



Reaching New Heights, Together



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### We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

**Sasha Demyan**, Executive Director

**Robert Tiffin**, President

**Jackie Meiluta**, Program Manager

**Britain Graver**, Administrative Assistant

### WELCOME NEW MEMBERS

#### Bay Insulation

Frankie Price  
Thorsby, AL 35171  
(205)955-5099

[fprice@bayinsulation.com](mailto:fprice@bayinsulation.com)

[www.bayinsulation.com](http://www.bayinsulation.com)

#### Caspers Construction

Deanne Caspers-Moon  
800 S 10th  
Beatrice, NE 68310  
(402)228-1905

[deanne@caspersconstruction.com](mailto:deanne@caspersconstruction.com)

[www.caspersconstruction.com](http://www.caspersconstruction.com)

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(833)284-5327

## Hello Sasha,

### Celebrating A Year: Building For Tomorrow



Imagine this newsletter as a bit of a [fireside](#) chat. As we near the end of 2024, it's time to reflect on our journey, celebrate our achievements, and look forward to the new heights we're reaching together.

This year has been a testament to our unwavering commitment to collaboration, and how our association's strength lies in our unity. The sense of community and collaboration within MBCEA has never been stronger. Throughout the year, we've hosted numerous events, workshops, and conferences that have brought us together to share knowledge, exchange ideas, and forge lasting connections.

Did you log in for one of the monthly webinars? Do you have a favourite? The December Roundtable was a very quick hour of engaging conversations (head of wall fire ratings, marijuana: employees, drones, etc.) with almost 60 members! Want to be sure to not miss the curated ones for 2025:

[www.mbcea.org/events/](http://www.mbcea.org/events/) or open the "Events" icon on our MBCEA app.

The annual MBCEA Conference was a resounding success, featuring a lineup of distinguished speakers, insightful panel discussions, conversations, and celebrations with friends! The event provided a platform to learn from industry experts, discuss emerging trends, and explore new opportunities for growth, all woven with threads of camaraderie, fun and laughs (well, if you saw some of my golf swings!).

Is there a bit of regret now missing the 2024? Don't start 2025 with FOMO; our 56<sup>th</sup> Annual Conference (2025) registration is open NOW!

<https://www.mbcea.org/events/56th-annual-mbcea-conference>

Thank you to all our chapters as you have been instrumental in fostering local networks and supporting members at the grassroots level. You have organized site visits, safety conversations, and training sessions tailored to the specific needs of

### **L&G Metal Building Consultants**

Adam LeBlanc  
3292 Thompson Bridge Rd. #116  
Gainesville, GA 30506  
(177)056-1179x5  
[lgmbc@hotmail.com](mailto:lgmbc@hotmail.com)

### **Parrish Construction Group**

Justin Paulk  
221 Industrial Park Drive  
Perry, GA 31069  
(478)987-5544  
[jpaulk@parrishconstruction.com](mailto:jpaulk@parrishconstruction.com)  
[www.parrishconstruction.com](http://www.parrishconstruction.com)

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## **Conference Registration is Now Open!**

The 56th Annual MBCEA Conference takes place May 7-9, 2025, in Charlotte, NC. We'll be co-located with the MBMA Spring Meeting, and have joint networking, social and educational time. Exhibitors and Attendees, don't wait!

[Register and secure your lodging now!](#)

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## **Building of the Year Contest has Started!**

The MBCEA Building of the Year Contest gives us all a chance to showcase the advances and innovations our industry has made in recent years.

Visit [mbceaawards.org](http://mbceaawards.org) for the contest rules and to submit your projects.

## **Pioneers Club**

Please [submit the name of a colleague or yourself](#) for selection into the MBCEA Pioneers Club.

The distinct purpose behind the creation of this important Pioneers Club is the

your (active and prospective) members. The togetherness and mutual support have been truly inspiring.

## **Celebrating Our Members**

None of our achievements would have been possible without the dedication and passion of our members. This year, we've seen success stories that highlight the exceptional talent and hard work within our association.

From small family-owned businesses to large corporations, our members have demonstrated resilience, creativity, and a commitment to excellence. We've celebrated project completions, certifications, and awards that showcase the diversity and ingenuity of our community.

The 2024 Building of the Year competition highlighted amazing designs and functions. Congratulations again to [APX Construction Group](#) as their winning project video is now live on our YouTube Channel and website! The 2025 contest is now open... You know you finished a project this year that you, and others have thought, and/or said "WOW." Yep, that's the one we would love the opportunity to see and celebrate it, and you! As many a promotion claim... "You can't win unless you enter!"

[www.mbceaawards.org](http://www.mbceaawards.org)

We'd like to extend special recognition to our members who have gone beyond in their efforts to mentor the next generation of industry professionals. By sharing their knowledge and experience, they've ensured that our industry's future is in capable hands.

## **Looking Ahead**

Our focus will remain steadfast on better building practices. We will continue to prioritize safety, innovate relentlessly, and strengthen our collaborative efforts. Our goals include expanding our training programs, advocating for industry-wide safety standards, and fostering a culture of continuous improvement.

We are excited about the upcoming projects and initiatives that will further elevate our industry. With the collective expertise and dedication of our members, we are confident that we will achieve new milestones and set higher benchmarks for excellence.

## **Thank You, Truly, Thank You**

In closing, we extend our heartfelt gratitude to each

association's determination to give credit and recognition to metal building contractors and erectors who have been such for at least 25 consecutive years.

Accepted applications will become a permanent part of the history of our industry. The celebrated people who are selected as members of the Pioneers Club will be asked to attend the 56th Annual MBCEA Conference at the Sheraton Le Meridien Hotel in Charlotte, NC on May 7-9, 2025, to accept the prestigious award.

one of you. Your dedication, passion, and commitment have been the driving force behind our successes this year. Reaching new heights together, we have made significant strides in advancing our industry and ensuring a safer tomorrow for all.

Will you all join me to extend and shout out a special thank you to Sasha and Britain, for **each day** they put their passion into our Association, and the wonderful results they drive. **Thank you, Sasha, Thank you Britain.**

Let's continue to work together, support each other, and embrace the opportunities that lie ahead. Here's to a prosperous and innovative 2025!  
Warmest regards.

**Be Safe, Be Great,**

**Robert Tiffin**

President, MBCEA

National Accounts Manager, Silvercote

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### Conference Sponsorship Opportunities are Available

Get your brand in front of metal building contractors, erectors, suppliers, and manufacturers in Charlotte in May 2025! [Limited opportunities are available so grab one now!](#)

**Join those who have already pledged their support!**



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## 2025 Renewal Dues Invoices Are Due 1/1/25!

Your 2025 Dues invoice has been emailed to your billing contact. The invoices are due on 1/1/25, with member access to events, products, webinars, etc. locking down on 2/1 until payment is received. Be sure to reach out if your company hasn't seen your invoice. Better yet, plan to log into your [Member Compass](#) before 1/1/25 to pay your balance and elect auto pay for future membership renewals!



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## PROVE YOUR QUALITY WITH ACCREDITATION

### AC478 Roundtable Thursday, January 23, 2025 - 2 pm ET

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the [MBCEA Youtube](#) channel for several testimonials.



When: January 23, 2024, at 2PM ET

Where: Zoom

What: Our panel of experts will entertain any/all questions on AC478.

Who: Greg West, International Accreditation Service (IAS) will address the marketing /support IAS offers and what happens after you apply.

[Register for AC478 Roundtable](#)

Have questions about AC478? Contact [Jackie Meiluta](#) Check out the [AC478 section](#) of the [Members Only area](#) of the MBCEA website . Hear from your peers on the [MBCEA YouTube channel](#).

### New Member Quarterly Roundtable Wednesday, January 15, 2025 - 1 pm ET

Consider this as a new member orientation of sorts. We want to make sure you're aware of and know how to take advantage of all the benefits of your membership. We'll cover how we communicate with you, how you can get the most exposure for your company, making sure all employees/staff have access, what's found in your Member Compass dashboard, member only resources, how to use the Member Directory, gaining access to the free MBI training, using the MBCEA mobile app, and more. Even if you're not a new member, if you're not taking full advantage of everything listed here, you'll want to join us to learn how.

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### TECHNICAL CORNER - Attaching to IMP's

Over the past few months, I had a new learning experience with one of our projects where the local government required some dress-up on the “plain looking” metal building. Ultimately, we decided on installing a 10’ faux stone wainscot over the IMP and masonry wall.

Luckily, due my involvement in the MBCEA and having some conversations with other members, I took a second look at the attachment method for the panel-to-panel fasteners, originally intended to fasten to the outside face of the IMP panel. We had some concerns about uneven loading and potential delamination from loading only the outside panel/skin. After a few conversations with both panel manufacturers, we decided to install additional 18ga secondary material on the inside of the IMP for through-fastening screws to spread the load to both sheets on the IMP. It cost us a little more labor, and some materials, but product integrity is always one of our top priorities.

At the end of the day, the structure is one of the most beautiful industrial crane buildings that I’ve seen, and we are confident that we built it the right way.

Key Learning;

1. Reach out to your manufacturers when trying something new. (as early as possible)
  - a. They are more than willing to help with design solutions.
2. Be cautious about attaching and applying outside forces to IMP panels.
  - a. In some cases, surface mounting is OK.
  - b. Thru-fastening and additional secondary framing could be required.
3. Reach out to fellow MBCEA members as they may have some experience and can help you out.
  - a. Use the Forums in the MBCEA app!

Jarrold Turner  
CEO, TBT Construction Services  
MBCEA Technical Committee Member

Example reference in regards to supporting weight from panel skins.

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- Justin Sayer and James Capo  
Ironrock Commercial Construction, LLC  
MBCEA Member, Sanford, FL

## Estate Taxes in Flux: What Trump’s Re-Election Could Mean for Your Legacy

by Shannon Fowler, IronBridge Wealth Counsel

What does the future hold with Trump's re-election? Federal estate taxes, a key funding mechanism for the government, have a long and fascinating history that dates back to the nation's founding. Understanding this history can provide valuable context as we anticipate potential shifts in tax policy. I found this history super interesting and thought you might too.

[Learn More](#)

### Have a question you'd like to ask other Contractors and Erectors? Use the Forums on the MBCEA App!

Visit the app store on your mobile device, search for MBCEA, and download our app. Follow the News Feed for exclusive announcements. Ask your fellow members for their advice in the Forums. Direct message other app users. Share the tools unique to your crew like TPI's Moosecock! Think of it as a year-round Contractor/Erector Roundtable. This app is for you!

### New Opportunity for Brand Exposure!

With almost 500 users and growing daily, the MBCEA App is the place to be seen! Industry Members are eligible to place an ad at the top of the News Feed, which is the landing page for all app users. [Take advantage of this new opportunity!](#)

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## MBCEA Chapters

### Carolinas Chapter News

## Carolinas Notebook Class #17 - Bilingual OSHA-10 Training

Date: Thursday, February 13th (8:00 AM – 3:00 PM); Friday, February 14th (8:00 AM – 11:00 AM)

Location: GTCC Donald W. Cameron Campus in Colfax, NC

Cost: \$100 per person

Includes: breakfast on both days and lunch on Thursday

Please contact Toby Anderson at [toby@dws-structures.com](mailto:toby@dws-structures.com) for more information.

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## Northwest Chapter News

The time has come to make another push to grow the Northwest MBCEA Chapter. We have unique challenges in this part of the US that other contractors across the US just don't seem to encounter. Joining the local MBCEA Chapter gets you access to peers that might have knowledge that they are willing to share, and the MBCEA can offer the place to make that exchange happen. We have planned an in-person networking opportunity for January that we hope to make a full out recruiting effort. We need people that are itching to get involved and learn about the benefits of the MBCEA.

The event is planned for a Thursday evening - **January 23, 6-9 pm at Top Golf in Hillsboro, OR.**

Any **non-sponsor member** wishing to participate in the event must bring a **non-member** as your fee for entry. You can bring more than one. We hope to see all active members present, but even more so...we want to see potential recruits.

All parties attending will get:

- Entry into the facility
- Two drink tickets
- Finger foods
- Top Golf games
- and more importantly a networking opportunity with peers.

**Sponsorships are available for \$500** for all interested parties. Sponsorship gets you the following perks:

- One paid entry into the event (we still want you to bring as many nonmembers as you can drum up) Send someone in your stead if you cannot personally attend.
- Two drink tickets
- Finger foods
- Top Golf Games
- Equal billing on the event banner that will be displayed at the event
- Equal acknowledgment at the event during opening/closing remarks
- Equal billing on all digital promotions pushed out through the MBCEA (emails, social media, MBCEA website, etc.)

Thank you to **Chief Buildings, Pacific Building Systems, All Weather Insulated Panels, Bay Insulation, SWD Urethane and NUCOR** for pledging sponsorship to date. Please contact Brian Shelton at [brian.shelton@chiefind.com](mailto:brian.shelton@chiefind.com) with your interest in sponsoring and/or attending.

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## Mid-Atlantic Chapter News

Mid Atlantic President, Sarah Toth, attended the AIA Tri-State Fusion Conference in Hershey on behalf of the MBCEA with Robert Tiffin, MBCEA National President. Attendees were architects

mostly from Mid-Atlantic and New York. Discussed implementation of Accreditation and AC478 in the Metal building industry to have uniformed standards and complement the AC472 accreditation for manufacturers.

The Mid-Atlantic holiday social was held on Friday Dec 14th at Normandy Farms in lovely Blue Bell Pa. It was a fantastic evening with scholarships being awarded to Cade Hutchison and Will Hance. All the evening's photos can be seen [here](#).

Plans are underway for the 2025 training calendar- Stay tuned for a full agenda of upcoming trainings and events.

On a personal note it has been my pleasure serving as Mid-Atlantic President of the MBCEA for the past 2 years and wish the best for our new president Tom Olver from Therm-All. We look forward to introducing the new board next month.



## Midwest Chapter News

The Midwest Chapter of MBCEA held its first European hunt at Beede Outdoors near Syracuse, NE. The October weather was great and there was a lot of shooting and laughs! Thank you to those who came out. We are looking forward to seeing everyone again (and more) next fall!



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## Promote your Successes!

We'd like to recognize our members' success and are asking for your help. Please share articles you've written, white papers published, industry awards received, how you're serving and giving back to your communities, project or employee success. The Marketing Committee will review submissions and may highlight them on our social media platforms, in the MBCEA app, and our newsletter. Submit via email to [Sasha](#).



The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. Visit us on the web at [www.metal-buildings-institute.org](http://www.metal-buildings-institute.org).

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

**Every contractor and erector should have a copy of the guidelines and access the training!**

## In the News / Member Spotlight

[Dick Bus Named Person of the Year](#)

[ATAS Website Recognized with Global Communicator Award of Distinction](#)

[MBMA Announces 2025 Architecture Faculty Workshop](#)

[Take a Ride on the USA BMX Track in the Latest "Travels with Tony" Video](#)

*"And now we welcome the new year. Full of things that have never been."*  
Rainer Maria Rilke

MBCEA | PO Box 3429 | Bethlehem, PA 18017 US

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