



Reaching New Heights, Together



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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

[Sasha Demyan](#), Executive Director

[Robert Tiffin](#), President

[Jackie Meiluta](#), Program Manager

[Britain Graver](#), Administrative Assistant

Sustainable Design in

Metal Buildings

5/16/24, 12 pm ET

[Register for this Virtual Session](#)

The term “sustainability” means different things to different people as I have discovered over the past few years. For project designers, it typically involves renewable energy, recyclable materials, and controls that reduce consumption; but for contractors, it is about not losing opportunities due to cost, schedule, and quality. What if I told you it takes a balanced approach to both viewpoints to

Hello Sasha,

Our 55th Annual MBCEA Conference led us to San Diego, and the Rancho Bernardo Inn. “Craft Your Story” is the inn’s slogan and quite insightful for this newsletter, and our industry.



With the Metal Building Manufacturers Association (MBMA) we are meticulously crafting our story of our industry’s evolution and innovation. With each session, workshop, and networking opportunity, we weave together the threads of expertise, collaboration, and forward-thinking vision. As we gather, we celebrate not just our achievements but also the collective journey towards excellence. From a [Phillip Van Hooser](#) keynote that inspired us to interactive discussions that sparked new ideas, to an MBCEA app, every moment was an opportunity shaping our story. Together, we are architects of change, sculpting a narrative that champions safety, fosters progress, and propels our industry to new heights!

[\(MBCEA App Store\)](#) [\(MBCEA Google Play\)](#) – Download it and Join Us!

Please join me in extending heartfelt gratitude to Executive Director Sasha Demyan for the exceptional orchestration of this meeting. Sasha’s successful lead is crafted with many team commitments and tireless execution. A second layer of thank you goes to Britain Graver, and Savannah Maldonado (MBMA), for their care and guiding, all with precision and smiles!

Honoring achievements is an important part of our Conference tradition, and this year’s recipients certainly raised the roof(line). I am proud to share the following:

- **Past Presidents** – Keith Wentworth, Art Hance, and Jennifer Heimburger
- **Pioneers** – Tim Allison, Dean Davids, Rick Gallier, and Keith Wentworth
- **Robert and Beverly Ketenbrink Service Award “Oil Can”** – Seth Collins
- **Building of the Year** – APX Construction Group

remain relevant and competitive in the ever-changing construction markets?

This 1-Hour webinar is intended to explain how metal buildings are perfectly suited to embrace future building technologies and keep us on the cutting edge of low-rise commercial construction.

Presented by:
Clifton Reasor
Roof Curb Systems

[Register for this Virtual Session](#)

View all past recorded sessions on our [Products and Services page](#).

Year-Round Engagement takes place on the MBCEA App!

Visit the app store on your mobile device, search for MBCEA, and download our app. Follow the News Feed for exclusive announcements. Ask your fellow members for their advice in the Forums. Direct message other app users. Share the tools unique to your crew like TPI's Moosecock! Think of it as a year-round Contractor/Erector Roundtable. This app is for you!

Attending to our future is a responsibility of us all. The progress of the Metal Building Assembler curriculum being developed with the [NCCER](#) was showcased, and spawned significant monetary support. Our latest generous contributors; **Span Construction** (Innovator: \$75,000), **Nucor Buildings Group** (Leader: \$50,000), **S&S Structures** (Friend: \$15,000) and **Mac Con Company** (\$5,000). Thank you again to all those who have contributed, and to all those considering, we would love your support ([Donate through PayPal](#))!

Speaking of, or more so calling for Support – The development of the next module “Framing” is coming, and we need your help. Please strongly consider sharing your expertise, it will be a great legacy for you, and our industry! [Email Jackie to volunteer.](#)

Before you scroll further down this newsletter, and absorb the other articles, and vendor partner ads, please mark your calendar for May 7-9, 2025, for the 56th Annual Conference and MBMA Spring Meeting in Charlotte, North Carolina’s Queen city!

In acknowledgement and indebtedness to all of you, who make our industry safe and growing every day, and another nod to those that contributed to the success of our annual conference. Your participation, insights, and enthusiasm have truly made it a memorable event, and we look forward to continuing our journey in the coming months, reaching new heights together.

Be Safe, Be Great,

Robert Tiffin

President, MBCEA
National Accounts Manager, Silvercote



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www.x3construction.com

AC478 Cocktail Hour

Robert Tiffin started a new tradition at this year's conference: a private cocktail party exclusively for those members who are accredited. A great time was had by all, with countless other members wishing they could attend. This cocktail party will be hosted annually at conference by the President to recognize and reward those members who have done the hard work to become accredited.

In attendance this year were representatives from C. Tucker Cope & Associates, CMBS, DD Construction, Dunn Building Company, Dutton & Garfield, Hance Construction, Heimburger Construction, Ironhide Construction, PanelClad, Rice Companies, Steel Works, TBT Construction Services, The Kaiser Martin Group, and Thomas Phoenix Intl.

The relaxing and collegial environment was the perfect setting for companies to share their experiences and hopes for the continued success and expansion of this prestigious achievement.

If you want to be included next year, check out our [accreditation page](#) in the members only area and/or contact [Jackie](#) to get begin the process.



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Promote your Successes!

We'd like to recognize our members' success and are asking for your help. Please share articles you've written, white papers published, industry awards received, how you're serving and giving back to your communities, project or employee success. The Marketing Committee will review submissions and may highlight them on our social media platforms, in the MBCEA app, and our newsletter. Submit via email to [Sasha](#).

Congratulations to TBT Construction

Jarrold Turner was chosen as the winner of the free membership renewal for participating in the MBCEA Member Survey in the News Feed of the MBCEA app and Direct Messaging Robert Tiffin through the app. Thank you, Jarrod and congratulations on the 2025 membership!

Personal Records now open in Member Directory

We encourage you to complete your individual profiles through your Compass Member Dashboard. Log into your account on mbcea.org, click Profile, and complete the fields. Your profile will now be accessible through the Member Directory and all information updated in your profile will be part of your app user profile in the MBCEA mobile app as well. If for any reason you do not want to be listed as a contact within your employer on the Member Directory please email [Britain](#) and she'll remove your visibility.

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- Justin Sayer and James Capo
Ironrock Commercial Construction, LLC
MBCEA Member, Sanford, FL

An advertisement for Vulcan Steel Structures, Inc. It features the company logo at the top, which includes the name 'VULCAN' in a stylized font and 'STEEL STRUCTURES, INC.' below it. Below the logo is a photograph of two men standing in front of a modern, single-story building. The man on the left is wearing a blue shirt and the man on the right is wearing a dark shirt. To the right of the photograph is a quote in white text on a dark background. At the bottom right, there is a small attribution for the quote.

PROVE YOUR QUALITY WITH ACCREDITATION

Thursday, May 30, 2024 - 2PM

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Click the video below for a sneak peek into what other accredited companies are saying.

When: May 30, 2024, at 2PM ET

Where: Zoom

What: Our panel of experts will entertain any/all questions on AC478.



Register for AC478 Roundtable



Have questions about AC478? Contact [Jackie Meiluta](#) Check out the [AC478 section](#) of the [Members Only area](#) of the MBCEA website . Hear from your peers on the [MBCEA YouTube channel](#).

AC472 & AC478 Accreditations for Improving Quality and Success in Metal Building Design and Construction - Weds., May 22, 2024

The AIA Amarillo and Fort Worth Chapters are hosting IAS and MBCEA panelists to provide architects with an overview of how the AC472 and AC478 accreditations for metal building design, fabrication and construction can be used to complement the building process. It will provide an in depth look at what is included in the accreditation process and why it is important for the safety and quality of the building. This program will outline why accreditation is important and can benefit the architect.

Please share with architects you work with in the area.



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MBCEA Chapters

Midwest Chapter News

The date is set! The Midwest Chapter is having it's first golf tournament on June 17 at Shamrock Hills Golf Course. Anyone interested in bringing a foursome or adding a sponsorship [please click here for more information and to register](#). We are looking forward to a great day and seeing those PGA level golf swings!

Mid-Atlantic Chapter News

Mid-Atlantic Chapter OSHA 10-hour or 30-hour Course - beginning May 29

Mid-Atlantic Chapter 18th Annual Golf Outing - June 7 Broad Run Golf Course West Chester PA

Mid-Atlantic Chapter Core Rigging and Crane Signal Person Training - June 14

Mid-Atlantic Clay Shoot - Save the Date 10/14 Lehigh Valley Sporting Clays

Mid-Atlantic Holiday Social - Save the Date 12/13 @ Normandy Farms

Carolinas Chapter News

Carolinas Chapter Summer Meeting
Registration Deadline TUESDAY MAY 14th
Event Date: June 20-23, 2024
Location: Westin Hilton Head Island

Register

2024 MBCEA Carolinas Spring Scholarship Event

Our spring scholarship event was a huge success with 30+ Golfers and 30+ Shooters. A special thank you to our sponsors:

Event Social Sponsor: **Therm-All**

Beverage Cart Sponsor: **GARANCO, Inc**

Golf Lunch Sponsor: **Silvercote**

Sporting Clays Lunch Sponsor: **Lemartec**

Hole/Station Sponsors: **Chief Buildings, Butler Manufacturing, Downs Construction Company, Tell Doors & Hardware, Hoke Enterprises, Bay Insulation of North Carolina, Gregory Development, Metallic, D. R. Reynolds Company, Cornerstone Building Brands, Roof Curb Systems, DWS Steel Structures**

OSHA Forklift and Aerial Lift Operator Safety Training (Notebook Class #16)

Notebook Class #16 was a great event with over 20 people gaining certification.

New England Chapter News

We are now accepting applications for the 2024 Scholarship.

[Application](#)

Massachusetts Energy Code and Comcheck Compliance Dinner Seminar with Bill Beals at Sturbridge Host Hotel Sturbridge, MA on 5/16/24 from 5pm-10pm.

[Sign up today!](#)

SAVE THE DATE- 33rd Annual MBCEA- NEC Golf Tournament- 7/25/24 @ Mohegan Sun Golf Club

[Save the Date!](#)

Southeast Chapter News

Southeast Chapter Board meeting (**Thursday May 30th**) and Spring Golf tournament (**Friday May 31**) at the Black Diamond Ranch (blackdiamond.com) in Lecanto FL.

[Golf Tournament Flyer and Registration](#)

Rocky Mountain Chapter News

Rocky Mountain Chapter Clay Shoot

June 7, 2024

Register now to play and sign up to sponsor! See the registration form for event timeline, pricing, and policies.

[Registration Form](#)

Greater Ohio Chapter News

The annual GO-MBCEA golf outing is just around the corner! This year's event will take place on **Thursday, August 8th**, at **Bunker Hill Golf Course, located in Medina, OH.**

This outing serves as our primary fundraising opportunity each year, supporting our mission to advance the Metal Building Industry in Ohio and nationwide. The funds raised enable us to offer educational and training programs to our members at minimal or no cost.

We invite your company to take part in this event by choosing one of the available sponsorship opportunities. You can find the sponsorship form below; please fill it out and email it to Vic Miller at v.miller@silvercote.com. As in previous years, these opportunities fill up quickly, so don't wait too long to respond.

Golf sign-up forms will be sent out soon, so please watch for them and join us for a fun-filled day.

Thank you in advance for your support of the MBCEA and for helping make this year's golf outing a great success.





SAFETY MOMENT – *Craig A. Shaffer, CSP*
– *SafetyWorks, Inc.*

HEAT ILLNESS SIGNS & SYMPTOMS

As summer approaches and the heat and humidity build, it's time for a quick reminder on the signs and symptoms of heat related illness.

HEAT EXHAUSTION

This person's body is struggling to keep up with managing heat. The combined effects of heat, humidity, physical work effort, hydration, acclimatization, and health/medication are starting to take a toll. Signs/symptoms of heat exhaustion can include:

- Cramping (sports drink/electrolytes may help)
- Fatigue (person is starting to drag)
- Getting harder for the person to walk/stand
- Nausea
- Flush complexion
- Headache
- Feeling lightheaded/dizzy
- Elevated heart/breathing rate
- However, person still has a normal level of responsiveness

While this level of heat illness is not yet a medical emergency, it will quickly get to that point if we do not recognize the symptoms and take immediate action. This can include moving the person to a cooler place to rest/cool down (AC job trailer or vehicle) and seeing that they drink water.

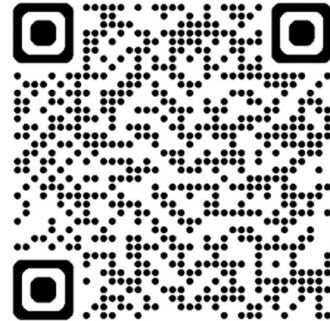
HEAT STROKE

This is a **MEDICAL EMERGENCY – CALL 911**. This person's body has gone beyond the point at which it can recover on its own and now the situation has become **life-threatening**. Signs/symptoms of heat stroke can include:

- Nausea, vomiting
- No/minimal sweating
- Red, hot, dry skin... person may have stopped sweating
- Rapid, weak heart rate/breathing
- Confusion; stumbling; slurred/incoherent speech
- Seizures
- Abnormal responsiveness; incoherent; unresponsive

THIS PERSON IS VISIBLY IN DISTRESS AND REQUIRES IMMEDIATE PROFESSIONAL MEDICAL ATTENTION. Core body temperature has risen to dangerous levels that can be deadly. Do not waste time to see if your co-worker will be ok after a few minutes of rest – CALL 911. Minutes count!

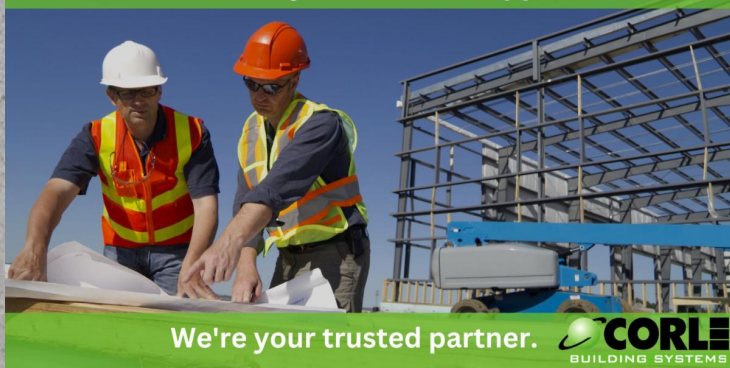
After calling 911, get the person to a cool/shaded location if you can quickly. Loosen tight clothing. Pour cool water on the person & fan him/her to help with evaporative cooling. If you



**OSHA Heat Illness
Prevention Resources**

have ice, apply to the neck, armpits, & groin (major blood flow locations of the body). Start CPR if the person is/becomes unresponsive and is not breathing.

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MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

Every contractor and erector should have a copy of the guidelines and access the training!

MBMA is Asking for Our Participation!

One-Question Quarterly Survey to Rate Your Metal Building Supplier

Be on the lookout for MBMA's quarterly survey: Net Promoter Score or NPS. NPS is a simple one-question survey that asks, "How likely are you to recommend your metal building supplier to a friend or colleague?" The survey is a great tool for metal building erectors to provide feedback to their suppliers and for suppliers to measure how they are doing and how they can improve.

MBMA is pleased to be working with MBCEA on the survey. The survey link will again be emailed directly to MBCEA members from Ljerka Marini, MBMA's Statistical Services Manager. Erectors will have the opportunity to rate up to five different suppliers each quarter.

Results of the survey will be compiled into a general report with an industry-average NPS. All MBMA members and all participating MBCEA members will receive a copy of the general report. Additionally, MBMA members that get at least five ratings will receive their company-specific NPS. As an added thank you, participating MBCEA members will also receive the latest monthly MBMA Business Conditions report.

If you have any questions on the NPS survey, feel free to reach out to Tony Bouquot directly at tbouquot@mbma.com. Thank you in advance for your participation.

In the News / Member Spotlight

[The Hardesty Center Showcases the Best of Dance and Metal Buildings](#)

“How important it is for us to recognize and celebrate our heroes and she-roes” -
Maya Angelou

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