

MBCEA *all the news you need*



June 2022

Reaching New Heights, Together



## WELCOME NEW MEMBERS

### Arizona Corporate Builders

Greg St Clair  
1555 W. University Dr., Ste 108  
Tempe AZ 85281  
(480)878-9220  
[greg@azcorporatebuilders.com](mailto:greg@azcorporatebuilders.com)

### J.M. Brown General Contractor, Inc.

Jeff Brown  
52 Autocar Lane  
Hermon ME, 04401  
(207)848-7790  
[info@jmbrowngc.com](mailto:info@jmbrowngc.com)  
[www.jmbrowngc.com](http://www.jmbrowngc.com)

### Mirin Building Systems

Joseph Mirin  
170 Slocum Street, Suite 3  
Swoyersville PA 18704  
(877)391-4101  
[joseph.mirin@mirinbuildingsystems.com](mailto:joseph.mirin@mirinbuildingsystems.com)  
[www.mirinbuildingsystems.com](http://www.mirinbuildingsystems.com)

### Texas Consolidated Metal LLC

Michael Martinez  
40 Cypress Creek Parkway #354  
Houston, TX 77090  
(281)661-1419  
[mike.martinez@txconsolidatedmetal.com](mailto:mike.martinez@txconsolidatedmetal.com)  
[www.txconsolidatedmetal.com](http://www.txconsolidatedmetal.com)

## Quick Links

[Board of Directors](#)  
[Member Directory](#)

## Hello Sasha,

When we gather together at events like National Conference, big ideas emerge. The concept that continues to spin in my brain after this year's conference is ERECT-ABILITY. As you know our Contractor and Erector Roundtables are safe spaces to ask questions, to solicit advice and troubleshoot issues and opportunities at the job site. In recent years we have added an additional roundtable to include a forum to interact with manufacturers and suppliers. It was here that that the subject of erectability was raised in Conference 2022. Wouldn't it be cool if designers and architects had a forum to seek feedback from erectors as they explore new functionality and design aesthetics? Wouldn't it be wonderful to have a peer group to discuss ways of working with new materials or complex designs?



As a way to get this started, leadership at MBCEA and MBMA would like to discuss challenges with at least 10 of our bigger erectors. We envision ultimately producing an "Un-Official Guide" of things erectors want suppliers to know. If this is of interest or has any appeal to you, please drop me or Sasha a line. We are early days but definitely feel there is something worth exploring here.

On a related topic, last year both MBCEA and MBMA submitted code changes for consideration by the IBC Structural Code Development Committee. Effecting change is a long game with a very formal process, but it is vital that we make our voices heard. Dan Halme, Tucker Cope, Josh Quinter, Dave Leinbach, and Seth Collins have formed an ad hoc committee that will work closely with MBMA's Code Committee on defining and refining future submissions. I applaud their leadership on this issue.

Speaking of MBMA, did you know they are an authorized AIA instructor with 2 approved courses – one on metal buildings and one on energy? MBCEA members are allowed (and encouraged!) to present these courses to architects. Keep in mind there is a lead time to get everything in order with AIA, but they are freely available to you, if you have an opportunity to present. There are previews on [MBMA's YouTube](#)

## **Members Only**

### **We want to hear from you!**

Let us know what is important to you; what kinds of things you are interested in; what you need.

**Sasha Demyan**, Executive Director

**Jen Heimbürger**, President

**Jackie Meiluta**, Program Manager

**channel**. Please like and share these videos within your network.

MBMA hosts several safety webinars each year exclusive to their membership. On June 30 they will present "Distracted Driving." Safety Committee chair, David Weatherford and MBMA General Manager Tony Bouquot feel this topic has such broad appeal and is so important that they are inviting MBCEA members to attend, as well. **Click here** for the invite. We hope to see you on the webinar on June 30.

Lastly, I would like to congratulate all the contractors and erectors featured in **Metal Construction News Top 100 Builders**. You are an impressive bunch! I call on all MBCEA members and our friends at MBMA to encourage these prestigious builders to join the MBCEA. We are stronger together.

Regards,

Jen Heimbürger  
President, MBCEA  
President, Heimbürger Construction



## **AIA Lunch and Learn CEU Courses**

MBMA has two AIA-approved lunch-and-learn CEU courses in their library that MBCEA members can take advantage of presenting. They include:

- **Metal Buildings 101** (click link to view a video of the course)
- Creative Design Alternatives Using Metal Building Systems

Contact **Sasha** if you're interested in more information on this opportunity.

## **Distracted Driving Webinar**

The MBMA Safety Committee invites MBCEA members to their Distracted Driving Webinar on **June 30, 1 pm ET!** MBMA Safety Committee chairman, David Weatherford, will present on the dangers of distracted driving and best practices for keeping drivers focused. This webinar is recommended for safety and HR professionals, as well as anyone within your organization who drives as part of their job. MBCEA members **click here** to register.



## Pre-Engineered Metal Building Energy Code Bulletin

Specific to the Mid-Atlantic Area but useful information for all members!

Energy Codes are the most often discussed and, in many cases, most confusing topic that we all face on a weekly basis. As energy codes advance, many design professionals pass the responsibility for verifying code compliance back to the pre-engineered metal building (PEMB) contractor or the PEMB manufacturer. Some PEMB manufacturers don't even sell, design, or specify insulation systems, which can add to the confusion of this process.

Before I delve into the commercial code updates affecting the Mid-Atlantic region, it's worth mentioning one of my biggest tips to ensure a smooth path to compliance: Make sure the party responsible for submitting the overall project design package for code compliance is identified early in the process. Generally, the responsible party would be the architect of record, but this should be clarified at the commencement of the project. In many cases, design-build contractors do many metal buildings and the responsibility of compliance often falls on them.

Currently, New York, Pennsylvania, Delaware, Virginia, and Maryland have all adopted the IECC 2018/ASHRAE 90.1-2016 code cycle. New Jersey specifically utilizes ASHRAE 90.1-2016.

[Read on](#) by Tom Olver, Therm-All

## Are you the one preventing your team's success?

Managers who withhold information, schedule unnecessary meetings and give unclear guidance may be preventing their teams from succeeding, writes David Dye. "The challenge for most managers is that they think they've communicated what success looks like, but their team doesn't have the same picture at all," Dye writes.

**Full Story: Let's Grow Leaders**

**EHS Today WEBINAR**  
**Safety Essentials: Tough Gear, Sharp Eyes, Hard Data**  
**Wednesday, July 20, 2022**

**2:00 PM ET**  
**REGISTER HERE**

Steel-toed boots and hard hats are only part of the story. To keep people safe, you need to make keen observations of the workplace, whether with scheduled inspections or through real-time issue observation. Converting safety inspections, observations, and even everyday actions into high-quality data can provide the quantitative basis for safer outcomes and better decision-making.

[This webinar](#) will help you understand how digitizing safety inspections and standard operating procedures can generate hard data that you can harness for operational improvements, metrics that drive cultural change, and analytics that encourage continuous organization-wide improvement.



## **Gen Z employees want a wellness culture at work**

Research suggests that the pandemic has affected the mental health of workers ages 18 to 24, so companies should do more to support young talent through a focus on coaching and mental well-being, writes Adam Smiley Poswolsky, author of "Friendship in the Age of Loneliness: An Optimist's Guide to Connection." "The disintegration of the 'social self' in young people should be a wakeup call for workplace leaders," Poswolsky writes.

**Full Story: Harvard Business Review**

## **5 things that create the backbone of leadership**

Leaders can create thriving companies by leading with strength, principle, integrity, nurture and energy -- or SPINE -- as John Baldoni writes. "Leading with spine creates an expectation of focusing on doing what is right to achieve results that improve the whole," Baldoni writes.

**Full Story: SmartBrief/Leadership**

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## Show Your Metal! Enter the Metal Construction Association Design Awards

Deadline: June 30, 2022

The Metal Construction Association's Design Awards (formerly called the Chairman's Awards) recognize the creative use of metal in architecture. The MCA annually awards member companies involved in the construction of outstanding building projects that use metal in significant and innovative ways. A panel of architects will choose the award recipients from submitted projects that highlight specific products used to enhance the design of a building.

*Projects must include materials provided by an MCA member.*

**Note:** If you submitted a project to the *Metal Architecture* Design Awards in 2022, it will automatically roll over to the MCA Chairman's Awards.

**[Download the Entry Form](#)**

**There is no fee for entry.**

Awards are presented in eight categories: Use of metal composite materials, use of insulated metal panels, use of single-skin metal wall panels, use of metal retrofit (roof and/or wall systems), best metal roof (residential and commercial), metal in interior design, and solar integration with metal.

## Coach the complainers instead of fixing their problems

Don't be too quick to fix problems that your team complains about, writes Dan Rockwell, who recommends coaching them to find their own solutions. "At the end of a session that began with complaining say, 'Let's set up a meeting next week so you can let me know what you did and how it's working,'" Rockwell writes.

**Full Story: Leadership Freak**

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### 3 tips for allowing great company culture to emerge

The best company culture emerges from well-designed routines, policies and habits that account for employees' needs and lay the foundation for positive behaviors, writes Malin Teles, communications manager at EGS Design. "By setting certain standards and routines for how, when, and why we collaborate (or not), we contribute to how a company culture evolves," Teles writes.

**Full Story: Ragan**

### Wasting time online? Try these 10 ideas to cut back

Limit excess screen time by turning off app notifications and hiding often-used apps in a folder on your phone or using only a browser version, technology experts say. Stay focused by working in timed intervals, and consider writing out to-do lists instead of keeping them on your phone or computer, they recommend.

**Full Story: Washingtonian**



### What's Trending Online: 6 Summer Workplace Hazards:

Hazards related to heat exposure aren't just because of the sun. Click on the title for more info.



### Race to register for METALCON '22 in Indy on October 12-14!

Use promo code **MBCEA** and save \$30 on your registration. Click on the logo banner to register.

### Fall protection remains the violation most cited by OSHA

OSHA issued 5,271 fall-protection citations from October 2020 through August 2021, marking the 11th consecutive fiscal year that such issues were the agency's most-cited violation, according to the National Safety Council. Respiratory protection issues were the second-most-cited violation, followed by violations related to ladders, scaffolds and hazard communication.

**Full Story: Insurance Journal**



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## Construction Law Corner - Colby Hodges, Andrews Myers

### A Recession May Be Coming: Tips for the Contractor

Earlier this week, I heard on the radio that a recent study found a full 60% of CEOs surveyed believe the U.S. will fall into a recession within the next 18 months. Setting aside Mark Twain's views on statistics, a simple 10-minute watching of the nightly news these days would lead any seasoned business owner to believe those CEOs might be on to something. So, if you are a small business owner in the trades, what should you do to prepare?

[Read on for the important steps!](#)



Don't miss your chance to save over 30%. ClickSafety offers a hassle-free way for workers to obtain their OSHA 10-Hour Card online. For a limited time, [all OSHA 10-Hour training is only \\$59.](#)

Have you missed any of the Mid-Atlantic Chapter's online sessions that were opened up to the National membership? They were recorded and access for a nominal fee is available through our [Products and Services page](#) to logged in members. We encourage you to take advantage of these well-received informative programs. So far the list includes Project Estimating, Negotiating Contracts and Leadership.



## MBCEA Chapters

### Mid-Atlantic Chapter News

Fun was had by all at this year's golf tournament held on **June 10, 2022** at Golden Oaks in Fleetwood PA. Thank you to all our sponsors and participants and congratulations to all the winners!



You are invited to "**Marketing Your Company**" by Bruce McCardle, Mid-Atlantic Chapter board member and District Manager with Nucor Building Systems. The Kaiser Martin Group in Temple, PA will be hosting this in-person meeting, with a virtual option, on **Wednesday, June 29**, at 8:30 am. Duration is about one hour.

*"What to say and where to say it. What does your Company say about you? Creating a culture of marketing and sales. A back-to-basics marketing discussion."*

Complete and return the **Registration Form** before Friday, June 24, to save your seat.

**SAVE THE DATE! July 20, 2022 for AC478-What is it and How does one Become Accredited**

### Greater Ohio Chapter News

**Save the date!!!** Our golf outing will be held, Thursday, August 4, 2022 in Medina, OH. More to come...

### New England Chapter News

The **31<sup>st</sup> Annual New England Chapter Golf Tournament** will be held at the Lake of Isles Golf Course @ Foxwoods on **July 21, 2022**. Please use this **entry form** and **sponsorship form**. A block on rooms is being held for the night before (7/20) and the night of the tournament (7/21). Hotel booking information will be provided on the entry form.

## Carolinas Chapter News



### Carolinas Summer Meeting

**July 14-17, 2022**

Sonesta Resort Hilton Head  
Island  
130 Shipyard Drive  
Hilton Head Island, SC 29928

Click below for:  
[Speaker Bios](#)  
[Schedule of Events](#)

Our Summer Meeting speakers are Lisa Rose and Josh Winters from The Brooks Group.

They will be presenting on:

"Attracting and Retaining Top Talent that Drive Revenue and Increase Profitability"



### Save the Date: Construction Notebook Class #13

Thursday, August 18, 2022 (Registration forms to follow)

**Location: DWS Steel Structures**  
8208 B & G Court Stokesdale, NC 27357

8:00am-12:00pm (lunch included) cost is \$35 per person

**Bolting Class presented by HYTORQ <https://hytorc.com>**

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The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. MBCEA members receive access to the Quality & Craftsmanship training videos at no charge and receive discounts on other critical training such as Insulated Metal Panels and Temporary Bracing. Visit us on the web at [www.metal-buildings-institute.org](http://www.metal-buildings-institute.org).



Check out our new Temporary Bracing PSA on the [MBCEA YouTube Channel](#) or watch now:

[English](#)  
[Spanish](#)

To purchase your copy of Guidelines for Temporary Bracing, [click here](#). MBCEA members take 50% off the purchase price. Every contractor and erector should have a copy!

## AC478 Member Spotlight

### Commercial Metal Building Services Corporation



Incorporated in 1997, CMBSC has established itself as the leading PEMB erector in South Florida, erecting hundreds of metal buildings for the most reputable builders and business owners in South Florida. They have a strong reputation for completing projects on time, safely and professionally. CMBSC continues to evolve with the metal building industry, always seeking to expand it's expertise and techniques in the erection of metal structures, while focusing on the training and safety of it's employees. Specializing in complex projects, they are known for meeting demanding schedules on the largest projects while maintaining safety and quality standards. CMBSC has a long history of exceeding expectations in the field.

**“Our mission is to remain the preferred metal building erector in the markets we serve. Our AC478 certification fits naturally into CMBSC’s corporate goals and shows clients our commitment to quality and safety.” Dean Davids, President**

To learn more about CMBSC, visit <https://cmbscorp.com>. To learn more about AC478, contact [Jackie](#) or visit the [members only area](#) of the [MBCEA website](#).

### Accreditation for Metal Building Assembly

AC478 is for contractors and erectors who assemble metal building systems. It was designed to complement AC472, which is the quality program for metal building manufacturers.

This is the only program that assures owners that the erector they have chosen follows a comprehensive quality driven metal building assembly program.

The AC478 Accreditation program is the most comprehensive quality assurance accreditation of its kind for metal building assembly.



MBCEA members get free consultative support, templates, tools and a mentor to help them through the program – well worth the price of membership!!

Unsure where to begin? Contact **Jackie Meiluta** or spend a few minutes in the AC478 section of the Members Only area of the MBCEA website. We have simplified the information and provided everything you need to get started. We will not be hosting any roundtables this summer but will resume in September.

## In the News / Member Spotlight

[MBMA to hold 2022 Architectural Faculty Workshop in Nashville](#)

[MBCEA Announces 2022 Building of the Year Winners](#)

[Metal Sales adds New Purlin Mill](#)

*"Ah, summer, what power you have to make us suffer and like it." —  
Russell Baker*

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