#### MBCEA all the news you need









May 2022

#### Reaching New Heights, Together



#### **WELCOME NEW MEMBERS**

### American Buildings – A Nucor Company

J. Scott Murphy Cayce, SC 29033 (803)517-1378

scott.murphy@americanbuildings.com www.americanbuildings.com

#### **Aptec Building System**

Rob Wechsler
1515 North University Drive, Ste 220
Coral Springs FL 33071
(954)796-8076
rob@aptec.blue

#### **Canadian Metal Buildings**

www.aptecbuildingsystems.com

Andrew Else 540 Seaman Street Hamilton ON L8E 3X7 (905)730-3135

#### andrew@canadianmetalbuildings.com

#### **Donovan Group**

Oliver Foote 31 Hannah Street Whangārei, Northland 0110 New Zealand +6421859919

oliver.foote@donovangroup.com http://www.donovangroup.com

Conference 2023 is in Nashville. Where you like to go in 2024?

#### Hello Sasha,

Thank you to everyone who attended our Annual Conference in Tucson and made it such a success. The opportunity to spend quality time, face to face with MBMA members, vendors and the MBCEA group in such a beautiful setting was a great experience.



We received tons of positive feedback. A few highlights:

- Thank you for all of your hard work putting everything together. So much amazing information in such a short time!
- We have such a great industry with such great people and although many of us compete against each other, we can set all of that beside in a couple of days to learn from each other.
- Great meeting! As a first-time attendee I was impressed from start to finish.
- Wonderful venue, good discussions, really valuable networking.
- Worth the time and travel to participate.

Feedback on individual sessions was equally positive with most sessions average 4.5 out 5!

I want to congratulate Foundation Steel, LLC for The Arbogast Performing Arts Center in Troy, OH, our Building of The Year and all the runners up in this prestigious contest. As we did last year, we will be creating a BOY video highlighting the contractor, the manufacturer and the project. **Check out last year's winner, Dunn's Firehouse Project, here.** In addition all BOY awards will be featured in the summer edition of Metal Construction News.

Our Building of the Year Contest is a fabulous way to showcase your company and your work. If you have never submitted a project, you may want to consider doing so next year.

I also want to congratulate the recent inductees to the Metal Construction News Hall of Fame. This prestigious event honors those who have really made a difference for our industry. They will all be featured in the upcoming edition of Metal Construction News. If

San Diego

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**Austin** 

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San Antonio Hill Country

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you do not currently receive this magazine, MBCEA members can subscribe for free. **Click here.** 

As I reflect on Conference, I am reminded just how powerful our group is. About 400 people, vitally connected to Metal Buildings came together to share, learn and network. Colleagues and Competitors, Manufacturers and Suppliers, Contractors and Erectors. They offered training, tips and techniques. They accepted feedback and freely provided information. We bonded and commiserated; we shared ideas and best practice. I firmly believe we are stronger when we stand together and work toward common goals with our partners in the metal building industry.

Lastly, during my opening remarks, I shared a PSA for temporary bracing that our sister company the Metal Buildings Institute recently commissioned. This powerful and evocative 30-second video should be widely shared and viewed with your team and your subcontractors. It is available in English and Spanish on the MBCEA YouTube page or by clicking here. And, while you are on the MBCEA page, hit the subscribe button! If the PSA inspires you, head over to the MBI page to purchase a copy of Guidelines for Temporary Bracing.

Regards,

Jen Heimburger President, MBCEA President, Heimburger Construction

We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

<u>Sasha Demyan</u>, Executive Director <u>Jen Heimburger</u>, President <u>Jackie Meiluta</u>, Program Manager





### **SAVE THE DATE!**

# 54th Annual MBCEA Conference

May 8-10, 2023
Renaissance Nashville Hotel
Nashville, TN



Congratulations to the 2022 Building of the Year Winner Foundation Steel, LLC for The Arbogast Performing Arts Center in Troy, OH!

APAC (Arbogast Performing Arts Center) a \$7.2 million project built by a Dayton-based nonprofit organization that was in the planning stages for more than a year. It is a 41k sf facility on leased space from Troy Christian Schools, one of the region's largest private school systems. Brentwood Builders Inc was the construction manager for the project along with BlueScope Construction as the broker for this Butler Hybrid building. This project was initially Troy Christian Schools initiative but morphed into a community-based project with an independent board.

The project was funded through capital campaigns with the Arbogast family providing \$2 mill of the funds along with \$1 mill from Premier Health's Upper Valley Medical Center. Other major donors include Emerson Climate Technologies, Hobart Brothers/Illinois Tool Works Inc., and The Troy Foundation.

The 1200 seat auditorium is designed to provide space for family and student education, community programming, business events, and entertainment as well as Troy Christian Schools to host plays, concerts, internships, and their weekly chapel meetings. APAC opened to a full house October 30, 2021, with the Texas Tenors.



Accepting the award presented by Jen Heimburger:
Todd Cooper, General Manager, Structural Division Foundation Steel
Brad Gordon, Project Manager, Foundation Steel
Charlotte Dymarkowski, CEO, President and Owner Foundation Steel
Christen Funk, President, Butler Manufacturing
Cameron Schrader, VP of Sales, Butler Manufacturing
Chad Coe, Brentwood Builders, Inc.





Thank you to our Conference Sponsors!



#### Welcome to the newest inductees into the Pioneers Club

Daniel Keith Mosley Dunn Building Company 28 years in our industry



Warren Potter
Pioneer Construction
40 years in our industry



## **Congratulations to Dan Halme, Halme Builders**

The recipient of the 2022 MBCEA Robert & Beverly Ketenbrink Service Award, affectionately referred to as the "Oil Can" is Dan Halme, President - Halme Builders, an AC478 Accredited Company, Davenport WA.

#### 35 YEARS OF EXPERIENCE YOU CAN TRUST



"In metal buildings, design is important, as well as cost and service. We get all three from Vulcan Steel Structures."

-Tom Davis, Tom Davis Construction Inc.





















## Construction Law Corner - Plan to attend this important virtual meeting on 6/15, 8:30 am ET

## Addressing the Known Unknowns: Building a Plan to Address Legal Liability, Insurance, and Benefits

One of the most stressful parts of running a business is planning when you know you lack the information you need. Getting more familiar with what lurks within those known unknowns can demystify the process, simplify decision making, and help you make a better plan. Join Shannon Fowler of Commonwealth Financial Group and MBCEA General Counsel Josh Quinter for a wide ranging discussion on how to protect your greatest asset ... you and your people. They'll explain why it is important to be proactive instead of reactive on these issues. Difficult questions like how to navigate transitioning your business to the next generation, what insurance products make sense for your company, whether there are things you can do to protect your family and employees, and the legal liability exposures for your company outside the jobsite will be part of the wide ranging discussion. Join us for what is sure to be an informative program that will allow you to make an immediate practical impact on your company.

Log into your MBCEA account and register.



# Top Courses for Fall Protection Join the National Safety Stand-Down to Prevent Falls in Construction

Falls continue to be a leading cause of fatalities and injuries in construction. This week, as we recognize the National Safety Stand-Down to Prevent Falls in Construction, get the proper training for you and your team on fall prevention and protection. Learn how to protect yourself and your team from preventable injuries and deaths.

**Read More** →



#### **MBCEA Chapters**

#### **Mid-Atlantic Chapter News**

Registration is now open for the **16th Annual Golf Tournament** to be held on **June 10, 2022** at Golden Oaks in Fleetwood PA. It is always a fantastic time to get together with colleagues, potential customers, mentors, and friends. Please join us by completing and returning the <u>registration form</u> by Friday, 6/3. This is a great opportunity to bring customers, potential new MBCEA members, to see the fun and networking side of the association.



We appreciate the support of Butler, Therm-All, SafetyWorks, Service Partners, Bay Insulation, Bailey Insurance Agency, Hance Construction, PDL Building Products, and Markel Sales who have pledged sponsorship of this event. Proceeds from the tournament provide low-cost training for members and fund our scholarship program. There are still a few **sponsorship opportunities** available including the main event sponsor, and plenty of hole sponsors, so sign up now!

The Mid-Atlantic Division continues to open their virtual meetings to the national membership and looks forward to presenting a **Basic Leadership Training Course** on **Friday, May 20**. MAD Treasurer David Leinbach and MAD President Josh Quinter will present.

You are invited to "Marketing Your Company" by Bruce McCardle, Mid-Atlantic Chapter board member and District Manager with Nucor Building Systems. The Kaiser Martin Group in Temple, PA will be hosting this in-person meeting, with a virtual option, on Wednesday, June 29, at 8:30 am. Duration is about one hour.

"What to say and where to say it. What does your Company say about you? Creating a culture of marketing and sales. A back-to-basics marketing discussion."

Complete and return the **Registration Form** before Friday, June 24, to save your seat.

#### **Greater Ohio Chapter News**

As they say, "It's in the record books!" We had a great day of learning here in Cincinnati, OH on April 22. The coffee was hot, the food was good, and we all walked away with a great deal of



information that can only help our support teams and customers moving forward.

A "Big" THANK YOU to our guest speaker, **Dr. Lee Shoemaker Ph.D, PE,** for traveling from his office in Cleveland and taking the day with us to provide COMcheck Training. Secondly, THANK YOU to the **MESSER** team for being such wonderful hosts to the "GO" MBCEA Chapter. We appreciate everyone's contribution to make today a success!

**Save the date!!!** Our golf outing will be held, Thursday, August 4, 2022 in Medina, OH. More to come...

#### **New England Chapter News**

The MBCEA - New England Chapter would like to thank Adam Drummond from National Safety Services, LLC for putting on our last two training sessions. One on March 17<sup>th</sup> for Qualified Riggers and Signalman Training and the second on May 18<sup>th</sup> for CPR/First Aid Training. Between the two events Adam was able to provide training to 42 member employees. Thank you, Adam, and all that attended.

Save the date! The 31<sup>st</sup> Annual New England Chapter Golf Tournament will be held at the Lake of Isles Golf Course @ Foxwoods on July 21, 2022. Please keep an eye out for the entry and sponsorship forms that will be circulated this week. A block on rooms is being held for the night before (7/20) and the night of the tournament (7/21). Hotel booking information will be provided on the entry form.

#### **Rocky Mountain Chapter News**

The Rocky Mountain Chapter is holding their 7th Annual Sporting Clays Tournament on June 17th at Kiowa Creek Sporting Club. Event includes all shells and lunch. See the <u>Registration Form</u> for more information and to register.

#### **Carolinas Chapter News**

**Carolinas Spring Golf Outing** 

was held May 5, 2022

Cramer Mountain Club 100 Hidden Pastures Drive Cramerton, NC 28032

https://www.cramermountainclub.com/



#### Thank you to all for your support of our annual Scholarship Fund!

Construction Notebook Class: Introduction to Installation of Solar Panels on Standing Seam Metal Roofs

is scheduled for May 19, 2022

at JW Wilson Co. office 4107 Burnwood Trail Denver, NC 28037

#### **Click for Registration**

#### **Click for Credit Card Authorization**



#### **Carolinas Summer Meeting**

July 14-17, 2022

Sonesta Resort Hilton Head Island 130 Shipyard Drive Hilton Head Island, SC 29928

Click to reserve your room

#### Click below for:

Registration Form
Sponsor Form
Credit Card Authorization

**Speaker Bios** 



Our Summer Meeting speakers are Lisa Rose and Josh Winters from The Brooks Group.

They will be presenting on:

"Attracting and Retaining Top Talent that Drive Revenue and Increase Profitability"

The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. MBCEA members receive access to the Quality & Craftsmanship training videos at no charge and receive discounts on



other critical training such as Insulated Metal Panels and Temporary Bracing. Visit us on the web at <a href="https://www.metal-buildings-institute.org">www.metal-buildings-institute.org</a>.

Check out our new Temporary Bracing PSA on the MBCEA YouTube Channel or watch now:

#### English Spanish

To purchase your copy of Guidelines for Temporary Bracing, <u>click here.</u> MBCEA members take 50% off the purchase price. Every contractor and erector should have a copy!



## AC478 Member Spotlight Hance Construction



**Tailored Construction Services** - It's not just their tagline, it's their philosophy and the keystone of their business. Hance Construction provides tailored construction services, because not every building fits into the cookie-cutter mold.

Since 2000, Art Hance has been the Owner & President of Hance Construction. Operating as a problem-solver, Art has built his business on tailored construction solutions and innovative approaches. His more than 30 years of experience in construction and design allow him to navigate through even the most complex of projects. But beyond his own business, Art is a well-known thought leader in the metal building industry. **He was inducted into the Metal Construction Hall of Fame in 2022.** 

Art believes that ensuring quality construction requires proactive investigation of emerging construction technologies and industry trends. It is no surprise he was an early adopter to MBCEA's Quality Initiative, AC478. Achieving AC478 accreditation demonstrates that Hance Construction has personnel, organization skills, experience, knowledge, management procedures and commitment to assemble metal buildings in accordance with code, specifications, costs and deadlines.

Art Hance said, "Those who seek and achieve IAS AC478 accreditation set themselves further apart by committing to an unparalleled level of safety and quality. My business is stronger for the discipline of this program."

To learn more about Hance, visit <a href="https://www.hanceconstruction.com/">https://www.hanceconstruction.com/</a>. To learn more about AC478, contact <a href="mailto:jackie">Jackie</a> or visit the <a href="mailto:members only area">members only area</a> of the <a href="mailto:members only area">MBCEA website</a>.

#### **Accreditation for Metal Building Assembly**

AC478 is for contractors and erectors who assemble metal building systems. It was designed to complement AC472, which is the quality program for metal building manufacturers.

This is the only program that assures owners that the erector they have chosen follows a comprehensive quality driven metal building assembly program.



The AC478 Accreditation program is the most comprehensive quality assurance accreditation of its kind for metal building assembly.

MBCEA members get free consultative support, templates, tools and a mentor to help them through the program – well worth the price of membership!!

Unsure where to begin? Contact <u>Jackie Meiluta</u> or spend a few minutes in the AC478 section of the Members Only area of the MBCEA website. We have simplified the information and provided everything you need to get started. We will not be hosting any roundtables this summer but will resume in September.

#### In the News / Member Spotlight

MBMA Announces 2021 Safety Award Winners

Metal Construction Association Summer Meeting - June 13-15

ATAS Announces 2021 Sales Team of the Year

"Today only happens once...make it amazing!"

MBCEA | PO Box 3429, Bethlehem, PA 18017

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