



New Membership Investment Structure

To be implemented with any memberships or renewals as of January 1, 2026.

As of January 1, 2026, all restaurant and hotel memberships shall reflect the investment structure laid out below. Allied Partner and CVB memberships are not impacted with this membership investment restructure. If you are a current member, your upcoming renewal will reflect the new investment structure. Your membership is based on your anniversary date of when you joined the association – this will not change.

Questions about your membership tier? Please reach out to Sarah Olivero at solivero@tammcapitalgroup.com or (317) 559 – 7810.

Restaurant Membership

Please select the tier that best determines the collective gross sales for all food, beverage and catering units in Indiana. All rates include membership with the National Restaurant Association (NRA). InRLA memberships are not deductible as a personal tax expense however 70% of your investment can be deducted as a business expense.

What's New? A refreshed revenue-based tier system that accounts for revenue above \$1M as well as clarifying membership for multi-unit groups. Membership investment for restaurant shall not exceed \$5,000/annually.

Gross Sales for Indiana Units	Proposed Investment
\$0 – \$250,000	\$395
\$251K – \$500K	\$545
\$501K – \$750K	\$745
\$751K – \$1M	\$895
\$1.1M – \$2M	\$1,195
\$2.1M – \$4M	\$1,595
\$4.1M – \$6M	\$1,995
\$6.1M – \$10M	\$2,395
\$10.1M+	\$2,795 + \$195/unit over 10 units



Hotel & Lodging Membership

If your hotel owns and operates a restaurant on property, the restaurant would be included in your membership at no additional cost. Hotel membership does not include membership with the American Hotel and Lodging Association unless you are considered an Independent property. InRLA membership is not deductible as a personal tax expense however 70% of your investment can be deducted as a business expense.

What's New? We are continuing with our current hotel membership investment structure but laying out a structure for management companies as well. In addition, hotel membership includes membership for a restaurant(s) on property.

Individual Properties:

- Central Indiana: \$10/key
 - Counties included: Marion, Hamilton, Boone Hendricks, Morgan, Johnson, Shelby, Hancock
- Remaining Indiana Counties: \$6.50/key

Alternative for Management Companies:

- First 3 largest properties: \$10/key
 - All others: \$4/key
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