



Reaching New Heights, Together



**METAL BUILDING
CONTRACTORS & ERECTORS
ASSOCIATION**

Quick Links

[Board of Directors](#)

[Member Directory](#)

[Members Only](#)

[Products & Services](#)

We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director

Robert Tiffin, President

Jackie Meiluta, Program Manager

Britain Graver, Member Services & Administrative Coordinator

WELCOME NEW MEMBERS

Bay Insulation Systems of Canada

Dave Jackson

London, ON N5X 2K1

(519)649-8715

Djackson@bayinsulation.com

www.bayinsulation.com

Controlled Environment Systems

Lara Schwarz

500 Myles Standish Boulevard Ste 100

Taunton, MA 02780

(508)269-7862

lschwarz@cesweb.com

www.controlledenviro.com

GRG 28 Contractors

Victor Garcia

6436 Marilee Way

Colorado Springs, CO 80911

(915)274-1731

Greetings!

Building Legacies and Curtain Calls



As my two-year term as President ends, I reflect not only on our amazing association, its new processes for future MBCEA and chapter growth, but also on the art of endings. Great finales, whether in construction or television, are less about closure and more about legacy.

Take MASH's* legendary farewell, "Goodbye, Farewell and Amen" (1983). Just as Hawkeye and company packed up the 4077th, we too dismantle scaffolds of this leadership, knowing the structures we leave behind will outlast the war stories. Their bittersweet blend of humor and gravity mirrors our own: the laughter of conferences, the weight of industry challenges, and the pride of service to you, our members.

Fast-forward to Cheers (1993), where Sam Malone turns off the lights of his bar, reminding us that leadership is less about the building itself and more about the community it shelters. Like Sam, I have learned that our association thrives not on steel alone, but on the camaraderie of all those who make every project a shared toast.

And then there's The Office (2013), where ordinary workdays became extraordinary stories. Its finale celebrated the beauty of finding meaning in the transactional. Likewise, our daily blueprints/drawing; meetings, erecting frames, tightening bolts, etc. becomes remarkable when viewed through the lens of collective achievement.

So, as I sign off, I do so with gratitude and wit: endings are not exits, they are foundations. The scope of my presidency closed, but the certificate of occupancy is ready for David Leinbach, in the building of the next two years.

My first thank you is for you Sasha, alone. With great spirit, and downright grit, you have pushed, pulled, laughed and "oh Roberted" me as part of a wonderful team, with even better results. Truly, an amazing partnership when you let me think it was. LOL. A sincere, and most certain thank you.

Thank you, each of you, our members, for the honour of your time, your support, as we did reach new

Vctr777.vg@gmail.com

Lacey Construction, Inc.

Tobin Spangler
1490 N Chestnut
Wahoo, NE 68066
(402)443-1112

Tobin@laceyinc.com

Quick Veneer

Chuck Lacey
1505 U.S. 77
Wahoo, NE 68066
(402)444-4999

chuck@quickveneer.com

Silvercote A Service Partners Company - Ontario

Jason Degg
London, ON N6C 2Z9
(289)544-2102

J.degg@silvercote.com

SMARTBUILD

Sherry van Ogtrop
28 Westwyn Court
Brampton, ON L6T 4T4
(888)403-0421

Sherry.o@smrtbld.com
www.smrtbld.com

Titan Construction & Engineering Services

Kevin Arnold
2675 North McKinley Avenue
Rensselaer, IN 47978
(219)866-4651

Karnold@titanconstructionservices.com
www.titanconstructionservices.com

TRI-STATE ENTERPRISES, INC.

Mansoor Doriwala
4341 Fox Valley Center Drive
Aurora, IL 60504
(815)372-3033

Tristate@tristatebuilding.com
www.tristatebuilding.com

heights together, forever solidifying the legacy of the MBCEA.

Fade to ...Before I go, the registration for the 57th Annual MBCEA Conference and MBMA Spring Meeting is open. Click [HERE](#).

Ok, now Fade to Black.

Be Safe, Be Great,

Robert Tiffin

President, MBCEA
National Accounts Manager, Silvercote

2026 Renewal Dues Invoices Are Due

Your 2026 Dues invoice has been emailed to your billing contact. The invoices are due on 1/1/26, with member access to events, products, webinars, etc. locking down on 2/1 until payment is received. Be sure to reach out if your company hasn't seen your invoice. Better yet, plan to log into your [Member Compass](#) before 1/1/26 to pay your balance and elect auto pay for future membership renewals!

Enter the Building of the Year Contest

The MBCEA Building of the Year Contest gives us all a chance to showcase the advances and innovations our industry has made in recent years. Visit mbceaawards.org to submit your projects before February 23, 2026. Manufacturers, please encourage your builders to submit projects. Note that this is open to MBCEA members only, so this is a great time to join!

Complete the Pay Rate Survey

Contractors and Erectors, complete this [short anonymous survey](#) and receive the results to see how you compare to others across the US.

**DISCOVER THE
CMB SHOP:
INNOVATION
& SAFETY IN
EVERY STEP**



VISIT OUR WEBSITE TO LEARN MORE
WWW.CANADIANMETALBUILDINGS.COM/MBCEA-NEWSLETTER

SERVICES:

- Tekla Structures Integrations
- Custom Software Development
- BIM Implementation Audits
- Training and Content Creation

www.bimbuiltinnovations.com

Conference Attendee Registration is Open

This is the premiere event for metal building contractors, erectors, manufacturers and suppliers. This year's conference will be a management-style retreat with more time for networking and management education. Field personnel focused sessions will resume next year. This conference is co-located with the MBMA Spring Meeting. [Click here for the agenda, hotel information and to register](#). See who's coming on the [MBCEA app](#)!

Register to Exhibit at the 57th Annual MBCEA Conference

Exhibiting at the MBCEA & MBMA Conference will enhance your visibility to decision-making attendees and industry professionals. Our attendees want to see and hear about what's new in our industry - products, tools, technology, etc. Review the [schedule, exhibit hall diagram, and register now](#)! Check out the profiles of the exhibitors already registered on the [MBCEA app](#)!

Pioneers Club Applications Now Being Accepted

Please [submit the name of a colleague or yourself](#) for selection into the MBCEA Pioneers Club.

The distinct purpose behind the creation of this important Pioneers Club is the association's determination to give credit and recognition to metal building contractors and erectors who have been such for at least 25 consecutive years.

Accepted applications will become a permanent part of the history of our industry. The celebrated people who are selected as members of the Pioneers Club will be asked to attend the 57th Annual MBCEA Conference to accept the prestigious award.

Thank you to our sponsors!

Sponsorship for the conference is now sold out. Thank you to everyone who has pledged their support!





CRANE TEC Design. Manage. Install.

For all of your overhead crane needs.

crane-tec.com

Visit our site for equipment, services and project gallery.
For immediate results call
1-800-755-6378



D.I. ROOF SEAMERS
diroofseamers.com | 1-888-343-0456

Our equipment can seam
-any panel
-any seam type
-any manufacturer

With over 30 years experience,
we have the knowledge and
expertise to make sure you get
the right seam, everytime!

-Easy to order!
-Unmatched customer service!
-Technical help available 7
days a week!

Register for our New Member Roundtable

**January 14, 2026
1 - 2 PM EST**

Consider it as a new member orientation of sorts. We want to make sure you're aware of and know how to take advantage of all the benefits of your membership. We'll cover how we communicate with you, how you can get the most exposure for your company, making sure all employees/staff have access, what's found in your Member Compass dashboard, member only resources, how to use the Member Directory, gaining access to the free MBI training, using the MBCEA mobile app, and more. Even if you're not a new member, if you're not taking full advantage of everything listed here, you'll want to join us to learn how.

[Register Here](#)

Next up in our free monthly webinar series..

MBCEA for District/Regional Managers

**January 15, 2026
12 - 1 PM EST**

All representatives of metal building manufacturers and suppliers are encouraged to join us to get acquainted with how MBCEA benefits you and your builders. Why did your home office tell you to join the local Chapter? How can you look like the expert when speaking with your customers? What is AC478 and why should my builders apply? Get answers to these questions and more at this virtual, educational session.

[Register Here](#)

[Sponsor Here](#)



Nominate Industry Greats for the Metal Construction News Hall of Fame

Metal Construction News is calling for nominations for the prestigious Metal Construction News Hall of Fame. Celebrating dedication, innovation, and brilliance, this honor recognizes those who have left an enduring mark on the metal construction industry.

CLIPS & ACCESSORIES

We manufacture and supply roof clips and accessories.



Use our online Clip finder at
WeGotClips.com

PROVEN Metal Roof RETROFIT SOLUTIONS

Sub-framing systems to fit over any existing metal roof
Schedule more jobs with our prompt fabrication and shipping
Install without disrupting the building occupants



sales@roofhugger.com
www.RoofHugger.com

ROOF HUGGER

AC478 - MEMBER SPOTLIGHT



Reaching New Heights, Together



METAL BUILDING
CONTRACTORS & ERECTORS
ASSOCIATION

What prompted you to start the
AC478 accreditation process?



"I wanted to be as good as we
say we are. All about continuous
improvement and improving our
efficiency in the field."

-Jarrod Turner, CEO
TBT Construction



Learn more about AC478 accreditation at mbcea.org

Have questions about AC478? Contact [Jackie Meiluta](#) Check out the **AC478 section** of the **Members Only area** of the MBCEA website. Hear from your peers on the **MBCEA YouTube channel**.

PROVE YOUR QUALITY WITH ACCREDITATION

AC478 Roundtable

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the [MBCEA Youtube](#) channel for several testimonials.

Our panel of experts will entertain any/all questions on AC478.

Register for Roundtable



MBCEA Chapter News

Carolinas Chapter

Our Carolinas Chapter hosted a fantastic Fall Scholarship Golf Outing on November 6th at Warrior Golf Club in China Grove, NC, where 44 golfers joined us for a beautiful day on the course. Thanks to the strong turnout and generous support of our participants, we raised nearly \$5,000 for the MBCEA Carolina's Scholarship Fund. We're grateful to everyone who came out, contributed, and helped make this event such a success for our chapter. Please see below for the results from the event and thank you again to all our sponsors who made this possible. A special thanks to Kezia Faith from Building Envelope Specialists, for taking photos and videos of the day, which are shared in the link below.

Event & Hole Sponsors

GARANCO
Therm-All Insulation - Event Sponsor
DR Reynolds
Hoke Enterprises
Tell Doors & Hardware - Social & Awards Sponsor
Bay Insulation
Kirkland, Inc. - Lunch Sponsor
Ascent Buildings
All Weather Insulated Panels
Moorefield Engineering
Downs Construction
Silvercote Insulation - Beverage Cart Sponsor
Construction & Maintenance Company
DWS Steel Structures

Winners

1st Place Team (Lamtec/Bay)
George McRorie

Brant Davenport
Andrew Cozart
John Yarber

Closest to the pin

Mike Boykin
Goosie Kennedy
Nigel Nestor

Longest Drive

Scott Caragher

Photos from the event

https://drive.google.com/drive/folders/15DM_yCCmuVZMBFp0z430wjnrPkoHWW0k?usp=sharing

Texas Chapter

Texas Chapter held a meet and greet on Wednesday, 19 November in Houston and we had good attendance from MBCEA members.



Bay Insulation Systems Experience • Quality • Service
Member of the Bay Family of Companies

Introducing...
BAY RIDER™

Formerly the Owens Corning ELAMINATOR® Insulation System

Click here or scan the QR code to learn more!

www.BayInsulation.com



METALWALK®

De DESIGN COMPONENTS, INC.
SINCE 1978

designcomponents.com | 800.868.9910

Construction Law Corner: The Case for Disclosure and the Attorney Client Privilege

Joshua C. Quinter
Quinter Corbett, PC
jquinter@quintercorbett.com

Dan Brown, the author of the famous book the *DaVinci Code*, has been quoted as saying that “nothing is hidden that will not be made known”, and “nothing is secret that will not come to light”. As a practicing lawyer actively involved in client counseling for many years, I can confirm this to be the case. This is particularly true when lawyers or the law is involved. Between mandatory disclosure requirements and lawyers who do their due diligence, almost nothing can stay hidden. It’s better to rely on the attorney client privilege to tell your lawyer everything and develop a strategy based on the entire picture. This issue played a central role in a case on the docket for the United States Supreme Court next year.

In *Keathley v. Buddy Ayers Construction, Incorporated*, the Court will review a case which was dismissed by a federal judge because the Plaintiff failed to disclose the existence of another case in a different court. Mr. Keathley had filed for bankruptcy protection under Chapter 13 of the bankruptcy code in the District of Arkansas. While this case was ongoing, he was involved in a motor vehicle accident with a truck driver employed by Buddy Ayers Construction. He filed a separate lawsuit against Buddy Ayers Construction and its employee in the U.S. District Court for the District of Northern Mississippi alleging resulting injuries. He

didn't, however, disclose the lawsuit and potential additional income to the bankruptcy court in Arkansas before a modified plan in bankruptcy was approved.

[Learn More](#)

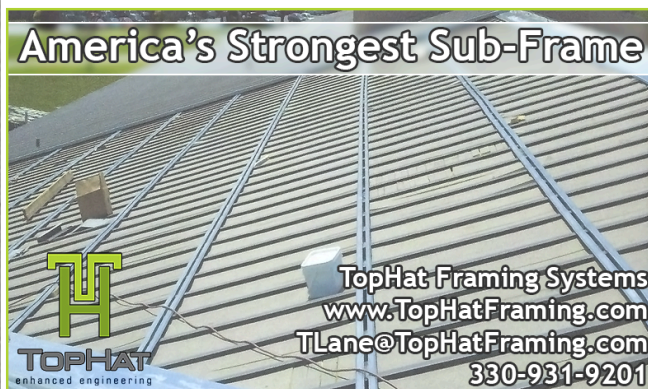
Apprenticeship Corner: The Infrastructure of Apprenticeship

Joshua C. Quinter, MBCEA Apprenticeship Committee Chair
Quinter Corbett, PC
jqinter@quintercorbett.com

Almost everyone understands the basic concept of apprenticeship. It's some combination of academic learning about a subject combined with on-the-job training. The on-the-job training usually comes as part of a job and results in the apprentice getting paid for the time spent learning their craft. This system of training is documented as far back as the 1700s BCE.

Apprenticeship became a formally recognized and regulated system in the United States with the passage of the National Apprenticeship Act in 1937. The original intent of the law was to establish and protect labor standards for apprentices in the United States. More specifically, the objective was to guard the welfare of apprentices, encourage their inclusion in formal labor and collective bargaining contracts, and bring together employers and labor groups to create training programs. The process was turned over to the Department of Labor to create a related regulatory framework and work with states to oversee apprenticeship.

[Learn More](#)



America's Strongest Sub-Frame

TopHat Framing Systems
www.TopHatFraming.com
TILane@TopHatFraming.com
330-931-9201

TOPHAT
enhanced engineering



We Solve America's Shortage In Metal Building Labor

SAVE MONEY **EXPERIENCED CREWS**

We will save you money on expensive equipment

In Nucor, Metallic, American, MR 24, Butler

RedIron CONSTRUCTION
redironconstruction.com • 225.228.1359

Our Average Team Has Been Together For 8 Years

Construction Spending and Employment Forecast

ALL 50 STATES
WE'VE GOT YOU COVERED

Calling all Subject Matter Experts That means YOU!

The curriculum for the new Metal Building Assembly training program is rapidly being developed and we're looking for those of you with practical knowledge to join a review team. Each subject goes through two passes with Subject Matter Experts (SME's) so we can make sure the content is complete, meaningful and representative of all geographic regions as well as all manufacturers and suppliers. We have a technical writer who actually does the drafting – the SME's are there to make sure things make sense, flow properly, highlight important tips of the trades, etc.

Please email Britain at admin@mbcea.org if you'd like to participate.



The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. Visit us on the web at www.metal-buildings-institute.org.

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

[New Architectural Plate Systems Education Course Offered by ATAS](#)
[MCA Announces 2026 Board with Lee Ann Slattery as Chair](#)
[Have a Ball with the Latest "Travels with Tony" Video](#)

Year's end is neither an end nor a beginning, but a going on.

MBCEA | PO Box 3429 | Bethlehem, PA 18017 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!