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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

[Sasha Demyan](#), Executive Director

[Robert Tiffin](#), President

[Jackie Meiluta](#), Program Manager

[Britain Graver](#), Administrative Assistant

WELCOME NEW MEMBERS

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crider@gulfsouthmetalworks.com

www.gulfsouthmetalworks.com

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(857)353-6215

john@magametalbuildings.com

www.magametalbuildings.com

Menco Constructors, Inc.

Randy Menard

251 Doctor Davis Road

Calhoun, LA 71225

Hello Sasha,

Get Your Steps in...A Great (Membership) Health Plan



Preparing for year-end as a (small) business owner, or leader, or even as an individual is crucial to ensure a smooth transition into the new year. Here are ten simple steps you can take:

1. **Review Financial Statements:** Check your balance sheet, income statement, and cash flow statement to assess your business's financial health. This will help you understand your profitability and cash flow. *We look forward to your renewed membership for 2025. It is going to be another value-packed year for our members and our industry!*
2. **Organize Your Records:** Ensure all your financial records are up-to-date and organized. This includes invoices, receipts, payroll records, and tax documents, and your mbcea.org/member-compass.
3. **Reconcile Accounts:** Reconcile your bank accounts and credit card statements to ensure all transactions are accurate.
4. **Prepare for Taxes:** Gather all necessary tax documents and consider meeting with your accountant to discuss tax planning. Make sure you've made all your estimated tax payments. *Considering charitable donation, please choose the MBI Curriculum. We are underway creating a Metal Building Assembly curriculum to train the next generation of metal building assemblers and ensure the integrity of our buildings. Can we count on you to donate now?*
5. **Manage Inventory:** If you have inventory, conduct a physical count, and reconcile it with your records. This will help you identify any discrepancies and plan for the next year.
6. **Review Business Performance:** Reflect on what went well and what challenges you faced this year and use this information to set goals and make improvements for the upcoming year. *The Registration for the 56th Annual Spring Conference (May 2025) will be open soon. You will not want to miss the Charlotte experience!*
7. **Update Vendor Information:** Ensure all

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28490 2nd Street Suite B
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(251)404-4005

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Rigid Building Group

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WENCO Construction Company, LLC

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Conference Sponsorship

Get your brand in front of metal building contractors, erectors, suppliers, and manufacturers in Charlotte in May 2025! [Limited opportunities are available so grab one now!](#)

and membership information is accurate and up to date. *Your MBCEA Member section added new market segments to show what your team, your company is skilled and interested in. Have you updated yours?*

www.mbcea.org/member-compass.

- 8. Back Up Data:** Make sure all your important files and data are backed up securely. *Did you log in to the June "MBCEA Presents: Hackers, American Business and Easy Money" Webinar? If yes, I know you followed with precautions, if not here is the link in the members area: mbcea.org/products/recorded-meetings Can't see it? Not a member? Join now!*
- 9. Set New Goals:** Based on your performance review, set new financial and business goals for the upcoming year. *To leverage our tagline "Reaching new heights together" our committees, your chapter, our industry needs you to share your experience, and even more, your imagination.*
- 10. Celebrate Achievements:** Take time to acknowledge and celebrate your business's successes and milestones. *Thank you. Each of you, for that which you did this year...so far. A second thank you for accepting this challenge of asking the MBCEA what we can do for you, and please be prepared for me to ask, "what will you do for the MBCEA in 2025?"*


By following these steps, you will be well-prepared as we head for the end of the year and set yourself up for success in the new year! Happy Thanksgiving to you all.

Be Safe, Be Great,

Robert Tiffin

President, MBCEA

National Accounts Manager, Silvercote



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PROVE YOUR QUALITY WITH ACCREDITATION

AC478 Roundtable
Thursday, November 21, 2024 - 2 pm ET



Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the [MBCEA Youtube](#) channel for several testimonials.

When: November 21, 2024, at 2PM ET

Where: Zoom

What: Our panel of experts will entertain any/all questions on AC478.

Who: Jackie Meiluta will discuss the Training required to meet the criteria.

[Register for AC478 Roundtable](#)

Have questions about AC478? Contact [Jackie Meiluta](#) Check out the [AC478 section](#) of the [Members Only area](#) of the MBCEA website . Hear from your peers on the [MBCEA YouTube channel](#).

Virtual Contractor and Erector Roundtable
Thursday, December 12, 2024 - 12 pm ET

Join us for our first virtual Contractor Erector Roundtable. This highly popular session at the annual conference is now being offered as part of MBCEA's free monthly meeting series! Join your peers in this open discussion forum to present questions/issues/needs you're facing in the office and in the field. We look forward to your participation.

[Register for Virtual Contractor and Erector Roundtable](#)

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2025 Renewal Due Invoices Have Been Sent!

Your 2025 Dues invoice has been emailed to your billing contact. The invoices are due on 1/1/25, with member access to events, products, webinars, etc. locking down on 2/1 until payment is received. Be sure to reach out if your company hasn't seen your invoice. Better yet, plan to log into your [Member Compass](#) before 1/1/25 to pay your balance and elect auto pay for future

In Memory of Carl Fair

It is with great sadness that we announce the passing of Carl Fair, the Southeast Chapter President, on October 29, 2024.

In this picture Carl, center, is joined by the SEC Board earlier this year. Carl was more than excited for his involvement in the MBCEA. He loved the industry, the work and, more than anything else, the connections he'd made since taking up the gavel. This is a great loss as he was eager to contribute greatly to the success of the association if he'd had more time.



Our deepest condolences to his family and friends. [Carl's obituary.](#)

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- Justin Sayer and James Capo
Ironrock Commercial Construction, LLC
MBCEA Member, Sanford, FL

TECHNICAL CORNER - Critical Lift Plans

ASME B30.5 provides guidelines for crane operations, particularly for critical lifts, which involve significant risk or complexity. A critical lift plan is necessary when lifting heavy loads, using multiple cranes, or when any condition increases the potential for accidents or equipment failure. These plans ensure safety, compliance, and effective communication among all parties involved.

When to Use Critical Lift Plans:

1. **Heavy Loads:** Lifting loads that exceed standard limits or require special considerations.
2. **Multiple Cranes:** Coordinating lifts involving more than one crane, where precise synchronization is essential.
3. **Complex Rigging:** Utilizing intricate rigging configurations or non-standard lifting methods.
4. **Challenging Environments:** Working in confined spaces, near power lines, or in areas with limited access.
5. **High Consequence:** Situations where failure could lead to significant injury or property damage.

How to Create a Critical Lift Plan:

1. **Define the Lift:** Clearly specify the load, including weight, dimensions, and center of gravity.
2. **Conduct a Risk Assessment:** Identify potential hazards related to the lift, including environmental factors and equipment limitations.
3. **Select Equipment:** Choose the appropriate crane(s) and rigging equipment based on the lift's requirements and conditions.

4. Develop Procedures: Create detailed procedures that outline the lifting process, including rigging methods, signaling protocols, and emergency responses.
5. Create Lift Diagrams: Prepare diagrams to visualize the lift setup, showing equipment locations, load paths, and rigging configurations.
6. Assign Responsibilities: Designate roles for all personnel involved in the lift, ensuring clarity in communication and task delegation.
7. Review and Approve: Collaborate with safety officers, engineers, and team members to review the plan, making necessary adjustments before final approval.
8. Conduct a Pre-Lift Meeting: Gather all involved personnel to discuss the plan, address concerns, and reinforce safety measures before executing the lift.
9. Document and Monitor: Keep a record of the critical lift plan and monitor adherence during the operation, ready to adjust as conditions change.

By following these guidelines, you can effectively use ASME B30.5 critical lift plans to ensure safe and successful lifting operations. Note, a Critical Lift Plan template is included in the [Members Area](#).



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Year-End Giving: Boosting Impact for You and Your Charity

by Shannon Fowler, IronBridge Wealth Counsel

As we approach year-end, it's a good time to think about charitable donations. If you're considering making contributions, it's worth knowing a few financial details that could enhance the impact of your generosity—not just for you, but for the charities you support.

This article is for informational purposes only and not a substitute for personalized advice. Please consult your tax, legal, or accounting professionals before modifying your charitable giving strategy.

[Learn More](#)

Have a question you'd like to ask other Contractors and Erectors? Use the Forums on the MBCEA App!

Visit the app store on your mobile device, search for MBCEA, and download our app. Follow the News Feed for exclusive announcements. Ask your fellow members for their advice in the Forums. Direct message other app users. Share the tools unique to your crew like TPI's Moosecock! Think of it as a year-round Contractor/Erector Roundtable. This app is for you!

New Opportunity for Brand Exposure!

With almost 500 users and growing daily, the MBCEA App is the place to be seen! Industry Members are eligible to place an ad at the top of the News Feed, which is the landing page for all app users. [Take advantage of this new opportunity!](#)

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NEW ARRIVAL

MBCEA Chapters

Carolinas Chapter News

Carolinas Notebook Class #17 - Bilingual OSHA-10 Training

Date: Thursday, February 13th (8:00 AM – 3:00 PM) Friday, February 14th (8:00 AM – 11:00 AM)

Location: GTCC Donald W. Cameron Campus in Colfax, NC

Cost: \$100 per person

Includes: breakfast on both days and lunch on Thursday

Please contact Toby Anderson at toby@dws-structures.com for more information.

Northwest Chapter News

The time has come to make another push to grow the Northwest MBCEA Chapter. We have unique challenges in this part of the US that other contractors across the US just don't seem to encounter. Joining the local MBCEA Chapter gets you access to peers that might have knowledge that they are willing to share, and the MBCEA can offer the place to make that exchange happen. We have planned an in-person networking opportunity for January that we hope to make a full out recruiting effort. We need people that are itching to get involved and learn about the benefits of the MBCEA.

The event is planned for a Thursday evening - **January 23, 6-9 pm at Top Golf in Hillsboro, OR.**

Any **non-sponsor member** wishing to participate in the event must bring a **non-member** as your fee for entry. You can bring more than one. We hope to see all active members present, but even more so...we want to see potential recruits.

All parties attending will get:

- Entry into the facility
- Two drink tickets
- Finger foods

- Top Golf games
- and more importantly a networking opportunity with peers.

Sponsorships are available for \$500 for all interested parties. Sponsorship gets you the following perks:

- One paid entry into the event (we still want you to bring as many nonmembers as you can drum up) Send someone in your stead if you cannot personally attend.
- Two drink tickets
- Finger foods
- Top Golf Games
- Equal billing on the event banner that will be displayed at the event
- Equal acknowledgment at the event during opening/closing remarks
- Equal billing on all digital promotions pushed out through the MBCEA (emails, social media, MBCEA website, etc.)

Thank you to **Chief Buildings, Pacific Building Systems, All Weather Insulated Panels, Bay Insulation and NUCOR** for pledging sponsorship to date. Please contact Brian Shelton at brian.shelton@chiefind.com with your interest in sponsoring and/or attending.

Mid-Atlantic Chapter News

Mid-Atlantic Chapter Holiday Social - 12/13

Please join us as we celebrate our accomplishments, enjoy good food and company, network and award scholarships at this fun, social, annual event. Plan on bringing your staff as your holiday party. Reservation information for the Normandy Farm Hotel will be sent upon registration. Note that the room block expires on 11/13.

Entertainment will be by Magician & Comedian Ran'D Shine, who among many other accomplishments has appeared on CW's Penn & Teller show.

Thank you to our event sponsors: ATAS Intl., Butler, Nucor, and Therm-All. Event sponsor opportunities are still available to purchase.

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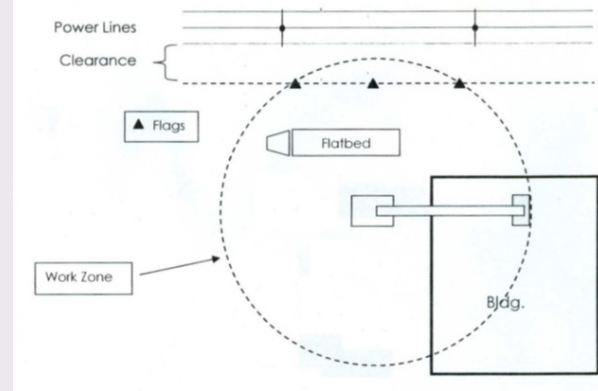
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SAFETY MOMENT – Craig A. Shaffer,
CSP – SafetyWorks, Inc.

POWER LINE SAFETY – part 3

Last time around we discussed Federal OSHA safety measures that must be taken if our crane, at maximum working radius, could come within 20 ft. or power lines up to 350 kV. (This distance can be reduced to 10 ft. if line voltage is verified to be 50 kV or less).

The options included: 1) Having the lines deenergized & grounded, 2) Having the lines relocated, or 3) Maintaining minimum required clearance and using encroachment prevention measures.



Encroachment prevention measures are a secondary layer of safety to be used when it is necessary to maintain a minimum required clearance between the crane/load and power lines. With this option, the following requirements must be met:

1. Planning meeting with operator, lift crew, lift director (if one has been assigned), and other workers that will be in the hoist area. Review location of power lines & steps implemented to prevent encroachment.
2. Tag lines (if used) must be nonconductive.
3. Elevated warning line, barricade, or line of signs, with flags or similar hi-viz markings (in view of operator) at Min. Clearance Distance.
4. If operator unable to see elevated warning line, must use dedicated spotter, PLUS one of the following precautions:
 - Proximity alarm set to warn operator.
 - Device that warns operator when to stop movement (ex: range control warning device).
 - Device that automatically limits range of movement.
 - Insulating link

Although I often run into situations out on site that rely on maintaining min. required clearance, I rarely experience that all the required encroachment precautions are being taken... especially #3.

Like the rest of the lift, ensuring power line safety requires planning, but it is well worth the time invested.

Promote your Successes!

We'd like to recognize our members' success and are asking for your help. Please share articles you've written, white papers published, industry awards received, how you're serving and giving back to your communities, project or employee success. The Marketing Committee will review submissions and may highlight them on our social media platforms, in the MBCEA app, and our newsletter. Submit via email to [Sasha](#).



The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. Visit us on the web at www.metal-buildings-institute.org.

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

Architectural Students Learn by Studying MBMA's KIPP Texas Somos Campus Folio
Maximizing Commercial Construction Efficiency Using Drones - 2024 Building of the Year Project
featured - Truck Center Companies by APX Construction Group

"May your Thanksgiving be bountiful with reasons to be grateful."

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