



Reaching New Heights, Together



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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director

Robert Tiffin, President

Jackie Meiluta, Program Manager

Britain Graver, Administrative Assistant

WELCOME NEW MEMBERS

Butler Manufacturing

Kayla Schlicker
Bay City, MI 48706
(989)450-8057

kayla.schlicker@butlermfg.com
www.butlermfg.com

Ceco Building Systems

Chris Holden
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(901)356-3669

chris.holden@cecobuildings.net
www.cecobuildings.com

Chief Buildings

Brian Shelton
WINLOCK, WA 98596-9120
(402)314-3791

brian.shelton@chiefind.com

Hello Sasha,

Vital Statistics

A professor once told me, "Statistics don't lie...but you can lie with statistics." Please, just trust me and please do read on!



A significant 87% of architects depend on manufacturers and associations for guidance on their products, services, and industry categories. Additionally, 90% of architects are eager to establish strategic relationships. However, less than 60% of product and service leaders are aware of these needs.

Well-executed educational offerings provide an excellent opportunity to connect with architects while educating them about what we as an industry offer. Many architects prefer face-to-face interactions, such as "lunch and learns," as one of their favorite ways to engage and embrace innovative ideas.

I would like to invite you to volunteer to deliver a continuing education course, as they can be incredibly valuable for several reasons:

1. **Professional Development:** It enhances your own knowledge and skills as you prepare and present the course material. Teaching others often deepens your understanding of the subject.
2. **Reputation and Network Building:** By sharing your expertise, you position yourself as a thought leader and expert in your field. This can enhance your professional reputation and credibility. Connecting and building relationships with architects can lead to future collaborations and opportunities.
3. **Staying Current:** Preparing for and delivering courses requires you to stay updated on the latest trends, technologies, and best practices, ensuring you remain at the forefront of our industry.

The Metal Building Manufacturers Association (MBMA) and the International Accreditation Service (IAS) both have American Institute of Architects (AIA) approved courses, and support MBCEA members to

Cornerstone Building Brands

Chris Cobb
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cwcoobb@cornerstone-bb.com

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www.isocindu.mx

Metal Sales Mfg. Corp.

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rgardner@metalsales.us.com

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Chris Anderson
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learn more of them and the presentation practices! Volunteering can be a mutually beneficial experience, enriching both your professional life and the architectural community. Call me, and let's get you started!

Architects are keen to hear from us. This is 100% true, believe me!

Be Safe, Be Great,

Robert Tiffin

President, MBCEA
National Accounts Manager, Silvercote

New Opportunity for Brand Exposure!

With 370 users and growing daily, the MBCEA App is the place to be seen! Industry Members are eligible to place an ad at the top of the News Feed, which is the landing page for all app users. [Take advantage of this new opportunity!](#)

Looking for Engineers that Create Temporary Bracing Plans

We are looking to create a resource list for members only of engineers who might be helpful in creating temporary bracing plans. If you have worked with a firm and were pleased with the results, please **send us** their contact info.

Have a question you'd like to ask other Contractors and Erectors? Use the Forums on the MBCEA App!

Visit the app store on your mobile device, search for MBCEA, and download our app. Follow the News Feed for exclusive announcements. Ask your fellow members for their advice in the Forums. Direct message other app users. Share the tools unique to your crew like TPI's Moosecock! Think of it as a year-round Contractor/Erector Roundtable. This app is for you!

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PROVE YOUR QUALITY WITH ACCREDITATION

AC478 Roundtable Thursday, September 19, 2024 - 2 pm ET

Please join us for an informative roundtable on our signature Quality initiative - AC478. On the fence about AC478? Check out the [MBCEA Youtube](#) channel for several testimonials. .



When: September 19, 2024, at 2PM ET

Where: Zoom

What: Our panel of experts will entertain any/all questions on AC478.

Who: Cory Dukowitz, Safety Manager at Rice Companies will share his experience

[Register for AC478 Roundtable](#)

Have questions about AC478? Contact [Jackie Meiluta](#) Check out the [AC478 section](#) of the [Members Only area](#) of the MBCEA website . Hear from your peers on the [MBCEA YouTube channel](#).

AC478 - MEMBER SPOTLIGHT

Rice Companies, Inc. achieves AC478 Accreditation

Rice Companies, headquartered in Sauk Rapids, Minnesota, services the Midwest United States. They are the first metal building assembler based in Minnesota to obtain the prestigious AC478 accreditation administered by the International Accreditation Service (IAS). "Safety is our utmost priority," said Chris Rice, CEO. "This accreditation underscores our unwavering commitment to the highest safety, quality, and training standards in the construction industry. By adhering to these high standards, our clients, employees, and subcontractors alike benefit from these efforts. Our goal of zero harm and zero lost time incidents drives every aspect of our operations, from pre-project planning and ongoing training to continuous improvement."

Rice Companies believe in building lasting partnerships with customers while helping them grow. Rice was founded in 1953 and enjoys many repeat customers who enjoy not only Rice's excellent service and high standards, but also their versatility. As one of few firms in Minnesota that offer true single source construction services, they offer in-house Architectural, Construction Management, Self-Performing Field Crews, Real Estate Brokerage, Service and Development Services. **Rice Companies is much more than a general contractor, they are a full service, integrated design, construction, and Real Estate firm that offers a seamless delivery of construction services to our clients.**

Cory Dukowitz, Safety Manager at Rice Companies, added, "We are proud of the AC478 accreditation and what it represents for our team and projects. This achievement reflects our dedication to ensuring that every team member can perform at their best, knowing they are protected and valued, and creating a secure work environment for all."

For more information about the IAS AC478 accreditation program visit mbcea.org. For more information about Rice Companies, visit ricecompanies.com.



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NEW ARRIVAL

**Balancing Light and Life - Managing
Connection in Today's Built Environment**
Thursday, September 5, 2024 - 12 pm ET



Thank you to Advanced Glazings for sponsoring the next session in our webinar series. Please join us as Joe Menchefski shares the following with MBCEA Members:

1. Demonstrating the importance of bringing natural light into metal buildings with human occupants
2. Explaining how simply putting windows in buildings will not usually result in an interior with good daylight
3. Demonstrating how current techniques for managing glare are too complicated and expensive
4. Demonstrating that bringing light into a building is as simple as using light diffusing glass in some of the windows or clerestory.
5. Explaining how light diffusing glass can have really high levels of insulation to help you meet building code
6. Explaining the choices in working with light diffusing glass

Register for Light and Life Webinar

Time to Check Your Will and Trusts?
by Shannon Fowler, IronBridge Wealth Counsel

August is National "Make a Will" Month, making it the perfect time to take a fresh look at your estate plans. Trust me, this isn't the "fun" stuff which is why most people put it off. I'm dealing with the same struggle with my family right now, so I get it. If you're like most people, updating your will isn't exactly top of mind, but it's crucial—especially if you've had big life changes like a new baby, a marriage, a divorce, a move, or even retirement.

Did you know that over 67% of Americans don't have a will? And for parents with minor children, only 36% have one in place. Without a will, the court may end up deciding who will take care of your children, so it's something you definitely want to have sorted out.

[Learn More](#)

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MBCEA Chapters

Southeast Chapter News

The SE Chapter will be having a Fall Training and Golf Event on October 11-12 at the Sandestin Resort in Destin Florida. Activities will include CPR/First Aid/AED Certification, a presentation on the New Energy Codes, a dinner cruise on the Gulf of Mexico and a Golf tournament. Full details/schedule and the registration sheet will be sent out shortly so keep an eye on your inbox.

Mid-Atlantic Chapter News

Mid-Atlantic Clay Shoot - 10/14, Lehigh Valley Sporting Clays - [Register here](#) - Early bird pricing expires 8/31

This will be a great opportunity to network, socialize and have fun. Prizes are to be won along with a 50/50 raffle. Registration includes 100 targets each, eye protection, 12 ga. shells, golf cart rental, breakfast and lunch. Gun rentals are available at the venue at your own cost.

Thank you to our event sponsors: ATAS Intl., Butler, Therm-All. Event sponsor and station sponsor opportunities still available to purchase [here](#).

Mid-Atlantic Holiday Social - Save the date! 12/13, Normandy Farms

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New England Chapter News

The NEC 33rd Annual Golf Tournament was held July 25th and was a great success.

We would like to thank all 112 golfers who attended the new venue of the Mohegan Sun Golf Club in Baltic, CT. Thankfully the majority of the rain held off and we only had to deal with some minor drizzle.

A huge thank you to all of our sponsors.

Tournament Sponsor- Metl-Span

Breakfast Sponsors- Behlen Building Systems and GWY, Inc.

Lunch Sponsors- Northern Building Systems and Roof Curb Systems (RCS)

Dinner Sponsors- Chief Buildings, Package Steel Systems, Reiss Construction, and Silvercote

Closest to Pin Sponsors- MASS Crane & Hoist and Metallic Products- Winners were Pam Bowman (#4) and Larry Leonard (#10)

Straight Drive Sponsor- LMCurbs- Winner Andy Gervasio

Long Drive Sponsor- Chief Buildings- Winners were John Lacouture (M) and Pam Bowman (W)

Hat Sponsors- Cornerstone Building Brands and All Weather Insulated Panels

And all 18 of our tee sponsors!

The winning team was made up of PJ Bogensberger, Dave Smigel, Denny Kaczmarek and Lou Scarfo with a score of -10 (62) (Pictured below). The was a three-way tie for second with scores of -9 (63) that resulted in a cart off for 2nd and 3rd place prizes.



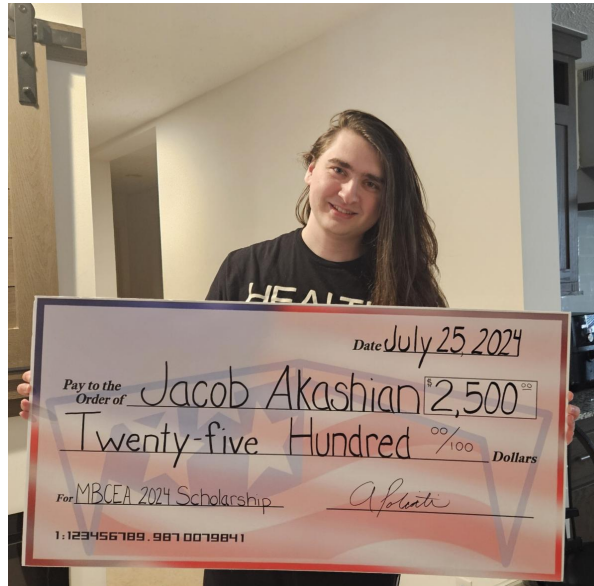
Also, in attendance was one of our two scholarship winners for 2024.

Mr. Nolan Cooper, attending Massachusetts Maritime Academy in Bourne, MA, received

\$2,500.00. (Pictured below).



Mr. Jacob Akashian, attending South New Hampshire University in Manchester, NH received \$2,500.00 (Pictured below).



We would like to congratulate them as well as wish them both luck on their future endeavors.

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SAFETY MOMENT – *Craig A. Shaffer, CSP*
– *SafetyWorks, Inc.*

POWER LINE SAFETY – part 1

Power lines account for the largest share of electrocution fatalities in the construction industry. In fact, 2 out of every 3 construction workers who are electrocuted work in a non-electrical trade.

A crane (or any equipment), its boom, load line, load, or tag line may become energized from direct contact with a power line, by an arc from the power line, or even from a charge induced from a nearby transmitter tower. This energized equipment – often at thousands of volts – can gruesomely kill workers touching or working in the vicinity of it.

A few things to remember (referencing federal OSHA):

- Prior to work, identify the location of power lines on or near the site and determine if your work or equipment could approach them. Look for lines at the start of each day – circumstances can change.
- Presume all power lines are energized and uninsulated unless confirmed otherwise by the line owner.
- Maintain a minimum of 10 ft. clearance between energized power lines up to 50kV and any non-crane equipment, which can include personnel lifts, forklifts, ladders, scaffolds, & heavy equipment. (Lines over 50kV require more clearance.)
- With cranes, a clearance of at least 20 ft. is required for energized power lines up to 350kV. However, if the crane company verifies line voltage with the line owner – and the lines do not exceed 50kV – then this clearance can be reduced to 10 ft.
- Where these clearances cannot be maintained, arrangements must be made to have the lines de-energized & grounded, relocated, or protected with an appropriate voltage-rated covering.

Stay tuned for part 2 next month, when we'll discuss power line hazard assessment for cranes and encroachment precautions...



Promote your Successes!

We'd like to recognize our members' success and are asking for your help. Please share articles you've written, white papers published, industry awards received, how you're serving and giving back to your communities, project or employee success. The Marketing Committee will review submissions and may highlight them on our social media platforms, in the MBCEA app, and our newsletter. Submit via email to [Sasha](#).

Expand Your Building Knowledge!

Get ready for METALCON 2024! Enhance your building skills with valuable networking opportunities, along with in-depth and practical workshops you can add to your registration. Visit the MBCEA at booth 1811 and don't miss our AC478 session.

Register Today and receive \$30 off by clicking on the image below!

OCTOBER 30 - NOVEMBER 1




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MBCEA members receive free access to the Quality & Craftsmanship 101 11-module video series, \$200 off the annual subscription to the 102 IMP and 201 Retrofit Roofing Modules, and \$150 off the Guidelines for Temporary Bracing. The discount code can be found on our [Training page](#).

Every contractor and erector should have a copy of the guidelines and access the training!

In the News / Member Spotlight

[MBMA Publishes Energy Code Compliance Guide](#)

[Dance Around the Hardesty Center in New “Travels with Tony” Video](#)

Let the sunshine of August inspire you to shine your brightest.

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