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ASSOCIATION

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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

- [Sasha Demyan](#), Executive Director
- [Jen Heimburger](#), President
- [Jackie Meiluta](#), Program Manager
- [Britain Graver](#), Administrative Assistant



We continue to be plagued by scammers offering to sell our Conference database and/or member information. We share your frustration with these nuisance emails and are sorry for the inconvenience.

MBCEA does not and will not sell your data.

Greetings!

Happy March everybody. It's almost summer?



I want to start this newsletter by thanking **Butler Manufacturing** for allowing us to have an MBCEA booth at their builder meeting. It was nice to see how many of their builders already belong to our organization and pick up a couple more. Thank you, BMC! We also appreciate Wes Young representing us at **Behlen's** meeting and David Leinbach's invite by **Nucor and American** to speak about AC478 and Membership.

We will soon roll out our Retrofit Roof video which is a comprehensive overview of the retrofit metal roofing industry. A very special thank you to **Roof Hugger** for not only putting in countless hours of time but also supporting us with a \$5000 Gold Sponsorship. A big shout out to **TopHat Framing** for their \$5,000 Gold Sponsorship as well. We still have a few sponsorship opportunities left. If you are interested in supporting this program, please complete and return [this form](#) today. Logos and artwork are due by 3/30.

I believe in the mission of the MBCEA and will ask just about everyone I meet to join. Occasionally, the first thing I hear is, "what's in it for me?". Besides the obvious, like meeting fellow industry members, contractors, erectors, and vendors and access to our training material, the real reason to support our organization is that MBCEA supports our industry as a whole. With more than 600 members, of which more than 66% are contractors and erectors, we are the best resource for anyone serious about the Metal Building Industry. There isn't anyone else providing the support and training to metal building contractors and erectors like the MBCEA. And, at an extremely reasonable membership price! So, please, even if you don't use us, support us.

The strength of our organization lies in the collective power of our network. We rely on each other to address big issues as well as small problems. Through our classified ads, chapter meetings and national conference, members have access to the best and brightest people in the business. I am always amazed at the quality of tips and advice I gain from casual conversations as well as organized round-tables. Sharing advice and promoting the safety and integrity of our builds is what we do best!

Get your cowboy boots out because our Conference is right around the corner. We have a fantastic program, with something for everyone. I hope to see you there.

A note from Sasha:

You may have noticed that your emails to me are often being responded to by Britain Graver, our new Administrative Assistant. I want you to know that I'm still here, seeing and reading your emails, but the assistance provided by Britain is allowing me to devote more time to growth and development, improving your member experience.

[Conference Attendee Registration](#)
[Exhibitor Registration](#)
[Sponsorship Opportunities](#)
[Agenda](#)

Jen Heimbürger
President, MBCEA
President, Heimbürger Construction, Inc.

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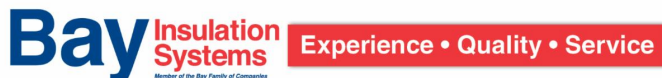
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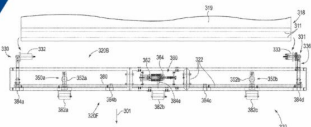
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New Member Quarterly Roundtable

Sasha will be hosting a quarterly roundtable beginning on Wednesday, April 5, 2023 at 1 pm ET. Consider it as a new member orientation of sorts. We'll cover creating your online account, adding people and access levels, what's found in your Member Compass dashboard, member only resources, event registration, how to use the Member Directory, gaining access to the free MBI training, and more. Even if you're not a new member, if you're not taking full advantage of everything listed here, you'll want to join us to learn how. [Register now!](#)



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MBMA is Asking for Our Participation!

One-Question Quarterly Survey to Rate your Metal Building Supplier

MBMA is excited to launch their newest quarterly survey this month: Net Promoter Score or NPS. NPS is a simple one-question survey that asks, "How likely are you to recommend your metal building supplier to a friend or colleague?" The survey is a great tool for metal building erectors to provide feedback to their suppliers and for suppliers to measure how they are doing and how they can improve.

MBMA is pleased to be working with MBCEA on the survey. **The survey link will be emailed directly to MBCEA members from Ljerka Marini, MBMA's Statistical Services Manager.** Erectors will have the opportunity to rate up to five different suppliers each quarter.

Results of the survey will be compiled into a general report with an industry-average NPS. All MBMA members

and all participating MBCEA members will receive a copy of the general report. Additionally, MBMA members that get at least five ratings will receive their company-specific NPS. As an added thank you, participating MBCEA members will also receive the latest monthly MBMA Business Conditions report.

If you have any questions on the NPS survey, feel free to reach out to [Tony Bouquot](#), MBMA General Manager directly. Thank you in advance for your participation.

Roof Live Load Study

A team of researchers from UMass Amherst is investigating live loads on low-slope (2:12 and less) roofs (roof live loads – RLL). The goal of this project is to assess whether current provisions for RLL, which specify a 20 lb/ft² (psf) load, correctly capture the intensity and distribution of potential loads and, if not, to propose a new value for the RLL intensity. Historically, live load intensities (e.g. 50 psf for interior office spaces) have been determined through a combination of field surveys, questionnaires and focus groups, and modeling. This was not done for RLL. This questionnaire represents a preliminary effort to gather information from building owners, maintainers and other interested parties to help inform assessment of current RLL provisions.

[Click here](#) to participate in this survey.



Register now for the Conference!

The 54th Annual MBCEA Conference will take place in Nashville from May 8-10. Below we provide a sneak peek into several of the sessions. If you want a closer look at the three-day Event Schedule, [click here](#) for the agenda. New this year will be an opportunity for friendly competition in our "Builders Games" during our Welcome Reception.

"Thank you and your team in making this one of the best events I have attended."

"Great meeting! As a first-time attendee I was impressed from start to finish - the content, networking, and group as a whole. Thank you for welcoming me. Looking forward to the next one."

Don't miss out! [Register today](#) to share in the great experience your colleagues are enjoying at our annual conference.

Last Call for Pioneers Club Applications

Please [submit](#) the name of a colleague or yourself for selection to the MBCEA Pioneers Club.

The distinct purpose behind the creation of this important Pioneers Club is the association's determination to give credit and recognition to metal building contractors and erectors who have been such for **at least 25 consecutive years**.

Accepted applications will become a permanent part of the history of our industry. The celebrated people who are selected as members of the Pioneers Club will be asked to attend the **54th Annual MBCEA Conference at the Renaissance Nashville Hotel in Nashville TN on May 8-10, 2023**, to accept the prestigious award.

Just a few Exhibitor Booths left!

Exhibitor registration is now open for the 54th Annual MBCEA Conference and MBMA Spring Meeting, May 8-10, 2023, in Nashville. Attendees include decision-makers from metal building contractor and erector companies, manufacturers and suppliers. Display your latest products, advertise your services, let your potential customers know how you can make their lives easier! The exhibit hall will be open during mealtimes, giving you a full audience.



"Really great work – wonderful venue, good discussions, really valuable networking. Worth the time and travel to participate."

"Just wanted to thank each of you for your hospitality this past week in Tucson. We had a great time and most importantly, made some new business acquaintances that should prove to be mutually beneficial."

Exhibitor Information

While you're at it, register for the MBCEA/MBMA Golf Tournament to be held at the end of the show on Wednesday afternoon, May 10, at the Gaylord Springs. Learn more on our Event page. A few sponsorship opportunities are still available.



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Accreditation for Metal Building Assembly

REGISTER NOW! - Virtual Roundtable
Thursday, April 6, 2023, 2 pm ET

Newly accredited members will share their experience - why they chose to pursue this prestigious mark, how they prepared, how difficult or easy it was, etc. We will also have a panel of accredited contractors and erectors available to answer your questions.



MBCEA members get free consultative support and a mentor to help them through the program PLUS tons of free templates, tools, and documents related to AC478 in the Members Only Area— well worth the price of membership!!

Unsure where to begin? [Attend the roundtable](#), contact [Jackie Meiluta](#) or spend a few minutes in the [AC478 section](#) of the [Members Only area](#) of the MBCEA website.

Prove Your Quality with Accreditation

Last year, the AC478 Committee, chaired by Dan Halme commissioned three infomercials for our MBCEA's quality initiative - AC478.



First up is Dave Leinbach of the Kaiser-Martin Group. Dave shares why he chose AC478 and how he implemented it into his company. [Click and enjoy!](#)



Route to Accreditation for AC478 Webinar - 4/3/23, 11 am ET

This free, hour-long webinar is for individuals from companies interested in pursuing AC478 Accreditation for Metal Building Assemblers from the International Accreditation Service (IAS). The webinar will provide an overview of the entire application and accreditation process from the beginning to end. The steps discussed cover everything from requesting a quote to the issuance of an accreditation certificate.

[Register Here](#)



MBCEA Chapters

Mid-Atlantic Chapter News

Our First Aid/CPR Training on 3/10 sold out at 50 registrants! Thank you to [ATAS International](#) in Allentown, PA for hosting us.

Next up is an [Energy Codes](#) presentation by Tom Olver, Therm-All on April 12, 12 pm ET via Zoom.

- Codes and code cycles
- Updates on the current codes for our region
- Air leakage
- Insulation system recommendations

Save the date: Monday, June 26, 2023 - 17th Annual MAD Golf Tournament to be held at [Burlington Country Club](#) in Mt. Holly, NJ

Arizona Chapter News

ATAS International is hosting a [Panel Installation Seminar](#) at their Mesa, AZ plant on April 26 - 27, 2023. Sign up to learn more about ATAS wall panels and best practices during installation.

Carolinas Chapter News

Save the date for the 2023 Annual Meeting to be held July 13-16,
at the Westin Hilton Head Island, SC!

New England Chapter News

Board update:

After serving several years as president of the New England chapter, Anthony Poliatti, Barnes Buildings, has stepped down and will sit on the board as immediate past president. The board would like to thank Anthony for his long tenure of service. John Iveson, Freedom Steel Services has been elected as incoming president. A new addition to the board as director for a three year term is Wayne Hickey, DM for Chief Buildings.

In other news:

Join us for a **Career Resources Webinar on March 23, 2023, at 3 pm** to be held virtually. This session is **FREE to all MBCEA members** so please join us in learning more about the resources the MBCEA has to assist you in encouraging young people to consider a career in construction. [Register](#) to receive the Zoom link.

MBCEA-NEC By-law proposed changes will require vote by all chapter members.
The proposed changes will be forwarded along with ballot to all up to date chapter members.

Scholarship applications are now being accepted for the 5th Annual MBCEA New England Chapter Secondary Education Scholarship! One or more scholarships will be awarded totaling up to \$5,000 to student(s) selected by the Committee to promote our industry and benefit our members. Encourage your employees with eligible students to apply! [Learn more here!](#) Application deadline is 5/10/23.

Save the Date:

New England Chapter Annual Golf tournament to be held July 20, 2023.

Greater Ohio Chapter News

Save these dates!

- **Controlled Decking Zone & Turn of the Nut Method**
 - Friday, April 21st
 - Columbus, OH
 - Cost: \$20.00

 - **GO MBCEA Chapter Happy Hour**
 - Friday, July 14th
 - Location TBD

 - **7th Annual GO MBCEA Golf Outing**
 - Thursday, August 3rd
 - Media, OH

 - **Energy Code Update & COMCheck Training**
 - Thursday, September 21st
 - Cleveland, OH
 - Cost: \$20.00
-

Rocky Mountain Chapter News

The Rocky Mountain Chapter is excited to hold their **8th annual clay shoot** at Kiowa Creek Sporting Club on

the morning of **June 9th** this year. Registration has opened and will be a great event for all. Sponsorship opportunities are also available. See the [flyer](#) for more information.

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Conference Highlights:

Do you understand your rights, what's expected of you, questions you should ask, etc., when an OSHA inspector shows up on your jobsite? Get informed so your team handles the situation well, should it arise. **OSHA Inspection - Know your Rights** will be presented by fellow member Colby Hodges with Andrews Myers.

Creating Corporate Culture. What prompts a company to make a conscious decision to work on their culture, how is it created, and why does it make a company a better place to work and better at their work? Hear how your fellow member company took a successful business and created a corporate culture that makes them even more successful. Presented by Valerie Williams, Span Construction & Engineering

The popular **Contractor/Erector Roundtable** will take place on Tuesday afternoon. Think of it as a live forum to raise issues and discuss solutions to your common, or not so common problems.

We'll cover more next month but check out the full agenda [here](#) in the meantime and get [registered!](#)

METAL BUILDINGS INSTITUTE™

The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. MBCEA members receive access to the Quality & Craftsmanship training videos at no charge and receive discounts on other critical training such as Insulated Metal Panels and Temporary Bracing. Visit us on the web at www.metal-buildings-institute.org.

Check out our new Temporary Bracing PSA on the [MBCEA YouTube Channel](#) or watch now:

[English](#)
[Spanish](#)

To purchase your copy of Guidelines for Temporary Bracing, [click here](#). MBCEA members take 50% off the purchase price with you 2023 discount code.

Every contractor and erector should have a copy!

In the News / Member Spotlight

[MBMA Announces 2022 Student Design Competition Award Winner](#)
[Dr. Thomas M. Murray Earns Inaugural Ellifritt Award from the MBMA](#)
[Metal Construction News 2023 Top Metal Builders](#)- submit your company by 3/17/23

Here comes the sun, and I say, it's all right. - The Beatles