







June 2025

Reaching New Heights, Together



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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director
Robert Tiffin, President
Jackie Meiluta, Program Manager
Britain Graver, Administrative
Assistant

Hello Sasha,



To read this month's president's message, please visit the Forums in the MBCEA app and look under the Membership Category!



Be Safe, Be Great,

Robert Tiffin

President, MBCEA
National Accounts Manager, Silvercote



Next up in our free monthly webinar series...
Integrated Financial Planning for Business Owners: Balancing Personal and Professional Goals

Thursday, June 26, 2025 - 12 pm ET

This session will help construction professionals structure integrated plans that align personal and business aspirations. Key Points:

- 1. Creating a Financial Vision that Aligns Business and Personal Goals
- 2. Separating and Managing Personal vs. Business Finances
- 3. Setting up Parallel Cash Reserves
- 4. Choosing the Right Business Structure
- 5. Tracking Financial Metrics

Presented by: Shannon Fowler, IronBridge Wealth Counsel

Register Here

Sponsor this National Webinar

Technical Corner: Temporary Bracing - Don't Skip This Step

The MBCEA Technical Committee reminds erectors that temporary bracing is essential to maintaining structural stability during construction. Most issues arise when weather conditions shift unexpectedly, catching crews without proper support in place. Keep these key points in mind:

- Plan for the worst weather—even on the best days. Sudden wind, storms, or shifting loads can cause failures if the structure isn't adequately braced to handle them.
- Speed of Erection is not the cure. Resist the urge to focus on speedy erection to overcome the risk, collapse can be instantaneous and be your worst nightmare.
- Temp bracing really isn't optional. Until all permanent bracing and sheeting are in place, frames are vulnerable and must be temporarily stabilized.
- Erection drawings generally show permanent bracing. Use the permanent bracing as part of your plan, however, site-specific conditions—especially wind exposures—often demand additional bracing.
- Install bracing early. Put temporary supports in place with the first erected frames and keep them intact until the structure is fully secured.
- Review the MBI Guidelines. The <u>Temporary Bracing Guidelines</u> for Metal Building Systems outlines industry-recommended best practices.

Build smart. Brace the Build.

Technical Resources Section of Members Area - List of Engineers for Temp Bracing Plans





WELCOME NEW MEMBERS

A&J Construction Co.

Allen Montefusco 5026 Industrial Road Farmingdale, NJ 07727 (732)919-3850

amonte@ajconstruct.com www.ajconstruct.com

Cornerstone Building Brands

Geoffrey Ching 15 Talcott Mountain Road Simsbury, CT 06070-2516 (860)780-2783

geoffrey.ching@cornerstone-bb.com

Alera / TriSure

Hudson Smelcer
4131 Parklake Avenue Suite 225
Raleigh, NC 27612
(919)618-5297
hs@trisure.com
www.aleragroup.com

All Things Metal

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Bartz Construction

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Lear West Inc.

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Superior Building Systems

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kyle@superiorbuildings.com www.superiorbuildings.com

Valley Creek Steel Buildings

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valleycconstruction@gmail.com

Valor Development

Warren Gold 812 N. Main Street Westcliffe, CO 81252 (719)371-0266

<u>warren@valordevelops.com</u> <u>www.valordevelops.com</u>

New Member Quarterly Roundtable Wednesday, July 9, 2025 - 1 pm ET

Consider it as a new member orientation of sorts. We want to make sure you're aware of and know how to take advantage of all the benefits of your membership. We'll cover how we communicate with you, how you can get the most exposure for your company, making sure all employees/staff have access, what's found in your Member Compass dashboard, member only resources, how to use the Member Directory, gaining access to the free MBI training, using the MBCEA mobile app, and more. Even if you're not a new member, if you're not taking full advantage of everything listed here, you'll want to join us to learn how.

Register for New Member Roundtable

Apprenticeship Corner: Apprenticeship is at the Center in the Bigger Picture

Joshua C. Quinter, MBCEA Apprenticeship Committee Chair Quinter Corbett, PC

jquinter@quintercorbett.com

It is the stated objective of the Metal Building Contractors & Erectors Association to "support the professional advancement of the metal buildings industry". This effort comes in a variety of forms that are, by design, a wholistic approach to bringing more people into the trade and helping those already here get better. Apprenticeship is a part of that larger integrated effort to accomplish the MBCEA's strategic objective.

The development and advancement of the AC 478 program has been a game changer for the metal building industry. It has provided an opportunity for metal building contractors and erectors to demonstrate competency and show third parties that metal buildings are one of the best ways to complete a project. Companies who are certified easily demonstrate a level of professionalism that almost sells itself.

Read More





AC478 - MEMBER SPOTLIGHT

Bobbitt Construction, Inc. Achieves AC478 Accreditation

Bobbitt was founded in 1946 and has expanded across North Carolina with offices in the Triangle, Triad, and Coastal regions. They are an experienced general contractor specializing in public and privately owned buildings throughout the Southeast. They are an industry leader, using the latest construction technologies to provide the highest-quality buildings at maximum value.



Bobbitt focuses on the challenges of construction, no matter how big or small, so their clients can focus on their mission. The Bobbitt experience is a refreshing difference in the commercial construction marketplace. They will go above and beyond to prove it, which is why AC478 accreditation seemed a no-brainer. CEO Brian Denisar said "Pursuing the IAS AC478 accreditation was a natural step for us as we continue to strengthen our safety practices, training, and project execution. The process gave us the opportunity to take a close look at the systems we depend on and ensure they meet a nationally recognized standard. Being the only metal building assembler in North and South Carolina to earn this accreditation highlights our commitment to doing the job right —for our clients, our teams, and the communities we serve."

For more information about Bobbitt, https://www.bobbitt.com/. For more information about AC478, https://www.mbcea.org/ac478-accreditation

Have questions about AC478? Contact <u>Jackie Meiluta</u> Check out the <u>AC478 section</u> of the <u>Members Only area</u> of the MBCEA website. Hear from your peers on the <u>MBCEA YouTube</u>

channel.

PROVE YOUR QUALITY WITH ACCREDITATION

AC478 Roundtable Thursday, July 17, 2025 - 2 pm ET

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the **MBCEA Youtube** channel for several testimonials.

Our panel of experts will entertain any/all questions on AC478 as we explore the requirement for a Site Specific Plan.

Register for AC478 Roundtable





MBCEA Chapters

New England Chapter News

Sign up Today - 34th Annual MBCEA New England Chapter Golf Tournament

Thursday, July 17, 2025
Falmouth Country Club
630 Carriage Shop Road East Falmouth, MA 02536
www.falmouthcountryclub.com

We would like to thank Metl-span for sponsoring the tournament again this year.

Register Here

Sponsor Here

We are now accepting applications for the MBCEA- NEC 2025 Scholarship(s).

Scholarship Packet

Northwest Chapter News

Thank you to everyone who came out to support the Metal Building Envelope Symposium and

Mariners game on June 13. We're working on a recap and will share next month. We truly appreciate our presenters and sponsors who helped make this possible.

All Weather Insulated Panels, Bay Insulation, Behlen Building Systems, Chief Buildings, Metl-Span, Silvercote A Service Partners Company, Therm-All

Midwest Chapter News

The Midwest Chapter of MBCEA is hosting a golf tournament and shrimp boil. The shrimp boil is on the evening of August 14th, followed the next day with the golf tournament, shotgun start is at 9:00 a.m. We had a great day last year and are looking forward to a better one this year. Follow the link on the flyer for registration and sponsorship opportunities!

Flyer

Carolinas Chapter News

Carolinas Summer Meeting June 19-22, 2025

Summer Meeting Agenda

We look forward to seeing all of you who registered for the Summer Meeting! If you have any questions, please email Joyce at <u>carolinas@mbcea.org</u>.

Westin Hilton Head Island Resort & Spa 2 Grasslawn Avenue Hilton Head Island, SC 29928

Rocky Mountain Chapter News

What a great turnout for our 2025 MBCEA Rocky Mountain Chapter Clay Shoot on June 6! We had 70 participants and celebrate the winners:

Highest score:

Clifton Reasor - RCS Darcy Moul - Chief Buildings

Top teams:

Iron Mike Traverse

We truly appreciate our sponsors:

American Equipment
Bay Insulation
Chief Buildings
Iron Mike Construction
Metallic Products
Nucor Building Systems
Roof Curb Systems
Silvercote
Steel Genix
Tool Country

Tennessee Valley Chapter News

We're excited to announce the first official gathering of the Tennessee Valley MBCEA Chapter—a Clay Shooting Event at the Nashville Gun Club on Thursday, July 18th!

This will be the kickoff event as we work toward formally establishing the Tennessee Valley Chapter of the Metal Building Contractors and Erectors Association (MBCEA).

MBCEA's mission is to support the professional advancement and development of metal building systems contractors, erectors, and the broader industry.

Join us for a day of:

- Clay shooting and fun
- Networking with fellow professionals
- Discussion about launching a vibrant and active local chapter

Event Details:

- □ Nashville Gun Club
- □ 9:30 AM Registration
- □ 10:00 AM Noon: Shooting
- □ 12:00 1:30 PM: Lunch & Informational Meeting

We hope you'll attend and consider sponsoring this exciting event. Let's build the future of the Tennessee Valley MBCEA Chapter together! Register and Sponsor here.





Construction Law Corner: Why the Paperwork Matters

Joshua C. Quinter, MBCEA Counsel Quinter Corbett, PC jquinter@quintercorbett.com

Most contractors don't go into the construction business because they love doing paperwork. Whether it's processing payroll, preparing contract documents, or completing some other written submission, they see written documentation as a nuisance. Because almost all of the most successful contractors do an excellent job at documenting their files, a slight shift in mindset might be the difference between getting to the next level and just continuing to plod along though.

To be clear, I am not asking anyone to love paperwork. Instead, I am suggesting that it be seen as a difficult but necessary task that has to be tackled. Taking on these tougher assignments is what successful people do; and paperwork matters for your business for a variety of reasons.



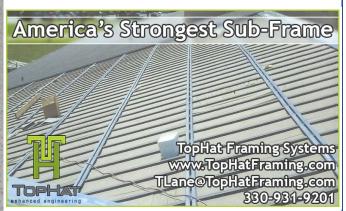
Building a Tech Stack that Works for You

June 19, 2025, 10 am ET

Join Roofers Coffee Shop for a special Coffee Conversations, sponsored by Owens Corning, where they explore how to build a tech stack that works for your roofing business. From CRMs and estimating software to project management tools and beyond, technology can streamline operations, improve communication and help you win more jobs.

But with so many options out there, where do you start? Their panel of contractors and tech experts will share real-world insights, best practices and the must-have tools for modern roofing companies. Learn how to evaluate your current systems, choose the right solutions and get your team on board with the changes. Let's make technology work for you!

Register







The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. Visit us on the web at www.metal-buildings-institute.org.

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our **Training page**.

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

ATAS Reaffirms Commitment to U.S. Manufacturing and Domestic Sourcing

MBMA Launches New Website

The Latest "Travels with Tony" Video visits Texas Breweries

MBMA Announces 2024 Safety Award Winners

"Summertime is always the best of what might be." - Charles Bowden

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