MBCEA all the news you need



March 2025

Reaching New Heights, Together



METAL BUILDING CONTRACTORS & ERECTORS ASSOCIATION

Quick Links

Board of Directors Member Directory Members Only Products & Services MBCEA Conference

We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

<u>Sasha Demyan</u>, Executive Director <u>Robert Tiffin</u>, President <u>Jackie Meiluta</u>, Program Manager <u>Britain Graver</u>, Administrative Assistant

Bilingual Member Resources

Thank you to Gabriela Espinoza with JAC Metal Building Contractors, LLC for translating five equipment inspection checklists into Spanish. Check out the new bilingual forms in the <u>Documents and Templates</u> <u>section</u> of the Members Area.

Vote Now for Topics to be Discussed at the Contractor/Erector Roundtable

We're excited to share the new format for this year's C/E

Hello Sasha,

The world is catching on...we have traction on our want to have building specifiers call out an AC472 Accredited Manufacturer and have an AC478 Contractor or Erector assemble it.



Want proof?

If you ask Google, "why should an architect specify an AC472, etc," this is what "it" replies:

An architect might specify an <u>AC472</u> (<u>Metal Building</u> <u>Systems Inspection Accreditation</u>) manufacturer and an <u>AC478</u> (<u>Metal Building Assembler</u> <u>Inspection Accreditation</u>) erector for a metal building project to ensure quality, safety, and adherence to industry standards, backed by independent verification and accreditation.

Then, the following search results are listed: (not counting the sponsored)

Specify IAS Accredited Metal Building Contractors & ...

The International Accreditation Service https://www.iasonline.org

"Specify companies that are accredited for IAS AC472 to design and fabricate metal building systems."

Now, we (kind of expect) IAS to promote, as they are our Accreditation Service. Don't know who they are? **Please attend our next AC478 Roundtable** and learn more, and use the venue for asking questions!

Second: The MBCEA: "Architects, specifiers, builders and owners can order a metal building system designed and fabricated by an IAS-accredited metal building systems company." Well, we know they, I mean we, are wee but biased.

Third: Now this one carries weight: (safely of course, but weight nonetheless)

Building officials benefit from IAS AC472 and AC478 ...

Roundtable at the conference in Charlotte, NC. We'll break into four groups for more focused discussions before coming back together as a group to share the results of those discussions. But we need you to <u>complete the</u> <u>survey</u> to be sure we offer the most relevant options to your business.

MCN 2025 Top Metal Builders

The deadline has been extended to 3/23/25 to complete the Top Metal Builders Survey for a chance to highlight your company in the metal construction industry. It's a prime opportunity to showcase your success and stand out based on square footage and tonnage. This extensive list will be featured in their May 2025 issue.

Enter to boost visibility, gain a competitive edge, and earn industry recognition. Did you know that over half of the Top Metal Builders are MBCEA members?

<u>Click here to complete the</u> survey.

International Code Council – ICC https://www.iccsafe.org > BSJ

"AC472/478 accreditation means a building system that meets code guidelines from design and manufacturing through erection."

The ICC gets it.

Now, the final share, and it's big! The MBMA board has a proposal in front of them for their next meeting. Have their high-profile customers (those mutlistate/national customers with 2025 plans for multiple expansive buildings) specify that **ONLY** an AC478 accredited contractor or erector can be used.

So, not yet accredited, or don't know some of the other benefits of the AC478 accreditation? Sign up for the next roundtable, or email me, and I will introduce you to the topic, and your accreditation ambassador Jackie Meiluta!

Did you read this like a bit of a pitch? Good. Get Accredited.

Looking forward to seeing you in Charlotte in May. Will love to talk with you more!

Register here: <u>www.mbcea.org/events/56th-</u> annual-mbcea-conference/register

Be Safe, Be Great,

Robert Tiffin President, MBCEA National Accounts Manager, Silvercote



WELCOME NEW MEMBERS

BB Gunn Contracting Limited

Dan Sweeney 56 Adelaide Street Linwood, ON N0B 2A0

Sargent Construction Company Renee Sargent-Harrison 710 Star Lane Fredericktown, MO 63645-7279

Canada (289)683-8580 dansweeney@bbgunn.ca www.bbgunn.ca

Behlen Building Systems

Barak Meinshausen Walla Walla, WA 99362-3606 <u>barak.meinshausen@behlenmfg.com</u>

Butler Manufacturing

Tristin Fake Lebanon, PA 17046 (717)585-7468 <u>tristin.fake@butlermfg.com</u>

C&C Development Companies Inc.

Aaron Cole 145 Pattee Road Chehalis, WA 98532 (360)559-3006 <u>ccdevelopment@hotmail.com</u> www.ccdevelopmentcompanies.com

Envo Solutions LLC Steve Clark 153 Penn Avenue Hatfield, PA 19440 (215)253-5838 sclark@envosolutions.com www.envosolutions.com

Losiv Enterprises LLC Anabel Hall 6523 FM 155 Weimar, TX 78962 (832)506-9774 anabelhall@losiventerprises.com www.losiventerprises.com

(573)783-5535 <u>miranda@sargent-construction.com</u> <u>www.sargent-construction.com</u>

Sphere Construction Group LLC

Thomas Vitiello 463 East Main Street Denville, NJ 07834 (973)615-5400 <u>tom@sphereconstructioncorp.com</u> www.sphereconstructioncorp.com

Steel Dog Structures LLC

Alessandro Nieves 2436 Waynoka Road Colorado Springs, CO 80915 (719)205-3514 <u>st33Idogs@gmail.com</u>

Summit City Steel Erection, LLC

Jackson Wilcoxson 7004 West 350 South South Whitley, IN 46787 (260)424-3800 jackson@scsteel.us www.scsteel.us

Timeless Construction

Anthony Johnson 2940 Orville Wright Way Suite 600 Wilmington, NC 28405 (910)769-0308 tonyj@timelessco.com www.timelessco.com



Conference Registration Closes April 7!

The 56th Annual MBCEA Conference takes place May 7-9, 2025, in Charlotte, NC. We'll be co-located with the MBMA Spring Meeting, and have joint networking, social and educational time. Check out the <u>Agenda</u> here. Don't wait! The room block is almost sold out.

We are excited to announce that all spaces in the exhibit hall are full so we expect a great trade show!

We'll look at the importance of Cyber Security, discuss Litigation Risk, share Association Updates, and participate in a joint MBCEA/MBMA Roundtable. The Awards Ceremony is always a highlight and this year the Metal Construction News Metal Construction Hall of Fame Awards returns to our stage!

Register and secure your lodging now!

A Few Conference Sponsorship Opportunities Remain!

Get your brand in front of your customers in Charlotte in May 2025! Nowhere else will you find metal building systems erectors, contractors, and manufacturers in the same room. <u>We need your</u> <u>support of the builders games!</u>

Thank you to those who have already pledged their support:







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JOIN THIS FREE METALCON ONLINE WEBINAR

Steel & Metal Tariffs Uncovered: What They This Means for the Future of Metal Construction & Design

Presented by

Ken Simonson Chief Economist, Associated General Contractors of America Tony Bouquot General Manager, Metal Building Manufacturers Association Keith Shuttlesworth Chief Commercial Officer, Flack Global Metals

Robert Tiffin President, Metal Building Contractors and Erectors Associatio Ian Waddell

Regional Manager, JFE Shoji America

MARK YOUR CALENDAR!

MARCH 19, 2025

Live on Zoom at 1:00pm EST On-demand by 4:00pm EST

METALCON ONLINE - THE METAL CONSTRUCTION & DESIGN INDUSTRY'S ONLINE EDUCATION HUB

WEBINAR SERIES // BUSINESS PRACTICES

CTOBER 21 - 23, 2025

What's New for OSHA in 2025

Wednesday, March 26, 2025 - 12 pm ET

Topics to be covered:

- DOGE is having an impact on inspections
- New leadership in the DOL and for OSHA
- Annual fine increase became effective Jan. 15
- Construction enforcement noteworthy citation trends
- National Emphasis Programs (NEPs) relating to construction
- Heat illness prevention proposed rule, state plans, & use of General Duty Clause
- Word on the street (but not necessarily OSHA action) helmets vs. hardhats; class 1 & 2 retractables; opioid epidemic & mental health in construction

Session by Craig Shaffer, SafetyWorks

Register Here

Sponsor this National Webinar

Code Update

Thursday, May 22, 2025 - 12 pm ET

Energy codes updates and IBC (International Building Code) updates and how it relates to Metal Building by Bill Beals, Therm-All.

Register Here

Sponsor this National Webinar



Traditional Vs. Roth IRA By Shannon Fowler, Ironbridge Wealth Counsel

Traditional Individual Retirement Accounts (IRAs), which were created in 1974, are owned by roughly 41 million U.S. households. And Roth IRAs, created as part of the Taxpayer Relief Act in 1997, are owned by nearly 32 million households.

Both are IRAs. And yet, each is quite different.

Up to certain limits, traditional IRAs allow individuals to make tax-deductible contributions to their account(s). Distributions from traditional IRAs are taxed as ordinary income, and if taken

before age 59½, may be subject to a 10% federal income tax penalty. Generally, once you reach age 73, you must begin taking required minimum distributions.

Learn More

PROVE YOUR QUALITY WITH ACCREDITATION

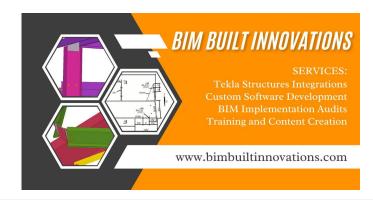
AC478 Roundtable Thursday, March 20, 2025 - 2 pm ET

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the <u>MBCEA</u> <u>Youtube</u> channel for several testimonials.

When: March 20, 2025, at 2PM ET Where: Zoom What: Our panel of experts will entertain any/all questions on AC478 as we explore the requirement for an Annual Internal Audit and Management Review.

Register for AC478 Roundtable

Have questions about AC478? Contact <u>Jackie Meiluta</u> Check out the <u>AC478 section</u> of the <u>Members Only area</u> of the MBCEA website . Hear from your peers on the <u>MBCEA YouTube</u> <u>channel.</u>



Apprenticeship Corner - What is apprenticeship?

Joshua C. Quinter, MBCEA Apprenticeship Committee Chair Quinter Corbett, PC jquinter@quintercorbett.com

The MBCEA is making significant efforts to create a bustling apprenticeship infrastructure specifically designed to serve the metal building industry. This is being done in support of the organization's primary mission to support professional advancement and raise the profile of the metal building erection industry. Apprenticeship provides a wonderful opportunity for employers to provide workers with the advanced training needed to take their companies and the industry to the next level.

A short history lesson is in order. Apprenticeship dates back to the Middle Ages when master craftsmen employed younger people to work in their specific trade. The arrangement allowed for the craftsman to obtain an inexpensive form of labor and the trainee an opportunity to

learn a craft that would allow them to make a living. It developed through the centuries into something that became primarily a training tool pairing on-the-job training and academic study in a wide variety of professions. Abraham Lincoln himself was a trained apprentice in the law. In fact, apprenticeship is where the term "practicing lawyer" originates.

Apprenticeship can be a "charged" word for some since a number of battle lines have been drawn between organized labor and open shop companies on this issue. The reality, however, is that apprenticeship should be viewed as advanced training for workers regardless of labor affiliation. There is no better opportunity to provide people a meaningful pathway in the metal building industry. By combining classroom work with hands-on training, the worker can make the practical connection between concepts and application in the field. Moreover, all of this is done while also retaining them as employees. It's a true win-win situation.

Technical Bulletin: Safety Considerations for Banded Liner Insulation Systems

Banded liner insulation systems may be used as a supplemental function to enhance fall safety as part of a comprehensive fall protection plan for roof system installers. It provides additional support to assist in preventing falls in certain areas, but such systems are insufficient as a stand-alone fall protection strategy that meets generally accepted safety rules and regulations in the metal building industry. Testing by banded liner system manufacturers has also confirmed significant concerns regarding the durability of the system near termination points, including at building edges and band lap areas under load, that should be considered in creating a comprehensive fall protection plan.

Key Findings:

- Banded liner systems can fail near the termination points of the banding, particularly at building edges and where the banding laps.
- These failure-prone areas present a significant fall risk, especially when safety measures rely solely on the integrity of the liner system.

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Safety Implications:

- Roof edge guardrails, exterior netting systems, or warning line systems that do not account for the potential failure of the banded liner system are insufficient to ensure safety near the roof's edge.
- Reliance on the liner system alone without additional safety measures could result in unsafe conditions for installers, particularly within the first purlin space (the area near the roof edge or termination points).

<u>Read on</u> for the Recommended Practices and Disclaimer. This Technical Bulletin along with many other resources can be found in the Technical Resources section of the <u>Member's</u> <u>Only area</u>.





MBMA is Asking for Our Participation!

One-Question Quarterly Survey to Rate your Metal Building Supplier

Be on the lookout for MBMA's quarterly survey: Net Promoter Score or NPS. NPS is a simple onequestion survey that asks, "How likely are you to recommend your metal building supplier to a friend or colleague?" The survey is a great tool for metal building erectors to provide feedback to their suppliers and for suppliers to measure how they are doing and how they can improve.

MBMA is pleased to be working with MBCEA on the survey. The survey link will again be emailed directly to MBCEA members from Ljerka Marini, MBMA's Statistical Services Manager. Erectors will have the opportunity to rate up to five different suppliers each quarter.

Results of the survey will be compiled into a general report with an industry-average NPS. All MBMA members and all participating MBCEA members will receive a copy of the general report. Additionally, MBMA members that get at least five ratings will receive their company-specific NPS. As an added thank you, participating MBCEA members will also receive the latest monthly MBMA Business Conditions report.

If you have any questions on the NPS survey, feel free to reach out to Tony Bouquot directly at <u>tbouquot@mbma.com</u>. Thank you in advance for your participation. You are also welcome to complete the survey through the link below as well by Monday, March 31.

Click Here to Complete the Survey

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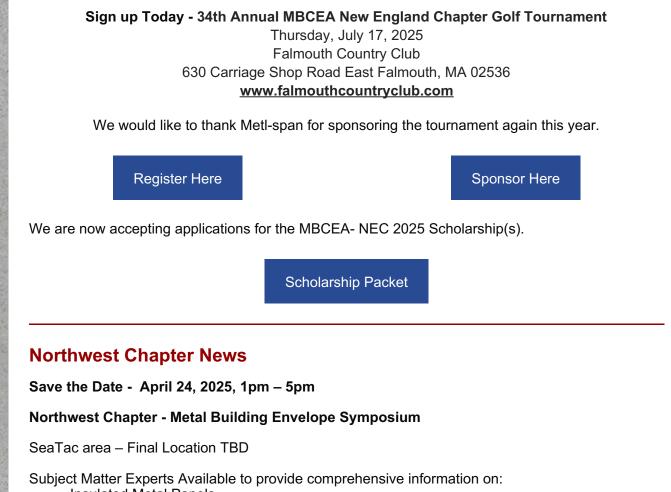
crane-tec.com

Visit our site for equipment, services and project gallery. For immediate results call 1-800-755-6378 With over 50 years experience, we have the knowledge and expertise to make sure you get

-Unmatched customer servia -Technical help available 7

MBCEA Chapters

New England Chapter News



- Insulated Metal Panels
- Batt Insulation
- Rigid Board Insulation
- WA & OR Energy Codes
- Air Barriers
- Vapor Barriers
- Tax Benefits
- How to address unreasonable architect/design professional specifications

Afternoon Refreshments Provided

Members Only

Sponsorships Available

MORE DETAILS TO COME

Greater Ohio Chapter News

Join us for an exclusive webinar designed for general contractors navigating overhead crane projects!

Our experts from <u>"Crane-Tec Inc."</u> will cover essential topics to ensure your bids are accurate, your projects run smoothly, and you avoid costly mistakes.

Topics Include:

- □ Overhead Crane Information Questionnaire for End Users.
- □ Key Information General Contractors Need to Prepare a Bid
- □ Common Pitfalls When Supplying an Overhead Crane System
- □ Understanding Supplier Responsibilities

We'll also dive into:

- □ Overhead Crane Types & Classifications
- □ Building Runway Tolerances

Don't miss this opportunity to gain valuable insights and get your questions answered by industry professionals!

Date: Friday, April 11, 2025

□ Time: 12pm-1pm

□ Location: Teams Meeting Online

Please email <u>larry.heckman@chiefind.com</u> to receive your invitation for the meeting on April 11th at noon. Note that this chapter event is open to the entire MBCEA Membership!

We look forward to seeing you there!

Carolinas Chapter News

Spring Scholarship Event - Sporting Clays

Thursday, April 24, 2025 \$125 per person Register by April 18, 2024 Shane's Sporting Clays 6319 US-158 Summerfield, NC 27358

Click to Register

Carolinas Summer Meeting - Save the Date: June 19-22, 2025 Registration coming soon For sponsorship opportunities reach out to Reggie Moore (<u>rmoore@brentongrey.com</u>)

> Westin Hilton Head Island Resort & Spa 2 Grasslawn Avenue Hilton Head Island, SC 29928

Rocky Mountain Chapter News

Save the date for our Trap Shoot: June 6, 2025





The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. Visit us on the web at <u>www.metal-buildings-institute.org</u>.

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our **Training page**.

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

The annual MBMA Architecture Faculty Workshop MBMA Releases 2nd Edition of its Popular Fire Resistance Design Guide for Metal Building Systems Dr. Roger A. LaBoube Recognized with MBMA's 2025 Ellifritt Award MBMA Introduces Six New Members MBMA Announces 2024 Student Design Competition Award Winners Sasha Demyan Elected to PASAE Board

"The promise of spring's arrival is enough to get anyone through the bitter winter!." - Jen Selinsky

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