MBCEA News & Updates - February 2019



In This Issue

Chapter News

Conference

Technology

Leadership

Safety

In the News

Message from the President

Ah February - the weather, the work, the meetings! If you are like me, this is a crazy time of the year, but I guess we all thrive on a little bit of crazy and a whole lot of hard work. Weather can certainly be challenging, please make sure you are prepared. There are tons of tips, tools and products specifically geared to working in cold weather available with a simple google. Better yet, post your favorites in our new Facebook Group and we can all learn from each other.

As you are shoveling snow, let your mind drift to Myrtle Beach - the sun, the sand, the Conference! Come for the weather, come for the camaraderie and experience, but come!

Our Vendor Exhibit Hall is your perfect opportunity to get up close and personal with suppliers and vendors, to see what is new and ask your questions.

We have a fabulous agenda that includes:

- Educational sessions covering topics such as Change Orders, Basic Estimating Guidelines and Building Complexities of IMP's, Air Leakage, Structuring Your Company for effective Leadership and Succession and Daylighting without Skylights.
- A highly relevant keynote presentation from Gene Marks called the Road the 2020: Your People, Technology and Taxes
- A three-hour Train the Trainer boot camp led by our very own Gary T. Smith

The conference is also home to our famous, or should I say infamous, Contractor and Erector Roundtable. I like to think the Contractor and Erector Roundtables are what we do best. They represent our members helping our members. No contractor or erector needs to struggle alone when they can call on the power of the association. You will always find someone a little smarter, a little bigger, a little grayer than you, who has been where you are now. The MBCEA collectively has thousands of years of

experience and best practice, and we freely share this knowledge with each other. This access to knowledge is perhaps the single most important reason for becoming a member.

As we continue to work and collaborate with the MBMA, as our conference continues to grow, it is perhaps fitting that this year we will host the Metal Construction Hall of Fame Awards Celebration. The Metal Construction Hall of Fame was founded in 2012. The goal was to recognize those individuals who have had a significant impact on the metal construction industry through their innovation, effort and leadership. Membership in the Hall of Fame is reserved for a select few, the best and brightest of us all.

We are thrilled to host the Hall of Fame at our Conference. We are humbled by the honorees. We are proud to share in their glory. Events such as this are so important for our industry. The Hall of Fame is a tangible sign to young contractors, erectors, and engineers that their efforts are worthwhile; that our industry has merit. The Hall of Fame imposes a gravitas on us all. For more information about the Hall of Fame or to nominate a colleague, click here.

Lastly, I just want to reiterate my challenge to every member of the MBCEA to recruit one new member this year. That supplier rep who is always calling, your colleague you see at church, and your equipment rental vendor, invite them to join the MBCEA, then after you do, shoot Sasha an email with their name and address and she will follow-up with a postcard. There is strength in numbers and with your help, we should be able to double our membership this year!

Thanks and Stay Safe.

Regards,

Keith Wentworth President, MBCEA Vice-President, Dutton & Garfield, Inc.

P.S. Registration is now open for Attendees and Exhibitors for Conference 2019: May 1-3 in Myrtle Beach, SC!

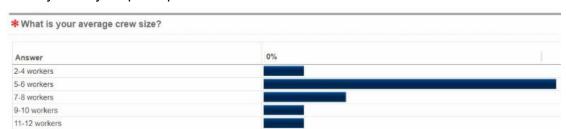


P.P.S Please take a moment to respond to our monthly poll question. Last month we asked about crew size. Although there we are evenly divided in number of crews, it seems most of us run 5-6 or 7-8 workers in a crew. See charts below.

This month's survey asks your approximate volume in square feet for 2018. It only takes a second, please click the link and give us some feedback.

2018 Volume

Thank you for your participation.



* In a typical month, how many crews do you have running simultaneously?

Answer	0%
1	
2	
3	
4	
5	
6 or more	
Other (View all)	

WELCOME NEW MEMBERS!

Alltracon LLC

Tiffany Patterson
Beau Patterson
300 Weatherstone Dr., Suite 131
Wadsworth, OH 44281
440-941-6208
support@alltracon.com
www.alltracon.com

BDR Construction and Consulting

Nate Roberts 1525 9th Avenue SE Hickory, NC 28602 828-322-2302 828-322-4480 fax nate@bdr-construction.com www.bdr-construction.com

Butler Manufacturing

Elizabeth Rathburn Medford, OR 97504 206-257-8343 <u>Elizabeth.rathburn@butlermfg.com</u> www.butlermfg.com

Carrol Fisher Construction

Luke Fisher 614 N. Main Street Salisbury, NC 28144 704-633-6124 704-633-7898 fax lukefisher@carrolfisher.com

E & S Steel Contractors, Inc.

Cameron Wright 4610 N. College Road Castle Hayne, NC 28429 910-602-7748 910-602-7751 fax cameron@eandssteel.com

Lock Steel Building Company, Inc.

Matt Lock 101 E. Ridge Drive, Suite F Carrollton, MO 64633 660-542-2111 matt@locksteel.com www.locksteel.com

Mark Construction Co.

Brian Allen
421 Gold Medal Court
Longwood, FL 32750
407-831-6275
407-332-5311 fax
ballen@markconstruction.com
www.markconstruction.com

Messer Construction Co.

Tom Belanich 643 W. Court Street Cincinnati, OH 45203 513-242-1541 tbelanich@messer.com www.messer.com

Prairieland Construction, LLC

Dwayne Jess 60 E. County Road 000 N Arthur, IL 61911 217-543-5109 dwayne@prairielandconstruction.net

Therm-All Insulation

John Rhodes Greenville, SC 29601 864-520-6856 770-213-1321 fax jrhodes@therm-all.com www.therm-all.com

www.eandssteel.com

Empire Building Construction

Luke Fortney
1709 N. Industrial Avenue
Sioux Falls, SD 57104
605-335-7205
luke@empireconst.com
www.empireconst.com

Henningsen Construction

Mike Mathisen
1407 SW 7th Street
Atlantic, IA 50022
712-243-4955
712-243-6521 fax
mmathisen@henningsenconst.com
www.henningsenconst.com

Kent Design Build, Inc.

Will Knight
1875 Highway 59
Mandeville, LA 70448
985-626-9964
wknight@kentdesignbuild.com
www.kentdesignbuild.com

King Construction, Inc.

Lance Sharar
1205 N. Oak Street
lowa Falls, IA 50126
641-648-5464
lance@kingconstruction.biz
www.kingconstruction.biz

Triangle Fastener Corporation

Daniel Green
6550 Moravia Park Drive
Baltimore, MD 21237
410-485-8665
410-485-4560 fax
dgreen@trianglefastener.com
www.trianglefastener.com

Triangle Fastener Corporation

Tony Gutowski
243-C Quigley Blvd.
New Castle, DE 19720
302-322-0600
302-322-5107 fax
tgutowski@trianglefastener.com
www.trianglefastener.com

Van Hoose Construction

Jeff Van Hoose 101 NE 70th Street Oklahoma City, OK 73105 405-848-0415 405-848-3911 fax sydney@vhcon.com www.vhcon.com



Chapter News

Carolinas Chapter Upcoming Events:

Register now for Construction Notebook Class #9: Bolting Technology

to be held February 21, 2019, 9 am - 2 pm at:
Hampton Inn Greensboro Airport
7803 National Service Rd.
Greensboro, NC 27409

Sponsored by **Bay Insulation Systems**

<u>Description & Registration Form</u> <u>Credit Card Authorization form</u>



Plan To Attend the Upcoming Spring Scholarship Golf Outing Thursday, March 21, 2019

Registration/Sponsorship Form
Credit Card Authorization Form

Proceeds benefit our Scholarship Fund
Bryan Park Golf
6275 Bryan Park Road
Greensboro, NC 27214

Save the Date for the Carolinas Chapter Annual Summer Meeting!

June 27-30, 2019 Sonesta Resort Hilton Head Island, SC Reserve your room by 5/27/19

New England Chapter Upcoming Events:

Forklift and Aerial Lift Training 2/21/19

American Aerial Equipment

Save the Date for the 29th Anniversary MBCEA New England Chapter Golf Tournament @ Lake of Isles (Foxwoods Casino), 1 Clubhouse Drive, North Stonington, CT 06359 on July 18, 2019. Tournament will be sponsored by RJD Associates, Inc. We had a fantastic turnout last year and hope to repeat that again this year.

Mid-Atlantic Division Upcoming Events:

February 15: Core Rigging and Crane Signal Safety - SFS, Wyomissing PA

March 21 & 22: OSHA 10 - ATAS International, Allentown PA April 12: Annual Safety Refresher - SFS, Wyomissing PA May 17: Aerial/Platform/RTF - Ahern Rentals, Bordentown NJ June 7: First Aid/CPR - ATAS International, Allentown PA

Gary's Training Tour through the South was a Success!

Many members throughout the southeast received valuable training as Gary Smith and Wade Hobbs hit Tampa, FL, Madison, TN, and Montgomery, AL throughout January.

Gary also held two sessions in Texas with great response.



California Chapter News:

The California Chapter is working on kicking off online meetings. There will be more information to follow but they are looking at hopefully March.



ALL THINGS CONFERENCE

REGISTER NOW! MAY 1-3, 2019, HILTON MYRTLE BEACH RESORT, SOUTH CAROLINA

Metal building contractors, erectors, suppliers and manufacturers will gather at

the 50th Annual MBCEA Conference to learn from the experts, network with key industry people, visit with old friends, be introduced to the latest products, and discuss leading issues with peers. We will be co-located with the MBMA Spring Meeting and host the Metal Construction



Hall of Fame Awards! <u>Exhibitor</u> and <u>Attendee Registration</u> is open now! Check out the Schedule of Events.

SPONSORSHIP OPPORTUNITIES ARE GOING QUICKLY!

Get your brand in front of key decision makers in the industry! There are several <u>opportunities</u> available to enhance your prominence and visibility at the conference. Take advantage now as these fill up quickly and are on a first-come, first-served basis!

NOW ACCEPTING BUILDING OF THE YEAR ENTRIES



2018 Building of the Year - Hoover Sportsplex Dunn Building Company Birmingham, AL

The Building of the Year Awards are a great way to recognize Contractors and Erectors for the incredible projects they complete. Their dedication to quality and safety, the interesting features, complexity and green building elements all come into play when judging these projects. The awards ceremony will take place during the opening session where we'll be joined by MBMA members so plan now to attend this prestigious event. Submit your projects by February

15, 2019. New this year is a Reroof/Renovation/Addition Category by your

request!

EXHIBITING AT THE CONFERENCE

Exhibitors, plan to attend to display your latest products and spend quality face to face time with your customers. The Exhibit Hall will be open during an extended lunch period and for an evening reception. There will be plenty of networking opportunities including a friendly golf tournament at the end of the conference. Complete the Exhibitor Registration and see the Exhibit Hall Diagram.

HOTEL RESERVATIONS

MBCEA attendees and exhibitors should use this <u>reservation link</u> which will be good through April 8, 2019, unless the block is sold out before then. Or if you prefer to call-in directly to reservations:

- Dial 1-800-876-0010
- Select the Hilton Option
- Provide the Reservationist with the group code: MBCE

Reserve early!



Top 10 Construction Technology Trends for 2019

The construction industry is under a significant paradigm shift. When we look back throughout this industry's history we notice some great advancements have taken place. As we begin 2019 there's no reason we shouldn't expect more of the same to occur. In fact, here are some of the most noteworthy trends experts believe you should expect to see in the construction industry next year.

- 1. Augmented Reality
- 2. Construction Software & Data Ecosystem
- 3. Building Information Modeling
- 4. Modular Construction

- 5. Self-healing Concrete
- 6. Drones
- 7. Robotics
- 8. Cloud and Mobile Technology
- 9. Advanced Uses for GPS
- 10. Wearable Technology

Read more about each technology.

How Management Must Adapt to World of Remote Work

Remote work is changing the global landscape for managers who are hoping to lure and keep onboard the best talent that values the flexibility. To manage effectively at a distance, experts recommend several practices, beginning with thorough buy-in from the top.

Read more for the steps organizations are taking to manage remote workers more effectively.





Development of a Workforce Sustainability Model for Construction: New Tool Available

Relative to other sectors, the construction workforce has experienced high turnover rates and poor safety performance over the last few decades, and continues to struggle to retain existing workers and recruit new ones to construction careers. In this study, researchers interviewed industry professionals and academics to identify the characteristics of a sustainable construction workforce, and to create a tool that construction employers could use to assess workforce sustainability and identify areas for improvement. The study, which was conducted as a CPWR Small Study, is available on the CPWR website.

Webinar - Incorporating Ergonomics into a Construction Safety Management Program

Thursday, February 28th, 2019 @ 2:00pm ET (45 min) Musculoskeletal disorders (MSDs) are the leading cause of non-fatal injuries among construction workers, yet ergonomic programs for MSD prevention are often "add-ons" to safety and rarely sustainable. Many tools, equipment, and work processes are available to reduce the physical demands of work, provided contractors plan to use them in jobs. Incorporating ergonomics into a safety management system gives a systematic approach to integrating ergonomic principles and practices into work processes and the safety culture of a company. Join us for this webinar to learn about how to develop a model program for integrating ergonomics into a safety management program to help contractors address ergonomic hazards and reduce workers' risk for musculoskeletal disorders. CLICK TO REGISTER.

CPWR releases alert, toolbox talk on lightning safety. Safety+Health

February Mobile Safety Moment by Craig A. Shaffer, CSP with Safetyworks, Inc.

One of OSHA's most frequently cited topics among all industries - <u>Chemical Safety</u>, otherwise known as Hazard Communication Standard, Hazcom, or GHS.

Join the Discussion in our New Facebook Group

We're creating a Facebook group for members only so you can share tips, resources, successes, etc. We learn from each other. We support each other. We continue to grow as we continue to influence the perception of metal buildings in a positive way as a whole. It can be invaluable to connect and learn from other business owners on a frequent basis. Share how the MBCEA is helping you. Assist a new member in navigating the benefits. Make your own post that you have crews available or are looking for work. Share this invite with the rest of the people in your organization.

Join Group

In the News

Vachon Joins ATAS as Director of Solar Technology

<u>Attracting Younger Workers to the Trades</u> - Keith Wentworth's 2019 State of the Industry Report for MCN



We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

<u>Sasha Demyan</u>, Executive Director <u>Keith Wentworth</u>, President <u>Jackie Meiluta</u>, Program Manager



Please connect with us!







Quote of the Day

"The minute you settle for less than you deserve, you get even less than you settled for." - Maureen Dowd

MBCEA | 484-239-3337 | sdemyan@mbcea.org | http://www.mbcea.org



MBCEA | PO Box 3429 | Bethlehem | PA | 18017