

MBCEA *all the news you need*



April 2021

Reaching New Heights, Together



**METAL BUILDING
CONTRACTORS & ERECTORS
ASSOCIATION**

Quick Links

[Board of Directors](#)

[Member Directory](#)

[Members Only](#)

We want to hear from you!

Let us know what is important to you; what kinds of things you are interested in; what you need.

[Sasha Demyan](#), Executive Director

[Art Hance](#), President

[Jackie Meiluta](#), Program Manager

WELCOME NEW MEMBERS!

Ascent Buildings

Mark Fritz
214 Fountainhead Road
Portland, TN 37148
423-340-0905

mark.fritz@ascentbuildings.com
<http://www.ascentbuildings.com>

Campbell Construction Inc.

John Campbell
1159 Blachleyville Road
Wooster, OH 44691
330-262-5186

john@campbell-construction.com
www.campbell-construction.com

Keystruct Construction

Bill Loy
30 Marianne Dr

Hello Sasha,

Are you ready for Conference 2021? Have you downloaded the Whova app? Sasha, Robert Tiffin, David O'Neil, and Dave Tomchak have done a great job in creating this virtual event and making sure we have such quality content. Our Keynote will be delivered by nationally recognized journalist, best-selling author, and business owner Gene Marks CPA. Be ready for a fast-paced, entertaining and data filled presentation called: Post-Covid Opportunities and the Biden Administration: Issues, Challenges and Actions to Grow your Business. I know we all want to hear this!



We have several vendor showcases. I urge you to check them out. This is an opportunity to speak directly with suppliers, to see what is new, discuss business, make deals and redeem offers.

In addition to our fan-favorite Round Table where we ask questions and solve problems, we have a few great sessions: Technology in Construction, IMP's, Metal over Metal Roofing, Marketing, OSHA and attorney Josh Quinter will present Problem Solving Pandemic related Issues and Beyond. The schedule is easy and convenient. We encourage you to participate as little or as much as you are able.

I would also like to personally recognize Image Building Systems of AZ and Heimburger Construction of MO for recently achieving AC478 accreditation. Ryan Klosterman and Jen Heimburger have joined a growing number of companies committed to doing the right thing for our industry. This mark of quality is a strategic priority for the MBCEA. This program is the proof we need that we are not just a bunch of tin-knockers.

The MBCEA recognizes that jobs, typically, go to lowest bid, which doesn't always mean the safest, most qualified contractor. When structures fail or people get hurt during assembly, the entire industry suffers. The only way to fix this is to have a standard that specifiers can use. **AC478 is that standard.** AC478 is what we need to identify those players doing the right thing; that are committed to safety, training and quality. I urge all of you to consider this.

We will support your efforts in a few different ways: Jackie Meiluta provides free consultative support as you prepare to go through the process. Once

York PA 17406
717-764-1326
bloy@keyststruct.com

Prairie Barns Construction LLC

Alvin Hostetler
PO Box 997
Beach, ND 58621
701-690-6224

alvin@prairiebarnsconstruction.com
www.prairiebarnsconstruction.com

Riley Construction Company, Inc.

Bryan Newell
201 6th Street
Wamego, KS 66547
785-539-6022

bryan@rileybuilds.com
www.rileybuilds.com

accredited we have marketing pieces available which can be customized to put on your website, include in bid packages, etc. **Check out this one recently created for Heimburger.**

We feel so strongly about AC478 that we made it a priority in our Strategic Plan. One of my goals on becoming president was to craft a Strategic Plan. With your input and the Board's help we have recently approved a 3-year plan that ensures we have a stable and sustainable base that continues to do exciting things for an ever-growing number of members.

Programs like AC478 are an important part of our future. As is our continued work to develop training materials we all need and can all use. Last month I shared some information on all the training programs in the works or already posted in the members area.

Another important part of our strategic plan is a recognition that we want to do more to nurture tomorrow's leaders; that we need to invest in the professional development of our younger members. Too often the people that get involved in associations like MBCEA are us old guys!! Consider empowering your younger employees to take a role in MBCEA. Not only will it give our association the benefit of new ideas, it may be the step that engages a younger employee and motivates them to thrive in your company. We talk about how to engage the younger generations. This is one way. If you have ideas or thoughts about how to engage more young people, please drop me a line.

See you at the Conference!

Art Hance
President, MBCEA
President, Hance Construction

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Register Before It's Too Late!

MBCEA's 52nd Annual Conference will be held Virtually on April 28-30!

This year we'll hold the virtual conference over the same three days we were scheduled to hold our face to face conference. We're disappointed we won't be getting together again this year, especially in Nashville, but have worked to condense the days for your convenience and provide as much content as possible along with networking opportunities. We'll again be using the Whova app, which allows you to visit one site in order to engage with attendees, check out the exhibitors' products, and watch all the sessions.

MBMA will hold their Spring Meeting in conjunction with our conference so we'll enjoy joint opening remarks and our very popular roundtable will be held together to address everyone's issues and ideas!

Join your industry colleagues for education, association, and an all-around great time!

Exhibitor and Attendee [Registration](#) is now open!

Contact [Sasha](#) for Sponsorship Opportunities!

2021 Virtual Conference Sponsors

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Wednesday, April 28

- 12:30 pm - 2:30 pm **Opening Session - Welcome and Awards / Keynote: Post-Covid Opportunities and the Biden Administration: Issues, Challenges and Actions to Grow Your Business Over the Next Two Years** 

 - Art Hance (Speaker) President, MBCEA
 - Greg Pasley (Speaker) Chairman, MBMA
 - Gene Marks (Speaker) President & CEO, The Marks Group P.C.

Let's kick off the conference with Art Hance, MBCEA President and Greg Pasley, MBMA Chair welcoming us all and giving us a brief industry update. We'll also have an abbreviated awards ceremony. This will be followed by our Keynote Address.&nb... [See More](#)
- 2:30 pm - 3:00 pm **Vendor Showcase** 

Visit with the exhibitors who will be livestreaming and/or available for live chat during this time. Redeem offers and get your Passport stamped!
- 3:00 pm - 4:00 pm **Joint Roundtable** 

Join this roundtable to discuss issues affecting you as a contractor, erector, manufacturer or supplier!



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Thursday, April 29

10:30 am - 1:00 pm	MBMA Business Meeting MBMA Members Only	
1:00 pm - 2:00 pm	Technology in Construction <ul style="list-style-type: none"> • David Leinbach (Speaker) • Tucker Cope Jr (Speaker) • Dan Halme (Speaker) • Joe Allen (Speaker) • Jennifer Heimbürger (Speaker) Heimbürger Construction, Inc. <p>Are you familiar with the technology and software that exists when it comes to project management, estimating, training, and day to day operations? Join your fellow contractor and erector members as they discuss:</p> <ul style="list-style-type: none"> • how they use BIM modeling in thei... <p>See More</p>	
2:00 pm - 2:30 pm	Vendor Showcase <p>Visit with exhibitors who will be livestreaming and/or available for live chat. Redeem offers and get your Passport stamp!</p>	
2:30 pm - 3:30 pm	Design/Installation of IMP's and Metal over Metal <ul style="list-style-type: none"> • Arnold Corbin (Speaker) Technical Sales Manager, Metl-Span • Dale Nelson (Speaker) President, Roof Hugger, LLC a division of the LSI Group <p>Join Arnold Corbin, Metl-Span as he covers structural considerations, product limitations, erection sequencing and design and product combinations to avoid.</p> <p>Dale Nelson, Roof Hugger, will talk about the retrofit market, pros and cons of metal over ... See More</p>	
4:00 pm - 5:00 pm	Social Session - Networking Tables	

Do you miss seeing your friends and colleagues at the in-person conferences?

Join us on Thursday, April 29, from 4-5 pm ET for our Social Hour. It's called Networking Tables inside the Whova conference app and it will allow us to "sit at a table" with three others for 5 minutes for face to face engagement in a small group. Then we'll be randomly shuffled to a new table with three others. I'm excited for the opportunity to interact with those of you I've known for years and meet our new members. Make sure you **Register** to attend in order to participate! -- Sasha





Friday, April 30

1:00 pm - 2:00 pm

Marketing with Media and OSHA Update



- Linda Mastaglio (Speaker) Owner, TWI-PR
- Craig Shaffer (Speaker) Safety Works

Linda M. with TWI will discuss social media and marketing followed by Craig Shaffer with Safety Works to talk about what's new with OSHA, especially important this year with the new administration. What's new, what's in the works... [See More](#)

2:00 pm - 2:30 pm

Vendor Showcase



Visit with the exhibitors as they will be livestreaming during this time and/or available for live chat. Redeem offers and get your Passport stamp!

2:30 pm - 3:15 pm

Problem Solving Pandemic Related Issues and Beyond



- Josh Quinter (Speaker) Offit Kurman

Join MBCEA General Counsel Josh Quinter for a wide ranging discussion on addressing pandemic related issues in your contracts, vaccine mandates, protecting employees from COVID, dealing with work in the virtual environment, and beyond. The d... [See More](#)



Let's talk about these Vendor Showcases!

How can a virtual exhibit hall be more engaging? By going live! For 30 minutes each of the three conference days, the exhibitors will be available for live chat and live booth time! So instead of walking up to their booth to say hi and ask them about their latest product, you'll click on the link in their booth to see them live and talk with them.

And when you like, comment, take part in their deals/offers, you'll get your virtual Passport stamped and be entered into our raffle for a prize! Make sure you

register so that you can participate! If you're a vendor looking for a booth, **click here!**

MBCEA Chapters

Carolinas Chapter News



The MBCEA Carolinas Chapter will sponsor its annual **Spring Golf Outing** on **April 22, 2021** at:

[Cleghorn Golf & Sports Club](#)
[at Tryon Resort](#)
 183 Golf Circle
 Rutherfordton, NC 28139

[Registration Form](#)
[Credit Card Authorization](#)

Proceeds generated from this golf tournament go to benefit our Scholarship Fund. Please make plans to attend. We'll see you soon!
Deadline to Register Extended to 10:00am April 20, 2021

The Carolinas Chapter is delighted to provide you an opportunity to fulfill the North Carolina Licensing Board for General Contractors continuing education requirement.

[NC Licensing Board for General Contractors Continuing Education 8 hour class](#)

Class originally scheduled for February 25, has been rescheduled to May 20!

Deadline to register is Thursday, May 6, 2021

We look forward to seeing you at the Asheville Event and Dance Centre located at 291 Sweeten Creek Rd. Asheville, NC 28803 for the first class of the year on May 20, 2021. There will be two more opportunities to take our class: August 19, 2021 in Greensboro and October 21, 2021 in Mooresville. Please take advantage of this one day learning opportunity to satisfy the continuing education requirement.

Click [here](#) for the Registration Form

Please enter your company for our Annual Awards
[Building of the Year](#) and [Safety Award](#)
Deadline for entry is May 7, 2021!

SAVE THE DATE

Please make plans to attend
 The Metal Building Contractors & Erectors Association
 Carolinas Chapter Annual Summer Meeting

July 15-18, 2021

This year's meeting will be held at the
 Sonesta Resort Hilton Head Island
 130 Shipyard Drive
 Hilton Head Island, SC 29928

[Click to reserve your hotel room](#)

Please book your room before June 5th, 2021



Greater Ohio Chapter News

Mark your calendars for our annual golf outing scheduled for **Friday, August 13th** at Bunker Hill Golf course in Medina, OH. Full details will be sent out shortly. We are looking for sponsors! If you would like to be part of it, please contact Vic Miller, vic.miller@silvercote.com or Orris Schlabach, orris@northeasterectors.com.

We are working on a training day for Insulation best practices, and a Clay shoot for later this year. Watch for full details, dates, and locations!

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-Tom Davis, Tom Davis Construction Inc.



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METALFOCUS - A Safety Program, Presented by METALCON

METALCON has partnered with MBCEA member, Safety Works, Inc. to present a series of 10 one-hour virtual courses that goes beyond traditional OSHA-10 safety training to address situations that are unique to metal jobsites.

Course Schedule:

COURSE 1	February 18	OSHA's Steel Erection Standard (29 CFR 1926 Subpart R)
COURSE 2	February 25	Fall Protection Planning
COURSE 3	March 4	Hot Work & HW Permits
COURSE 4	March 12	Rigging Safety Considerations (not a rigging certification class)
COURSE 5	March 19	Crane Ops & Lift Planning
COURSE 6	March 25	Supervisor Safety Responsibilities
COURSE 7	April 1	Project Safety Planning
COURSE 8	April 8	Job Safety Analysis (JSA)

COURSE 9 April 15 Incident Reporting & Investigation
 COURSE 10 April 22 Managing OSHA Inspections

[Register Now!](#)

Construction Law Corner by Joshua Quinter, Offit Kurman

If You Don't Know About the PRO Act, You Should

The PRO Act, more formally known as the Protecting the Right to Organize Act, passed the United States House of Representatives in March. This legislation has been the talk of political junkies and those involved in advocacy for the construction industry on all sides for some time; but it has moved to the fore front since the Biden Administration took office. If you don't know anything about this legislation, you should. This is not a political statement, as those who know me can probably guess where I stand on the legislation. Instead, the owners of construction companies, HR managers, and others in the construction industry should be aware of how much change the legislation might bring to the construction market if it is passed.

[Read on](#) to see how what impact the Act may potentially have.



Prove your Quality with Accreditation

Last week, a group of members met via ZOOM to talk about Accreditation. Dave Leinbach of Kaiser-Martin in PA shared how he integrated this quality initiative into his company. All of his employees share his commitment to safety, training and quality; it pervades the company culture. You can see more about how Dave uses project management software to manage his AC478 process at the Technology in Construction session at the virtual conference.



Dan Halme reminded everyone that the MBCEA Board was committed to this program. He reminded the assembled group that Jackie was an available resource and that we have marketing materials to help you promote the program. If you have questions or are considering accreditation, contact **Jackie** today.

MBCEA is committed to this quality assurance initiative for all members.



The Metal Buildings Institute (MBI) is pleased to announce they were awarded a generous grant from the Ketenbrink Education Foundation (KEF). Funds will be used to update and refresh the MBI signature Quality and Craftsmanship Video series. This series debuted in 2001.

The KEF is the legacy of Bob and Bev Ketenbrink. Its stated goal is to assist in improving the quality of metal building construction and the training available in the metal building industry. Bob was instrumental in the development of MBI's Quality and Craftsmanship Training Series.

The MBI is excited to expand on the Ketenbrink legacy. Tim Seyler, President of MBI said "The Quality and Craftsmanship series has been used to train thousands of young erectors. It is the only training program of it's kind – developed by erectors for erectors. We thank the KEF for investing in necessary updates so we can continue to train tomorrow's workforce today."

The MBI was formed in 2000 with a goal is to improve the quality of in place metal building construction by providing education and training programs to metal building contractors, erectors, and students in construction programs, for the direct benefit of specifiers, designers, and owners.

For additional information please visit our website at <http://metal-buildings-institute.org/> or contact Sasha Demyan at 484-239-3337.

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New MBCEA Website and Members Area - Please create your account!

We have a brand new look and updated technology in an effort to better serve all our members.

In order to get the most out of your member experience, you will need to create a new login. Your previous username and password will not work on the new

Membership & Account Access

Is Your Company a Member?

If you are an employee of an MBCEA member company, we invite you to set up an online account to:

- Access the Member's Only Area
- Register for Events
- Update your Member Profile
- View and Pay Invoices
- Review Transaction History

CREATE AN ACCOUNT

Applying for Membership?

The members of MBCEA invite and encourage you to join! By working together, we can achieve our mission to maintain and enhance our industry as a whole.

Visit our [Benefits of Membership](#) page to learn more about the resources we offer to help grow your company.

VIEW MEMBERSHIP INFORMATION

website. **Please follow the steps below or watch this short [how-to video!](#)**

With your login, you will be able to:

- Register for events
- Update your profile information
- Track event attendance
- View/Pay invoices
- Access Members Only Resources
- ...and more!

To create your new login, follow the instructions below.

- [Follow this link.](#)
- Enter your email and follow the prompts.
 - If the email entered is connected to your profile, you'll be prompted to set your new password.
 - If we do not have the email on file in our new system, you'll be prompted to create a new account.

Once you've logged in, you'll be taken to your Member Compass - our new website's portal for you to update your profile, see events that you are registered for, pay invoices, and more. Be sure to update your profile!

If you have any questions please [contact us](#).

Ready to join MBCEA?

We are excited to have you as a new member! To get started:

- Click [here](#) and follow the instructions for your appropriate member type.

We hope you enjoy all that your new website has to offer!



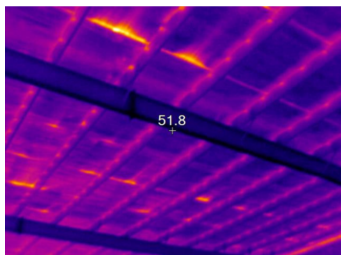
Participate in Air Leakage Testing!

To increase energy conservation, energy codes and standards have been stepping up the effort to reduce air leakage, moving toward a requirement for whole building tests to ensure an adequate air barrier in addition to, or in place of, the prescriptive requirements for materials and assemblies.



In order to help prepare builders, contractors, and erectors for upcoming code requirements, the Metal Building Manufacturers Association (MBMA) is performing these tests and developing a best practice guide. Four buildings have been tested to date and more are needed with the following characteristics:

- Plan area of 5,000 to 20,000 ft².
- Conditioned interior space.
- Compliant with 2012 IECC or ASHRAE 90.1-2013 or later editions.
- Lower U-value / higher R-value insulation systems, such as filled cavity, rigid board continuous insulation, insulated metal panels, and spray foam insulation.



There are many benefits to participating as you will read in [this document](#). Check out the [webinar](#) that was presented during our virtual conference this year for more information. Please consider assisting and contact Vince Sagan, Senior Staff Engineer, MBMA at vsagan@mbma.com or 216-241-7333.



In the News / Member Spotlight

[MBMA Releases *How It's Built* Video](#)

[S-5! Free Webinars and Training](#)

[METALCON 6-Part Business Academy - Register for session 4 on June 2, 2021](#)

[Metal Architecture Design Awards due April 30, 2021](#)

[S-5! Launches New Website](#)

[MBMA Introduces AGI Sentinel as Newest Member](#)

Would you like to feature your employees on the job in Metal Construction News?

"Site Scene" began in the February 2020 issue of MCN. Employees of several MBCEA member companies are featured. Check it out and see if you recognize them! Send in photos of your employees on the job!

[Click here](#) to read what to include, where to send them, and a common sense reminder in order to "reward and recognize the people on the job site who make this industry go."

Work hard. Have fun. Make a difference. :)

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