

MBCEA News & Updates - July 2019



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Message from the President

July is well under-way which means it is time to consider end-of year planning needs. Do you have enough work secured? How are you doing against your budget? There is still time to take corrective action. While you are considering performance, please also take a moment to consider your training and certification needs.

The Chapters are a great resource to get current on necessary training but so are our equipment rental suppliers, manufacturers and Conferences.

Speaking of conferences, METALCON will be here before you know it. This year's event is in Pittsburgh, October 16-18. They always put together a great schedule of classes and speakers so do check out their [website](#). Our contractor/erector members can get a \$40 discount by using our Promo Code during Registration (MBCEA2019) making the total for 3 days and all sessions except Special Programs just \$55. The promo code must be entered during registration as the discount cannot be applied afterwards. Please note, manufacturers, suppliers, and distributors are excluded from this discount code.

Earlier this year I shared some information on Construction Career Days, a non-profit organization which brings students together with Construction & Transportation industries to explore career options through hands-on activities. We know that the states listed below have a program, perhaps others do as well. If you live/work in one of these states, please look into it. We are happy to help and provide you with some fun ideas, literature, tools, etc. but we need you to be our boots on the ground. Shoot [Sasha](#) a note if you will be participating or need help. In my home state of NH last year, there were 53 participating schools and over 700 high school students each day totaling 1437 students. All of these kids are our potential future workers.

AL, AZ, CO, CT, FL, GA, HI, KY, MI, MO, NE, NM, NV, NH, NY, OH, OR, Tri-state OH/KY/IN, TX, WA.

I know summer is a busy time for work but it is also a time for family, relaxation and vacations. Striking the right balance is what it's all about it. Work hard, play hard, have

fun, and Stay Safe!

Regards,

Keith Wentworth
President, MBCEA
Vice-President, Dutton & Garfield, Inc.



Working hard and playing hard: Art Hance, Keith Wentworth, Steve Webster

WELCOME NEW MEMBERS!

DD Construction

Justin Beall
747 Sheridan Blvd. #3A
Lakewood, CO 80214
303-536-6074
justin@ddcon.co
www.ddcon.co

Dublin Building Systems

Bob Howe
6233 Avery Road
Dublin, OH 43016
614-889-1445
614-889-5437 fax
bhowe@dublinbuilding.com
www.dublinbuilding.com

F-S Construction

Jose Fonseca
62 County Road 325
Cleveland, TX 77327
832-978-9741
Fconstruction23@gmail.com

PDL Building Products

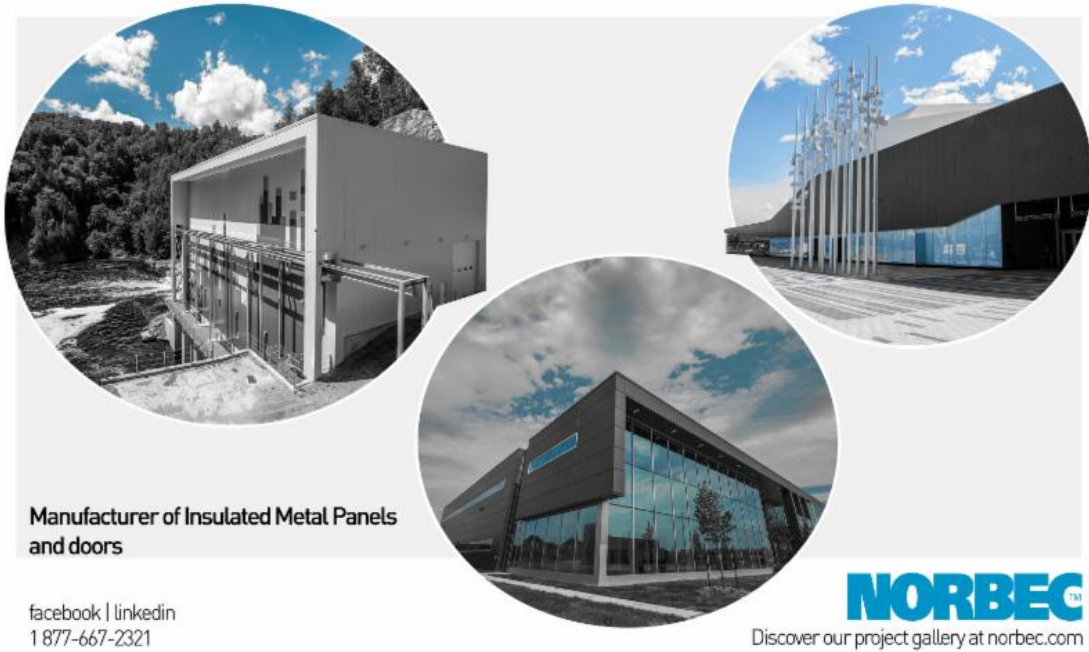
Louis J. Presnar Jr
Edinburg, PA 16116
724-681-9962
lpresnar@pdldoors.com
www.pdlbuildingproducts.com

S&H Contracting

Joe Spurgeon
Corey Hall
127 Grandview Avenue
Ottumwa, IA 52501
641-954-1747
Joe.spurgeon@shcontracting.org
Corey.hall@shcontracting.org

Seacoast Crane & Building Co., Inc.

William Belanger
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207-439-5879 fax
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Chapter News

New England Chapter Upcoming Event:

29th Anniversary MBCEA New England Chapter Golf Tournament



RJD Associates Inc.
AUTHORIZED REPRESENTATIVE FOR METL SPAN,
A DIVISION OF NCI GROUP, INC.
WWW.RJD-ASSOCIATES.COM
845-357-3212

Lake of Isles
1 Clubhouse Drive
North Stonington, CT
July 18, 2019



Tournament will be sponsored by RJD Associates, Inc. We had a fantastic turnout last year and hope to repeat that again this year!




Carolinas Chapter News:

The Carolinas Chapter Summer Meeting held June 27-30th, 2019 at the Sonesta Resort Hilton Head, SC had nearly 170 in attendance. We welcomed new President Randel Stanley of Garanco, Inc. to lead the Carolinas and gave Tony Downs of Downs Construction Company, LLC a huge thank you for his service these past two years. We awarded a total of \$7,000.00 in Scholarships this year to 4 deserving young adults. Thank you to all who support our Scholarship Program and the Summer Meeting, we really appreciate each and every one of you!



We would like to especially thank our Summer Meeting Sponsors:

The MBCEA- CAROLINAS
would like to thank the following sponsors for
their support of the 2019 Summer Meeting




Platinum \$5,000







Gold \$3,500











Silver \$2,500

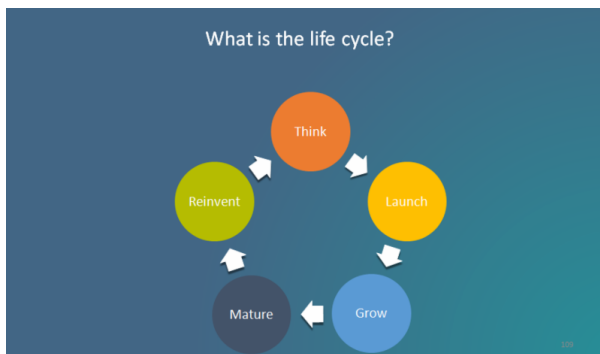



Bronze \$1,500

Friday morning's educational session was presented by [Vince Sagan](#) of the MBMA on Air Leakage Testing. He outlined air leakage requirements in energy codes, discussed whole building air leakage testing results on 3 buildings, explained to how participate in MBMA/NAIMA Air Infiltration Testing projects, and Wade Wilson of jwWilson Co., Inc. provided input about the contractor experience.



[Cynthia Anderson](#) of ThincStrategy presented on the Strategy for the Life Cycle of a Successful Business and noted the stages in the life cycle. She covered what to think about as your business grows and changes, as well as when ownership changes within the life cycle.

Thank you to our speakers for wonderful insight into these topics.

Congratulations to Downs Construction Company, LLC for winning this year's SafetyAward with over 90,000 man hours without a recordable incident.

Building of the Year Winners for 2019
Agricultural Division
Gregory Development, LLC "NC Agricultural Storage" Clayton, NC



Manufacturing Division
Kirkland, Inc. "American Zinc
Products" Mooresboro, NC
Medical Division
Design Build Construction,
LLC "Sutterlin Properties"



Goose Creek, SC
Office Division
Gregory Development, LLC "21 Rupert Flex Building" Raleigh, NC
Renovation Division
Design Build Construction, LLC "Duncan Parnell" North Charleston, SC
Retail Division
Design Build Construction, LLC "Commerce Center II" Ladson, SC
School Division
Garanco, Inc. "SCC Yadkin Industrial Training Center" Yadkinville, NC
Transportation Division
Design Build Construction, LLC "CMC Dillon" Dillon, SC
Warehouse Division
Kirkland, Inc. "Crown Mark Distribution" High Point, NC

We had 22 golfers play at the Shipyard Golf Club on Saturday, June 29th. Longest Drive was Jay Murphy of Metallic Building Company. Closest to the pin winners were James Ruckman of MetlSpan, Brant Davenport of Bay Insulation, Herman Burger of HB Metal Builders, and Jay Murphy of Metallic Building Company. Congratulations to our winning team: Jay Murphy of Metallic Building Company, Terry Burford of McElroy Metal, Kyle Smigel of Therm-All Insulation and Robert Smigel of Therm-All Insulation.

Thank you to all who attended and participated to make this event a huge success!

Please keep an eye out for future Carolinas events including Construction Notebook Class #10, the Fall Golf Outing, and Save the Date for next year's Summer Meeting."

Mid-Atlantic Division News and Upcoming Events:

Recent Events

- June 21: Annual Golf Outing. Riverview Country Club, Easton, PA. A great fundraiser for training and scholarship activities.
- July 8-12: MAD is sponsoring Let's Build Camp for Girls. Camp is for campers ages 14 - 18. Gives girls an opportunity to learn about a trade and experiences to help them as they grow and search for career opportunities.

Upcoming Events

- August 23: [Annual Sporting Clays Event](#). Early bird discount expires 7/26!

Greater Ohio Chapter Upcoming Event:

3rd Annual Greater Ohio "GO" MBCEA Golf Outing

Friday, August 9, 2019
Bunker Hill Golf Course, Medina OH

This year's guest speaker will be Tony Bouquot, General Manager of the Metal Building Manufacturers Association (MBMA). Tony will be giving a brief presentation on the perception survey that MBMA recently conducted to see what architects, specifiers, general contractors, etc. think about metals buildings and their use for different projects. It will be interesting to hear what's really important to these key decision makers and how we can all help to change some of their misperceptions to benefit the metal building industry.

The "GO-MBCEA" golf outing is a great opportunity to network with fellow contractors, erectors, manufacturers and suppliers and have some fun at the same time. This is an open event to MBCEA Members, possible members, guests, and I encourage everyone to attend. Let's make this years outing a memorable one. **REGISTER NOW!**

Texas Southeast Chapter:

Upcoming Events: **(AUSTIN)** Top Golf social in early summer. **(HOUSTON)** After - hour social and fall arrest demonstration, mid-summer. **(DALLAS)** We are closer to launching a new quarterly schedule for MEET & EAT Networking Lunches in Central and North Texas. Area members and prospective members are all invited to help us kick off our first one in North Texas this summer.

Follow MBCEA TXse on [Facebook](#) and [LinkedIn](#) or contact us at mbceaTXse@gmail.com if you want to be added to our email list.

Air Leakage Testing is Coming, Are You Ready?

Did you know that current ASHRAE 90.1 and IECC contain specifications for buildings to meet an air leakage standard of 0.40 cfm/ft² and that whole building air leakage testing is a path to compliance? Air leakage is a major factor in energy efficiency and regulation is coming. MBMA and NAIMA are teaming up to get out ahead of the requirements by completing testing on a variety of metal buildings and insulation systems.



If you'd like to be on the leading edge of this work and participate, the MBMA can offer the testing at no charge. If you would like the metal building you are constructing tested, please contact Vince Sagan at the MBMA office, vsagan@mbma.com or 216.241.7333.

DID YOU KNOW THAT WE HAVE A CLASSIFIED ADS SECTION ON OUR WEBSITE?

As a follow-up to last month's write-up about our [Member Directory](#), I want to draw your attention to the Ads on our [site](#). The section is just above the footer on our home page. They are sorted into four categories: "Now Hiring", "For Sale", "Looking for Erectors", and "Available Crew".

One of the benefits of MBCEA membership is free posting of your ads. Take full advantage of this benefit and email me your ad! - Sasha

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Smart Hiring: Time for a Refresher Course?

Have you ever hired the wrong person? Maybe the bad decision didn't rise to the level of hiring an embezzler or someone with a violent temper. But regret comes in many forms. You may have hired someone who shows up late most days, or calls in sick every other Friday, or does more personal texting than actual work. It may sound counter-intuitive, but sometimes it's worse to let a mediocre employee slip past your hiring process than one who is clearly a disaster. Why? You could wind up suffering longer with the sub-par hire than the one who commits a termination-worthy offense early, and is promptly sent packing. That assumes, of course, that the disastrous hire doesn't take your business down with him.

[Read more.](#)

Mentorship

To follow up on the **Tip of the month** in our June e-newsletter, Jamin Jackson with J & M Steel adds, "One thing I thought of recently is the safety aspect of mentorship "long term".

The mentorship approach not only pays off when it comes to keeping the new hires safe.....we have seen way less new hire injury since starting the program, but it also pays off in overall safety. It pays off because you are retaining employees so your bench of experienced employees gets deeper and your team gets stronger. More efficiency and more experienced workers being retained lends itself to better safety. The crew will simply get better as a whole at knowing safe practices and procedures when there is lower turnover."

Mentoring relationships can benefit both parties

A mentoring arrangement can benefit both parties when it is practical and goal-oriented, writes Laura Francis, vice president of marketing for River. Expressing gratitude for the talents and support each brings to the table also enhances the payoffs, she writes.

[Read on](#) for 3 Tips for Successful Mentoring Conversations

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Tips for People Working in the Heat

When you work outdoors in the summer, you must take steps to protect yourself from heat-related illness and the sun's harmful ultraviolet radiation.

1. Stay Hydrated
2. Wear Light-Colored Clothing
3. Pace Yourself
4. Schedule Water Breaks
5. Damp Towel Around Neck
6. Wear Sunscreen
7. Eat Smaller Meals
8. Avoid Caffeine



Prevent skin cancer! Wear sunscreen regardless of your skin tone.

[Learn more!](#)

Working in Hot Weather? Dress for hot conditions and wear clothes that are light-colored, loose-fitting & lightweight. See [more tips](#) in our hazard alert card.

Recognize the signs of heat illnesses in yourself and your co-workers. Signs of heat stroke include: confusion, slurred speech, hot, dry skin & more. Learn more in our [Hot Environments Toolbox Talk](#).

WATER. REST. SHADE. OSHA's Campaign to Keep Workers Safe in the Heat! Download the [OSHA-NIOSH Heat Safety Tool App](#) for both iPhone & Android online.

In the News / Member Spotlight

[DesignandBuildwithMetal.com's Special Ezine Edition Highlights Benefits Of Metal Building Framing & Related Products](#)

[Enter the Metal Construction News 2019 Building and Roofing Awards Contest](#)

[MBMA Continuing Education Course Earns Award from Architectural Record Magazine](#)

[MBMA Announces Updated Metal Building Systems Manual Is Now Available](#)

[ATAS Introduces New AIA Continuing Education Course on Metal Roofing](#)

Join the Discussion in our New Facebook Group

We're creating a Facebook group for members only so you can share tips, resources, successes, etc. We learn from each other. We support each other. We continue to grow as we continue to influence the perception of metal buildings in a positive way as a whole. It can be invaluable to connect and learn from other business owners on a frequent basis. Share how the MBCEA is helping you. Assist a new member in navigating the benefits. Make your own post that you have crews available or are looking for work. Share this invite with the rest of the people in your organization.

[Join Group](#)

We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Demyan](#), Executive Director

[Keith Wentworth](#), President

[Jackie Meiluta](#), Program Manager



Please connect with us!



Quote of the Day

"So it turns out that being an adult is really just Googling how to do stuff."

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