of your basic health needs, build a network of peers and set time aside for proper downtime and reflection.

[Read more](#) for 5 tips from Maxine Croll

How Bad Managers Contribute to Employee Burnout

Bad leadership is one major cause of stress and burnout among workers. Companies can use several tactics to prevent this, starting with spending more time evaluating managerial candidates.

[Read more](#) by Tomas Chamorro-Premuzic

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 Logan Stampings - Roof Hugger - BPD

DID YOU KNOW THAT WE HAVE TEMPLATES AND DOCUMENTS THAT COULD HELP YOUR BUSINESS IN OUR MEMBERS AREA?

This month I'd like to focus on the templates and documents in the [Members Area](#) of our website available as a member benefit. There are a lot so we've tried to categorize them for ease of use. The categories are AC478, Checklists/Forms, Initial Hire, Project

Planning Forms, Reference Materials and Safety Templates. Once you log in, click Documents at the top of the page. Feel free to download any and use. Also, if you are using any forms in your day to day business that are missing from our library please send to me so I may upload them. All of these have been donated by our members.

If you'd like a reminder as to what your members area login credentials are, please shoot me an [email](#). - Sasha

School's back in Session!

Wishing all our students a great year! Does your child's school have a Career Day? Do they ask parents to come in to talk about their job? Is there a Voc-Tech or Career school in your area? The MBCEA Labor Development and Education Committee is working diligently to create a Metal Building Erection Course that will be taught at the Community College/Voc-Tech/Career Tech School level. While we're finalizing that we need each of you to help combat the labor shortage by volunteering to share a short [Intro to Metal Buildings for Young People](#) presentation. Let's get the kids thinking now about a career in metal building erection.

METALCON LARGEST EVENT IN NORTH AMERICA DEDICATED TO METAL IN DESIGN & CONSTRUCTION.

REGISTRATION IS OPEN!

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*EXCLUSIONS APPLY

Check out the [Exhibitor List](#) and plan to visit with the many Industry Members who support the MBCEA! View this [short video](#) to see why you should attend!

Register today! Save \$40 off The Total Experience!



UPCOMING WEBINAR: Thursday, September 26th at 1:00pm Eastern: *An Overview of Health Hazards Associated with the Aftermath of Hurricanes*

Presented by Mike Kassman, Director, OSHA and Disaster Response Training, CPWR

Our country has experienced a number of severe hurricanes and other natural disasters over the last couple decades. In response, CPWR operates a Disaster Response Training program with NABTU that prepares skilled construction workers to safely use their skills in support of disaster response efforts, restoring essential services and removing hazards without interfering with the vital activities of first responders. We also collaborated with the National Institute of Environmental Health Sciences (NIEHS) National Clearinghouse to create a Disaster Preparedness App (available on [Google](#) and [Apple](#)) that provides easy access to training tools and health and safety guidance for those involved in disaster response and cleanup activities following a variety of catastrophic events.

Learn more about these training resources and how to prepare for working in emergency situations such as hurricanes in this 20 minute webinar followed by Q&A. [Register Here](#).

For a full list of past event recordings, visit CPWR's [Informational Webinar Series page](#).

Miller Fall Protection Stop Use Notice

From: Honeywell Industrial Safety

To: Miller MightEvac, MightyLite Self-Retracting Lifeline End-Users

Please read, review and follow the instructions in [this notice](#).

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In the News / Member Spotlight

[MCA Announces New Retrofit Metal Roofing Manual](#)

[New MBMA Video, Metal Building Systems 101: A Comprehensive Introduction](#)

[MBCEA Member, Bobbitt Design Build is featured in MCN's August Issue](#)

[New Roof Hugger Video Shows Metal-Over-Metal Retrofit Roofing Products In Action](#)

[MBMA Publishes Research on Fire Protection Alternatives for Metal Buildings](#)

[Enter the Metal Construction News 2019 Building and Roofing Awards Contest](#)

Air Leakage Testing is Coming, Are You Ready?

Did you know that current ASHRAE 90.1 and IECC contain specifications for buildings to meet an air leakage standard of 0.40 cfm/ft² and that whole building air leakage testing is a path to compliance? Air leakage is a major factor in energy efficiency and regulation is coming. MBMA and NAIMA are teaming up to get out ahead of the requirements by completing testing on a variety of metal buildings and insulation systems.



If you'd like to be on the leading edge of this work and participate, the MBMA can offer the testing at no charge. If you would like the metal building you are constructing tested, please contact Vince Sagan at the MBMA office, vsagan@mbma.com or 216.241.7333.

Join the Discussion in our New Facebook Group

We're creating a Facebook group for members only so you can share tips, resources, successes, etc. We learn from each other. We support each other. We continue to grow as we continue to influence the perception of metal buildings in a positive way as a whole. It can be invaluable to connect and learn from other business owners on a frequent basis. Share how the MBCEA is helping you. Assist a new member in navigating the benefits. Make your own post that you have crews available or are looking for work. Share this invite with the rest of the people in your organization.

Join Group

We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Demyan](#), Executive Director
[Keith Wentworth](#), President
[Jackie Meiluta](#), Program Manager

Please connect with us!



Quote of the Day

"The best way to cheer yourself up is to try to cheer somebody else up." - Mark Twain

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