

MBCEA News & Updates - November 2019



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Message from the President

In this season of Thanksgiving, the MBCEA has so much to be thankful for, not least of all, YOU, our members. Membership is just under 500 paid, engaged, active members - which is such a blessing and an honor. ... But I really wanted to end my Presidency at 500!

Who do you know that you can invite to join? The MBCEA is not just for contractors and erectors. Our membership is comprised of Building Manufacturers, Material Suppliers, Architects, and Engineers. We come together to learn from each other, to share best practice, to make new friends, and yes to grow our businesses. We reach new heights together.

Please take a moment and consider your colleagues. If they are not members, shoot them a quick line or forward this email. The one thing I hear over and over from members is this:

"the advice I received, the knowledge gained, the access to peers/mentors is so much more valuable than the cost of membership. Membership literally pays for itself."

Remember to take advantage of YOUR membership benefits, such as:

- Free access to the MBI Quality and Craftsmanship training series and discounts on other MBI offerings.
- Assistance and guidance as you seek Accreditation. AC478 is the Quality Standard for our trade.
- Use the forum on the website where you can ask a question or start a discussion.
- The website members' area has tool box talks, a safety guide, and many document templates for your use.
- Classified ads section (Email us your ad)
- Become part of LinkedIn; Join the discussion
- Like and Follow us on Facebook; Comment on and share our posts
- Training - in person and online. Our training is not only exclusive to the metal building industry but arguably the best price anywhere!

- Networking both at Chapter and National events
- Be sure to put your best foot forward in our on-line directory. This searchable tool is used by all sorts of companies and easily gets the most hits per month on the website.

Lastly, I would like to thank my committees and project teams. There is so much work going on behind the scenes. The Labor and Education committee is, among other things, fleshing out a curriculum for use at Colleges and Technical Schools. The Conference committee is once again pulling together a fabulous program for our May Conference. The Marketing committee has been meeting regularly. We have a few new videos in the works and some improved messaging to help grow our association. The Membership committee continues to work on new ways to reach new members. They are constantly fine-tuning our website, expanding our benefits and representing MBCEA at builder meetings. The Accreditation committee recently got passed some much needed improvements to the AC478 program. Several teams have put out new training modules and are working on more! And finally, the Chapters continue to produce quality content for their meetings and help grow membership.

If you want to get involved or if you have a thought for the good of the association; please do not hesitate to reach out to me or Sasha.

Thank you and Stay Safe!

Regards,

Keith Wentworth
President, MBCEA
Vice-President, Dutton & Garfield, Inc.

P.S. Thank you to [Allied Steel Buildings](#) who, in support of the accreditation program, recently announced they will be referring AC478 accredited erectors to their customers.



WELCOME NEW MEMBERS!

Alcon Construction

Brian Cook
12233 County Rd 5 South
Alamosa, CO 81101
719-589-4084
719-589-2416 fax

alcon@alconconstruction.com
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Perman Engineering Co., LLC

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2425 Lumbley Road
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T&C Erectors

Thomas Pattison
Cody Pattison
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724-484-7975

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tcerectors@gmail.com**Varco Pruden Buildings**

Thomas Carney

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717-810-6082

Thomas.carney@vp.comwww.vp.com

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Chapter News ***Rocky Mountain Chapter:**

The Rocky Mountain Chapter of Metal Building Contractors and Erectors Association is hosting an Insulated Metal Panel Installation Training on Kingspan Insulated Metal Panels on December 10, 2019, from 9 am - 4 pm. This is great training not only for the guys in the field but also estimators and project managers so they know what to look for and also what goes into the projects as they are preparing for them. General contractors also can benefit from this direct knowledge on what to look for as their sub contractors are installing Kingspan panels. Please email [Mike Cain](mailto:Mike.Cain) to RSVP by 12/6. See the [flyer](#) for more information.

**Carolinas Chapter News:**

The Carolinas Chapter Fall Golf Outing was held November 7, 2019 a total of 11 teams competed. Thank you to all who participated. The proceeds from this event benefit our Scholarship Fund.

Bryan Park Golf

6275 Bryan Park Road

Greensboro, NC 27214

http://bryanpark.com/champions_course/

Thank you to all of our Sponsors.
We appreciate your continued support!

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Carolinas Chapter Upcoming Events

Skeet Shoot at Shane's Sporting Clays



Located at 6319-B US Highway 158 Summerfield, NC 27358

December 5th, 2019 9:00am - 2:00pm (lunch/social is included)

www.shanessportingclays.com

Click below for:

[Registration Form](#)

[Credit Card Authorization Form](#)

****Deadline to register is November 27th, 2019****

Construction Notebook Class #10: Metal Building Fasteners Training
presented by Metal Fastening Systems 7670 Mikron Dr. Stanley, NC 28164
Postponed until February 2020 date and times to be announced.

Save the Date: July 16th - 19th, 2020

Carolinas Chapter Summer Meeting

Sonesta Resort Hilton Head Island 130 Shipyard Drive Hilton Head Island, SC 29928



Please make plans to attend!

Mid-Atlantic Division News:

Upcoming Events:

- **December 6th:** [Annual Holiday Social](#) to be held at Historic Hotel Bethlehem in PA. Reserve your room now and plan to attend!

- **January 13-15, 2020: Three-day Training Session** to be held in Wyomissing, PA covering **Core Rigging, Crane Signal Safety, Emerging Safety Supervisors & Competent Persons, GHS, CDZ, Crane Hand Signals, Industrial Project Safety, Efficient Metal Building Jobsite, ending with a Roundtable.**

- **February 10-13, 2020: Four-day Training Session** to be held in Allentown, PA covering **Equipment Training, OSHA 10, Annual Safety Refresher, Insulation Codes/Systems/Installation, Blueprint Reading, Sustainable Envelopes, First Aid/CPR, and a Roundtable.**

Texas Southeast Chapter:

Follow MBCEA TXse on [Facebook](#) and [LinkedIn](#) or contact us at mbceaTXse@gmail.com if you want to be added to our email list.

*Please note that MBCEA members may attend any chapter's events!

METAL BUILDINGS INSTITUTE™

We are live! Click the logo to see the new and improved web site and training platform.

The Metal Buildings Institute created the Quality and Craftsmanship Training Video series in 2004. This is a premiere training tool and probably the only training system exclusively for our industry. We have been working to upgrade the website/training delivery system as well as expand the training offerings. In the new system, **MBCEA members will enjoy free access to the Original series** which is comprised of the

following modules: (1.) Tools of the Trade, (2.) Unloading, Material Handling & Staging, (3.) Framing, (4.) Windows & Doors, (5.) Fiberglass Insulation, (6.) Wall Sheeting Installation, (7.) Exposed Fastener Lap Seam Roofs, (8.) Standing Seam Roofs, (9.) Roof Penetrations & Curbs, (10.) Flashing, Trim, and Gutters, and (11.) Internal Gutters and Trims. Video 5 Insulation is being completely re-shot, refreshed and updated. Once ready, it will become part of the original series, available to you at no additional charge. We will upgrade other videos as resources allow.

The new Insulated Metal Panels video will be available as separate from the original series. **MBCEA members will enjoy an 80% discount off** the annual subscription. We hope to have Retrofit and Temp Bracing added to this expanded series in the very near future.

Note: MBCEA Members will receive a separate email from Sasha with the Discount Code that will be good through 12/31/19. At renewal you'll receive the 2020 Discount Code.



DID YOU KNOW THAT YOU CAN FIND NEWS ARTICLES FEATURING MBCEA AND PAST NEWSLETTERS ON OUR WEBSITE?

The MBCEA is featured many times a year in industry publications and the articles can be found in our [News Section](#). You may also go through past newsletters that have been published. Find out the latest Chapter News!

Plan now to attend the 51st Annual MBCEA Conference to be held May 7-9, 2020, at the Gaylord Rockies Resort & Convention Center in Aurora, Colorado!

Exhibitor and Attendee Registration will open in December so stay tuned for the announcement!

SPONSORSHIP OPPORTUNITIES ARE NOW AVAILABLE!

Get your brand in front of key decision makers in the industry! There are several [opportunities](#) available to enhance your prominence and visibility at the conference. Take advantage now as these fill up quickly and are on a first-come, first-served basis!

NOW ACCEPTING BUILDING OF THE YEAR ENTRIES

The Building of the Year Awards are a great way to recognize Contractors and Erectors for the incredible projects they complete. Their dedication to quality and safety, the interesting features, complexity and green building elements all come into play when judging these projects. The awards ceremony will take place during the opening session where we'll be joined by MBMA members so plan now to attend this prestigious event. [Submit](#) your projects by February 14, 2020.

HOTEL RESERVATIONS

MBCEA attendees and exhibitors should use this [reservation link](#) which will be good through April 14, 2020, unless the block is sold out before then. Or if you prefer to call-in directly to make reservations:

- Dial 888-840-3143
- Mention you are with the MBCEA
- Provide the Reservationist with the event name: 51st Annual MBCEA Conference

Our negotiated rate is \$235.00 per night (plus \$23 resort fee and taxes). Reserve early! The conference starts at 2 pm on 5/7 and concludes at 12 pm on 5/9, followed by the golf tournament.

12 Ways to Destroy Employee Engagement- John R. Stoker

Employee engagement is one of the focal points for improving business results. The notion of effectively shaping the employee experience is centered in improving engagement of employees to reduce turnover, improve productivity, increase accountability and achieve results.

But regardless of all the research that abounds on improving engagement, it is noteworthy that many organizations still do little to improve the leadership's engagement the workforce. In your organization, is employee engagement the elephant in the room -- what everyone knows needs fixing, but no one will speak up? Or are you happy with the status quo?

If you really want to stymie employee engagement, here are [12 behaviors](#) that will help you do just that.

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Logan Stampings - Roof Hugger - BPD

Webinar - Lessons from a Contractor: How to Use and Apply CPWR Resources

Tuesday, November 19th at 2:00 pm Eastern. Presented by: Libby Gilley, Integrated Safety Management System Program Lead

In this 30 minute webinar, you will hear from UCOR representative Libby Gilley about how their company has utilized and built off of CPWR resources, training programs, and campaigns in order to improve the safety and health of their workers. UCOR is a contractor that provides safe, cost-effective and innovative solutions to support environmental cleanup for the Department of Energy's (DOE) Office of Environmental Management. Some of the CPWR resources they have used include Foundations for Safety Leadership Training, online webinars, and the Safety Climate Assessment Tool (S-CAT). The webinar presentation will be followed by Q&A.

[Click here to register.](#)



Boost your Business by Improving your Website

Kayla Carmicheal

Ten years ago, I couldn't have cared less if the new burger place downtown had a website. Now, I don't trust one that doesn't. Consumer buying behavior has drastically changed -- today, the majority of consumers are purchasing products online, including almost 70% of millennials.

In 2019, almost two-thirds of businesses (64%) have a website. If you don't have one, you could be falling behind your online competition.

[Improve your website with effective technical SEO. Start by conducting this audit.Â](#)

If your business is online, you're a part of the digital transformation. But it's not enough these days to just "be online". Businesses in 2019 that thrive are operating online -- with the aid of different apps, sites, and CRMs to help them out.

So, while it's a great step to have a website and a Facebook page, there's more to the transformation than just that.

[Here](#), we'll explore what the digital transformation is, and how you can get on board to ensure your operations run smoother than ever.

Accreditation to Prove your Commitment to Quality

Our signature quality program continues to be fine-tuned. The IAS has a formal process for changes to the criteria. The following changes were recently approved.

Elimination of third party inspector.

Accredited companies will be assessed by the IAS only, not the IAS and an Independent Inspection Agency. This should save at least \$1500/year.

The review of the Management System, training program, safety plan, etc. now happen electronically in advance of the job site inspection (this has been happening "unofficially" for about a year now.) This eliminates a day spent at the office.



We built in clarity around what happens at a job-site inspection. The IAS assessor will:

- Ensure a Site Specific plan has been developed and implemented for the job.
- Ensure that JSA's were developed and implemented for the job.
- Verify erection drawings are stamped "for construction"
- Validate at least 50% of the jobsite personnel are in compliance with the documented training program and verify that they are aware of and understand the documented safety program.
- Validate at least 25% of the workforce at the jobsite meet the definition of a journeyworker.
- Validate use of checklists
- Verify compliance with OSHA 1926.752(b)

The MBCEA is committed to this program. We are happy to assist any member as they prepare. Many of the required documents are available in the members only area. Contact [Sasha](#) or [Jackie](#) for more information.



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Air Leakage Testing is Coming. Are you Ready?

Did you know that current ASHRAE 90.1 and IECC contain specifications for buildings to meet an air leakage standard of 0.40 cfm/sq ft and that whole building air leakage testing is a path to compliance? Air leakage is a major factor in energy efficiency and regulation is coming. MBMA and NAIMA are teaming up to get out ahead of the requirements by completing testing on a variety of metal buildings and insulation systems.



If you'd like to be on the leading edge of this work and participate, the MBMA can offer the testing at no charge.

If you would like the metal building you are constructing tested, please contact Vince Sagan at the MBMA office, vsagan@mbma.com or 216.241.7333.

[Collapsed NOLA Hotel to Face Full Demolition with Bodies of 2 Victims Still Inside](#)

The Mayor of New Orleans has spoken with the families of the victims and has received their blessings to move forward.

In the News / Member Spotlight

[METALCON's Claire Kilcoyne Retires](#)

[MBMA Releases Retail & Wholesale Case Study](#)

Join the Discussion in our New Facebook Group

We're creating a Facebook group for members only so you can share tips, resources, successes, etc. We learn from each other. We support each other. We continue to grow as we continue to influence the perception of metal buildings in a positive way as a whole. It can be invaluable to connect and learn from other business owners on a frequent basis. Share how the MBCEA is helping you. Assist a new member in navigating the benefits. Make your own post that you have crews available or are looking for work. Share this invite with the rest of the people in your organization.

Join Group

We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Demyan](#), Executive Director
[Keith Wentworth](#), President
[Jackie Meiluta](#), Program Manager



Please connect with us!



Quote of the Day

**"The first responsibility of a leader is to define reality. The last is to say thank you. In between, the leader is a servant."
 -Max de Pree**

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