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To kick off our virtual conference, Jim Bush, Vice President of Sales and Marketing for ATAS International will present **Demystifying Rain Screen Concepts Utilizing Metal Wall Panels** on Tuesday, May 19, at 1 pm ET. This session will assist you in understanding various types of rain screen wall systems; identifying the importance of the critical nature of air and water resistance barriers in energy efficiency; discovering and defining the importance of integrating continuous insulation; and simplifying energy efficiency of rain screens utilizing insulated metal panels. This is an AIA Certified Course. Sponsored by [ATAS International, Inc.](#)

Next up will be **Business Today and After Covid-19** on Thursday, May 19, at 1 pm ET by Dave Rosenberg, founder and principal at Locked on Leadership. Covid-19 has dramatically changed business. Owners are struggling with balancing keeping their employees and customers safe while still keeping their doors open. This virtual workshop will be an interactive session to provide you with the tools you need to adapt your business and position it to take advantage of the recovery to come.

Who can attend?

"We understand that some who have not yet signed up for membership may also be interested in our conference and presentations, and this is a great opportunity to see the value we bring to our members," notes MBCEA Executive Director Sasha Demyan. "We encourage those potential members to register for the conference and then contact us about joining the association."

Congratulations to the 2020 MBCEA Building of the Year Winners, featured below!



Greetings!

These are interesting times... We all hope that things will be going back to normal soon, but will they? And if they do, what will that mean for your business for the rest of the year? For 2021?

We are all disappointed that we could not meet personally this year at the MBCEA Annual Conference in Denver. The Gaylord is a beautiful spot, and we all love the time we get to spend seeing old friends, meeting new people, and catching up on things that can enhance and improve our business.

That's why we are excited to announce that the MBCEA has been working to bring this year's annual event TO YOU! And your entire team! And it's FREE!

In just two hours a week, one hour each Tuesday and Thursday beginning on May 19th, we'll provide you with business insights that can help you expand and grow your business. With the help of our Sponsors, we are excited to bring you many of the **event sessions** you would have seen - right to your phone or laptop through our conference app, Whova.

Sure, we understand that you are busy - all of us are. But what if in that one hour session, you are able to learn one new thing about job site safety, or about employee training that makes the difference for the rest of your year? What if you can learn just one key fact about social media engagement, or how to ensure the continuity of your business that makes the difference between surviving and thriving?

Just sit back in your home office or on the job site, click, and learn. Best of all, we've made the whole thing FREE! With unlimited access, members of your team can participate, same as owners. Plus, these events are live, so you'll be able to ask questions and get live answers. There will be a section for exhibitors to share information on their products and a Community board for discussions.

As MBCEA Members, what we need you to do is to sign up for these sessions. To do that, simply **click this link** and you will get to the Whova site where you can register for your free ticket. Do it now, before you get busy and forget, and then download both the **cell phone** and **web app**. We'll see you there!

I would like to thank Sasha, Robert Tiffin, David O'Neil and the rest of the marketing committee who were able to put this together so quickly. Hats off to our exhibitors for being open to

We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director

Art Hance, President

Jackie Meiluta, Program Manager



new ways of working. A huge thank you to our sponsors (highlighted below) who made this virtual conference a reality. What a team! You guys are all fantastic!

A special thanks to those members who donated their registration fee back instead of requesting a refund. We truly appreciate your support and commitment at this difficult time.

Sincerely,

Art Hance

President, MBCEA

President, Hance Construction



2020 Virtual Conference Sponsors



Event Schedule

Tuesday, May 19

1:00 pm - 2:00 pm

Demystifying Rain Screen Concepts Utilizing Metal Wall Panels

- **Jim Bush** (Speaker) Vice President of Sales and Marketing, ATAS International

This session will assist you in understanding various types of rain screen wall systems; identifying the importance of the critical nature of air and water resistance barriers in energy efficiency; discovering and defining the importance of integr... [See More](#)

Thursday, May 21

1:00 pm - 2:00 pm

Business Today and After Covid-19

- **Dave Rosenberg** (Speaker) Locked on Leadership

Covid-19 has dramatically changed business. Owners are struggling with balancing keeping their employees and customers safe while still keeping their doors open. This virtual workshop will be an interactive session to provide you with the tools yo... [See More](#)

Tuesday, May 26
1:00 pm - 2:00 pm

Social Media for Your Business: @attractive or @risk?

- **George Constantine** (Speaker) Partner, Venable LLP
- **Robert Tiffin** (Speaker) National Accounts Manager, Silvercote

Social media can be a valuable part of how we communicate and a key part of how work gets done. Being engaged allows you to do at least four important things; connect with existing and new audiences, discover new ideas and trends, bring attention ... **See More**

Thursday, May 28
1:00 pm - 2:00 pm

OSHA & Safety - 5 Things You Better Know...

- **Craig A. Shaffer, CSP** (Speaker) President, SafetyWorks, Inc.

In the time we have together, we'll discuss 5 safety topics you better have a handle on to help keep your competitive advantage...

- Who's running your job? (OSHA's expectations of your competent person)
- OSHA update & a... **See More**

Tuesday, June 2
1:00 pm - 2:00 pm

Insulation Installation Best Practices

- **Tim Kessel** (Speaker) Metal Building Group - General Manager, IDI Distributors

Tim Kessel, IDI Distributors will present Insulation Installation Best Practices. The presentation is really focused towards the metal building contractor and erector and will cover breaking the thermal bridge (purlins and girts); A... **See More**

Thursday, June 4
1:00 pm - 2:00 pm

Energy Codes and Metal Buildings: IECC 2018 and ASHRAE 90.1-2016

- **Bill Beals** (Speaker) District Manager, Therm-All, Inc.

Join Bill Beals for a review of everything you need to know about the latest metal building envelope requirements in the IECC 2018 Code and ASHRAE 90.1-2016 Standard, including:

- Air barrier requirements.
- Metal building insulation systems that sat... **See More**

Tuesday, June 9
1:00 pm - 2:00 pm

Metal Retrofit Roofing.... How to Make Money!

- **Dale Nelson** (Speaker) PRESIDENT, Roof Hugger, LLC
- **Charles Howard** (Speaker) President, Metal Roof Consultants

How would you like to know the "secrets" associated with not only hearing about metal retrofit roofing, but actually how to expand into this highly profitable construction related business as a contractor or supplier?

The metal r... **See More**

Congratulations to the 2020 Building of the Year Winners!

The 2020 Building of the Year:

PROJECT: Air Canada Hangar 5 (Mississauga, Ontario)

COMPANY: Scott Steel Erectors Inc. (Hamilton, Ontario)

BUILDING MANUFACTURERS: Burnco Mfg., Varco Pruden, Steelway Building Systems

Congratulations to Scott Steel Erectors Inc.!



Education and Recreation - Award of Merit

PROJECT: Middlebury College, Swing Space, Classroom Bldg (Middlebury, VT)

COMPANY: Peter Flewelling (Exeter, NH)

BUILDING MANUFACTURER: Essex Structural Steel Co., Inc.



Education & Recreation-Award of Excellence

PROJECT: Boston Sports Institute (Wellesley, MA)

COMPANY: BARNES buildings & management group, inc.

BUILDING MANUFACTURER: Metallic Building Company



Manufacturing and Warehouse - Award of Merit

PROJECT: Warrior Tractor & Equipment New Facility (Graysville, AL)

COMPANY: Dunn Building Company (Birmingham, AL)

BUILDING MANUFACTURER: MESCO



Manufacturing and Warehouse - Award of Excellence

PROJECT: APX Construction Group LLC (Mankato, MN)
COMPANY: APX Construction Group LLC (Mankato, MN)
BUILDING MANUFACTURER: Metallic Building Company



Specialty - Award of Merit

PROJECT: Southwest Airlines Maintenance Hangar – HOU (Houston, TX)
COMPANY: Sure Steel, Inc. (South Weber, UT)
BUILDING MANUFACTURER: Bluescope Heavy Structures



Specialty - Award of Excellence

PROJECT: Gabrielli Truck Sales (Jamaica, NY)
COMPANY: Thomas Phoenix International, Inc. (Eastampton, NJ)
BUILDING MANUFACTURER: Butler Mfg.



Congratulations to all our Winners!

Special thanks to the Building of the Year Judges

Ronald Albert, AIA

RHA Architects

Matthew Jarmel

Jarmel Kizel Architects & Engineers

Jerry Gorski

Gorski Engineering

All winners will be featured in the July issue of Metal Construction News

