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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director

Robert Tiffin, President

Jackie Meiluta, Program Manager

Britain Graver, Administrative Assistant

WELCOME NEW MEMBERS

Constructive Innovations LLC

Rodgy Paris

9165 Southwest 153rd Avenue

Miami, FL 33196

(305)901-9789

constructiveinnovationsllc@gmail.com

High Metallic Diversified

Drew Davis

955 Harbor Lake Court STE B

Safety Harbor, FL 34695

(727)638-7211

drew@highmetallic.com

www.highmetallic.com

Knutson General Contracting LLC

Michael Knutson

460 Road T Northwest

Hello Sasha,

Are You, Are We Taking Your Membership to the Next Level?



As our members, you keep our association going strong. Thank you! So, doesn't it make sense to provide you with a member experience to help you feel connected and loyal to the MBCEA? Our association exists for the professional advancement of you, and our industry. Let us look at a couple of different ways we would like to continue and expand engaging you, our members while providing more of the benefits you seek, you deserve!

Delivering More Opportunities

We are growing a thriving online community, a place to go to network, discuss topics of interest, share information, and find answers to your questions. First up is this newsletter. Did you know you can sign up all your employees to receive their own copy? (<https://www.mbcea.org/newsletter-sign-up>)

Sasha does a great job curating articles and information unique to us and our industry, why not share the wealth... of information with your people. There is no better way to inspire and engage your up-and-coming team than to share information, motivate them about the competition, and to let them see your company name in lights when you are spotlighted here or better yet, win the Building of the Year!

Have you downloaded the new MBCEA App? Its ok, I will wait while you do. Simply go to the Google Play Store, or the App Store and search for "MBCEA." This is our new app, where we will build our year of membership value together. When you log in, you will immediately see the power from news feeds, to industry event posts, to forums (yep, chat topics for and by you) to all the way to the "more." I am going to ask a favor, no, challenge you... Log in, and message me. Tell me how easy it was to find and download. I hope you see the incredible potential; please know it is going to take all of us to make it powerful!

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(509)398-7312
mike@knutsongc.com
www.knutsongc.com

Mountain Metals

Will Morrison
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Morristown, TN 37814
(423)312-3261
will@smgtn.com

RVA Construction Inc.

Daniel Corker
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Ashland, VA 23005
(804)622-5852
dcorker@rvaconstruction.com
www.rvaconstruction.com

Swinging 5 Construction LLC

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Dallas, TX 75231
(682)210-7124
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www.swinging5.com

United Enterprises Construction

Lyndon Horst
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Greencastle, PA 17225
(717)597-5088
lyndon@unitedec.net
www.unitedenterprisesllc.com/vp-steel-buildings

Temporary Bracing Guidelines for MB 2/22/24, 12 pm ET [Virtual National Session](#)

- Learn why temp bracing is necessary
- Factors/Loads to consider
- Review examples of Temp bracing plans

Log into your account to register!

Save the date for **Liens, Bonds and Payment Claims** to be held virtually on 4/4/24.

View all past recorded sessions on our [Products and Services page](#).

If you missed the New Member

Monthly we offer an MBCEA presents...In January we hosted [Raymond James' Chief Economist, Eugenio Aleman](#). With shares from our Chapter Presidents, we heard and discussed how small the "r" in Recession might be for 2024. This month, [Temporary Bracing](#) with Keith Wentworth of Dutton & Garfield (and current president of MBI and past-president of MBCEA). This will be interactive, informative, and very relevant. For any/all MBCEA Presents you can register online, or yep, in the MBCEA app!

A key to our industry strength is our great fortune to be invited to a number of National Builder Meetings. We continue to talk and work with the District and Area Managers with the goal of having them join us in the MBCEA. If you will be attending any of these meetings, please contact Sasha, as we would love to have you be an MBCEA ambassador!

We certainly cannot forget www.mbcea.org. Check it out, bookmark it. It is bold, it has got deep pages of resources for you! On the front page alone: 55th Annual Spring Conference, Building of the Year, Chapter News, etc.!

Offering Professional Accreditation and Education

We continue to want you to look to the MBCEA to stay knowledgeable, sharpen your skills, and keep certifications and credentials current. The AC478 accreditation program. You have heard of it before? Perfect. We will continue to talk, share, and promote this program, as it is the most comprehensive quality assurance accreditation of its kind for metal building assembly. It verifies a contractor and erector's compliance in the following areas:

- Documented safety and training program
- Documented management system
- Job-Site Specific Assembly Plans

You have many resources with the MBCEA to help introduce, engage, and accredit you and your company. Pick your favourite and let us go!

The MBCEA, the [Metal Buildings Institute](#) (MBI), and the [National Center for Construction Education & Research](#) (NCCER) are actively developing a complete metal building curriculum. This initiative is an investment in our collective future. We are confident it will become the gold standard for training field erectors; that it will be taught in tech schools and craft centers; and it will be used to craft apprenticeship programs that will help level the playing field in our industry.

Roundtable on January 10, you can access the recorded session [here](#).

Note that 2024 renewal dues invoices are now overdue. [Pay now](#) so you don't lose out on your member benefits!

Please participate in our ["hourly rate" survey](#) as we look to collect data from our members. Thank you!

Collaboration with our industry partner associations will continue to strengthen all of us. Thank you to the Metal Building Manufacturers Association (MBMA.com) and the Metal Construction Association!

I could keep going, but I am going to share a phrase that has led many people to success, "get in, be brilliant, get out." I hope the above shows that by "getting in" ...to your membership will help you be safe, and "be brilliant," and support you as you "get out" into your market!

Be Safe. Be Great.

Robert Tiffin

President, MBCEA
National Accounts Manager, Silvercote

Last Chance to Enter the 2024 Building of the Year Contest!

The MBCEA Building of the Year Contest gives us all a chance to showcase the advances and innovations our industry has made in recent years. Visit mbceaawards.org to submit your projects before February 26, 2024.



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Only 18 Exhibit Spaces Left!

Register Now to Exhibit at the 55th Annual MBCEA Conference

Exhibiting at the MBCEA & MBMA Conference will enhance your visibility to decision-making attendees and industry professionals. Our attendees want to see and hear about what's new in our industry - products, tools, technology, etc. Review the [schedule, exhibit hall diagram, and register now!](#) Check out the profiles of the exhibitors already registered on the MBCEA app!

Hotel Room Block is Close to Selling Out! Register Now to Attend the Conference

This is the premiere event for metal building contractors, erectors, manufacturers and suppliers. This year's conference will be a management-style retreat with more time for networking and management education. We will continue to have an exhibit hall and a golf tournament. Field personnel focused sessions will resume next year. This conference is co-located with the MBMA Spring Meeting. [Click here for the agenda, hotel information and to register.](#) See who's coming on the MBCEA app!



Pioneers Club Applications Now Being Accepted

Please [submit the name of a colleague or yourself](#) for selection into the MBCEA Pioneers Club.

The distinct purpose behind the creation of this important Pioneers Club is the association's determination to give credit and recognition to metal building contractors and erectors who have been such for at least 25 consecutive years.

Accepted applications will become a permanent part of the history of our industry. The celebrated people who are selected as members of the Pioneers Club will be asked to attend the 55th Annual MBCEA Conference at the Rancho Bernardo Inn in San Diego, CA on April 24-26, 2024, to accept the prestigious award.



We Solve America's Shortage In Metal Building Labor

Thank you, Conference Sponsors!

Wow! That was the quickest sell out of sponsorships for the Annual Conference! Thank you for all your support! Please be sure to visit the sponsor profiles in the 55th Annual Conference event on the MBCEA mobile app. Sponsors, if you haven't completed your profile form yet, please get it back to Britain as soon as possible.



New Member Breakfast with President

If you are a new member, please join me, Robert Tiffin President, for breakfast on Thursday (4/25) morning of the Conference so we can get to know each other before all the fun begins. We will answer your questions, do some introductions, and make sure you feel right at home. If you have joined since the last conference or this is your first conference with us, [click here to register](#).

Don't miss the Conference Keynote! It's Your Call: Tools & Rules for Big League Decision Making by Phillip Van Hooser


Business professionals don't generally intend to make poor decisions. However, entrepreneurs, business owners, leaders, and managers do struggle with decision making for one primary reason – they've never been taught a solid process for smart decision making.

It's Your Call: Tools & Rules for Big League Decision Making will reveal how to take the lead in making smart decisions. Drawn from Phil's training at Wendelstedt's Professional Umpire School, you will:

- Discover the necessary – but seldom taught — tools for decision making
- Get tips for avoiding “heat of the moment,” disastrous decisions
- Assess your understanding of the written — and unwritten — rules for smart decisions
- Learn a step-by-step process for making better decisions
- Understand the factors affecting how and when to make “the call”

This keynote is a good fit for:

- Business owners, entrepreneurs, and business professionals at all organizational levels
- New managers, emerging leaders, and high potentials transitioning into leadership roles
- Leaders and managers in safety or security roles
- Decision makers at all organizational levels



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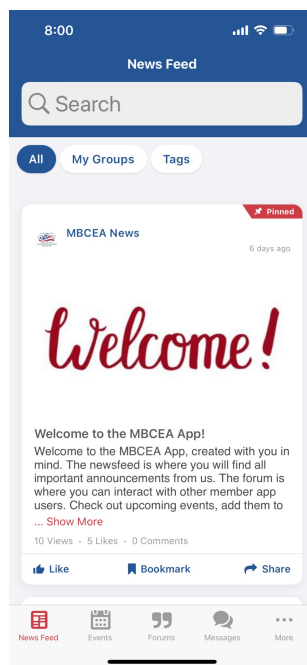


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Engage on the MBCEA Mobile App!

The latest benefit of membership can be found in our MBCEA app which will allow for year-round member engagement at your fingertips. The News Feed will contain important information about upcoming events, member benefits, and announcements. The forums are where you will be able to post an issue or question that you're facing, share best practices, and ask for resources. Direct message other app users. Register for events and save to your phone calendar. Advertising throughout the app will be made available via banners to our Industry Members. We'll also be using this as our event app. Download and engage! Note, this is linked to your MBCEA account so make sure you have one and know your password, or update it before downloading!

- [iOS Download Link](#)
- [Android Download Link](#)

PROVE YOUR QUALITY WITH ACCREDITATION

Rallying around AC478 is the best way to elevate the professionalism of the metal building construction industry. AC478 is a quality assurance accreditation program for metal building assembly which is used to verify the competence of contractors and building erection companies. It is the only means to truly differentiate yourself from the competition.



MBCEA members get free consultative support and a mentor to help them through the program PLUS tons of free templates, tools, and documents related to AC478 in the Members Only Area– well worth the price of membership!!

Our next roundtable is scheduled for March 28, 2024, at 2 pm ET. Get all your questions answered and hear from your peers who have gone through the process.

Have questions? Contact **Jackie Meiluta** Check out the **AC478 section** of the **Members Only area** of the MBCEA website . Hear from your peers on the **MBCEA YouTube channel**.



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2024 Market Outlook and Insights from IronBridge Wealth Counsel
Shane Morrow - Iron Bridge W.C.

In reading the 2024 economic and market outlooks, investors may experience “déjà vu all over again.” The Fed's aggressive interest rate hikes, market volatility, and recession concerns remain central to investment outlooks in the new year.

Looking back to 2023, last year bucked expectations in numerous ways. The expected U.S. recession didn't occur. After the prior year of rising inflation, inflation fell. Global bond yields rose to decade level highs, and equity markets saw the resumption of leadership by the technology sector. As we head into 2024, investors find more wide-ranging opportunities than they have had since the Great Financial Crisis of '07-09. Risks linger, but they always will. Below are a few of the highlights and outlook going into 2024.

[Learn More](#)

MBMA is Asking for Our Participation!

What assistance do you need with BIM?

The purpose of the survey is to determine what assistance and guidance contractors need with BIM. The input we receive will guide MBMA in developing appropriate educational aids for metal building contractors.

In 2021, the MBMA BIM Task Group developed a survey of MBCEA members on BIM. The survey

provided a lot of good information, which was shared with MBMA and MBCEA members. It has been over two years since that survey, and the BIM Task Group thought it was time to survey MBCEA members again on BIM. The survey has been updated, but most of the questions are the same, so we can track changes in the responses from 2021.

We appreciate you taking the time to complete the survey. Please complete the survey by Friday, March 1, 2024.

Take the MBMA Survey

MBCEA Chapters

Midwest Chapter News

The Midwest Chapter was pretty quiet in 2023, but has plans for a couple events early in 2024. We are in the planning stages for a European pheasant shoot in late winter/early spring followed by a golf outing. Looking forward to an active and successful 2024!

Carolinas Chapter News

We will have an upcoming spring Scholarship Event with both golf and skeet shoot. Date, time, and location to be announced in the coming weeks.

Greater Ohio Chapter News

I'm excited to announce our next "Training Seminar" will be held at [Owens Corning's World Headquarters](#) in **Toledo, Ohio** on **Thursday, February 22, 2024** starting at **10am**.

The Ohio Energy Code is changing on March 1st, and this seminar will get you prepared.

The presentation will focus on U-Value requirements, insulation systems, and the structural impacts one needs to consider.

See the details below and by clicking on the "big blue button" in order to reserve your spot! Space is limited!

Who:

All are welcome! (Space is Limited)

What:

- Ohio's "NEW" Energy Code Explained
- Lunch to be provided.
- Guest Speaker Presentations by:
- [Owens Corning](#)
- [Bay Insulation](#)
- [Therm-All](#)
- [CHIEF Buildings](#)

When:

Thursday, February 22, 2024 / 10am - 2pm

Where:

Owens Corning World Headquarters

Cost:

\$35 per person

[Register Here](#)

Mid-Atlantic Chapter News

[Register now](#) for our 3/2/24 - for a Doors and Window Installation Training by Tell Doors in Temple, PA.

Southeast Chapter News

Save the date!
May 31, 2024
Southeast Chapter Golf Tournament
Therm-All Plant Tour to Follow

Rocky Mountain Chapter News

Rocky Mountain Chapter Clay Shoot
June 7, 2024
[Events at Kiowa Creek Sporting Club](#)
46700 E County Rd 30
Bennett, CO 80102

Register now to play and sign up to sponsor! See the registration form for event timeline, pricing, and policies.

[Registration Form](#)

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“Most of the projects that we erect are not your typical pre-engineered metal buildings, but are much more complex. They especially do a great job on complex projects. We really like erecting their buildings.”

- Justin Sayer and James Capo
Ironrock Commercial Construction, LLC
MBCCA Member, Sanford, FL

SAFETY MOMENT – Craig A. Shaffer, CSP – SafetyWorks, Inc.

INSPECT YOUR RIGGING

Rigging inspection is at the foundation of every safe lift. Its

purpose is simple – to identify gear that is at or near the end of service life and remove it before it causes an accident.

OSHA requires a competent person to inspect rigging for damage or defects each day before use [29 CFR 1926.251(a)(6)]. But they also require additional inspections “where service conditions warrant.” For example:

- New & after repair inspections – Out of the box & prior to first use, inspect all new or repaired rigging. Understand that there are limitations to rigging repairs and only a qualified person may conduct them.
- Possible damage – Inspect after any incident that may have damaged or otherwise compromised the rigging equipment or its ability to function properly. This may include a physical damage incident, shock loads, critical lifts (before & after), contact with chemicals or electricity, and following use in an abusive environment.
- Periodic inspections – Most rigging manufacturers (& ASME) also recommend that you have a designated qualified person carefully inspect your equipment at least every 12 months. Periodic inspections on a more frequent basis may be necessary based on how often the gear is used, severity of service conditions, nature of lifts being made, and experience gained on the gear’s service life.



There’s one more sentence to the aforementioned OSHA rigging inspection requirement: *“Damaged or defective slings shall be immediately removed from service.”* Failure to follow-through on this simple mandate has repeatedly cost immense loss in the form of life and property. There is no lift so important that it can’t wait for safe gear and there is no survivor of a tragic rigging accident that would disagree with that. Train your crew, then EMPOWER THEM TO DO WHAT IS NECESSARY WHEN IT’S NECESSARY.

METAL BUILDINGS INSTITUTE™

The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. MBCEA members receive access to the Quality & Craftsmanship

101 training videos at no charge and receive discounts on other critical training such as Insulated Metal Panels and Temporary Bracing. Visit us on the web at www.metal-buildings-institute.org.

An informative module on [Retrofit Roofing](#) has just been released! [Check out the promo!](#) It is now available to purchase in English and in Spanish. While you're on the [MBCEA YouTube Channel](#) watch our Temporary Bracing PSA in either [English](#) or [Spanish](#).

To purchase your copy of Guidelines for Temporary Bracing, [click here](#). MBCEA members take 50% off the purchase price with your 2023 discount code. The discount code will also give members a \$200 discount on the annual subscription to the IMP and Retrofit Roofing modules.

Every contractor and erector should have a copy of the guidelines and access the training!

2024 Metal Construction News Top Metal Builders

DEADLINE: Sunday, March 17, 2024

Every year, *Metal Construction News* identifies the largest metal builders as measured by tonnage and square footage. They have two lists: Top contractors and top erectors. The numbers keep growing and the competition keeps getting stronger. Make sure you get your entry in this year.

To complete the entry online, take their survey .

Follow this link to see the 2023 Top contractors and Top erectors .

***"Love all, trust a few, do wrong to none."* William Shakespeare**

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