Minutes of Meeting

LONG RANGE PLANNING / DUES COMMITTEE

Heat Exchange Institute

OMNI CHICAGO HOTEL Chicago, Illinois

SUNDAY, October 14, 2018

ROLL CALL

The meeting was called to order with the following in attendance:

Those Present

T. Garbarino - BFS

R. Nadig - Maarky Thermal Systems

D. Janikowski - Plymouth Tube G. Rasmussen - DC Fabricators

G. Greenberg - TEI
P. Mickus - Tranter

Also Present

C. Addington
 P. Britton
 D. Lieberman
 HEI/Thomas Associates, Inc.
 Webster, Chamberlain, and Bean

ANTITRUST REMINDER

Staff reviewed the antitrust guidelines.

APPROVAL OF PREVIOUS MINUTES

On motion made, seconded and carried, the minutes of the previous meetings held October 8, 2017 at Grand Hyatt, New York, New York and March 18, 2018 at the Sheraton Grand Los Cabos were approved as written and distributed.

FINANCES

The Committee reviewed the budget, circulated via HEI Bulletin No. 42-18. On motion made, seconded, and carried, the Long-Range Planning/Dues Committee recommends that the Executive Committee approve the 2019 budget as presented.

MEMBERSHIP

Staff reported that Vooner FloGard and SPX Heat Transfer resigned from the Institute. Current membership is as follows:

- 22 Full Members
- 2 Associate Members

The Committee discussed the creation of a new section for expansion joint manufacturers. Mr. Nadig will work with staff to contact potential members. A conference with expansion joint manufacturer companies will be scheduled by year-end. The idea is to invite these companies to the 2019 HEI spring meeting.

Members also discussed exploring Tube Cleaning and Debris Filters as a new associate section. Companies to explore include Taprogge, Ovivo/Bracket Green, Beaudrey, GEA-BGR, WTR Engineering. Mr. Greenberg and Mr. Nadig will consider further potential members.

Members recommended staff reach out to various companies for membership, including Mercury Vacuum Technologies, Condensate Pumps, Ohmstede, Schutte Koerting, NiTech and more.

Staff will also update the membership brochure to coincide with a potential new section.

Members also discussed whether or not HEI should review the bylaws to allow international companies to apply for membership. Members agreed to table this topic for the foreseeable future.

NOMINATING COMMITTEE

The committee decided that the nominating committee, typically composed of the current president, current vice president, and immediate past president, would be differently composed. On motion made, seconded and carried, Mr. Ranga Nadig and Mr. Dan Janikowski were named as the nominating committee.

HEI STANDARDS

The Committee reviewed the following publication printing schedule:

- Standards for Gasketed Plate Heat Exchangers 2nd Edition 2019
- Standards for Direct Contact Barometric & Low Level Condensers –10th Edition 2019
- Standards for Closed Feedwater Heaters 10th Edition 2020
- Standards for Air Cooled Condenser 3rd Edition 2021
- Performance Standard for Liquid Ring Vacuum Pumps & Compressors 6th Edition 2021
- Standards & Typical Specifications for Tray-Type Deaerators 11th Edition 2021
- Standards for Steam Jet Vacuum Systems 8th Edition 2022 (7th Edition R. 2017) (Addendum 1 Standards for Steam Jet Vacuum Systems 7th Edition)
- Standards for Steam Surface Condensers 13th Edition 2022
- Standards for Shell & Tube Heat Exchangers 6th Edition 2023 (R. 2018)

The Closed Feedwater Heaters Technical Committee will likely publish in 2019.

The price for all HEI standards will remain \$450 each (non-member) / \$225 each (member). The Deaerator Section will make a recommendation regarding the price for that standard, as it was set at \$190 previously.

Members discussed standards sales and asked staff to circulate the list of purchasers on a quarterly basis.

Members receive an update regarding the marketing efforts from Techstreet. Staff noted a need in 2019 to more actively promote standards than in years previous.

HEI LIFETIME ACHIEVEMENT AWARD

Per HEI Bulletin No. 44-18, members discussed the award and noted only one nomination had been received. Members expressed an interest in the first honoree being better known and would remit discussion to the Executive Committee.

STATISTICS

Not all sections currently submit statistical information, but the Deaerator section has begun work on developing reports. The Air Cooled Condenser Section expressed interest in discussing this further.

OTHER PROGRAM OPPORTUNITIES

Continuing Education Program

Members discussed exploring opportunities to offer continuing education units to engineers specifically focused around HEI standards. Some noted an interest in adding a day to a future Fall meeting to engage engineers in that location for coursework on HEI-related standards or topics. Members agreed to discuss this further, asking sections to consider how best to proceed.

Other

Mr. Mickus shared insight on the activity of another group he works with, AHRI, on a certification program. Members engaged in a discussion regarding certification programs, potentially noting ways to explore certifying equipment, personnel, or companies. A working group composed of Mr. Greenberg, Mr. Janikowski, and Mr. Mickus. was formed to further explore. [Mr. Mike Koontz later agreed to join this group]

FUTURE MEETINGS

Members suggested Denver and Baltimore Inner Harbor as potential meetings in Fall 2019. For Spring 2020, members were interested in Santa Fe, Sedona, and New Orleans. For Fall 2020, in conjunction with a possible CEU program, members are most interested in Kansas City, Charlotte, and Dallas Fort Worth.

NEXT MEETING

The next meeting of the Long-Range Planning Dues Committee will be held in conjunction with the next meeting of the Institute, on Sunday, May 19, 2019 at Sea Pines, Hilton Head Island, South Carolina.

ADJOURNMENT

There being no further business to come before the Committee at that time, the meeting was adjourned.

Respectfully submitted,

THOMAS ASSOCIATES, INC.

(These minutes were reviewed by Legal Counsel prior to circulation.)

PB Hei 12/4/18