



Quick Links

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[Members Only](#)

We encourage you to participate in our quick polls. These are anonymous and hopefully fun and insightful.

Last month we asked your view on how Coronavirus was affecting your team - let me remind you this was last month, which now feels like a hundred years ago - 50% said they were very concerned, 30% reported they were already being affected and 20% said no worries, it's business as usual.

This month we want to hear your thoughts on webinars.

The MBCEA is planning to offer the conference educational sessions as low-cost webinars.

**Great idea - I have plenty of time or will make time.**

Select

**Not interested - I have no time for anything but work and saving my business.**

Select

With regards to webinars, if you have an idea for a topic or a speaker or even would like to offer your services to lead a session, please contact [Sasha](#) ASAP.

Thank you!

**We want to hear from you!**

Let us know what is important to you; what kinds of things you are interested in; what you need.

Reaching New Heights, Together



METAL BUILDING CONTRACTORS & ERECTORS ASSOCIATION

**Greetings!**

What's that expression...March goes out like a lamb... not this year. March ended and April began with all hell breaking loose! The covid crisis is impacting each state and region differently but it is certainly impacting us all. We need to be smart, think ahead, plan and plan some more.

When you think about, moments of crisis are exactly why membership in a group like the MBCEA is so very valuable. A simple definition of a professional association is a group of people from the same profession who gather together for networking events and to come up with standards for the profession.

I know we don't always like the word "networking" but the advice, support and connections of peers and colleagues are very powerful tools in your toolbox.

The second part of that definition refers to standards for the profession and MBCEA certainly delivers on this. Members have access to a powerful arsenal of tips, templates and documents in the member's only area of the website. Through the MBI we have access to, perhaps the only, national (open shop) guidelines for apprenticeship for our trade. And last but not least, members get free consultative support on THE standard for our trade - Metal Building Assembly accreditation (AC478) with the IAS.

Whether or not you are serious about pursuing apprenticeship or accreditation at this time, I urge you to acquaint yourself with these powerful programs for improving your business. You may be able to incorporate bits and pieces now, laying a framework for long-term success.

Other benefits of membership include our social media outlets. You and your team should all friend/follow MBCEA for news and updates. Sasha regularly posts "crews available" and "crews needed" news. We also have a MBCEA Facebook group page which is limited to members where you can vent, share and discuss ideas. Joining this page is simple but does require Sasha to "accept" you. This two-step process is how we keep it limited to members, so make sure you answer the questions when submitting your request to join.

We have also built a Covid resource page on our website. Check in often. We are posting and sharing new job site practices as they become available. The NY region has already

**Sasha Demyan**, Executive Director  
**Art Hance**, President  
**Jackie Meiluta**, Program Manager

We will continue to issue further recommendations on ways your company can deal with the pandemic on a weekly basis.

**The argument for four 10-hour days in construction is simple math.**

**A.** Realized travel savings (per week) =  $2 * [(number\ of\ field\ employees * average\ hourly\ cost * average\ time\ to\ commute\ from\ office/branch) + (number\ of\ company\ vehicles * average\ cost\ per\ mile\ (including\ fuel,\ maintenance,\ etc.) * average\ number\ of\ miles\ from\ office\ to\ jobsite)]$

**B.** Realized set up and clean-up savings (per week) = (set-up time including material lay-out, tool layout, etc. + clean-up time including storing material, tools, etc. and cleaning) \* average number of projects ongoing \* average hourly cost

**C.** Realized productivity losses (per week) = efficiency loss \* number of employees \* average hourly cost

**Total annual cost-benefit of a 4/10 schedule =  $52 * (A+B+C)$**

had to respond quite a few [new protocols](#) that we are happy to share so they are available to you as needed.

Our friends at Metal Construction News are tracking changing attitudes about the pandemic. You can read the results of their first survey [here](#). Highlights include:

- Jobs shut downs and layoffs may not be at as high a rate as expected
- Field workers are more likely to be laid off than office workers
- Respondents in the East region are more pessimistic and hit far harder
- Uncertainty rules the industry
- There is still resilience

Our friends at METALCON are hosting a weekly live discussion on breaking news and what you should be doing NOW to strengthen your business. These are free and open to anyone in the industry. Check them out [here](#).

Now is a good time to consider your investment in training. If your schedules are disrupted by Covid, assign your crew some training programs. The Quality and Craftsmanship series is free to MBCEA members. Consider alternative schedules and reduced hours. If you are faced with laying off your workers, I urge a quick read of [this article](#) for simple common-sense advice.

Access to good information, best-practice and peer-to-peer support is the lifeline you need to weather this crisis. We will get through this together. Stay safe and wash your hands!

Sincerely,

Art Hance  
President, MBCEA  
President, Hance Construction

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## MBCEA Chapters

### Greater Ohio Chapter News



Introducing our  
new chapter logo!

### Carolinas Chapter News

Our Spring Golf Tournament at [Mallard Head Country Club](#) in Mooresville, NC originally scheduled for April 30, 2020, has been postponed.

### 2020 Awards Entries

The Carolinas Chapter is soliciting entries for our Building of the Year and Safety Awards. Awards will be presented at the Saturday night banquet on July 18th, 2020 during

Also, our Energy Code/Com Check & Air Infiltration Testing seminar scheduled for April 17, 2020, at Messer

in Cincinnati, OH has been postponed.

our Annual Summer Meeting.

## New England Chapter News

We are now accepting applications for the 3<sup>rd</sup> Annual MBCEA New England Chapter Secondary Education Scholarship. Please [click here](#) for further information.

Save the date!  
**30th Annual Golf Tournament**  
Lake of Isles Golf Course at Foxwoods  
July 16, 2020

Sign up now for [2020 Sponsorship opportunities!](#)

## Mid-Atlantic Division News

We are now soliciting applications for our **2020 scholarship program**. While the program emphasizes supporting those in the metal building and/or construction industry, it is also open to member and member employees for students presently attending college and college-bound high school students.

These scholarships are a great way for MBCEA to help members provide opportunities for personal and professional development. Please take advantage of this wonderful program by applying or nominating someone else to receive the scholarship. Here is a [flyer](#) for you to disseminate to your employees and post in a public spot in your office.

## Deadline for entries is May 8th, 2020

Click the links below to submit an entry for:

[Building of the Year](#)

[Safety Award](#)

## 2020 Annual Summer Meeting

July 16-19, 2020  
Sonesta Resort Hilton Head Island  
130 Shipyard Drive  
Hilton Head Island, SC 29928



**Thank you for your continued participation and support of the Carolinas Chapter. We will be making announcements for upcoming events as more information is available.**



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## How to Self-Care in Tough Times

At a time when the world's problems seem overwhelming, self-care may seem like a selfish concern—the last thing that should be on your mind. But the changes brought on by the pandemic take a toll on a personal level as well as globally. Isolation is stressful, especially for extroverts and those who rely on others for help and motivation—and even more so in a time of anxiety and uncertainty.

When we fly, we're always told to put on our own oxygen mask before we try to help anyone else, because you can't help others if you're not OK yourself. [Click here](#) for some ways to practice good self-care along with social distancing, by Lolly Daskal.

## Coronavirus Complicates OSHA Enforcement



Employers should be aware of recordkeeping and abatement issues.

While some federal, state and local governments are changing enforcement priorities to lessen the enforcement burden on employers during the Coronavirus pandemic, the Occupational Safety and Health Administration's (OSHA) regulations remain in full force.

The agency recently released an updated version of its guidance on protecting workplaces, called **Preparing Workplaces for COVID-19**. Developed in conjunction with the U.S. Department of Health & Human Services (HHS), it contains recommendations regarding safe work practices and personal protective equipment based on different levels of exposure and other risk factors.

The guidance identifies a range of levels of risk exposure, from Very High—for those employees with a high potential for exposure, such as doctors or healthcare personnel who have direct contact with COVID-19 patients—to Lower Exposure Risk—workplaces which do not involve frequent contact with the public or COVID-19 patients.

[Read more](#) of the article in EHS Today by David Sparkman.

## Six risk-management challenges every contractor faces

Generally considered a lucrative industry, construction still involves risks that, if not dealt with effectively and quickly, can bring a project to a halt or put a general contractor out of business. Some of the risks are direct. They include known conditions present from the start of the project. Other risks are indirect, reflecting unforeseen conditions that unfold as the project moves toward completion — when contractors are most vested and vulnerable.

To save time, money and even their reputation, it is important for contractors to recognize or anticipate these risks and have the competence, resources and processes for addressing and mitigating them.

[Read on](#) for critical risk factors and how to avoid them in this Building Safety Journal article by Nitin Gulati.



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## An Office, in Any Other Space, Is Still an Office

I wanted to work from home for as long as I can remember. Maybe it was because I intended to be a stay-at-home mom and when that didn't work out, I wanted to find a way to have the best of both worlds. Throughout my career, working mostly at small start-ups, I negotiated for time in lieu of money - flex time, a four-day work week, the ability to work at home part of the week, etc. It's not just that time was my priority, it was also about freedom. I believe that most professionals are perfectly capable of managing their own time. For the last five years I have been in a client-facing relationship management role. I spend time on the road visiting clients or attending in-person meetings at our office locations, and the rest of my time working at my home office. It never occurred to me that someone would view working from home as a negative. Enter the coronavirus - the days of self-quarantine, state and local shut-downs, shelter in place orders, and the genesis of new way of working for many Americans.

[Continue reading](#) for tips for managing working from home, by Angela Swartley.

**Air Leakage Testing is Coming, Are you Ready?**



ASHRAE has set standards for maximum air leakage of a metal building and it is likely that those standards will become more stringent. Soon, it may be necessary to perform a whole building blower door test to verify compliance. Those changes will require special attention to air leakage concerns during construction. When that time comes, will you be ready?



MBMA and NAIMA are teaming up to get out ahead of the requirements by completing testing on a variety of metal buildings and insulation systems. If you'd like to be on the leading edge of this work and participate, the MBMA can offer the testing at no charge.

Please contact Vince Sagan at the MBMA office, [vsagan@mbma.com](mailto:vsagan@mbma.com) or 216.241.7333.

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## In the News / Member Spotlight

**[Metal Building Manufacturers Association Releases Revised Insurance Bulletins](#)**

**[Fifth Consecutive Top Workplace Award is Received by ATAS International](#)**

**[ATAS International Introduces New Matte Colors](#)**

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### Would you like to feature your employees on the job in Metal Construction News?

"Site Scene" began in the February 2020 issue of MCN. Employees of several MBCEA member companies are featured. Check it out and see if you recognize them! Send in photos of your employees on the job!

**[Click here](#)** to read what to include, where to send them, and a common sense reminder in order to "reward and recognize the people on the job site who make this industry go."

### Quote of the Day

**"Stay positive. Better days are on their way."**