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**Sasha Demyan**, Executive Director

**Robert Tiffin**, President

**Jackie Meiluta**, Program Manager

**Britain Graver**, Administrative Assistant

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8250 SW Hunziker St. Suite A  
Tigard, OR 97223  
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[andrew@centrex.cc](mailto:andrew@centrex.cc)  
[www.centrex.cc](http://www.centrex.cc)

**Construction Management, Inc.**

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[dalton@cmiva.com](mailto:dalton@cmiva.com)  
[www.cmiva.com](http://www.cmiva.com)

**Cornerstone Building Brands**

Geoffrey Ching  
Simsbury, CT 06070-2516  
(860)780-2783

**Hello Sasha,**

Thank you to all you who came to Charlotte! Truly, thank you. Thrilled to announce that our Conference was a resounding success!



Not only did we share groundbreaking ideas and forge valuable connections, but we also discovered that contractors, erectors, metal building manufacturers, and insulation suppliers can, in fact, change a tire! (no real chance of a NASCAR pit-crew side hustle though!) A special shoutout to the brave souls who participated in the golf tournament – who knew that finding material for heckling could be so easy! Well, the “Hole Hecklers” are professionals!

Key highlights:

**Sasha Demyan: Founder Inductee to Metal Construction News [Hall of Fame](#).**

**Opening Remarks and Keynote Speaker:** [Caleb Campbell](#), a former NFL linebacker and West Point graduate, shared his story and support for us in navigating uncertainty and leading with purpose.

**Awards Ceremonies:** MBMA's Safety Awards, MBCEA's Building of the Year Awards, and the Metal Construction News Metal Construction Hall of Fame induction. (this is where I imagine you standing for another ovation for both [Ironhide Construction](#) (Building of Year Winner) and our Sasha's induction!)

**Educational Sessions:** I hope you clocked time in every session. Literally wire-to-wire full of practical, subject matter expert shares. Did you participate in the Project Overview with David Leinbach (VP, MBCEA, Owner, Kaiser Martin Group) and Dan Halme (Tech Committee and Accreditation Committee Chair, Owner, Halme Construction)? Need/want their presentation? Check out the [Members Only Area](#).

In the Roundtable Session I promised to share the MBMA BIM LOD FAQ. [Click here](#).

**Networking Opportunities:** Multiple sessions and receptions designed for attendees to connect with industry peers and exhibitors. As you packed away

[geoffrey.ching@cornerstone-bb.com](mailto:geoffrey.ching@cornerstone-bb.com)

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the business cards, let's not forget the most important takeaway: [Did you export your leads from the MBCEA App?](#)

**Fun: The Stock Car Pit Crew Challenge...** Did you (to be read with your best air gun sound) Zzzzt Zzzzt? The team of Trendera, Bill, Talena and Justin hosted 22 crews safely and elevated the competition! Fun fact: of the 22 Teams registered, and properly PPE'd, 12 had the word (or a version of) "Nuts" in it. The winner, **"Saggy Nutz"** posted a time of 9.23 seconds. WOW. Congratulations, Saggy boys, **Tony Downs, Chris Lee, Nolan Knuppel** and **Ty Downs**; your awards are on their way!

A call out to the second and third place crews:

(2<sup>nd</sup> 9.49s) **"Gone Nuts"** Jarrod Turner, [Nolan Knuppel](#), Dylan Seyler, and Hector Garza

(3<sup>rd</sup> 9.65s) **"Nezz Nuts"** [Nolan Knuppel](#), Orris Schlabach, Bryan Turner, and Nigel Nestor

[Nolan](#), you may just have a shot at a real Stock Car Pit Crew!

I know I did not capture it all, so if there is a call out you want to make, call me, and It will make next month's newsletter!

Thank you for reading this, and raise your mouse, your mechanical pencil, or your hand (to join a committee)...Here's to the safety, innovation, and power of the collaboration of our membership, and our industry!!

**Be Safe, Be Great,**

**Robert Tiffin**

President, MBCEA

National Accounts Manager, Silvercote



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**Next up in our free monthly webinar series...**



## Code Updates

Thursday, May 22, 2025 - 12 pm ET

Energy codes updates and IBC (International Building Code) updates and how it relates to Metal Building by Bill Beals, Therm-All.

[Register Here](#)

[Sponsor this National Webinar](#)

### AC478 - MEMBER SPOTLIGHT

#### Facility Builders & Erectors, Inc. achieves AC478 Accreditation

Facility Builders & Erectors, Inc. (FB&E), established in 1993 and based in Southern California, has been delivering industrial and commercial construction services across six western states for over 30 years. Their diverse portfolio includes projects in aviation, manufacturing, community, transportation, refuse and recycling.



With headquarters in Anaheim, CA, FB&E is a design-build general contractor offering comprehensive steel erection services. FB&E not only self-performs steel erection on its own projects but also partners as a trusted subcontractor on major builds throughout the Western Region.

When FB&E leadership became aware of the AC478 accreditation, they recognized it as an important opportunity to validate and strengthen the core practices already rooted in their company. **Known for its high standards in safety, training, and quality control, AC478 aligned directly with FB&E's long-standing dedication to doing things the right way.**

"Our passion for safety and quality, along with our appreciation for our workforce and our commitment to making them the best in the industry, guides our approach to every project," said Ken Thomson, President of Facility Builders & Erectors Inc.

By seeking accreditation, FB&E aimed to provide clients and partners with an added layer of confidence. The decision reflects FB&E's continued investment in both its people and its process, reinforcing a culture where safety, professionalism, and craftsmanship remain at the forefront.

For more information about the IAS AC478 accreditation program visit [mbcea.org](https://mbcea.org). For more information about Facility Builders & Erectors, Inc., [facilitybuilders.com](https://facilitybuilders.com).

Have questions about AC478? Contact [Jackie Meiluta](#) Check out the [AC478 section](#) of the [Members Only area](#) of the MBCEA website. Hear from your peers on the [MBCEA YouTube channel](#).

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## MBCEA Chapters

### New England Chapter News

**Sign up Today - 34th Annual MBCEA New England Chapter Golf Tournament**

Thursday, July 17, 2025

Falmouth Country Club

630 Carriage Shop Road East Falmouth, MA 02536

[www.falmouthcountryclub.com](http://www.falmouthcountryclub.com)

We would like to thank Metl-span for sponsoring the tournament again this year.

[Register Here](#)

[Sponsor Here](#)

We are now accepting applications for the MBCEA- NEC 2025 Scholarship(s).

[Scholarship Packet](#)

### Northwest Chapter News

**Metal Building Envelope Symposium**

**June 13, 2025**

**T-Mobile Park – Home of the Seattle Mariners**

**1pm – 5pm (at the Mariner's Stadium)**

Subject Matter Experts will present and be available throughout the night to provide comprehensive information on:

- Insulated Metal Panels
- Batt Insulation
- Rigid Board Insulation
- WA & OR Energy Codes
- Air Barriers
- Vapor Barriers
- Tax Benefits
- How to address unreasonable architect/design professional specifications

Light afternoon refreshments provided.

\$100/person - Members receive discounted rate (\$50/person) when they bring prospective



members.

## 5pm till the End of the Game... That's Right, it's Game Night!

Join us after the symposium to watch the Seattle Mariners battle the Cleveland Guardians – **and in a private suite!!**

- Paid entry into the Symposium includes your ticket to the game.
- 2 Drink tickets
- 1 Meal ticket
- PLUS, it's fireworks night. Stay late after the game for the festivities.

**Thank you to our sponsors: All Weather Insulated Panels, Bay Insulation, Behlen Building Systems, Chief Buildings, and Silvercote A Service Partners Company**

**Only a few Sponsorship opportunities remain!** - Sponsors receive 1 free entry to symposium, 1 game ticket, 1 VIP parking pass, 2 drink tickets, 1 meal ticket, recognition, dedicated signage, and a great big Thank You.

- Symposium Advocate - \$1,000 (~~4 available~~ 1 available)
- Afternoon Refreshments - \$1,000 (~~4 available~~ SOLD OUT)
- Game Time Food & Drinks - \$1,000 (~~3 available~~ 2 available)



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- Justin Sayer and James Capo  
Ironrock Commercial Construction, LLC  
MBCEA Member, Sanford, FL

## Greater Ohio Chapter News

We had an unforgettable time at the MBCEA Sporting Clays Day at Black Wing Shooting Center—great company, perfect weather, tasty food, and yes... the beer was cold (NOTE...only after we were done shooting)!

From seasoned shooters to first-timers, everyone brought the energy and made it a truly memorable event. The team names alone were worth the price of admission:

- Team DBS & Vic
- TBT (Backwards)
- Team #3 (Still waiting on that creativity!)
- Butler Beauties
- And my personal favorite...
- Big Reputations (All Sales Reps)

□ Special shoutout to Team DBS & Vic - they crushed the clays and walked away with top honors and \$50 gift cards to Black Wing. Well done!

After the clays were cracked and the scores were in, we wrapped up with post-shoot appetizers, drinks, and great conversation. It was more than just a competition—it was a chance to connect

with fellow MBCEA members and industry professionals in a laid-back, high-spirited setting.

Thanks to everyone who joined us—this truly was a shoot to remember! If you missed out, don't worry... there's always next year. Until then, keep your sights high and your aim true. [CLICK HERE](#) for more pictures!

Special thanks to our sponsors: **All Weather Insulated Panels, Silvercote A Service Partners Company, and Chief Buildings**

GO MBCEA!

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## Carolinas Chapter News

### Carolinas Summer Meeting

June 19-22, 2025

[Click for Event Registration](#)

[Sponsor Summer Meeting](#)

[Summer Meeting Agenda](#)

If you have any questions, please email Joyce at [carolinas@mbcea.org](mailto:carolinas@mbcea.org). Anyone with questions regarding sponsoring, please email Reggie at [rmoore@brentongrey.com](mailto:rmoore@brentongrey.com). Registrations for sponsors should reach out to Joyce at the email above. We greatly appreciate your support of this event. You will need to call Raquel at the hotel directly at this point to get our group rate. Her number is 843-681-1081. Rooms in our block are sold out for a couple of the nights but she is generously helping us out so please call immediately if you still need a room!

Westin Hilton Head Island Resort & Spa  
2 Grasslawn Avenue  
Hilton Head Island, SC 29928

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## Rocky Mountain Chapter News

### 2025 MBCEA Rocky Mountain Chapter Clay Shoot

When: 6 Jun 2025 8:00 AM, MDT

Where: 46700 East County Road 30, Bennett, CO 80102

Will you be attending?

[Register](#)

[Not attending](#)

#### EVENT DETAILS:

*The MBCEA-Rocky Mountain Chapter is hosting our annual spring scholarship clay shoot event at Kiowa Creek Sporting Club on June 6th. The clay shoot will commence at 8:00 AM and lunch at 12:00 PM. We anticipate another exceptional event, so please register and secure sponsorship as soon as possible. The registration deadline is May 16th. If you have any questions, please reach out to Scott Yarmer at [syarmer@lefeverbuilding.com](mailto:syarmer@lefeverbuilding.com).*

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## A small-business guide to avoiding and managing tariff costs

By **Gene Marks** April 8, 2025 Philadelphia Inquirer

Are you upset about tariffs? Many of my clients are. But the smartest business owners I know put aside their emotions and instead focus on the task at hand: minimizing tariffs' impact on their businesses. How? Here are nine ways.

There are numerous "free-trade zones" throughout the U.S. There are also many organizations offering "bonded warehouses." Both **strategies offer** similar benefits: deferring or even avoiding tariffs altogether.


Using this approach, the inventory that you buy is shipped directly to one of those locations. No tariffs are paid until the inventory is taken out of the warehouse and shipped to your location. My clients who are doing this are betting that President **Donald Trump**'s administration will be negotiating their currently imposed tariffs, and rates will decrease before they need the inventory.

Companies that sell their products internationally can avoid tariffs altogether by receiving and then reshipping their products directly from a bonded warehouse.

**Read on for consulting advice and assistance offered.**

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**Every contractor and erector should have a copy of the guidelines and access the training!**

## In the News / Member Spotlight

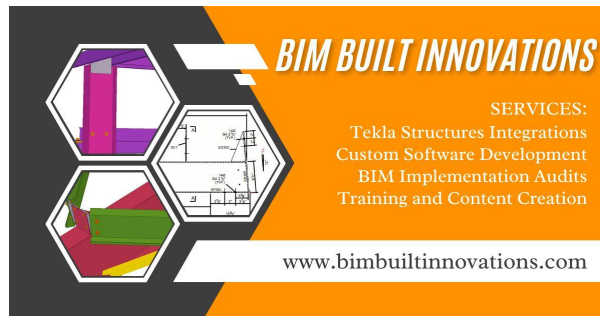
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[ATAS Introduces New Deep Corrugated Panel for Bold, Durable Wall Cladding](#)

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[2024 Project of the Year Winners Announced by ATAS](#)



"What you get by achieving your goals is not as important as what you become by achieving your goals." —Zig Ziglar

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