

MBCEA *all the news you need*



April 2022

Reaching New Heights, Together



Quick Links

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We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

[Sasha Demyan](#), Executive Director

[Jen Heimburger](#), President

[Jackie Meiluta](#), Program Manager

Hello Sasha,

April showers bring May flowers, however they also bring delays in sitework and concrete which is why we should all go to Tucson for the 53rd Annual MBCEA Conference that starts on April 27th. It will be a great time to catch up with old friends, make new connections and learn a lot from our impressive roster of presentations.



Of course we hope to see you there, but if you can't make it, we will recap the highlights in our May newsletter and keep you updated on the latest happenings in the MBCEA world. Hope to see you soon!

In the meantime, check out our 14 new MBCEA members! Our membership continues to grow and expand across the metal building industry. MBCEA is getting the word out to the manufacturers' area managers and asking them to talk about us to their builders. We have a lot of great resources for contractors and erectors and if more people hear about us, they will join. We are stronger as a group working together to encourage the professionalism of our industry and promote our manufacturers, vendors and each other!

Regards,

Jen Heimburger
President, MBCEA
President, Heimburger Construction

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Kurt Klein
2065 Farm to Market Road 1102
New Braunfels TX 78132
(830)626-7755
kklein@centurionind.com
<http://www.alertbuildingsystems.com>

Alliance Steel

Donald Key
3333 South Council Road
Oklahoma City OK 73179
(405)745-7500
dkey@allianceokc.com
<http://www.allianceokc.com>

Alpha Labor Co.

Matthew Johnston
2492 Southwest Racquet Club Drive
Palm City, FL 34990
(772) 285-9955
alphalaborfl@gmail.com
<http://www.alpha-labor-co.com>

American Buildings – A Nucor Company

Donovan Roberts
Claremont, NC 28610
(828)320-1408
donovan.roberts@americanbuildings.com
<http://www.americanbuildings.com>

B&M Erectors LLC

Yuritze Blanco
382 Narrow Gauge Road
Reidsville NC 27320
(336)394-4319

J A Wagner Construction Inc.

4900 Middlebury Street
Elkhart IN 46516
(574)295-3761
andrew@jawagner.com
<https://jawagner.com/>

JAC Metal Building Contractors

Jose Espinoza
321 South 1st Street
Montrose CO 81402
760-217-6728
jespinozajac@gmail.com

Lemartec Corporation

Don Moore
11740 SW 80th Street
Miami FL 33183
704-998-8615
donmoore@lemartec.com
www.lemartec.com

Metallic Products

Travis Wendt
7777 Hollister Street
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713-856-9696
twendt@mpvent.com
<http://www.mpvent.com>

Systems West Inc.

Mike Doering
24054 Minnesota 22
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320-693-8779
mdoering@agri-systems.com

yblanco@bm-erectors.com
<http://www.bm-erectors.com>

Century Construction Co.
Neil Palmer
7416 Forest Hill Avenue
Richmond, VA 23225
(804)330-4400

npalmer@centuryconstruction.com
<http://centuryconstruction.com>

designBLD Construction, Inc.
William Letwinsky
54 Tunkhannock Ave.
Exeter, PA 18643
570-947-7273
bletwinsky@designbld.com
www.designbld.com

www.systemswestinc.com

Vincent Barbour And Company
Vincent Barbour
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Fuquay Varina NC 27526
(919)601-7299

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www.vincentbarbour.com

Würth Construction Services
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-Tom Davis, Tom Davis Construction Inc.



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**53rd Annual MBCEA
Conference**
April 27-29, 2022

**Loews Ventana Canyon
Resort Tucson**

Wednesday, April 27

11:00 AM-5:30 PM

MBCEA Conference and MBMA Spring Meeting Registration

Location: Foyer-AB

Pick up your name badge and check in!

2:00 PM-5:00 PM

Opening Session - Keynote Speaker and Awards Ceremony

Location: Salon B-C

Speakers: Chad Williams, Thomas A. Boal, P.E., Jennifer Heimburger

Sponsored By: Silvercote

MBCEA and MBMA members join together for the opening remarks, Safety and Building of the Year Awards, and Keynote on Leadership.

5:30 PM-8:30 PM

Welcome Reception featuring Metal Construction Hall of Fame Awards

Location: Coyote Corral

Sponsored By: Nucor Building Systems

All are welcome to attend our outdoor reception to visit with old friends, meet those people you've been seeing on Zoom these last two years, and share in recognizing our industry leaders.

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Thursday, April 28

7:00 AM-8:30 AM

MR-24 Installation - Butler

Location: Salon A

Speaker: Kevin Hutchings

Demonstration of basic MR-24 installation, splices, gable trim, ridge, etc.

8:00 AM-9:00 AM

Breakfast and Exhibits

Location: Kiva Ballroom

Sponsored By: D.I. Roof Seamers

Visit with our vendors while enjoying breakfast before we start our day!

8:30 AM-4:30 PM

MBCEA Conference and MBMA Spring Meeting Registration

Location: Foyer-AB

9:00 AM-10:30 AM

SSR Installation Tips / Behlen ZL-24

Location: Salon A

Speaker: Wes Young

We will address general SSR topics and highlight our panels' features along with tips & tricks in installing.

9:00 AM-10:00 AM

Barrier Back Up Systems – Insulated Metal Panels Barrier Wall with Single Skin Rainscreen

Location: Salon J

Speaker: RC Antal

This presentation will cover what a barrier back up system is, how the system works, benefits of the system and key components / key considerations when installing it.

9:00 AM-12:00 PM

MBMA Spring Association Meeting

Location: Salon C

This meeting is for MBMA members only.

9:00 AM-10:00 AM

Spray Foam Insulation Systems - Technology and Products That Increase Contractors and Erectors' Profitability

Location: Salon B

Speaker: John Stahl

Learn how contractors and erectors are increasing their profitability by becoming involved with spray foam insulation that is increasingly being utilized to eliminate moisture accumulation, mold development and air leakage in exterior wall and roof assemblies.

10:00 AM-11:00 AM

Temporary Bracing Guidelines for Metal Building Systems

Location: Salon B

Speaker: Keith Wentworth

Sponsored By: Evercorp

The session will be an Introduction to our new Design Guide.

10:30 AM-12:00 PM

Nucor SSR Installation

Location: Salon A

Speaker: Nate Cooper

Nucor Buildings Systems will be doing a hands on display and classroom overview of their Standing Seam Roof installation. We will be reviewing installation tips that help maintain quality and efficiency during the install, along with other tricks of the trade.

11:00 AM-12:00 PM

Prove your Quality and Safety with AC478

Location: Salon B

Sponsored By: Evercorp

Accreditation is hot right now! Hear from your fellow members about the application process and the benefits to their business. Open Q&A.

12:00 PM-1:30 PM

Lunch and Exhibits

Sponsored By: Kingspan

Continue to visit with our vendors during this extended lunch break.

1:00 PM-5:00 PM

Metl-Span IMP Installation Training

Location: Salon J

Speaker: Arnold Corbin

This installation training will be mostly classroom style with a mobile static mock up for the class to walk around and see the various details - cut-a-ways of sealants, clips, etc.

1:30 PM-3:00 PM

Contractor/Erector Roundtable

Location: Salon B

Sponsored By: S-5! Metal Roof Innovations Ltd.

Share issues with fellow contractors and erectors and discuss solutions.

1:30 PM-3:00 PM

MBMA Spring Association Meeting

Location: Salon C

MBMA meeting continues

3:15 PM-4:30 PM

Recruiting and Retaining Top Talent

Location: Grand Ballroom

Speaker: Josh Quinter

The number one issue facing companies in the construction industry today is finding and retaining top talent. The industry was facing a crisis before the pandemic with baby boomers leaving the industry at a faster rate than they could be replaced. This program will address what's next. Topics will include the best places to look for talent, what to look for in identifying talent, what keeps people at companies, and what top construction companies do to achieve these goals.

4:30 PM-6:30 PM

Reception and Exhibits

Location: Kiva Ballroom

Sponsored By: Bay Insulation

Enjoy a light reception while meeting with our vendors and then make plans with an associate for dinner.



1 Year Anniversary of the Launch of Bay Runner!

See Bay Runner in Action [Click Here](#)



www.BayInsulation.com

Friday, April 29

7:00 AM-8:00 AM

Breakfast Buffet

Location: Foyer-AB

Sponsored By: Behlen Building Systems

Fuel up for our final day!

8:00 AM-9:00 AM

Building Technology - Drivers for Future Design

Location: Salon B-C

Speaker: Clifton Reasor

This is an introduction to the evolving technologies intended to overcome the planning challenges facing the construction industry and the subsequent effects on Pre-Engineered Metal Building design.

8:00 AM-9:00 AM

Paint Warranties and Paint 101

Location: Salon J

Speaker: David Hirte

Paint Warranties - An in depth overview of what's warrantable in the field, including: film integrity, color retention, installation issues, touch ups, stacking, drilling shavings and the fine print. Paint 101 is an entry-level review of how the coating on your building comes to life! This overview will help you understand the coating and testing that allows a coating to perform and protect your building at a thickness similar to a sheet of paper.

8:00 AM-10:00 AM

Installation of Kingspan Series Wall Panels

Location: Salon A

Speaker: Ben King

We will discuss the basics of the system's requirements, handling, how the system installs, and problems to watch out for.

9:00 AM-10:45 AM

MBCEA and MBMA Joint Roundtable

Location: Salon B-C

Sponsored By: Chief Buildings

10:00 AM-12:00 PM

PV Installation and Snow Retention

Location: Salon A

Speakers: Shawn Haddock, Dustin Haddock

Snow Retention - the need for snow retention on metal roofs in snow country is a given.

Understanding the different systems that work and what doesn't work is key to being able to rely on the system working for the life of the roof.

11:00 AM-12:00 PM

Metal Roofing and Solar PV: "Environmental Capitalism"

Location: Salon B-C

Speaker: Rob Haddock

What are the economics of solar PV? Is it just a "fad"? Does it really make economic sense? How long does it take to pay back? How long will it last? How do tax and other incentives play in? How will the current political climate affect the field of play? Why is the metal standing seam roof the best mounting platform for PV? What about face-fastened metal roofs? What makes a metal roof so special? What opportunities are there for a contractor?

Solar is about to explode under current administration policies. The financial benefits are beyond belief at this point and actually getting even better - especially when installed on a metal roof. This program will address all these questions, technical particulars and more. Actual case studies involve real-world economics of today on real projects with plenty of time for Q/A.

1:00 PM-5:00 PM

Golf Tournament

Location: Canyon Course

Sponsored By:

Schulte Building Systems

Report to the Golf Staging Area outside of the Golf Pro Shop - next to the Flying V Bar & Grill.



Thank you to our Conference Sponsors!



Construction Law Corner - Josh Quinter, Offit Kurman

Leaders Keep Good People, Managers Lose Them

The shortage of skilled people in the construction trades is undeniable. It presents business owners with a difficult conundrum: needing to scale the company for growth with the ever present concern of losing the good people on which that very growth depends. **As a sneak peak of the program I will offer on hiring and retaining good people at the MBCEA Conference in Arizona at the end of this month,** all the factors that lead to assembling an excellent team consistently relate back to one theme: leadership. [Read on...](#)



Rigging & Crane Safety Training New Courses Now Available

ClickSafety is now offering additional courses in rigging, crane operations, and signaling. These courses range from basic awareness to advanced-level training and NCCCO certification exam test preparation.

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MBCEA Chapters



Mid-Atlantic Chapter News

Thank you to ATAS International for hosting this year's **CPR/Basic First Aid** course on Friday, March 25. Many new employees were certified and existing renewed for another two years.

Mid-Atlantic Chapter President and MBCEA Legal Counsel Josh Quinter along with MBCEA member Eric Kay, Thomas Phoenix Intl. presented **Contract Drafting and Negotiation** to a large crowd virtually on April 7. It was a

huge success and we appreciated the national members' participation.

Save the date, **May 6, 2022**, for a **Basic Leadership Training Course** by David Leinbach and Josh Quinter. Invitation will be sent out soon. And **June 10, 2022** for our **Annual Golf Tournament** to be held at Golden Oaks.

2022 Sponsorship Opportunities are now available!

New England Chapter News

First Aid Training will be held on **May 18, 2022** at the Holiday Inn in Marlboro, MA. Flyer will be going out later this week.

2022 Scholarship Application period is now open. Please submit [applications](#) prior to May 10, 2022.

Save the date! The **31st Annual New England Chapter Golf Tournament** will be held at the Lake of Isles Golf Course @ Foxwoods on **July 21, 2022**.

Greater Ohio Chapter News

COMCheck training seminar is scheduled for April 22, with Dr. Lee Shoemaker from MBMA. Location is Messer Construction training room in Cincinnati, OH location. Start time is 9 am. Contact Orris@northeasterelectors.com to register.

Save the date for our annual golf outing scheduled for August 5, at Bunker Hill golf course in Medina, OH. 2022 Sponsorship Opportunities Available.

Carolinas Chapter News

Carolinas Skeet Shoot

April 21, 2022

9:00am - 2:00pm (lunch included)

DeWitts Outdoor Sports, LLC
443 Jimmy Carriker Rd
Ellerbe, NC 28338



<https://www.dewittsoutdoorsports.com/>

[Click for registration/sponsor form](#) **Deadline to Register: April 15, 2022**

[Click for credit card authorization](#)

****Bring your own shotgun, ear and eye protection. Ammunition can be purchased onsite for competitive pricing if you don't want to bring it with you. ****

Carolinas Spring Golf Outing

May 5, 2022

Cramer Mountain Club
100 Hidden Pastures Drive
Cramerton, NC 28032

<https://www.cramermountainclub.com/>

[Click for registration/sponsor form](#)

[Click for credit card authorization](#)



Construction Notebook Class: Introduction to Installation of Solar Panels on Standing Seam Metal Roofs

Save the Date: May 19, 2022

JW Wilson Co. office 4107 Burnwood Trail Denver, NC 28037

Registration to follow



Carolinas Summer Meeting

July 14-17, 2022

Sonesta Resort Hilton Head
Island
130 Shipyard Drive
Hilton Head Island, SC 29928

[Click to reserve your room](#)

Click below for:

- [Registration Form](#)
- [Sponsor Form](#)
- [Credit Card Authorization](#)

[Speaker Bios](#)



Our Summer Meeting speakers are Lisa Rose and Josh Winters from The Brooks Group.

They will be presenting on:

"Attracting and Retaining Top Talent that Drive Revenue and Increase Profitability"

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AC478 Member Spotlight Thomas Phoenix International, Inc.



Thomas Phoenix International is a premier pre-engineered metal building erection company consistently outperforming today's safety and quality standards. Their motto, "We Stand Behind Our Steel Building Erections" is more than just a catchphrase. It's the way they do business.

They have invested years in staying at the forefront of quality, safety and training in the metal building industry. From nuclear power plants to big pharmaceutical companies, TPI trains all employees rigorously to meet the highest safety protocol and project requirements. Besides 10 and 30 hour OSHA certs, their employees are trained in cutting edge safety and fall protection systems.

Thomas Phoenix' nationally-recognized Apprenticeship program is a trailblazing asset. Crews are classroom and field trained in all aspects of pre-engineered building systems, from the anchor bolts to trims, and everything in between.

Instrumental in the design and development of the standard, Thomas Phoenix is proud to be a pioneer in achieving the **IAS AC-478** standard for metal building assembly. This standard sets the bar for all erectors to meet strict QC and inspection criteria. This standard that shows Thomas Phoenix' commitment to getting it done right the first time.

For more information about the IAS AC478 accreditation program visit www.mbcea.org. For more information about Thomas Phoenix, visit <http://www.thomasphoenix.com/>



Accreditation for Metal Building Assembly

AC478 is for contractors and erectors who assemble metal building systems. It was designed to complement AC472, which is the quality program for metal building manufacturers.

This is the only program that assures owners that the erector they have chosen follows a comprehensive quality driven metal building assembly program.

The AC478 Accreditation program is the most comprehensive quality assurance accreditation of its kind for metal building assembly.



MBCEA members get free consultative support, templates, tools and a mentor to help them through the program – well worth the price of membership!!

We hope you will join the Accreditation Committee on Thursday April 28, at 11AM at the National Conference. Accredited members will be on hand to answer your questions and share their implementation story.

Unsure where to begin, contact **Jackie Meiluta** or spend a few minutes in the AC478 section of the Members Only area of the MBCEA website. We have simplified the information and provided everything you need to get started.



In the News / Member Spotlight

ATAS Launches New Plate System

"April can make old things new."

MBCEA | PO Box 3429, Bethlehem, PA 18017

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