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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director

Robert Tiffin, President

Jackie Meiluta, Program Manager

Britain Graver, Administrative Assistant

Hello Sasha,

What if We Don't?

AI is almost an everyday term, and is strongly presented that it will be the everything for everyone, so, let's just ask "it" what will happen if we don't learn, use and maximize AI resources?



If we, and yes that means me and you, don't embrace AI in our metal building businesses, (contracting and erection) soon, we risk falling behind in a rapidly evolving industry.

[Click here](#) to read what "it" replied and could mean for all of us. And I am not trying to cause less sleep, rather some things to ponder (while you are not sleeping...lol).

Be Safe, Be Great,

Robert Tiffin

President, MBCEA

National Accounts Manager, Silvercote

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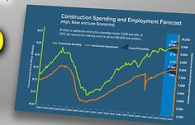


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Call for Presentations for 2026 Conference

The April 22-24, 2026, 57th Annual MBCEA Conference will take place in Colorado Springs. It will be a management retreat-style with fewer tracks and a strong focus on content geared towards owners/managers. That being said, the education our members have asked for in 2026 is about A.I., Technology, Management Software, Industry Trends. If you can suggest a presenter, fulfill any of these topics, or feel you have a strong offer for this audience, please email Britain at admin@mbcea.org with the topic, outline/bullet points, and presenter for consideration. Thank you!

Call for Metal Building Curriculum Review Team Members

The curriculum for the new Metal Building Assembly training program is rapidly being developed and we're looking for those of you with technical knowledge of the subjects in review to join a review team. Please email Britain at admin@mbcea.org if you'd like to join the Intro to Metal Building Assembly; Crane and Forklift Rigging; Unloading, Material Handling and Staging; Temporary Bracing; Insulation, or Standing Seam Roof System review committees.

Next up in our free monthly webinar series... **Where have all the workers gone? Recruiting and Retaining** **Thursday, July 31, 2025 - 12 pm ET**

Based on the Contractor/Erector Roundtable discussion in Charlotte during our Annual Conference, the labor shortage and recruitment methods are a topic of great interest with a note to have regular roundtable discussions on it. To that end, the planning committee has put together a presentation by a subject matter expert on how to recruit and hire construction workers. We'll combine that with some real-world use examples from our members and show the Career Day Resources MBCEA has.

Key discussion points:

- What's happening to our traditional labor sources?
- Where's our existing worker pool?
- Where does that leave us in regards to a workforce?
- What does the future hold?
- What should we be doing now to ensure a future workforce?

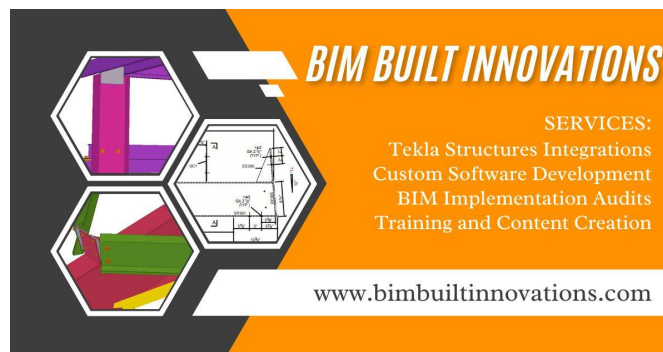
Fellow member Dunn Building Company will share how they've built a relationship with a local trade school and how they've gotten grants to cover training.

Fellow member J&M Steel will share their in-house mentor program that has enabled them to significantly increase the number of new hires retained.

[Careers](#)
[Career Day Presentations](#)

Register Here

Sponsor this National Webinar



Technical Corner: MBCEA represents Contractors and Erectors at MBMA Technical Meeting

The MBCEA Technical Committee participates in the MBMA Technical and Research Meetings in order to keep abreast of MBMA initiatives and share MBCEA activities. Collaboration has been extremely beneficial. Last year, representatives of the MBCEA Technical Committee shared some asks with the manufacturers' engineers present and

followed through at the joint roundtable in Charlotte. Ideas for making assemblers' job safer and the process smoother were well accepted and progress has been made. Specifically on manufacturers responding to the need for weights and lengths provided early on on drawings. The MBCEA again will participate in the July 30-31, 2025, MBMA Design Seminar and Technical Meeting and looks forward to continued collaboration.

[Summary of Issues and Recommendations Presented](#)

WELCOME NEW MEMBERS

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Mid-Atlantic Chapter Virtual Session: Getting More Done Through Proper Delegation

Wednesday, July 16, 2025 - 12 pm ET

It's become an all too common refrain these days: "There are more things to do than there are hours in the day". That's because we are all faced with busy work schedules, a shortage of time to get everything done, and being bogged down in work that someone else should be doing. Proper delegation is a way to reduce your workload, help you and your organization perform better, and allow for growth. This program will help you identify why you probably don't delegate enough, how to identify what can and should be delegated, and how to set up those to whom you delegate to be successful. Whether you work in the office or the field, these tools will help you be more effective in the day-to-day work your job entails. Hosted by the Mid-Atlantic Chapter but open to all members!

[Click Here to Register](#)

Apprenticeship Corner: APPRENTICESHIP HELPS CLOSE THE HIRING GAP

Joshua C. Quinter, MBCEA Apprenticeship Committee Chair
Quinter Corbett, PC
jquinter@quintercorbett.com

The inability to find good people to work in the construction trades has been a common complaint of business owners and hiring personnel for at least the last decade. The common refrains as to why this is the case typically center on the candidates themselves. I often hear, for example, that young people just don't want to work hard any more. While this is probably true in some cases, focusing only on the candidates' shortcomings leaves out half the analysis. This is to suggest that perhaps some time should be spent analyzing what the employer is doing that impacts the process.

[Read More](#)

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AC478 - MEMBER SPOTLIGHT

Fleming Steel Erectors Achieves AC478 Accreditation

Fleming Steel Erectors, part of the Fleming Construction Group, is a national leader in design, coordination and field erection services for Division 13 pre-engineered buildings. They are lean, nimble, and ready to deliver the experience and expertise required for projects ranging from 25,000-1,000,000+ square feet anywhere in the 50 states.



Fleming has safely assembled millions of square feet across the US, while delivering on accelerated schedules. Their zero harm, behavior-based safety credo dictates all field-work processes and allows them to maintain the highest safety standards throughout each stage of construction.

"To be recognized as an AC478 accredited company is a huge milestone and a reflection of the entire FSE team's professionalism and dedication to their craft. I couldn't be prouder of our team and their commitment to quality and safety." -Justin Willett, Fleming Construction Group President.

For more information about the IAS AC478 accreditation program visit mbcea.org. For more information about Fleming Steel Erectors, visit fse-ok.com.

Have questions about AC478? Contact [Jackie Meiluta](#) Check out the [AC478 section](#) of the [Members Only area](#) of the MBCEA website. Hear from your peers on the [MBCEA YouTube channel](#).

PROVE YOUR QUALITY WITH ACCREDITATION

AC478 Roundtable Thursday, July 17, 2025 - 2 pm ET

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the [MBCEA Youtube](#) channel for several testimonials.

Our panel of experts will entertain any/all questions on AC478 and we'll discuss the revised criteria that goes into effect on August 1, 2025.

Like any Quality Program, the criteria for AC478 is reviewed regularly for clarity, integrity and consistency. The IAS recently completed their annual review and approved three minor changes. These will be discussed in greater detail at the July roundtable.

1. Accredited companies are expected to maintain appropriate business insurance. The language in Section 4.2.8.4 was redundant to 4.2.8.3 so it was deleted. This does not affect the requirement to maintain Automobile liability insurance.

2. The Rules of Procedure outline what is assessed at Jobsite. One such item is the use of checklists. Checklists are best practice for QC and a highly recommended tool. The corresponding requirement for checklists had inadvertently been lost in a previous revision to the Criteria. Effective 8/1/25, this error has been corrected.
3. A few years ago, the MBCEA proposed a change regarding EMR ratings. We had good intentions but unfortunately were adversely penalizing smaller companies. The committee worked hard to get the language right and the IAS adopted our proposed update. Lines 189-191: (Section 4.2.7) have been clarified as to what the IAS assessor will review as it relates to Experience Modification Rate (EMR). Lines 193-195: (Section 4.2.7) update the maximum allowable EMR for accreditation, with a possible reduction if the MBA has not received any "Serious, Willful and Repeat" violation in the prior three-year period.

Register for AC478 Roundtable



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- Justin Sayer and James Capo
Ironrock Commercial Construction, LLC
MBCEA Member, Sanford, FL

MBCEA Chapters

New England Chapter News

34th Annual MBCEA New England Chapter Golf Tournament
Thursday, July 17, 2025
Falmouth Country Club
630 Carriage Shop Road East Falmouth, MA 02536
www.falmouthcountryclub.com

We would like to thank Metl-span for sponsoring the tournament again this year. Check in with [Anthony Poliatti](#) to see if [registration](#) is still available.

We are now accepting applications for the MBCEA- NEC 2025 Scholarship(s).

Scholarship Packet

Tennessee Valley Chapter News

We're excited to announce the first official gathering of the Tennessee Valley MBCEA Chapter—a Clay Shooting Event at the Nashville Gun Club on **Friday, July 18th!** This will be the kickoff event as we work toward formally establishing the Tennessee Valley Chapter of the Metal Building Contractors and Erectors Association (MBCEA).

Join us for a day of:

- Clay shooting and fun

- Networking with fellow professionals
- Discussion about launching a vibrant and active local chapter

Event Details:

- ☐ Nashville Gun Club
- ☐ 9:30 AM – Registration
- ☐ 10:00 AM – Noon: Shooting
- ☐ 12:00 – 1:30 PM: Lunch & Informational Meeting

Check in with [Randy Sharber](#) to see if registration/sponsorship is still open. Let's build the future of the Tennessee Valley MBCEA Chapter together!

[Click Here to Register](#)

Midwest Chapter News

The Midwest Chapter of MBCEA is hosting a golf tournament and shrimp boil. The **shrimp boil is on the evening of August 14th**, followed by the **golf tournament on August 15**. Shotgun start is at 9:00 a.m. We had a great day last year and are looking forward to a better one this year. Follow the link on the flyer for registration and sponsorship opportunities!

[Flyer](#)

[Click Here to Register](#)

Carolinas Chapter News

The Carolinas Chapter held our annual summer meeting June 19th - 22nd at the Westin Hilton Head Island Resort and Spa. The meeting was a huge success, and nothing would be possible without the incredible support of our sponsors, thank you!

The MBCEA- CAROLINAS
would like to thank the following sponsors for
their support of the 2025 Summer Meeting



DBL. Platinum Level \$7,500



Platinum Level \$5,000



Gold Level \$3,500



Silver \$2,500



We had a fantastic group of speakers this year for our business meeting. We would like to thank Zach Giglio and Adam Weisman for coming down to speak with our group and provide valuable information to our members on the topics of AI and business coaching.

Thanks to everyone who supported our gun raffle and silent auction to raise money for our scholarship fund. Congratulations to all our 2025 scholarship recipients. We had a very strong group of applicants this year and we awarded \$18,500 in total scholarships.

2025 Winners

- Casey Greene
- Drew Gregory
- Blake Sims
- Connor Evans
- Ashley Stocks
- Riley Horton

We would also like to congratulate all our building and safety award winners. There was a lot to celebrate, and we enjoyed time with our families and friends with volleyball, cornhole, golf, and the awards banquet. If you are in the industry and have not attended the Carolina's summer meeting, you're missing out!

Mid-Atlantic Chapter News

Golf Outing

The Mid-Atlantic Chapter Golf Outing will be held at the Mountain Valley Golf Course on the rescheduled date of Friday, **September 19, 2025**. There will be a Shotgun / Tee Time at 8:00am. Continental Breakfast and a catered lunch will be provided. Our registration link can be found with the following link – [2025 Mid-Atlantic Golf](#). All are invited to attend! Thank you to Therm-All for being the main sponsor!

Webinar – Virtual Session

Getting more done through proper delegation. This live webinar will be held on **July 16, 2025**, 12:00 to 1:00pm EDT. This program will help you identify why you probably don't delegate enough, how to identify what can and should be delegated, and how to set up those to whom you delegate to be successful. The registration link for this event can be found with the following link – **Proper Delegation**

Greater Ohio Chapter News

I'm excited to announce that registration is officially open for the 9th Annual GO MBCEA Golf Outing, taking place at the beautiful **Bunker Hill Golf Course** in Medina, OH on Thursday, August 7, 2025!

This is one of our favorite events of the year — a perfect opportunity to connect with industry peers, showcase your company, and enjoy a great day on the course.

☐ **Click here to register your team or secure your spot!**

Event Schedule:

- ☐ Bunker Hill Golf Course – Medina, OH
- ☐ Thursday, August 7, 2025
- 9:00 AM – Registration & Breakfast (featuring a Bloody Mary Bar)
- 10:00 AM – Shotgun Start | 18 Holes w/ Cart (Scramble Format)
- 3:30 PM – Dinner & Networking

If you have any questions or need additional details, don't hesitate to reach out. Looking forward to seeing you on the course!



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What the "One Big Beautiful Bill" Means for Investors

By Shannon Fowler, Ironbridge Wealth Counsel

After months of negotiations, a new tax and spending bill was approved by Congress and signed into law by President Trump on July 4. This new budget is far-reaching, including making many parts of the Tax Cuts and Jobs Act permanent, raising state and local tax exemptions, extending the estate tax limits, and much more. It attempts to offset some of these provisions with spending cuts in key areas such as Medicaid.

This bill matters because, while trade policy has been at the forefront over the past several months, tax and spending policy in Washington has been a growing source of uncertainty for many years. While there is political disagreement with the direction of this new budget, it does take the

possibility of a “tax cliff” off the table - a situation where tax policy could have changed dramatically if provisions expired at the end of this year.

[Read More](#)



The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. Visit us on the web at www.metal-buildings-institute.org.

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

[ATAS Employees Construct Shelters for Flint Hill Farm in Volunteer Initiative](#)
[2025 MBMA Student Design Competition Now Open](#)

"When the sun is shining, I can do anything; no mountain is too high, no trouble too difficult to overcome." - Wilma Rudolph

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