IAIABC 2027 Mediators' College

Orientation

Monday, January 11, 2027
12:00 – 1:30 PM (CST)

Purpose: Meet the facilitators and fellow participants, learn how to access and navigate the course in educate@iaiabc, and understand the program expectations.

Session 1: Introduction Practice

Monday, January 25, 2027
12:00 – 1:30 PM (CST)

Purpose: Create a safe environment for the free expression of information, ideas, and perspectives.

Skills:

Establishing Trust and Rapport

- Purpose
- Parties
- Name Preferences
- Control
- Impartiality
- Pre-Mediation work
- Conflicts Of Interests
- Why Mediation?
- Expectations And Limits
- Positive Tone
- Personal Comfort
- Education Resources

Determining Process

- Method of Mediation
- Confidentiality
- Roles
- Joint sessions
- Private Caucuses
- Ground Rules
- ID Initial Perspectives

Applicable Training Videos:

- What is Mediation
- Setting Up a Mediation
- Ethics in Mediation
- Role of a Mediator
- Opening & Closing Statements

Session 2: Storytelling Practice

Monday, February 8, 2027

12:00 – 1:30 PM (CST)

Purpose: Give the parties a voice and the opportunity to be heard.

Skills:

Listening

- Reframing
- Encouraging openness
- Clarifying
- Consistency
- Verbal and Non-verbal Cues
- Reflections & Mirrors

Identifying Information

- Interests
- Self-Discovery
- Intent
- The whole picture
- What is missing?
- Emotions

Applicable Training Videos:

- Reflective Listening
- Remote Mediation

Session 3: Reality Testing

Monday, February 22, 2027

12:00 – 1:30 PM (CST)

Purpose: Work with the parties to help them assess a situation for what it is, rather than the way they wish or fear it to be.

Skills:

Listening

- Reframing
- Encouraging openness
- Clarifying
- Consistency
- Verbal and Non-verbal Cues
- Reflections & Mirrors

Identifying Information

- Questions
- Interests
- Self-Discovery
- Intent
- The whole picture
- What is missing?
- Emotions

Trust and Rapport

- Teaching Skills
- Extent of Knowledge
- Preparation
- Laws, Rules, & Procedure
- Personalities
- Voice of Parties
- Voice of Mediator

Applicable Training Videos:

- Qualities of a Successful Mediator
- Effective Communication and Asking Questions at Mediation

Session 4: Adversity, Negotiation, and Settlement Agreements

Monday, March 8, 2027

12:00 – 1:30 PM (CST)

Purpose: Learn to return to goals established in previous mediation stages to be able to move forward against adversity and have meaningful negotiations, modify or look past previous agreements to resolve more complex issues, and agree on all terms, not just the big ones.

Skills:

- Overcoming adversity
- Comfort in emotional, awkward, and tense situations
- Negotiation
- BATNA & WATNA
- De-escalating conflict
- Moving past barriers
- Considering other perspectives
- Conflict stages

Applicable Training Videos:

- Neuroscience and Conflict Theory
- Dealing with Difficult People

Session 5: Bringing it All Together

Monday, March 22, 2027

12:00 – 1:30 PM (CST)

Purpose: Practice mediation from beginning to end and learn from each other.

Skills:

- Navigating 5 stages of mediation
- Convening
- Introduction
- Communication
- Negotiation
- Conclusion

Applicable Training Videos: All