



Reaching New Heights, Together



**METAL BUILDING
CONTRACTORS & ERECTORS
ASSOCIATION**

Quick Links

- [Board of Directors](#)
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- [Products & Services](#)
- [MBCEA Conference](#)

We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

- [Sasha Demyan](#), Executive Director
- [Robert Tiffin](#), President
- [Jackie Meiluta](#), Program Manager
- [Britain Graver](#), Administrative Assistant

WELCOME NEW MEMBERS

A&T Metal Buildings

Larry Rooks
5185 Heber Springs Road West
Quitman, AR 72131
(901)351-3696
larry@aandtbuilders.com

Alliance Steel

Travis Hilgenberg
East Fairfield, VT 05448
thilgenberg@allianceokc.com

Bim Built Innovations, LLC

Jeff Clark
309 Butler Rd
Portland, TN 37148
(615)212-5662
sales@bimbuiltinnovations.com

H&T Roofing LLC

Hello Sasha,

In today's competitive world, setting yourself, your company, apart with unique skills and qualifications is incredibly valuable. By developing specialized abilities and gaining relevant certifications, you not only enhance your offerings to your market but also increase your chances of standing out to potential customers. These skills demonstrate your commitment to professional and company growth and your ability to adapt to various economic climates/challenges. Ultimately, investing in your skills and qualifications is an investment in your continued and future success.



Two ways the MBCEA offers are being [AC478](#), as being accredited offers significant value for contractors and architects alike and secondly by being aligned and active with our social media campaigns!

We are active in conversation with the leadership, and the Board, of the MBMA about high profile end use customers (e.g. data centers, online retailers, etc.) to align on the benefits of having architects specify AC472 manufactured buildings to be constructed and or erected by AC478 contractors and or erectors. Specifying an [AC478](#) accredited contractor can significantly enhance the overall success and reliability of a construction project.

We know that being [AC478](#) can bring value for Contractors:

- **Enhanced Risk Management:** Accreditation ensures adherence to stringent safety and quality standards, reducing risks on job sites.
- **Improved Efficiency and Accountability:** Documented management systems and job-site specific assembly plans lead to better project execution.

There are benefits for Architects also:

- **Assurance of Quality:** Specifying an [AC478](#) accredited contractor ensures that the project will be handled by professionals who meet rigorous quality and safety standards.
- **Reduced Liability:** Accredited contractors are

Adam Blandford
2007 Boeing Ave
Charleston, SC 29407
(843)327-9599

adamb@hntroofing.com
www.hntroofing.com

Lefever Building Systems

Mark Hannah
708 7th Avenue North
Jacksonville Beach, FL 32250
(352)284-0701

mhannah@lefeverbuilding.com
www.lefeverbuilding.com

Optimal Construction Services

Jerry Meister
1121 East Main Street Suite 220
Saint Charles, IL 60174
(630)327-6572

jerry@optimal-construction.com
www.optimal-construction.com

Member Benefits Lapsed on 1/31 for Outstanding Dues

Your 2025 Dues invoice has been emailed to your billing contact. The invoices were due on 1/1/25, with member access to events, products, webinars, etc. locked down on 2/1 until payment is received. Be sure to reach out if your company hasn't seen your invoice. Better yet if your benefits have lapsed, log into your [Member Compass](#) to pay your balance and elect auto pay for future membership renewals!

less likely to encounter issues that could lead to project delays or failures, reducing potential liabilities for architects.

- **Consistency and Reliability:** Accredited contractors follow documented procedures, ensuring consistent and reliable project outcomes.

Subscribing, following, liking, reposting, algorithms, engagement, brands, content creation, influencers, hashtags, and trending topics are all parts of active social media vocabulary. **How many did you recognize?**

We have our own MBCEA app, we have shared our presence on [LinkedIn](#), we have many of you in our Facebook group, and now, we invite you to follow us on [Metal Coffee Shop](#) (metalcoffeeshop.com)! We have partnered with the MCS Team to expand our voice to the industry.

Wildly, they have asked me to be an influencer, so each month a new topic/question is asked, and I will share back a reply, sometimes a video, or maybe a quick text! www.metalcoffeeshop.com/search?s=Tiffin

Please do sign up for the Metal Newsletter: and please let me know what you think of it, or how we as a strong industry, nay FAMILY, of Contractors and Erectors can add value to this new channel of communication! [Sign Up Here](#).

Thank you for the honour of your time in reading this. Please do share with your crews!

Be Safe, Be Great,

Robert Tiffin
President, MBCEA
National Accounts Manager, Silvercote

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Conference Registration is Open!



The 56th Annual MBCEA Conference takes place May 7-9, 2025, in Charlotte, NC. We'll be co-located with the MBMA Spring Meeting, and have joint networking, social and educational time. Exhibitors and Attendees, don't wait!

Less than a dozen exhibit spaces are left!

All conference attendees will benefit from Successful Project Startup and Management. This session will cover Planning, Starting, Scheduling, Delivering and Close-Out of a project with a focus on safety and quality throughout.

[Register and secure your lodging now!](#)

Conference Sponsorship Opportunities are Almost Filled!

Get your brand in front of metal building contractors, erectors, suppliers, and manufacturers in Charlotte in May 2025! [Limited opportunities are available so grab one now!](#)

Join those who have already pledged their support:



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Holistic Tax Planning for Construction Professionals: Maximizing Business and Personal Tax Efficiency

Tuesday, February 27, 2025 - 12 pm ET

This session will provide actionable tax-saving strategies for both business and personal finances while finalizing this year's taxes and planning ahead to reduce future tax burdens. Key points covered to include leveraging business deductions and credits, optimizing personal income strategies, strategic timing of expenditures, retirement planning and tax-advantaged accounts, year-round tax planning and documentation. Join Shannon Fowler with IronBridge Wealth Counsel for

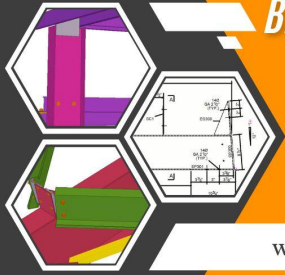
this timely presentation.

Register for Tax Planning

Sponsor this National Webinar

What's New for OSHA in 2025

[Register](#) for the March webinar in our monthly series, to be presented by Craig Shaffer, SafetyWorks on Wednesday, March 26, at 12 pm ET.



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RDEK 40 **NEW**

PROVE YOUR QUALITY WITH ACCREDITATION

AC478 Roundtable Thursday, March 20, 2025 - 2 pm ET

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the [MBCEA Youtube](#) channel for several testimonials.



When: March 20, 2025, at 2PM ET

Where: Zoom

What: Our panel of experts will entertain any/all questions on AC478. Looking at a focus on the site specific plan for this discussion.

Register for AC478 Roundtable

Have questions about AC478? Contact [Jackie Meiluta](#) Check out the [AC478 section](#) of the [Members Only area](#) of the MBCEA website . Hear from your peers on the [MBCEA YouTube channel](#).

Apprenticeship Corner - Apprenticeship is Not a Dirty Word


Joshua C. Quinter, MBCEA Apprenticeship Committee Chair
Quinter Corbett, PC
jquinter@quintercorbett.com

The Metal Building Contractors & Erectors Association is working hard to fulfill its mission of providing the best training in the metal building industry. Over the years, many people with vast experience and knowledge in the industry have worked hard to develop and market programs that help members train the workforce in the metal building industry and grow their companies. Apprenticeship is the next iteration in those offerings.

MBCEA, in conjunction with the Metal Buildings Institute, offered the Quality and Craftsmanship Training that has educated countless industry workers. Unfortunately, that training – as good as it is – is no longer sufficient. The changing landscape in which MBCEA members work is now demanding something different. Project labor agreements, responsible contractor ordinances, and other laws and regulations are requiring apprenticeship training to work in certain jurisdictions or on specific projects. Putting aside whether it's good policy or even fair, it is a reality with which our members will have to deal for the foreseeable future.

[Learn More](#) about what the MBCEA is doing about it.

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TECHNICAL CORNER - Metal Building Collapses: A Call to Prioritize Temporary Bracing Safety

Recent events in the news have highlighted multiple cases where metal buildings have collapsed during construction. These incidents are deeply concerning for everyone in the industry. Our thoughts go out to those affected, but we must also acknowledge the hard truth: we have to do better.

For years, the Metal Building Contractors & Erectors Association (MBCEA) has been dedicated to educating its members on the importance of temporary bracing and why it is an essential component of safe metal building erection. These incidents serve as a stark reminder that improper bracing is not just a regulatory issue—it is a matter of life safety.

OSHA 1926.754(a) and 1926.755(4), Temporary Bracing Requirements

OSHA Standard 1926.754(a) states: "During the construction of a steel structure, the employer shall ensure that the structural stability is maintained at all times during the erection process," and OSHA 1926.755(4) mandates that "a competent person shall determine if guy or bracing is needed; if guying or bracing is needed it shall be installed."

The Role of Builders and Erectors

It is the responsibility of builders and erectors to understand and implement proper temporary bracing. Every project is unique, and factors such as wind loads, site conditions, and erection sequences must be carefully considered when determining temporary guying and support requirements. Failure to do so not only risks structural integrity but also endangers workers on-site.

Manufacturer Expectations

Manufacturers emphasize that builders must assess and establish temporary guying and supports as required. While manufacturers provide detailed erection plans, these often

assume that industry best practices are followed. The ultimate responsibility for ensuring stability during construction lies with the erector.

A Call to Action

We urge all contractors, erectors, and field personnel to revisit their bracing plans, reinforce training efforts, and adhere strictly to OSHA standards. MBCEA provides resources to assist in understanding and implementing proper temporary bracing techniques. For complex jobs, consider hiring a competent engineer to oversee your temporary bracing plans and ensure you have adequate bracing.

We have compiled a small list of those interested or capable of performing this service. We would like to share this and request that if you know of an engineer who can do this work for members, we would like to get them on this list. Also, buy a copy of the temporary bracing guidelines from the Metal Buildings Institute (MBI), [linked here](#).

We cannot afford to see more failures in our industry. Let's commit to doing better—because safety isn't optional, it's essential.

The list along with many other resources can be found in the Technical Resources section of the [Member's Only area](#).



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Construction Law Corner A Lawyer's View On How To Avoid Litigation

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Let's talk about the elephant in the room – attorneys can be expensive. This is particularly true when it comes to the use of litigation to resolve disputes. To be clear, sometimes being in court or arbitration is the better solution. The other side gets a vote when there is conflict too. So they can force you into court and, in part, often cause litigation to be more expensive than is necessary by the way they approach it. These risks often lead to conversations about how best to avoid litigation. The discussion often entails more detailed dialogue about tactics, but here is a short list of themes I have learned over the years.

[Learn More](#)

Building of the Year Contest Entries due by February 26!

The MBCEA Building of the Year Contest gives us all a chance to showcase the advances and

innovations our industry has made in recent years.

Visit mbceaawards.org for the contest rules and to submit your projects.



CLIPS & ACCESSORIES
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The image shows a metal building component, likely a roof clip, with the LSI Group logo and "bpd" branding. The LSI Group logo includes the text "LSI GROUP METAL BUILDING COMPONENTS BPD - Logan Stamping - Roof Hugger".

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The image shows a metal roof retrofit project with the LSI Group logo and "ROOF HUGGER" branding.

MBCEA Chapters

New England Chapter News

Dinner Seminar with OSHA. MBCEA-NEC is proud to Welcome Brett Fortin from OSHA, Brett will be discussing recent OSHA updates as well as Controlled Access Zone versus Controlled Decking Zone definitions and the status of COVID-19 regulations. The remainder of the presentation will be an open discussion.

[OSHA Flyer](#)

Save the Date: 34th Annual MBCEA New England Chapter Golf Tournament

Thursday, July 17, 2025

Falmouth Country Club

630 Carriage Shop Road East Falmouth, MA 02536

<https://www.falmouthcountryclub.com/>

[Save the Date](#)

We are now accepting applications for the MBCEA- NEC 2025 Scholarship(s).

Scholarship Packet

Northwest Chapter News

We enjoyed getting together with so many at our **TopGolf event on January 23, 6-9 pm in Hillsboro, OR.**

Congratulations to the raffle winners:

- Roy Quilantan - \$50 TopGolf gift card
- Matt Hodges - \$50 TopGolf gift card
- Logan Cole – JBL earbuds
- Ian Christensen – Yeti cooler



Thank you to **Chief Buildings, Pacific Building Systems, All Weather Insulated Panels, Bay Insulation, SWD Urethane Silvercote, and NUCOR** for making this event possible.



Pictures

Save the Date - April 24, 2025, 1pm – 5pm

Northwest Chapter - Metal Building Envelope Symposium

SeaTac area – Final Location TBD

Subject Matter Experts Available to provide comprehensive information on:

- Insulated Metal Panels
- Batt Insulation
- Rigid Board Insulation
- WA & OR Energy Codes
- Air Barriers
- Vapor Barriers
- Tax Benefits
- How to address unreasonable architect/design professional specifications

Afternoon Refreshments Provided

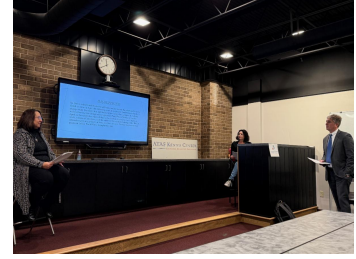
Members Only

Sponsorships Available

MORE DETAILS TO COME

Mid-Atlantic Chapter News

An informative and fun Mock Trial Program was put on at ATAS International on February 10, by Josh Quinter. Sasha Demyan played the judge while Lee Ann Slattery, the witness. Joe Allen served as opposing counsel. It was a great opportunity to see how the provisions in your contract play out in real life.



Carolinas Chapter News

Spring Scholarship Event - Sporting Clays

Thursday, April 24, 2025
\$125 per person
Register by April 18, 2024
Shane's Sporting Clays
6319 US-158
Summerfield, NC 27358

[Click to Register](#)

Carolinas Summer Meeting - Save the Date: June 19-22, 2025

Registration coming soon

For sponsorship opportunities reach out to Reggie Moore (rmoore@brentongrey.com)

Westin Hilton Head Island Resort & Spa
2 Grasslawn Avenue
Hilton Head Island, SC 29928

Rocky Mountain Chapter News

Save the date for our Trap Shoot: June 6, 2025

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- Justin Sayer and James Capo
Ironrock Commercial Construction, LLC
MBCEA Member, Sanford, FL

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

[Western Steel Buildings Named "Structural Steel Engineering Company of the Year 2025" by Construction Business Review](#)

[METAL CONSTRUCTION ASSOCIATION ANNOUNCES 2025 BOARD AND EXECUTIVE COMMITTEE](#)

"One kind word can warm three winter months."

MBCEA | PO Box 3429 | Bethlehem, PA 18017 US

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