

Minutes of Meeting

LONG RANGE PLANNING / DUES COMMITTEE  
HEAT EXCHANGE INSTITUTE

HARBOUR TOWN INN & CLUB, SEA PINES RESORT  
HILTON HEAD ISLAND, SOUTH CAROLINA

SUNDAY, MAY 19, 2019

ROLL CALL

The meeting was called to order with the following in attendance:

Those Present

R. Petrick	- Gardner Denver Nash
R. Nadig	- Maarky Thermal Systems
D. Janikowski	- Plymouth Tube
G. Rasmussen	- DC Fabricators
G. Greenberg	- TEI

Also Present

C. Addington	- HEI/Thomas Associates, Inc.
P. Britton	- HEI/Thomas Associates, Inc.
D. Lieberman	- Webster, Chamberlain, and Bean

ANTITRUST REMINDER

Staff reviewed the antitrust guidelines.

APPROVAL OF PREVIOUS MINUTES

On motion made, seconded and carried, the minutes of the previous meetings held October 14, 2018 at Omni Magnificent Mile, Chicago, Illinois, were approved as written and distributed.

FINANCES

The Committee reviewed the audit and on motion made, seconded, and carried, the Long-Range Planning/Dues Committee recommends that the Executive Committee approve the audit.

The Committee then reviewed the Q1 statement, and on motion made, seconded, and carried, recommended the Executive Committee approve the audit.

## MEMBERSHIP

Staff reported current membership is as follows:

- 22 Full Members
- 2 Associate Members

It was noted in discussion that B&W Spig was expected to completely withdraw from HEI due to the closing of their Air Cooled Condenser division. Staff will keep the group apprised of further developments.

The Committee discussed the expansion joint section, noting continued approval for formation of a new section

Members discussed AD Tubi's request to join as an associate member. The section will discuss further.

Members also discussed the application for membership submitted by Godrej Americas. The relevant sections will discuss further.

Members noted that the Debris and Filter exploration should not go forth at this time, due to the fact that the companies involved are almost exclusively based outside of North America. Staff will remove from future agendas.

## NOMINATING COMMITTEE

The Nominating Committee, composed of Mr. Nadig and Mr. Janikowski motioned to nominate Mr. Alex Zekovich of SPG Dry Cooling as HEI Vice President. After some discussion, the nomination was seconded and carried, recommending the Executive Committee appoint Mr. Zekovich.

## HEI STANDARDS

The Committee discussed HEI standards, noting the continued dilution of standards purchases in the market. A discussion took place regarding prices for HEI standards, noting all standards are now available for the same price (the price for all HEI standards will remain \$450 each (non-member) / \$225 each (member)).

The print quality and print errors were noted by a number of members and staff will discuss with Tech Street.

## HEI LIFETIME ACHIEVEMENT AWARD

Members discussed the Lifetime Achievement Award program, noting the need for further discussion and decision. There was a desire for HEI to further refine this program and provide one-page biographies for nominated candidates and potential honorees. The topic was referred to the Executive Committee for further discussion.

## CONTINUING EDUCATION

Staff recommended each Section discuss CEU's and whether or not they would participate in order to finalize a proposal on CEU delivery.

## WEBSITE

Staff noted a proposal was in final format to develop the alternative to the Secure Virtual Office used previously. The proposal would include a new website.

## NEW BUSINESS

Members discussed the dues for the association, noting a desire to further explore how the Association members pay for participation in HEI. Staff agreed to provide recommendations on a potential altering of dues structure for the future, noting options to keep dues the same, change the dues model to something slightly different, and to provide scenarios for changing dues by \$500, \$1000, or another amount.

## NEXT MEETING

The next meeting of the Long-Range Planning Dues Committee will be held in conjunction with the next meeting of the Institute, on Sunday, October, 2019 at the Crawford Hotel Union Station, Denver, Colorado.

## ADJOURNMENT

There being no further business to come before the Committee at that time, the meeting was adjourned.

Respectfully submitted,

THOMAS ASSOCIATES, INC.

(These minutes were reviewed by Legal Counsel prior to circulation.)

PB/rej  
Hei  
6/21/19  
7/1/19