



### **Brand USA Trade Team Members**



Jackie Ennis
Vice President,
Global Trade Development



Lisa Tejeda Senior Manager, Global Trade Development





# Brand USA Leadership Team



Angie Briggs
Senior Vice President, Industry
Partnerships and Engagement
& Chief Development Officer



Jake Conte
Senior Vice President,
General Counsel



Chris Heywood
Senior Vice President,
Public Relations & Chief
Communications Officer



Monica Lopez
Chief of Staff & Culture



Don Richardson

Chief Financial, Diversity & Inclusion
Officer



Janette Roush
Senior Vice President,
Innovation & Chief Al Officer



Malcolm Smith
Senior Vice President,
Global Markets & Chief Trade
and Product Development Officer



Aaron Wodin-Schwartz Chief Corporate Affairs Officer

# **Global Communications**



# Al and Innovation



# Strategic Partnerships















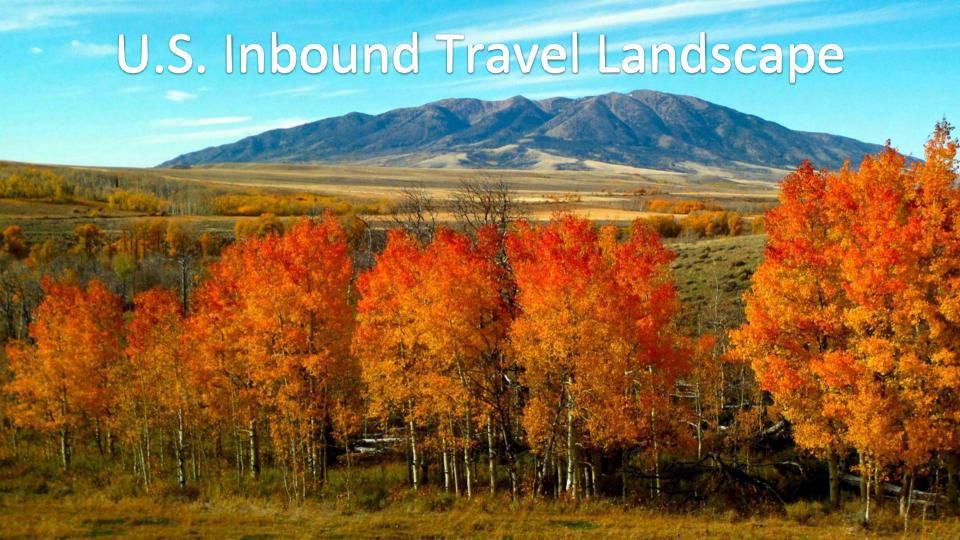




SALT LAKE CITY UTAH 2034.

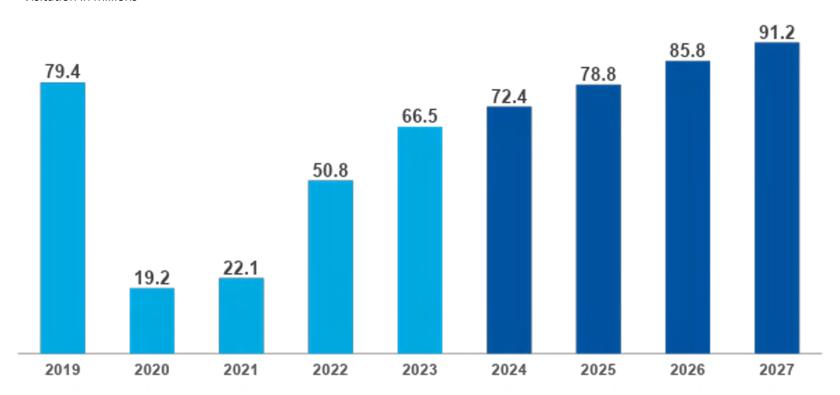
Olympic & Paralympic Winter Games Host





### **U.S. Inbound Travel Forecast**

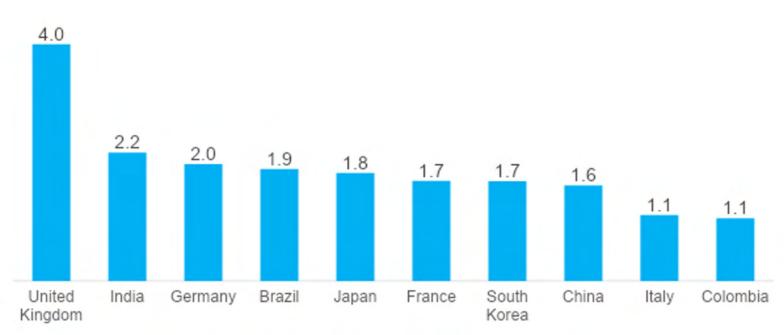
Visitation in millions



Source: Tourism Economics, December 2024.

### **2024 Inbound Arrivals to the USA**

#### Visitation in millions



Source: NTTO, January 2025.



# **Travel & Tourism Spending**

\$254B

+12.4%

\$694M

2024

vs. 2023

Per day





### Seat Capacity from Top 10 Inbound Markets vs. 2019

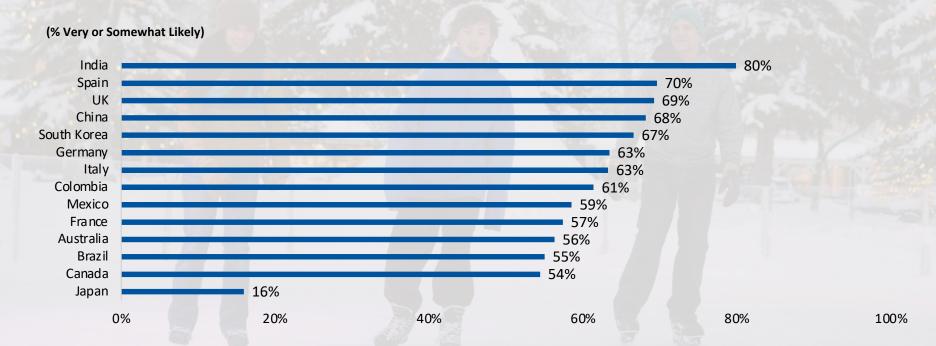
Nonstop seat capacity as % of 2019



Source: Sabre, August 2024.

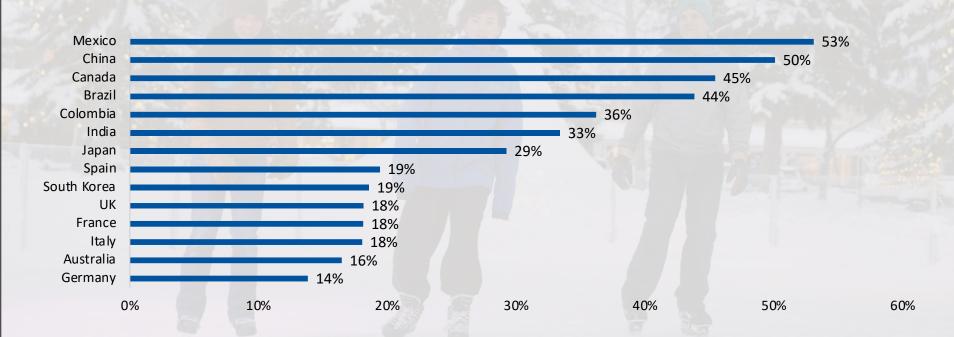
### Likelihood to Travel Internationally in the Next 12 Months

2024 (January – December)



### Likelihood to Travel to the USA in the Next 12 Months

2024 (January – December)





### The USA is the #1 Long-Haul Destination

January – December 2024

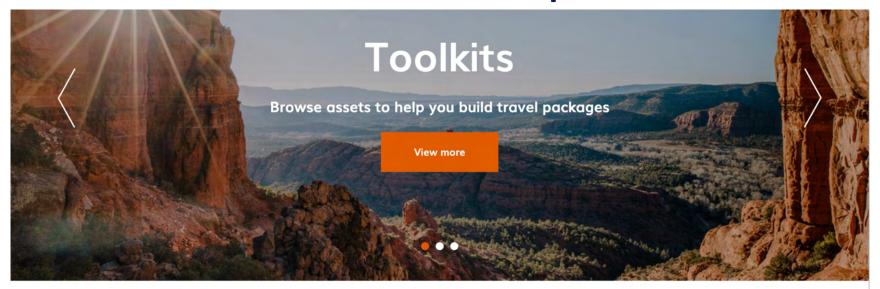
Rank	Australia	Canada	China	France	Germany	India	Italy	Japan	Mexico	Spain	UK
1	N. Zealand	USA	USA	Spain	Italy	Australia	Spain	S. Korea	USA	Italy	Spain
2	Japan	Mexico	Japan	Italy	Spain	UAE	France	USA	Canada	France	Italy
3	UK	Italy	France	USA	Greece	USA	USA	Australia	Spain	Portugal	France
4	USA	France	Australia	Portugal	France	Thailand	Greece	Thailand	Japan	USA	USA
5	Italy	UK	S. Korea	Morocco	USA	Canada	UK	France	Colombia	UK	Greece



# The Value of the Travel Trade



# Global Trade Update



# Welcome to the official resource for USA Travel Trade planning!



Find inspiration and information to help you book more travel to the USA! Browse robust regional and themed itineraries, beginning in key gateway cities and exploring beyond them to discover both iconic landmarks and hidden gems.





### **Upcoming Trade Events FY25**

February 10-11

New Zealand Expos

**February 13** 

Australia B2B

**March 17-21** 

South America Mission

March 23- 28

The Great USA Road Trip Europe: Spain, Italy, Switzerland, & Germany

March 30 – April 4

The Great USA Road Trip Europe: Netherlands, France, Ireland, U.K **April 1 - 8** 

Latin America MegaFam

April 28-May 2

Canada Connect East

May 11 – 19

**UK/Europe MegaFam** 

May 20-23

**Canada Connect West** 

**July 21-25** 

Japan & Korea Sales Mission

**September 25-October 2** 

**Germany MegaFam** 

## The "Great USA Road Trip" Campaign















ROAD TRIPS USA

### **Explore All Itineraries**



#### Self-drive

### Four Corners - National Parks and Cultural Treasures $\underline{\,}^{\,}$

Enjoy rugged Western landscapes and world-famous canyon vistas as you adventure across four national parks.

Find images & videos 🗗



#### Self-drive

#### Wild West: Cowboys, Country Music and Barbecue

Discover cowboy culture, country music and unforgettable food on an epic Wild West-themed road trip through five U.S. states

Find images & videos 🗗



#### Self-drive

#### 

Explore one of the USA's most iconic roads on a tour of classic Americana

Find images & videos 🗗



#### Self-drive

#### 

Experience movie magic on a road trip through five Southeastern states.

Find images & videos 🗗



#### Self-drive

### Country Roads – Byways, Waterfalls and Adventure $\pm$

Take a scenic road trip to visit historic places in West Virginia and five other U.S. states.

Find images & videos 🗗



#### Self-drive

#### 

Take a road trip through Texas and Louisiana to discover breathtaking scenery, must-see attractions and exciting cities.

Find images & videos 🗗



#### Self-drive

#### Oregon Trail and the Wild West ↓

Take a road trip through seven states following the Oregon Trail from Missouri through the Wild West to coastal Oregon.

Find images & videos 🗗

Booking Information



#### Self-drive

#### 

Travel the eastern USA and visit places where the country's first settlers made history in the Mayflower and Atlantic Colonies.

Booking Information ▼

Find images & videos 🗗



### **Explore All Itineraries**



#### Self-drive

Country Roads – Byways, Waterfalls and Adventure  $\,\,\underline{}\,\,$ 

Take a scenic road trip to visit historic places in West Virginia and five other U.S. states.

Find images & videos 🗗



#### Self-drive

Secret Trails – Back Roads, Beaches and Bayous ↓

Take a road trip through Texas and Louisiana to discover breathtaking scenery, must-see attractions and exciting cities.

Find images & videos 🗗



#### Self-drive

Oregon Trail and the Wild West ±

Take a road trip through seven states following the Oregon Trail from Missouri through the Wild West to coastal Oregon.

Find images & videos 🗗

Booking Information 🔺

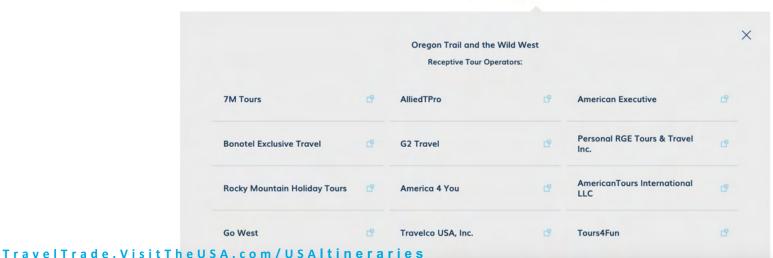


#### Self-drive

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Booking Information ▼





# **Tour Operator Co-Ops**















































# The new **USA Discovery Program** is the official training and travel resources platform of the United States of America, created for the global travel advisor.





# THANK YOU



### CONSUMER





### INDUSTRY



