







August 2025

Reaching New Heights, Together



ASSOCIATION

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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

<u>Sasha Demyan</u>, Executive Director <u>Robert Tiffin</u>, President <u>Jackie Meiluta</u>, Program Manager <u>Britain Graver</u>, Administrative Assistant

WELCOME NEW MEMBERS

B2 Construction

Michael Sarro 1211 Chapel Street New Haven, CT 06511 (203)562-5559

msarro@babbidge.com www.b2construction.net

Bowman Steel LLC

Hunter Street 6900 U.S. Highway 27 South Sebring, FL 33870 (239)303-9739

<u>hstreet@bowmansteel.com</u> <u>www.bowmansteel.com</u>

Elite Erectors LLC

Jorge Piria 2595 Wooddale Rd Lot 42 (719)208-2783

jorge@eliteerectorsllc.com

Greetings!

Fall Prevention

Did you see the title and immediately jump to expectations of an article about



OSHA approved Fall Prevention, or Protection, and the many opinions woven through both?

Well, I hope the following does not disappoint, as it's more of the play on the word Fall; as in Autumn, fall as in "behind the pack" and if you don't stand for something you will fall for anything.

August marks a natural transition point as some say that summer is winding down, and history reads that many of us are gearing up for a busy fall season.

Did you have a good summer? Annual vacation, now memories, with crazy pictures that you scroll and scroll to find when a related story needs proof?

Did you get out to participate in any of the Chapter
events, either your respective, or any other cause it sounded great? As I type this I am in Lee's Summit, MO on the eve of the Midwest Chapter Annual Golf Outing. Did not know about it? Here is the link to the EVENTS page on our site, it's like a calendar Goldberg but better. www.mbcea.org/events/ Check it out; there are, and will continue to be chapter event postings. Check them, and feel free to register!

Last week, the Greater Ohio Chapter hosted their 9th Annual Golf Event at Bunker Hill Golf Club in Medina, OH. I am not sure who Orris or Vic knows, or if they have Mother Nature's email, but the weather they host on their day is amazing. A great turnout, check out the post:

https://www.linkedin.com/feed/update/urn:li:activity:7359506306187108352

These events are open to MBCEA members, so don't fall behind the pack, and miss the next opportunity to network with your industry peers, your industry suppliers, and the opportunity to support the fundraisers for scholarships.

If Fall brings back memories of going back to school, or even more recently getting your families back into school mode, how about taking on an educational

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Growth Bureau

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Lineage Construction Inc.

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yosi@moticorp.com www.lineageGC.com

PermaTherm Inc.

Kyle Harris 269 Industrial Park Road Monticello, GA 31064 (770)283-4889

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Southern Steel and Tubular Building Erectors LLC

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challenge?

The most obvious is the AC478 Accreditation. Don't know what that means? Please take this sentence as an invitation to log into our next conversation on September 17th. www.mbcea.org/events/ac478-roundtable-september-17 I would say all the cool kids are, but based on the homes.com superbowl ad, I am not allowed to say things like that. I can say that there are accredited members who can share successes they are realizing based on their declaration of being AC478.

If you have an hour, a laptop, and a lunch, log into any one of our MBCEA presents monthly FREE (as in inflation immune FREE) Webinars. The next one is on August 21 and is a BIM 101 Panel Presentation.

Register Here, now, c'mon go ahead, I'll wait.

Lastly, the power of standing for something goes deeper than the Aaron Tippin country song. Today, our association grew a bit more, albeit with a new member, an existing member enrolling in for AC478 accreditation, watching Chad Anderson stir a kettle at a shrimp/low country boil (thank you again Mar Building Solutions), to having one of my sales team honestly admit he reads my newsletter, to posting a question on the Forum section of the app. We grew because we stand, we work, we learn, we play together.

We are the Metal Building Contractors and Erectors Association, our fall prevention, our mission, as we have all agreed to choose to support the professional advancement of metal building contractors, erectors, and our industry.

Be Safe, Be Great,

Robert Tiffin

President, MBCEA National Accounts Manager, Silvercote

Call for Presentations for 2026 Conference - due today!

The April 22-24, 2026, 57th Annual MBCEA Conference will take place in Colorado Springs. It will be a management retreat-style with fewer tracks and a strong focus on content geared towards owners/managers. That being said, the education our members have asked for in 2026 is about A.I., Technology, Management Software, Industry Trends. If you can suggest a presenter, fulfill any of these topics, or feel you have a strong offer for this audience, please email Britain at admin@mbcea.org

with the topic, outline/bullet points, and presenter for consideration. Thank you!





Calling all Subject Matter Experts That means YOU!

The curriculum for the new Metal Building Assembly training program is rapidly being developed and we're looking for those of you with practical knowledge to join a review team. Each subject goes through two passes with Subject Matter Experts (SME's) so we can make sure the content is complete, meaningful and representative of all geographic regions as well as all manufacturers and suppliers. We have a technical writer who actually does the drafting – the SME's are there to make sure things make sense, flow properly, highlight important tips of the trades, etc.

Please email Britain at <u>admin@mbcea.org</u> if you'd like to join the Framing, Framed Openings, Exposed Fastener Roofs, or Standing Seam Roofs committee.

Next up in our free monthly webinar series... BIM 101 Panel Presentation

Thursday, August 21, 2025 - 1 pm ET

The goal of this panel presentation is to educate metal building assemblers on what BIM is and help contractors and manufacturers see the value in it.

The Subject Matter Experts participating on the panel are Jake Ball, BlueScope, Chair of MBMA BIM Task Group; Marco Francisco, AWIP; Jeff Clark, BIM Built Innovations; and Tucker Cope, C. Tucker Cope.

There will be plenty of time for Q&A throughout this discussion.

Register Here

Sponsor this National Webinar





Safety Corner: Emergency Preparedness - Lightning/Floods

OSHA resources on their emergency preparedness page: https://www.osha.gov/emergency-preparedness/

Lightning: Lightning Safety When Working Outdoors

Floods: Flood Preparedness and Response - Introduction | Occupational Safety and

Health Administration

Constuction Law Corner: Using Baseball Arbitration to Control Outrageous Outcomes

Joshua C. Quinter Quinter Corbett, PC jquinter@quintercorbett.com

Alternative dispute resolution is premised on the concept of providing a more efficient and economical approach to resolve disputes. While many active lawyers will tell you that arbitration is neither cheaper nor more efficient in its typical usage today, this is not to say that arbitration should never be used. It is instead a call to be thoughtful about the dispute resolution process you select. There is one unique form of arbitration that can be helpful in situations where an opponent has unrealistic expectations.

Read More



Apprenticeship Corner: MBCEA APPRENTICESHIP IS REAL

Joshua C. Quinter, MBCEA Apprenticeship Committee Chair Quinter Corbett, PC jquinter@quintercorbett.com

For many members of the MBCEA, apprenticeship remains a lofty but esoteric goal. In the

conversations I and the other members of the Apprenticeship Committee have with people, the perception is that it's a laudable objective that we will reach some time in the distant future. I am happy to report that nothing could be further from the truth.

The first MBCEA supported apprenticeship program for metal building assembly is up and running in Pennsylvania. In partnership with the ABC Keystone Chapter, the first class is scheduled to start the state approved program in very short order. Students will be provided with both the valuable classroom work needed to understand important concepts and the onthe-job training that is so critical to the success of any apprenticeship program. The seats will be filled by workers from MBCEA member companies and the curriculum will consist of training that both MBCEA and MBI played a role in developing.

The point? MBCEA supported apprenticeship programs are in the "here and now". This is not to say that there isn't work to do, but progress is being made and the reality of apprenticeship programs that will support industry development for years to come is real. It's important that everyone join the cause and try to find a way to support the MBCEA's efforts at apprenticeship.





AC478 - MEMBER SPOTLIGHT

Raeco Builders Achieves AC478 Accreditation

From Concept to Completion: Raeco Builders - Your Building Solutions Experts

Raeco Builders headquartered in Sioux Falls, South Dakota and servicing the Midwest, understands the importance of taking your dream into reality. They offer customized steel building design services and work closely with each customer to create a structure perfectly suited to the customer's needs. Their expertise extends to concrete construction and all aspects of general contracting, providing a complete and seamless building experience.

Raeco recently achieved AC478 accreditation. Tom Jurgens, Owner said "We believe this accreditation provides our clients with unmatched peace of mind, knowing they're partnering with a contractor whose commitment to excellence has been independently verified. For us, it's about maintaining the trust our clients place in us by consistently delivering projects that are safe, high-quality, and built to last." He continued, "while the IAS AC478 accreditation is a tremendous honor and a testament to our team's hard work, our dedication to quality extends far beyond any accreditation. Ultimately, it's about our clients. It's about understanding their unique building goals and ensuring we not only meet, but exceed, their expectations with every project we undertake."

For more information about the IAS AC478 accreditation program visit mbcea.org. For more information about Raeco Builders, LLC, visit raecobuilders.com.

Have questions about AC478? Contact <u>Jackie Meiluta</u> Check out the <u>AC478 section</u> of the <u>Members Only area</u> of the MBCEA website. Hear from your peers on the <u>MBCEA YouTube</u> channel.

PROVE YOUR QUALITY WITH ACCREDITATION

AC478 Roundtable Thursday, September 17, 2025 - 2 pm ET

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the **MBCEA Youtube** channel for several testimonials.

Our panel of experts will entertain any/all questions on AC478 and IAS will run through an overview of process steps, timeframe, navigating the website portal, for example, address change, upload documents, point out how-to videos.

Register for Roundtable





MBCEA Chapters

Carolinas Chapter News

Save the date for the Carolinas Chapter Golf Outing on Tuesday, October 14th. More information to come soon.

Mid-Atlantic Chapter News

It's time to register for the 19th Annual Mid-Atlantic Chapter Golf Outing! To accommodate those on vacation, provide the most exposure for our sponsors, and create the best networking experience for our members we have pushed the golf tournament back to Friday, September 19. If you've already registered, you don't have to register again. If you were unable to make the July 25 date, please register now for the new date.

<u>Click here</u> for all the information, to register, and sponsor. We always have a great time, revisiting with old friends and making new, while raising money for scholarships. Please join us!

Thank you to Therm-All for sponsoring this event.

Tennessee Valley Chapter News

The Tennessee Valley Chapter of MBCEA held it's first social meeting on July 18th, 2025 at The Nashville Gun Club in Nashville, TN. The Clay Shoot was a huge success with more than 50 Members and Non Members in attendance.

We would like to thank the Event Sponsor Nucor, the Food Sponsor Triangle Fastener, and the station sponsors Roof Curb Systems, Design Systems Builders, Kirby Building Systems, Stewart Richey, Steelworx and Ceco.



The meeting was held at the club after the shoot and featured MBCEA President Robert Tiffin giving an informational speech regarding benefits of MBCEA membership as well as asking what direction each member would like this chapter to move.

The Tennessee Valley Chapter is encouraged by the feedback from the Membership and more events are being scheduled now according to Membership wishes. The Chapter would like to especially thank Robert for making the trip to Nashville to speak, and to every member that showed up to enjoy in the fun!

Randy SharberChapter President

Technical Corner: Cutting Through the Energy Code Tangle

Tired of going in circles with architects over energy code requirements? Our new Best Practices Guide: Effective Energy Code Compliance with Metal Buildings arms you with clear, code-based strategies to meet requirements without overbuilding or breaking the budget.

Learn how to use the performance (component) path to your advantage, specify by U-factor, and keep insulation decisions grounded in practical, proven solutions. This is the playbook you'll want in hand the next time code compliance debates stall your project.

Read the guide here: https://www.mbcea.org/best-practices







The Metal Buildings Institute is the only place for training and information exclusive to the Metal Buildings Industry. Visit us on the web at www.metal-buildings-institute.org.

MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our **Training page**.

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

Construction Camps for Girls Supported by ATAS

Award Winning N.C. Residence Blends Sustainability & Luxury with ATAS Roof & Wall

Panels

The Metal Construction News Project Excellence Awards: Enter Now!

"Success is the sum of small efforts repeated day in and day out." - Robert Collier

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