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**Sasha Demyan**, Executive Director

**Robert Tiffin**, President

**Jackie Meiluta**, Program Manager

**Britain Graver**, Administrative Assistant

### WELCOME NEW MEMBERS

#### **Anchoright LLC**

Joseph Mellody  
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(760)402-9991

[joe@anchoright.net](mailto:joe@anchoright.net)

[www.anchoright.net](http://www.anchoright.net)

#### **Caliber Contracting Services, Inc.**

Mike Walton  
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[mike@calibercontracting.net](mailto:mike@calibercontracting.net)

#### **Capstone Equipment LLC**

Stephen Kapsalis  
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Prospect, KY 40059  
(918)260-1744

**Hello Sasha,**

### (Olympic) Rings True?



It has been four years; it is July, so we are seeing the summer Olympics and the athletes becoming prominent media stories. If we take a moment, or in this case a newsletter, there are key lessons for us in the Metal Building Systems industry. As it takes a number of factors for an athlete (or a contractor/erector) to be elite, the following three ring true as ones that we can focus on as we strive to grow.

#### **Training, Dedication and Hard Work:**

Training is crucial as the construct for achieving excellence and precision in all respective fields. For athletes, we know of the early training camps and the years of rigorous physical and mental training. Their goal is to enhance performance, and the ability to compete at their highest level. Similarly, metal building system contractors and erectors rely on extensive training to master technical skills, understand complex designs, and ensure safety standards. The curriculum being written by the Metal Buildings Institute (MBI) with the National Center for Construction Education and Research (NCCER) will be the essential framework for our consistent development and success, providing structured knowledge and skills that empower us. In both cases, education, mentoring and practice not only refine abilities but also foster innovation and efficiency, leading to success and outstanding results in all our pursuits.

Dedication is the quality of being committed to a task or a purpose. With dedication, our goal is to produce high-quality results. It is not just about going through the motions; it is about investing yourself fully in what you do. Athletes spend years training and preparing for the Olympics. Their commitment, discipline, and relentless effort can inspire us to pursue our goals with dedication.

Hard work is about consistently giving our best, even when faced with challenges. Challenging work is the foundation of achievement, and it is what propels us forward, or upward. Dedication to the [AC478 Accreditation](#) program is the best way to qualify us,

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**Wolsky Metal Fabrication, LLC**

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Phoenixville, PA 19460-4426

our work. An onsite jobsite assessment verifies that we are performing in line with our plans. This, along with annual internal audits and management reviews, assures owners we follow a comprehensive quality driven metal building assembly program.

When we combine hard work, dedication, and accreditation we create a powerful synergy. This effort we put in compounds over time, leading to tangible results that we will see as the fruits of (y)our labor.

**Sportsmanship and Unity:**

The Olympics bring together people from diverse backgrounds. The spirit of fair play, camaraderie, and celebrating each other's achievements teaches us about being part of a greater team.

You, we, are part of a cohesive unit, the metal building systems industry. When we work towards a unified goal, we become stronger than the sum of our individual abilities. This is the strategy – having buildings with specifications calling for [AC472](#) manufactured and inspected buildings built by our own AC478 members.

As the 19 days of these summer Olympics run, there be the thrills of the victories, and agonies of the defeats, but remember to enjoy the pageantry as they are all the showcase of the International Olympic Committee (IOC). The applause roaring in the stadiums, the medals around necks are the rewards of the winning athletes. It (Olympic) rings true, our buildings are the showcase of our industry. The certificate of occupancy or handing over the keys is a testament to our, to your dedication, hard work, resilience, to how we are safely reaching new heights together.

**Be Safe, Be Great,**

**Robert Tiffin**

President, MBCEA  
National Accounts Manager, Silvercote

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**Looking for Engineers that Create Temporary  
Bracing Plans**

We are looking to create a resource list for members only of engineers who might be helpful in creating temporary bracing plans. If you have worked with a firm and were pleased with the results, please **send us** their contact info.

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**Have a question you'd like to ask other  
Contractors and Erectors? Use the Forums on  
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Visit the app store on your mobile device, search for MBCEA, and download our app. Follow the News Feed for exclusive announcements. Ask your fellow members for their advice in the Forums. Direct message other app users. Share the tools unique to your crew like TPI's Moosecock! Think of it as a year-round Contractor/Erector Roundtable. This app is for you!



**New Member Quarterly Roundtable  
Wednesday, July 17, 2024 - 1 pm ET**

Sasha will be hosting a quarterly roundtable on Wednesday, July 17, at 1 pm ET. Consider it as a new member orientation of sorts. We'll cover creating your online account, adding people and access levels, what's found in your Member Compass dashboard, member only resources, event registration, how to use the Member Directory, gaining access to the free MBI training, and more.

Even if you're not a new member, if you're not taking full advantage of everything listed here, you'll want to join us to learn how.

[Register for New Member Roundtable](#)

**PROVE YOUR QUALITY WITH ACCREDITATION**

**AC478 Roundtable  
Thursday, July 25, 2024 - 2 pm ET**

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Click the video below for

the benefits fellow member, PanelClad, is enjoying.

When: July 25, 2024, at 2PM ET

Where: Zoom

What: Our panel of experts will entertain any/all questions on AC478.

Who: Joe Allen, Thomas Phoenix Intl. will speak on the topic of understanding the criteria requirements for journeyworkers



Register for AC478 Roundtable



Have questions about AC478? Contact [Jackie Meiluta](#) Check out the **AC478 section** of the **Members Only area** of the MBCEA website . Hear from your peers on the **MBCEA YouTube channel**.

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**Don't let 0.6 cfm/ft2 let the air out of your COI**  
**Thursday, August 1, 2024 - 12 pm ET**



“A small leak will sink a great ship,” said Benjamin Franklin. A small air leak, 0.6 cfm/ft<sup>2</sup> at 75 Pa, in your constructed metal building system may just sink your COI.

Join us for the latest National MBCEA monthly free webinar to learn more about the work the MBMA, NAIMA, DASMA along with the MBCEA have done for our industry in response to, and to prepare as more states consider enforcing whole building air leakage testing (ASHRAE and IECC) since the 2021 editions.

Note that **sponsorship** of this webinar is still available. The sponsor will display their slide during their introduction of the speaker.

Register for Air Infiltration Webinar

## Safeguard Your Business Legacy: The Crucial Role of Buy-Sell Agreements

by Shannon Fowler, IronBridge Wealth Counsel

When life throws an unexpected curveball, like the untimely death of a primary wage earner, life insurance acts as a financial shield for families. But what about the lifeblood of your small business? Without a solid plan in place, the sudden loss of a key partner or employee can threaten the very existence of your enterprise. Enter the buy-sell agreement—a strategic tool designed to protect your business from financial turmoil. This vital contract not only ensures a seamless transition of ownership but also provides a safety net for revenue stability and the costs associated with finding and training a replacement. Dive into the essential types and funding options of buy-sell agreements, and learn how they can fortify your business against the unexpected.

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## MBCEA Chapters

### Midwest Chapter News

On June 17<sup>th</sup>, the Midwest Chapter hosted it's first golf tournament at Shamrock Hills Golf Club in Lee's Summit, Missouri. 18 foursomes took time away from jobsites and desks to spend the day on the golf course building relationships and making new friends. The weather was almost as awesome as the golf skills that were on display. Thank you to everyone who came out! The Midwest Chapter is looking forward to future events which will be announced soon.

While fun was had by all, the funds raised by the chapter will be used to provide scholarships and fund future events. There was also a special dedication for the day, a donation will be made to



Alzheimer's research to help combat this debilitating disorder.

Special thanks to the golf committee for taking the time to put this event together, Shamrock Hills for being a great host and to all of the sponsors for the day: Title Sponsor: **Therm-All**, Food Sponsor: **Worldwide Steel Buildings**, Awards Sponsor: **Steel Dynamics**, Putting Contest Sponsor: **Bay Insulation**, Beverage Cart Sponsors: **Chief Buildings** and **Alliance Steel Buildings**, Driving Range Sponsor: **Behlen Manufacturing**, Hole 9 Golf Ball Cannon: **Ironhide Construction**, Event Marketing Sponsor: **Silvercote** and **Standard Sheet Metal** and the Hole Sponsors: **Butler Manufacturing**, **Dynamic Fastener**, **Hullmark**, **Foley Equipment** and **Varco Pruden**.



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## Mid-Atlantic Chapter News

Save the date for our upcoming events!

**Mid-Atlantic Clay Shoot** - 10/14, Lehigh Valley Sporting Clays  
**Mid-Atlantic Holiday Social** - 12/13, Normandy Farms

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## Carolinas Chapter News

The Carolinas Chapter held our annual Summer Meeting June 20-23 at the Westin Hilton Head Island Resort and Spa. It was a very successful meeting with great fellowship and networking. Thank all of you who attended and look forward to seeing you next year back at the Westin Hilton Head on June 19-22, 2025.

This event would not be possible without our many wonderful sponsors.



The MBCEA- CAROLINAS  
would like to thank the following sponsors for  
their support of the 2024 Summer Meeting



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Silver \$2,500

The Carolinas Chapter presented 12 scholarships this year for a total of \$16,000. A very special thank you to Reggie & Terri Moore (Brenton Grey Company) and Kyle & Julie Smigel (Therm-All) for each individual sponsoring a scholarship.

Our Building of the year awards were very competitive this year and the winners were:

Agriculture Division – **GARANCO / Luisa farms**

Church Division – **Gregory Development / Community Baptist Church – Phase II**

Government Division – **Design Building Construction / Fire Rescue Station 21**

Office Division – **Design Build Construction / Goose Creek Heating and Air**

Transportation Division – **Ace Construction / Florence Regional Airport Corporate Hangar #1**

Warehouse Division – **GARANCO / Frito-Lay – Elkin**

Our Safety Award this year went to **Rainwater Construction Company – Atlanta, GA**

Please follow the [Carolinas Chapter on LinkedIn](#) for updates!

## New England Chapter News

Massachusetts Energy Code and Comcheck Compliance Dinner Seminar was held recently at The Sturbridge Host Hotel. We would like to thank **Bill Beals, Therm-All** for yet another very informative seminar. We would also like to thank all in attendance for the great turnout and the great event.

**33rd Annual MBCEA-NEC Golf Tournament will take place on 7/25 at Mohegan Sun Golf Club.** Sign-ups will be ending soon. We currently have over 100 golfers signed up. There are still a couple **sponsorships available**. Don't miss out on this great opportunity to promote your business through sponsorships.

## Greater Ohio Chapter News

Let's Go!!! "Registration" is now open for our **8th Annual GO MBCEA Golf Outing** which will be held at Bunker Hill Golf Course in Medina, OH on Thursday, August 8, 2024.

Player registrations can be completed by **[CLICKING HERE!](#)** This is a great way to network, raise your company's awareness, and get some fresh air on a beautiful course.

Thank you to our 2024 Golf Outing Sponsors!!!

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- Justin Sayer and James Capo  
Ironrock Commercial Construction, LLC  
MBCEA Member, Sanford, FL

### **SAFETY MOMENT – Craig A. Shaffer, CSP** – *SafetyWorks, Inc.*

#### **MANAGING SILICA DUST EXPOSURES**

Respirable crystalline silica dust (RCS, or just “silica dust”) is generated anytime we cut, saw, grind, crush, jackhammer, drill, chip, or otherwise process any material that has sand in it. Think concrete, brick, block, asphalt, etc. If a silica dust is generated from our work task, then it must be managed, and this has





been a focus of OSHA since their construction silica standard debuted in 2017.

While this standard mainly affects masons, concrete, & heavy highway contractors, the standard applies to EVERYONE who generates silica dust, no matter the quantity of dust produced.

So, here are a few things to know:

- There are few exemptions to OSHA's silica standard. If you generate silica dust, you almost certainly need to manage it.
- Your options for managing dust mainly fall into one of two categories – wet methods (use of water) or filtered vacuum (dust capture) systems that usually incorporate HEPA filtration.
- Simply using a dust mask is not considered “managing” the dust. Sometimes a dust mask is still required IN ADDITION TO wet methods or dust collection, but dust masks alone do not replace the need for water or dust collection.
- OSHA's Table 1 in the construction RCS standard (29 CFR 1926.1153) prescribes dust mitigation methods for a variety of silica dust-producing tasks, as well as indicates whether a dust mask is also necessary.
- Silica is a serious chronic (long-term) health hazard. You are required to train your exposed personnel not only in the hazards of RCS, but also in how they can be exposed at work (tasks that produce it), and the means/methods that must be used to control the dust.
- OSHA requires a written RCS dust program that needs to be reviewed annually. Make sure to have one, make sure it is up-to-date, and that your employees know about it.

Last year, silica dust violations increased 38% over the prior year. It is now the #15 most-frequently cited construction OSHA violation. A 29% increase in respirator violations accompanied this rise. With more and more tools becoming battery powered, there are fewer electrical safety violations... silica & respirator violations have begun to fill this citation void.

There is much more to the OSHA respirable crystalline silica dust standard – this article on hits a few of the main points. But understand that when a company is caught failing to manage its silica dust control obligations, it is often cited for more than just one violation. So, plan accordingly. If you will be generating silica dust out on your sites – even minor amounts – make sure your crew knows how they are to manage it.

## Promote your Successes!

We'd like to recognize our members' success and are asking for your help. Please share articles you've written, white papers published, industry awards received, how you're serving and giving back to your communities, project or employee success. The Marketing Committee will review submissions and may highlight them on our social media platforms, in the MBCEA app, and our newsletter. Submit via email to [Sasha](#).



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MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

**Every contractor and erector should have a copy of the guidelines and access the training!**

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## In the News / Member Spotlight

[MBMA Publishes Roof Framing Design Guide](#)  
[2024 MBMA Student Design Competition is Now Open](#)

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*Supporting another's success won't dampen your own.*

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