



Reaching New Heights, Together



METAL BUILDING
CONTRACTORS & ERECTORS
ASSOCIATION

Quick Links

[Board of Directors](#)

[Member Directory](#)

[Members Only](#)

[Products & Services](#)

We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

[Sasha Demyan](#), Executive Director

[Jen Heimbürger](#), President

[Jackie Meiluta](#), Program Manager

**The Building of the Year
Contest is open through
2/18/23!**



You are encouraged to enter your projects with the goal of being honored at the 54th Annual MBCEA Conference in Nashville

Greetings!

On behalf of the Metal Building Contractors and Erectors' Board of Directors and staff, I want to wish you a Happy, Safe and Prosperous New Year.



We are beginning 2023 with twice as many AC478 accredited members and several more contractors and erectors in the process. We have signed the contract with NCCER to develop the Metal Building Assembly Training curriculum that has the potential to change our industry in revolutionary ways. Please contact Sasha to get involved with one of our committees to help create the content. Currently we are working on Introduction to Metal Buildings, Material Handling and Staging, and Temporary Bracing. Lastly, the MBCEA gained over 100 members in 2022 and I look forward to continuing that momentum into 2023. Our organization is only as strong as our members and we want to attract the best and brightest from the metal building industry.

Speaking of the best and brightest, we would like to welcome our two newest board members, Steven Hudgins, Rainwater Construction and Chuck Howe, Bobbitt Design Build. We look forward to working with them!

The MBCEA Conference and MBMA Spring Meeting will begin on Monday, May 8, at 2 pm in Nashville, TN at the Renaissance Nashville Hotel. The hotel is steps from the famous Broadway bars and music venues and you won't want to miss this meeting. There are only a few exhibitor and sponsor spots still available, so please contact Sasha so you don't miss out.

The conference will begin with the Opening Session that includes Keynote Speaker Keni Thomas and a Welcome message by yours truly and the MBMA Chairman, Mark VanDyken of Nucor Buildings. The MBMA will present their Safety Awards, the MBCEA Building of the Year Awards will be announced, and the Metal Construction Hall of Fame will have their induction ceremony for the newest members to that eminent group.

In the last few years, we have significantly upped the visibility for the Building of the Year award. The MBCEA creates a video overview of the project by interviewing the builder, architect, and erector and that video is promoted to architects and industry. The video is featured prominently on the MBCEA website and is a wonderful marketing tool for the winner of the contest. This fabulous sales tool is paid for 100% by

May 8-10. This contest is open to contractor and erector members.

Enter now - for the Industry Prestige, Brand Recognition, Market Visibility, and to Exhibit your Expertise!

Visit www.mbceaawards.org to get started!



Membership Drive Contest

Industry Members and Regional Reps, check your inbox! The **Membership Drive Contest** officially opened on 9/7/22. You have a chance win one of three gift cards at the 54th Annual Conference in Nashville in May, along with recognition for your brand! We want you to be the expert resource for your builders and customers so we're giving you the tools needed to encourage your builders to join the MBCEA. The resources are invaluable and membership is mutually beneficial!

MBCEA – but you have to be in it to win it. Metal Construction News also features the winning project in their magazine. So get your entries submitted. The deadline to enter is February 18.

This year's conference will have both a field track and management track on Tuesday, May 9, along with the Contractor/Erector Roundtable, and Exhibit Hall. Additional Field training will be provided on Wednesday, May 10, along with our joint MBCEA/MBMA Roundtable. The event will end with our annual golf tournament at the [Gaylord Springs Links](#) Wednesday afternoon.

The field track includes training documentation for completion of an 8-hour Core Rigging and Crane Signaling class, a Temporary Bracing best practices session and a deep dive into Bolting practices and inspections.

We have two roundtables – one exclusively for Contractors and Erectors and one joint with MBMA. These open mic sessions, where anything goes, are always a fan favorite and a great source of inspiration and ideas.

The management track includes such topics as Succession Planning, Creating Corporate Culture and Business Valuations. There is plenty of time for networking with the Exhibitors and Vendors, seeing old friends and enjoying all that Nashville has to offer.

As we continue to finalize plans for Conference and kick off the New Year, I look forward to hearing your ideas and feedback. Vice President Robert Tiffin always reminds us, “you get out what you put in” so speak up, get involved, and register for conference!

I look forward to seeing y'all in Nashville!

Jen Heimburger
President, MBCEA
President, Heimburger Construction

CRANE TEC Design. Manage. Install.
For all of your overhead crane needs.
crane-tec.com
Visit our site for equipment, services and project gallery.
For immediate results call
1-800-755-6378

D.I. ROOF SEAMERS.
diroofseamers.com | 1-888-343-0456
Our equipment can seam
-any panel
-any seam type
-any manufacturer
With over 30 years experience,
we have the knowledge and
expertise to make sure you get
the right seam, everytime!
-Easy to order!
-Unmatched customer service!
-Technical help available 7
days a week!



Conference Attendee Registration is Now Open!

The 54th Annual MBCEA Conference will take place in Nashville from May 8-10. Jen provided a good overview of the sessions but if you want a closer look at the three-day Event Schedule, [click here](#) for the agenda. New this year will be an opportunity for friendly competition in our "Builders Games" during our Welcome Reception.

"Thank you and your team in making this one of the best events I have attended."

"Great meeting! As a first-time attendee I was impressed from start to finish - the content, networking, and group as a whole. Thank you for welcoming me. Looking forward to the next one."

Don't miss out! **Register today** to share in the great experience your colleagues are enjoying at our annual conference.

Exhibitor Booths are going quickly!

Exhibitor registration is now open for the 54th Annual MBCEA Conference and MBMA Spring Meeting, May 8-10, 2023, in Nashville. Attendees include decision-makers from metal building contractor and erector companies, manufacturers and suppliers. Display your latest products, advertise your services, let your potential customers know how you can make their lives easier! The exhibit hall will be open during mealtimes, giving you a full audience.



"Really great work – wonderful venue, good discussions, really valuable networking. Worth the time and travel to participate."

"Just wanted to thank each of you for your hospitality this past week in Tucson. We had a great time and most importantly, made some new business acquaintances that should prove to be mutually beneficial."

Exhibitor Information

While you're at it, register for the MBCEA/MBMA Golf Tournament to be held at the end of the show on Wednesday afternoon, May 10, at the **Gaylord Springs**. Learn more on our **Event page**. A few **sponsorship opportunities** are still available.



GET SEALED AND SUPPORTED WITH THE ONLY ROOF CURB SYSTEM.

RCS

800-683-5848 | SALES@ROOFCURB.COM | ROOFCURB.COM

PROVEN Metal Roof RETROFIT SOLUTIONS

Sub-framing systems to fit over any existing metal roof
Schedule more jobs with our prompt fabrication and shipping
Install without disrupting the building occupants

LSI GROUP

ROOF HUGGER

sales@roofhugger.com
www.RoofHugger.com

Accreditation for Metal Building Assembly

SAVE THE DATE - Virtual Roundtable



Tucker Cope of C. Tucker Cope will be our featured speaker. Newly accredited he will share his experience - why they chose to pursue this prestigious mark, how they prepared, how difficult or easy it was, etc. We will also have a panel of accredited contractors and erectors available to answer your questions.

MBCEA members get free consultative support and a mentor to help them through the program PLUS tons of free templates, tools, and documents related to AC478 in the Members Only Area— well worth the price of membership!!

Unsure where to begin? Attend the roundtable, contact **Jackie Meiluta** or spend a few minutes in the **AC478 section** of the **Members Only area** of the MBCEA website.

AC478 Member Spotlight

T.B.T. Construction Services, Inc., a family owned and run business, has served the Northern Ohio community for over 10 years by offering a full range of construction services for industrial, commercial and community markets. Their attention to their customers, superior-quality building products, and warranties are backed by a tradition of excellence.



President Timothy B. Turner has over 30 years of experience in construction and design, and their qualified staff has over 100 years of combined experience. Their dedication to their work has always been focused on providing the best quality and performance for their customers.

TBT is a General Contractor, who will work with your building team and utilize the most skilled trades and safe site conditions to keep your project running on time. This commitment to quality was one of the reasons they decided to pursue MBCEA's quality initiative AC478. By achieving AC478 recognition, they now have demonstrable proof that they have the personnel, procedures and commitment to deliver quality projects.

For more information about AC478, visit the **IAS** or **MBCEA** website. For more information about TBT, visit them on the web at <https://tbtconstruction.net/>



Architects: Accreditation for Success in Metal Building Design and Construction - 1/18, 12pm ET

The International Accreditation Service (IAS) is providing a free virtual educational session for architects in Ohio on the IAS AC478 and AC472 Accreditation Programs on January 18. This training is hosted by the American Institute of Architects (AIA) Cleveland Chapter and will include architects throughout the state. MBCEA and AC478 Accredited member Dan Halme will be participating in the Q&A.

This program provides architects with an overview of how the AC472 and AC478 accreditations for metal building design, fabrication and construction can be used to complement the building process. An in depth look at what is included in the accreditation process and why it is important for the safety and quality of the building will be covered. This program will outline why accreditation is important and can benefit the architect. 1 HSW Approved

Learning Objectives:

1. Learn about the growth and trends for metal building systems.
2. Learn about the only two accreditation programs that are helping design professionals identify qualified manufacturers and assemblers.
3. Learn when to specify accredited companies that design, manufacture and erect metal building systems
4. Learn how to identify and locate accredited contractors and manufacturers.

[Register Here](#)

35 YEARS OF EXPERIENCE YOU CAN TRUST

VULCAN
STEEL STRUCTURES, INC.

"In metal buildings, design is important, as well as cost and service. We get all three from Vulcan Steel Structures."

-Tom Davis, Tom Davis Construction Inc.



QUALITY • VALUE • SERVICE

WWW.VULCANSTEEL.COM

CLIPS & ACCESSORIES

We manufacture and supply roof clips and accessories.



MBCEA Chapters

Mid-Atlantic Chapter News

The Mid-Atlantic Chapter is happy to open up its first educational session of 2023 to the National Membership. **Five Key Contract Clauses** will be held virtually on February 1, at 12 pm ET.

Effective contracts drafting and review is one of the most important risk mitigation techniques a company can undertake. While one cannot cover every contingency on a project, there are key clauses – and specific disputes about those clauses – that regularly come up in construction disputes. This program will help you identify the key areas of your contract that can impact job profitability and risk allocation on things like personal injury and property damage. MBCEA General Counsel Josh Quinter will offer the insights he has gained from 20 years of courtroom experience, including the areas to be more concerned with in your contract and practical tips on how to address problematic contract clauses. Join us for this very informative virtual program.

[Register here](#)

Arizona Chapter News

Jesse Evert, Evercorp, is working to get the Arizona members together and wants to extend an invitation to visit with him at World of Concrete, January 17-19 in Las Vegas. Dan Halme will also be at the booth to market MBCEA and AC478.

Carolinas Chapter News

Save the date for the 2023 Annual Meeting to be held July 13-16, at the Westin Hilton Head Island, SC!

WELCOME NEW MEMBERS

Alloy Welding & Erectors LLC

Michael Wulf

1304 Gwenzell Avenue
Delray Beach, FL 33444
(561)880-9353

mike@alloyweldinganderecortors.net

www.alloyweldinganderecortors.net

CML Construction LLC

Luis Arias
5850 Dale Drive

The Loughlin-Davis Contracting Group, LLC.

Leonard Davis
844 Ritchie Highway Suite 203
Severna Park, MD 21146
(410)975-5513

len@loughlin-davis.com

www.loughlin-davis.com

Sea Con LLC

Steven Caniglia

Marion, MS 39342

(601)479-2294

cmlmetal0513@gmail.com

Design Build Innovations

Christa Eisel

206 Ambrose Street

Sackets Harbor, NY 13685

(315)646-2919

accounting@dbnyllc.com

Freedom Steel Services LLC

John Iveson

56 Roland Park Road

Center Ossipee, NH 03814

(603)539-4290

5656JAI@gmail.com

G&D Erectors Inc.

Jeff Gordon

1552 Avella Road

Avella, PA 15312

(724)587-0590

jgordon@gderectors.com

www.gderectors.com

165 NE Juniper St Suite 100

Issaquah, WA 98027

425-837-1585

lbrown@seaconllc.com

www.seaconllc.com

The Steel Building Guy

Travis Thibodeaux

1209 S. Main Street, Ste. 130

Lindale, TX 75771

(903)949-3093

travis@steelbuildingguy.com

www.steelbuildingguy.com

Trillium Construction

Benedict Danielson

1241 Menomonie Street Suite E

Eau Claire, WI 54703

(715)829-4788

bdanielson@trilliumconstruction.net

W. K. Thomas & Associates, Inc.

Brent Thomas

100 Independence Lane

Butler, PA 16001

(724)283-3304

brent@wkthomas.net

www.wkthomas.net



Let light in, naturally.
Cut your energy costs and enjoy brilliant, natural light with DayStar™

DAY STAR™
High Performance Natural Lighting Systems

- ✓ Improved Health & Well-being
- ✓ Extends Daylight Hours
- ✓ Increased Property Value
- ✓ High Quality Design

GIVE US A CALL TODAY! 866-7-DAYSTAR
info@daystar1.com



KRICKETT™
Building Connections

Phone: (618) 426-1819
Email: info@krickett.biz

ROOF CURBS
for HVAC, Skylights or Custom Applications

- Non-Rusting Aluminum or Galvalume
- Powder Coating Options
- Die Formed Rib Caps

SAFETY MOMENT – Craig A. Shaffer, CSP – SafetyWorks, Inc.

LADDERS NOW #2

Over OSHA's last fiscal year, ladder citations have risen to the #2 most frequently cited across the construction industry. It's easy to understand why. Just about every trade uses them, and on any given day, many misuse them.

Here are 10 ladder safety reminders...

1. Use a ladder, stairway, or ramp to provide access where there is a break in elevation of 19 inches or more.
2. Select the right ladder for the job. Consider ladder height, duty rating, and design (intended purpose).
3. inspect your ladder before use.
4. Set-up on a firm, level supporting surface. If not possible, then secure the ladder to prevent it from moving.
5. When accessing an upper level, extend the top of ladder 3 ft. above landing point & securely tie it off.
6. Stay off the top two rungs.

7. Proper angle for an extension ladder is 1 ft. out at base for every 4 ft. ladder working length. Make sure siderails support the ladder equally.
8. Most stepladders require the spreader bars to be fully locked into place before using the ladder (although the Cross Step and LeanSafe ladders are different). Do not climb on the backside of a stepladder unless it also has rungs designed for climbing.
9. Face the ladder and maintain a 3-point contact. Do not overreach – keep your waist between the siderails. Always look what's below (waiting to twist your ankle) before stepping from a ladder.
10. Don't forget to train your personnel on ladder safety. It's easy, but this is one of the most-frequent ladder citations. Training topics:
 - Nature of fall hazards
 - Proper ladder set-up, use, & care
 - Max. capacities of ladders used
 - OSHA ladder safety req's



Most Freq. OSHA Ladder Citations

1. Ladder not 3 ft. above landing
2. Ladder used improperly
3. Lack of employee ladder training
4. Using top step(s)
5. Step up/down 19-in, or more

One last thing... just because (Fed.) OSHA does not regulate fall protection for portable ladders does not mean that workers do not fall and get hurt. Falls remain the #1 cause of death in the industry.

Hope your New Year is off to a great start!

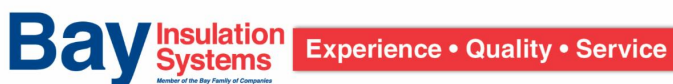
Construction Law Corner - Colby Hodges, Andrews Myers

What Can You Do When Prices Change (and not for the better)?

A mainstay of the construction industry over the past several years has been the rollercoaster ride of material and labor costs. Supply chains have been a mess, the labor market has been tight, and contractors have had to adjust on the fly. Inflation has only made life harder to navigate. So, the question arises: what is a contractor to do when its material and labor costs change drastically from bid submittal to project completion.

To start, if you are bidding a project right now, make sure your contract provides a material escalation provision that will allow you to recoup out-of-pocket expenses in the event your material and/or labor cost at the time of construction drastically outstrip your original bid. Time and again I have seen contractors that bid a project in a given month, but do not actually receive notice to proceed until months (sometimes many) later. At that point, their material and labor costs have eaten a large chunk of their profit margin due to market factors. Bottom line, if you know there will be some lag time between your bid and the project coming out of the ground, make sure you have a contract provision that triggers a reset of your bid numbers to align with the market before you begin work. A good construction lawyer can be instrumental in including such a provision in your contract or standard terms and conditions.

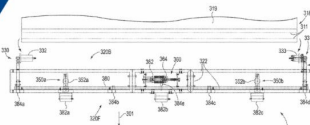
[Read on](#) for more tips.



PATENTED
Leading Edge
Fall Prevention
& Protection



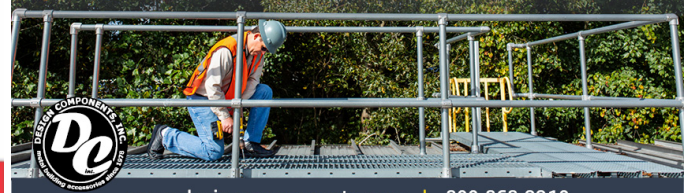
United States Patent
Patent No.: US 11,414,872 B2



www.BayInsulation.com



**ROOFTOP WALKWAY
& SAFETY HANDRAIL**



www.designcomponents.com | 800-868-9910

Stop Complaining, Start Hiring - Blog by Paul Deffenbaugh, Editorial Director of Metal Construction News - Posted 11/1/22

I had a small disagreement about the skilled labor shortage last month with a contractor while at METALCON. Anyone who has read my editorials knows that this is a topic about which I am passionate. You also know that I hold some pretty strong opinions about it, which likely rankle some of you.

The issue to which the contractor took exception is my belief that the only people who can solve the skilled labor shortage are contractors. We're not going to change societal attitudes toward construction workers. We're not going to suddenly see parents encouraging their kids to skip college and join a trade. Those days are gone.

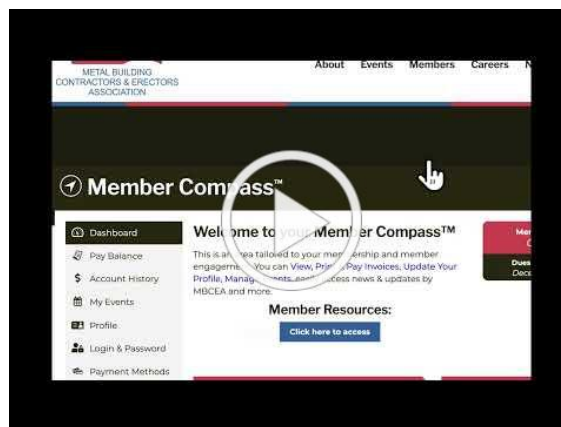
We also are not going to rally the industry to a unified voice to solve the labor shortage issue. People are trying to do that and I salute them, but I think even with the entire industry speaking together, we are not going to change societal attitudes. (My one exception to that is an idea I have that people laugh at. What do you think about organizing a million worker march on Washington to draw attention to the labor shortage? Anyone game? You set the date, and I'll be there.)

The only thing contractors can control is how their company competes for skilled labor, which is a scarce resource.

The contractor I spoke with made the very valid point that they don't have time to be constantly hiring because they are too busy running a business. And they're right. They don't have time. But the snarky side of me wants to reply that you can't afford not to make the time. I would do that, but I have way too much respect for this contractor. They run a fabulous company.

Read on for five things I think you should be doing right now to change your fortunes when competing for workers.

See how MBCEA members can access Career Day Resources



The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. MBCEA members receive access to the Quality & Craftsmanship training videos at no charge and receive discounts on other critical training such as Insulated Metal Panels and Temporary Bracing. Visit us on the web at www.metal-buildings-institute.org.

Check out our new Temporary Bracing PSA on the [MBCEA YouTube Channel](#) or watch now:

[English](#)
[Spanish](#)

To purchase your copy of Guidelines for Temporary Bracing, [click here](#). MBCEA members take 50% off the purchase price with you 2023 discount code.

Every contractor and erector should have a copy!

In the News / Member Spotlight

[MBCEA Member Employees from DD Construction and CHG Building Systems Featured in MCN Site Scene](#)

[MBCEA Member Projects Featured in December 2022 MCN - Dunn Building Co., DD Construction, Lock Steel Building Co., HB Metal Builders, Dominion Construction Group, All Steel Construction](#)

[ATAS Intl. hosts In-Person Panel Installation Seminars](#)

[MBCEA will join Evercorp's booth at World of Concrete January 17-19](#)

[MCA Winter Meeting to be held January 22-25 in Clearwater, FL](#)

Winter is a season of recovery and preparation.