



Reaching New Heights, Together



**METAL BUILDING
CONTRACTORS & ERECTORS
ASSOCIATION**

Quick Links

[Board of Directors](#)

[Member Directory](#)

[Members Only](#)

[Products & Services](#)

[MBCEA Conference](#)

We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director

Robert Tiffin, President

Jackie Meiluta, Program Manager

Britain Graver, Administrative Assistant

WELCOME NEW MEMBERS

American Platinum Builders

Ryan McGrath

1145 West Airport Boulevard

Sanford, FL 32773

(954)899-6526

rmcgrath@apbuildersusa.com

www.apbuildersusa.com

Arete Forensics, PLLC

Paul Tucker

3998 Zenyatta Lane

New Smyrna Beach, FL 32168

(407)434-1348

paul@areteforensics.com

www.areteforensics.com

B Building Construction

William Bastidas

18120 NW 57th Ave, Apt. 104

Hello Sasha,

Happy New Year!

We are a wonderful mix of members; contractor and erectors (65%), industry reps (19%), regional reps (13%) and lifetime individual members (3%). We all bring something to our membership, more so in our participation, and when we come together good things happen. Great things will happen when we agree to continue the good work of our presidents who came before me and grow our industry as a safe, viable, sustainable, and very creative alternative to traditional construction.



My ask: bring your pride, your skills, and your passion for what we know, for what we do, and join me in sharing, educating, collaborating, just shy of shouting to the world who we are and what we have to offer, and why they should really, and need to listen.

Collaboration is a key to our success! We want and need to share with and hear from you as often and as quickly as we can. We have a new mobile APP to do exactly that. You will find it in the App Store, or Google Play and by typing in/searching for MBCEA. It's quick, it's simple, and it's ours (powered by Clowder™). Once you have downloaded, and logged in, send me a message, (Yep, you can do that in the app), and let's go!

In the coming months, we are bringing more, and want you to get more out of being a member. New this year is our monthly schedule of sessions, webinars and roundtables that are available to all members. We understand that we all learn and engage in our own way. These sessions are one way for you to tune in. Chapter involvement is another; attending National Conference is another. I ask you, urge you to participate as much as you can. Register for these sessions on your (newly) downloaded MBCEA app or the MBCEA website.

Our national conference just keeps getting better. If you have never attended, please consider this my personal invitation— you will be hooked, as so many

Hialeah, FL 33015
(754)268-9559

info@bbbuildingconstruction.com
www.bbbuildingconstruction.com

DC Metal Construction

Oscar Perez
2401 South Kaufman Street
Middletown, RI 02842
oscar@dcmetalconstruction.com

GutterBrush Simple Gutter Guards

Randy Schreiber
855 Aquidneck Avenue Suite 6
Winston Salem, NC 27105
(888)397-9433
info@gutterbrush.com
www.gutterbrush.com

Keystone Metal Buildings LLC

John King
8201 McDaniel Road
Fort Worth, TX 76126
(817)291-0888
john@keystonemetalbuildings.com
www.keystonemetalbuildings.com

Novus Building Solutions

Luis Macias
1755 Telstar Drive
Colorado Springs, CO 80920
(719)521-8484
admin@novusbuildingsolutions.com
www.novusbuildingsolutions.com

T-Mobile for Business

Adam Weiner
Boonton, NJ 07005-2129
(862)832-0777
adam.weiner1@t-mobile.com
www.t-mobile.com/business

WinTech Inc.

Darrin Caraway
201 Industrial Dr
Monett, MO 65708
(800)365-4924
dcaraway@wintechinc.com
www.wintechinc.com

2024 Economic Outlook
1/25/24, 12 pm ET
[Virtual National Session](#)

Raymond James' Chief Economist, Eugenio Aleman, will present on the US economy with an emphasis on what has happened in the construction industry and the importance of

of us have! The knowledge, tips, tricks, techniques and camaraderie we pack into three days is second to none. If you are a new member, please join me for breakfast Thursday (4/25) morning of Conference so we can get to know each other before all the fun begins. We will answer your questions, do some introductions, and make sure you feel right at home.

Thursday evening (4/25), all AC478 Accredited members are welcome to join me in my suite for a cocktail party to celebrate your achievement. I would love to hear what is working, what is not so we continue to make this program meaningful for all of us, and collaborate on what we should be telling the (architects, specifiers and designer) world.

One last Conference invite – the first 12 members to respond to this email, will join the Executive Committee at Breakfast on Friday (4/26) to discuss their member experience. It sure sounds like I am eating and drinking my way through the conference but in all seriousness, I truly want to hear from you. When the Conference is over, and Walt Disney said it best...“The way to get started is to stop talking and get doing!”

It's time for you to enter the Building of the Year contest! This celebratory award gives us all a chance to showcase the advances and innovations our industry has made in recent years. Earn your peers and national recognition for outstanding efforts in creating one of the best metal building projects of the year! In addition, your company also receives great press coverage for the event as the winners are featured in Metal Construction News, on our social media pages, website, [YouTube Channel](#) (and while you are there, please **subscribe**), and the Awards & Recognition webpage. Apply now at MBCEAAwards.org.

Be Safe. Be Great.

Robert Tiffin

President, MBCEA
National Accounts Manager, Silvercote

Silvercote[™]
A SERVICE PARTNERS COMPANY

Enter the 2024 Building of the Year Contest Now!

The MBCEA Building of the Year Contest gives us all a chance to showcase the advances and innovations

the industry for the overall economy. With input from the MBCEA Chapter Presidents we'll share the local market economy in several regions.

Save the date for a Temporary Bracing virtual session on 2/22/24.

If you missed the New Member Roundtable on January 10, you can access the recorded session [here](#).

our industry has made in recent years. Visit mbceaawards.org to submit your projects before February 26, 2024.



We're not just another supplier.....



We're your trusted partner. **CORLE** BUILDING SYSTEMS

A photograph of two construction workers wearing hard hats and safety vests, looking at a set of blueprints on a table. In the background, there is a large metal building under construction. The CORLE logo is in the bottom right corner.

PEMB LABOR



ALPHA LABOR CO.

(772)-285-9955

The logo for Alpha Labor Co. features a stylized blue and red triangle above the text 'ALPHA LABOR CO.'.

Register to Exhibit at the 55th Annual MBCEA Conference

Exhibiting at the MBCEA & MBMA Conference will enhance your visibility to decision-making attendees and industry professionals. Our attendees want to see and hear about what's new in our industry - products, tools, technology, etc. Review the [schedule, exhibit hall diagram, and register now!](#) Check out the profiles of the exhibitors already registered on the MBCEA app!

Conference Attendee Registration is Open

This is the premiere event for metal building contractors, erectors, manufacturers and suppliers. This year's conference will be a management-style retreat with more time for networking and management education. We will continue to have an exhibit hall and a golf tournament. Field personnel focused sessions will resume next year. This conference is co-located with the MBMA Spring Meeting. [Click here for the agenda, hotel information and to register.](#) See who's coming on the MBCEA app!



Pioneers Club Applications Now Being Accepted

Please **submit the name of a colleague or yourself** for selection into the MBCEA Pioneers Club.

The distinct purpose behind the creation of this important Pioneers Club is the association's determination to give credit and recognition to metal building contractors and erectors who have been such for at least 25 consecutive years.

Accepted applications will become a permanent part of the history of our industry. The celebrated people who are selected as members of the Pioneers Club will be asked to attend the 55th Annual MBCEA Conference at the Rancho Bernardo Inn in San Diego, CA on April 24-26, 2024, to accept the prestigious award.

CRANE TEC Design. Manage. Install.

For all of your overhead crane needs.

crane-tec.com

Visit our site for equipment, services and project gallery.
For immediate results call
1-800-755-6378

D.I. ROOF SEAMERS
diroofseamers.com | 1-888-343-0456

Our equipment can seam
-any panel
-any seam type
-any manufacturer

With over 30 years experience,
we have the knowledge and
expertise to make sure you get
the right seam, everytime!

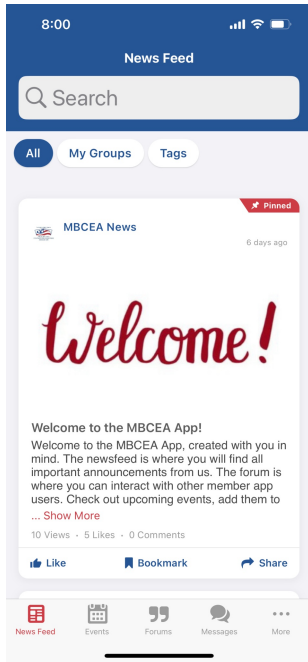
-Easy to order!
-Unmatched customer service!
-Technical help available 7
days a week!

Thank you, Conference Sponsors!

Wow! That was the quickest sell out of sponsorships for the Annual Conference! Thank you for all your support! Please be sure to visit the sponsor profiles in the 55th Annual Conference event on the MBCEA mobile app. Sponsors, if you haven't completed your profile form yet, please get it back to Britain as soon as possible.



Engage on the MBCEA Mobile App!



The latest benefit of membership can be found in our MBCEA app which will allow for year-round member engagement at your fingertips. The News Feed will contain important information about upcoming events, member benefits, and announcements. The forums are where you will be able to post an issue or question that you're facing, share best practices, and ask for resources. Direct message other app users. Register for events and save to your phone calendar. Advertising throughout the app will be made available via banners to our Industry Members. We'll also be using this as our event app. Download and engage! Note, this is linked to your MBCEA account so make sure you have one and know your password, or update it before downloading!

- [iOS Download Link](#)
- [Android Download Link](#)

CLIPS & ACCESSORIES
We manufacture and supply roof clips and accessories.

Use our online Clip finder at WeGotClips.com

PROVEN Metal Roof RETROFIT SOLUTIONS

Sub-framing systems to fit over any existing metal roof
Schedule more jobs with our prompt fabrication and shipping
Install without disrupting the building occupants

ROOF HUGGER
sales@roofhugger.com
www.RoofHugger.com

PROVE YOUR QUALITY WITH ACCREDITATION

Rallying around AC478 is the best way to elevate the professionalism of the metal building construction industry. AC478 is a quality assurance accreditation program for metal building assembly which is used to verify the competence of contractors and building erection companies. It is the only means to truly differentiate yourself from the competition.

MBCEA members get free consultative support and a mentor to help them through the program PLUS tons of free templates, tools, and documents related to AC478 in the Members Only Area— well worth the price of membership!!

Attend the January Roundtable to get all your questions answered and hear from those who have recently gone through the process.



Have questions? Contact [Jackie Meiluta](#) Check out the [AC478 section](#) of the [Members Only area](#) of the MBCEA website . Hear from your peers on the [MBCEA YouTube channel](#).



We Solve America's Shortage In Metal Building Labor

SAVE MONEY We will save you money on expensive equipment

EXPERIENCED CREWS In Nucor, Metallic, American, MR 24, Butler

ALL 50 STATES
WE FLY OUR FLAG

Our Average Team Has Been Together For 8 Years

Red Iron CONSTRUCTION
redironconstruction.com - 225.228.1359

2024 Market Outlook and Insights from IronBridge Wealth Counsel *Shane Morrow - Iron Bridge W.C.*

In reading the 2024 economic and market outlooks, investors may experience “d  ja vu all over again.” The Fed's aggressive interest rate hikes, market volatility, and recession concerns remain central to investment outlooks in the new year.

Looking back to 2023, last year bucked expectations in numerous ways. The expected U.S. recession didn't occur. After the prior year of rising inflation, inflation fell. Global bond yields rose to decade level highs, and equity markets saw the resumption of leadership by the technology sector. As we head into 2024, investors find more wide-ranging opportunities than they have had since the Great Financial Crisis of '07-09. Risks linger, but they always will. Below are a few of the highlights and outlook going into 2024.

[Learn More](#)

["Infinite Banking: Wise Investment?"](#) - rerunning due to invalid link last month

The construction industry, including the erection and construction of metal buildings, is a cyclical business. There is more work than a company has employees to perform at times; and work slows to the point where alternative work for employees is needed to keep them busy at others. For these reasons, it's not unusual for companies to send workers to another company on a temporary basis. It just makes business sense in many instances. Thought should be given to how this is done legally though.

At the risk of over-simplification, there are two ways this situation can be categorized: independent contractors and borrowed employees. Understanding the difference between the two situations is critical to managing your risk. Both relationships should be contractual in nature if done properly – and yes there should be a written contract to avoid any confusion. It's what is in the contract that defines the distinction.

[Learn More](#)



MBCEA Chapters

Midwest Chapter News

The Midwest Chapter was pretty quiet in 2023, but has plans for a couple events early in 2024. We are in the planning stages for a European pheasant shoot in late winter/early spring followed by a golf outing. Looking forward to an active and successful 2024!

Carolinas Chapter News

We will have an upcoming spring Scholarship Event with both golf and skeet shoot. Date, time, and location to be announced in the coming weeks.

Greater Ohio Chapter News

We are excited to announce our **Annual "New Year Kick-Off"**. Not only will we be having "Dinner & Drinks" at a great venue this year ([FAT HEADS](#)), but we will also have a series of door prizes, Brewery Tour, and a Chapter Update.

This will make for a great event, full of great food, beverage, and networking. Please be sure to register today as space is limited.



See the details below and [click here to reserve your spot!](#)

Who:

Fellow MBCEA Members & Prospective Members.

What:

Annual Banquet
Brewery Tour
Door Prizes
Chapter Update by Orris Schlabach (President)

When:

Thursday, January 25th, 2024 / 5pm - 9pm.

Where:

Fat Head's Brewery

17450 Engle Lake Brahm Drive
Middleburg Heights, OH 44130

Cost:

\$25 per person

The 2024 Calander Year is looking up for the Greater Ohio Chapter, as we have several upcoming events that will make a positive impact on our membership.

Mid-Atlantic Chapter News

Save the date - **3/2/24** - for a **Doors and Window Installation Training** by Tell Doors in Temple, PA. Registration to open shortly.

Bay Insulation Systems Experience • Quality • Service
Member of the Bay Family of Companies

Bay's Faced Metal Building Insulation meets the new NIA 404.01-2022 Standard.

The updated standard includes stricter requirements for thermal performance and fire safety.

Click here or scan the QR code to learn more!

www.BayInsulation.com

NIA CERTIFIED FACED INSULATION® 404.01-2022

METALWALK
ROOFTOP WALKWAY & SAFETY HANDRAIL
CSI DIVISION OF T&E

www.designcomponents.com | 800-868-9910

SAFETY MOMENT – Craig A. Shaffer, CSP – SafetyWorks, Inc.

WHAT THE NEW YEAR BRINGS

This time of year typically sees crew training as a part of the preparation for spring weather. Often when meeting with project leaders, the topic of *OSHA Update* arises. Here's what I have for this year's talking points on Federal OSHA...

· Trench safety enforcement – Last year saw a spike in cave-in fatalities, the most in over a decade. Although excavations & trenching work is already a National Emphasis Program, expect OSHA to continue to vigorously enforce these standards and issue significant penalties. Cave-in protection violations are already among the most expensive in the construction industry.



You don't have to be an excavator to be concerned about this. If OSHA shows up on site, regardless of reason, they are now on *your* site. And if your company serves as a general contractor on the project you may also be subject to citation under the multi-employer worksite citation policy.

· Fine increases – OSHA has just issued their annual cost of living adjustment (COLA) to their citation penalties. This year, the adjustment is +3.2%. That puts the max. serious/other-than-serious violation at \$16,131 and max. willful/repeat at \$161,323. These days, even minor violations for things like container labels or fire extinguishers aren't cheap.

· National Emphasis Programs – Expect continued focus on fall hazards, excavation/trench hazards, silica dust, demolition, and heat illness prevention. Although OSHA does not yet have a Federal standard on heat illness prevention (some states do), they have stepped up their focus on this hazard and sometimes issue citations under the General Duty Clause. So now is the time to formalize the steps your company takes to prevent heat-related deaths.

· New hardhats? No. Back in December, OSHA issued a Safety & Health Information Bulletin regarding the issuance of new safety helmets to their inspectors, replacing the traditional hardhat. This bulletin was only informational and DOES NOT REQUIRE EMPLOYERS TO SWITCH TO THE NEW HELMETS. It only brings attention to the new technology that these PPE offer and tasks employers with considering them when assessing hazards in their work environments.

· No big regulatory changes – Currently, there are no significant construction-related regulatory changes that are expected this year. Some changes will undoubtedly be released, however, nothing major is expected.

May you all enjoy a safe & prosperous new year.



The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. MBCEA members receive access to the Quality & Craftsmanship

101 training videos at no charge and receive discounts on other critical training such as Insulated Metal Panels and Temporary Bracing. Visit us on the web at www.metal-buildings-institute.org.

An informative module on Retrofit Roofing has just been released! Check out the promo! It is now available to purchase in English and in Spanish. While you're on the [MBCEA YouTube Channel](#) watch our Temporary Bracing PSA in either [English](#) or [Spanish](#).

To purchase your copy of Guidelines for Temporary Bracing, [click here](#). MBCEA members take 50% off the purchase price with your 2023 discount code. The discount code will also give members a \$200 discount on the annual subscription to the IMP and Retrofit Roofing modules.

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

[Metal Building Manufacturers Association Announces 2024 Board of Directors](#)

[2023 MBMA Annual Report Now Available](#)

[MBMA Releases CEU Course: 'Evaluating Metal Building Systems using COMcheckTM'](#)

"No winter lasts forever; no spring skips its turn." Hal Borland

MBCEA | PO Box 3429, Bethlehem, PA 18017

[Unsubscribe jmeiluta@comcast.net](mailto:jmeiluta@comcast.net)

[Update Profile](#) | [Constant Contact Data](#)
[Notice](#)

Sent by bysdemyan@mbcea.org powered by



Try email marketing for free today!