



TFH | LEGAL

Georgia's oldest and only full-service beverage-alcohol practice

"We strive to give more in value than we take in payment."

The attorneys at Taylor, Feil, Harper & Lumsden, P.C. ("TFH") have over 100 years of combined hospitality and beverage-alcohol industry experience. Since its inception in 1978, the full-service commercial firm has had a heavy focus on the hospitality industry and, more specifically, the beverage-alcohol industry.

The beverage-alcohol industry is highly regulated and governed by a complex web of laws from multiple, intersecting jurisdictions. We help individuals and companies navigate this gauntlet with care, foresight, and precision to protect them from mishaps and position them for success.

We have been a leader in this practice area for nearly 40 years. We are regularly asked by government officials, legislators, and trade organizations to explain the ins and outs of the industry.

Ultimately, our goal is to give our clients more in value than we take in payment. We avoid the highly-leveraged law firm model adopted by some firms. Instead, we provide our clients with hands-on service by experienced attorneys who are responsive and accessible, and who work shoulder to shoulder with our clients to meet their needs and goals.

Our beverage-alcohol practice encompasses all phases of operations, including company structuring and governance; licensing and permitting; franchise regulation and distribution; trade practices regulation; promotions regulation (including regulation of point of sale materials and consumer specialty advertising); brand and label regulation; trademark; taxation (including excise taxes and sales-and-use taxes); importation; and related real estate, leasing, and landlord-tenant matters.

We also handle related federal and state court litigation such as constitutional and antitrust challenges to the three-tier system for regulation of alcoholic beverages.

We are Georgia's only full-service beverage-alcohol practice.

- Member of the Georgia Restaurant Association
- General Counsel to, and Allied Trade Member of, the Georgia Craft Brewers Guild
- Member of National Conference of State Liquor Administrators
- Member of National Association of Liquor Compliance Professionals
- Member of National Association of Alcoholic Beverage Licensing Attorneys
- Member of the Brewers Association



Georgia Restaurant Association Restaurant Legal Savings Program

By enrolling in the Restaurant Legal Savings Program, TFH becomes your company's legal department at greatly reduced rates. Avoiding the highly-leveraged law firm model adopted by some firms, TFH is uniquely positioned to service your company's legal needs with hands-on service by experienced attorneys who are responsive and accessible, and who work shoulder to shoulder with you to meet your needs and goals.

Our standard partner rates range from \$350 - \$460 per hour, and our associate/of counsel rates range from \$200 - \$300 per hour. Under the Restaurant Legal Savings Program, however, the client will pay reduced hourly rates.

Start-up Business Plan

The Start-up Business Plan is available only to businesses-in-planning, and it includes flexible payment options and is valid through the first 12 months following commencement of operations.

Level	Partner/Of Counsel Rate	Assoc. Rate		Retainer
Start-up	\$275/h	\$185/h		\$0

Established Business Plan

The Established Business Plan is for businesses that have been operating for longer than 12 months.

Level	Partner/Of Counsel Rate	Assoc. Rate		Retainer
Established	\$275/h	\$185/h	<i>against a</i>	\$5k

The firm would charge against the retainer for any work performed on behalf of the client. The firm would send detailed invoices reflecting each task and the time spent to complete such task. The client would be expected to replenish the retainer amount when it falls below \$1k.

For, both, the Start-up Plan and the Established Plan flat-fee arrangements are available for certain tasks including, but not limited to, corporate formation/governance, licensing/permitting, trademarks, and certain contracts. Flat fee schedule enclosed herein.



Types of legal services included in the Restaurant Legal Savings Program:

- **Corporate**, *e.g.*, choice of entity, formation, governance, buy-sell agreements, mergers and acquisitions.
- **Litigation**, *e.g.*, trademark litigation, premises liability, notice of intention to change wholesaler proceedings, real estate litigation, etc.
- **Employment**, *e.g.*, confidentiality agreements, non-compete agreements, wage and hour advice, employee policies.
- **Regulatory**, *e.g.*, licensing and permitting, renewals, franchise, trade practices, promotions, brand and label, taxation.
- **Securities**, *e.g.*, private placements, private equity transactions, bridge financing, creative debt financing.
- **Real Estate**, *e.g.*, drafting, negotiating, and reviewing commercial leases; property acquisition.
- **Contracts**, *e.g.*, distribution agreements, manufacturing agreements, equipment rental or lease agreements.
- **Intellectual Property**, *e.g.*, trademark searches and registrations, strength of mark analyses, copyright.

Why would we offer such a program?

First, we believe in transparency and candor. We aren't trying to be sneaky. We believe that the Restaurant Legal Savings Program concept helps, both, the client and the firm.

Most companies have many loose ends in need of tying up. It is our belief that a company, having already provided a retainer, will be much more likely to utilize services offered by the firm, thereby proactively and preemptively taking steps to better position itself while also generating revenue for the firm.

And, our Start-up Plan allows companies in the early stages of development to obtain our most significantly reduced rates and gain access to crucial legal advice on the front-end, while not having to allocate much needed start-up funds to a retainer requirement.

* You are hereby notified that, unless an express written agreement is reached between you and Taylor, Feil, Harper & Lumsden, PC regarding the specific terms of engagement, no attorney/client relationship is created by virtue of this message, its contents, or any enclosures, and you may not rely upon this message for any purpose, including for the purpose of obtaining legal advice.



*** Company Formation ***

Matter/Scope	Cost
Business Structure and Strategy: Initial general review, analysis, and discussion with client concerning business structure and choice of entity and tax status election (<u>client to coordinate further with accountant of choice to make final choice of entity/tax status election</u>)	\$275
Entity Formation/Organization: Reserve Company name (if needed); Prepare/File Articles of Organization/Incorporation with GA Secretary of State; Prepare Organizational Consents (e.g. Organizer/Incorporator and Manager/Director or Member); Prepare Bylaws for any corporation	\$550
Entity Organization: Prepare template Founder Subscription Agreement for Units/Stock (whether Non-Restricted or Restricted (i.e. reverse vesting)) with assignment of work product	Non-Restricted \$275 Restricted \$825
Entity Governance: Prepare Summary of Operating/Shareholders Agreement (<i>MULTI-OWNER ONLY</i>)	\$550
Entity Governance: Prepare Operating Agreement (if multi-owner, based on final Summary of Operating Agreement) (<i>LLC ONLY</i>)	Single Owner \$550 Spousal \$750 Multi-Owner \$1,500
Entity Governance: Prepare Shareholders Agreement (based on final Summary of Shareholders Agreement). (<i>MULTI-OWNER ONLY</i>) (<i>CORPORATION ONLY</i>)	\$1,500
Amend/Restate Articles: Prepare/File Articles of Amendment/Restatement with GA Secretary of State (i) for name change (<i>EITHER</i>), (ii) to add manager-managed provision (<i>LLC ONLY</i>) and/or (iii) to change capital structure to add non-voting and/or preferred Stock (<i>CORPORATION ONLY</i>); Prepare Consents approving same (e.g. Director/Manager and Shareholder/Member) (<i>IF APPLICABLE</i>)	\$275
Conversion From LLC to Corporation/Corporation to LLC: Prepare/File Certificate of Conversion with GA Secretary of State; Prepare Plan of Conversion (<i>ONLY IF CONVERTING FROM CORPORATION TO LLC</i>); Prepare Consents approving same (e.g. Director/Manager and Shareholder/Member) (<i>IF APPLICABLE</i>) (<i>SEE ABOVE FOR ADDITIONAL ITEMS NEEDED FOR NEW CORPORATION OR LLC IN ADDITION TO CONVERSION DOCUMENTS</i>)	\$825
Preferred Units/Stock: Prepare Unit/Stock Rights, Preferences and Designations for special class of investor/owner Units/Stock (<i>IF APPLICABLE</i>)	\$550
Owner Loan: Prepare Template Promissory Note to evidence any owner loan (whether Demand or Term) (whether unsecured or secured by Company assets) (<i>IF APPLICABLE</i>)	Unsecured \$825 Secured \$1,100
Owner Guaranty: Prepare Template Guaranty to evidence any owner guaranty of any Company obligation(s) (whether full or exculpated) (<i>IF APPLICABLE</i>)	Full \$825 Exculpated \$1,100
Georgia UCC Financing Statement: Prepare/File UCC Financing Statement in GA to perfect any security interest granted by Company (<i>IF APPLICABLE</i>)	\$275
Notice of Incorporation: Prepare and coordinate publication of Notice of Incorporation in local newspaper (<i>CORPORATION ONLY</i>)	\$275
Minute Book: Coordinate obtaining minute book with seal and ownership certificates; Prepare Founder Unit/Stock certificates (<i>REQUIRED FOR CORPORATION; OPTIONAL FOR LLC</i>)	\$275
Registered Agent: Service as Registered Agent for Company with Georgia Secretary of State	NO CHARGE
Typical Total Flat Fees Range (<i>PLUS ADDITIONAL DISCOUNTED HOURLY CHARGES @\$275 PER HOUR FOR FURTHER DISCUSSIONS AND/OR EDITS AS NEEDED</i>)	\$3,700-\$5,075



*** Alcohol Regulatory ***

Matter/Scope	Cost
Site Due Diligence: Identify applicable zoning requirements, and determine compliance/non-compliance with same; identify applicable distance requirements under respective alcohol laws, and determine compliance/non-compliance; facilitate alcohol survey of site, if applicable; review and/or advise on zoning and licensing contingencies in letter of intent, lease, or purchase agreement.	Hourly/Capped Fee possible – to be negotiated
State and Local Alcohol Licenses: Identify requirements for State and local jurisdiction alcohol licenses and advise on compliance with same; assemble items for State and local license applications, and finalize same for filing; file application(s) with State and local jurisdiction; attend any required premises inspection(s); respond to follow-up requests from State and local jurisdiction regarding application(s).	\$3,500 – 6,000 (varies depending on local jurisdiction)
Renewals: Assemble items for license renewal, finalize same for filing, and file with State and local jurisdiction.	\$500
Food Service Permits: Assemble items for food service permit, finalize same for filing, follow up with regulators regarding same; file with county department.	\$750-1,250
Business Licenses: Identify requirements business licenses and advise on compliance with same; assemble items for business license applications, and finalize same for filing; file application local jurisdiction; respond to follow-up requests from local jurisdiction regarding application.	\$550
Promotions/Advertising/Marketing: Review and advise on company promotions, advertisements, and/or marketing campaigns to ensure compliance with respective laws, rules, and regulations.	Hourly/Capped Fee possible – to be negotiated

*** The above-referenced flat-fees are exclusive of application filing fees. The above-referenced flat-fees include reporting four principals of the company. Each additional principal that must be reported costs \$500 (total, not per jurisdiction).**



*** Intellectual Property ***

Matter/Scope	Cost
Preliminary Search: Perform knock-out search of federal and select state trademark registries; provide informal summary of results.	\$325 per mark Volume Search Discount: 3 marks: \$275 per mark 5 marks: \$225 per mark > 5marks: TBD
Comprehensive Search: Analyze comprehensive search results from search firm and prepare an abbreviate opinion regarding availability of mark for use and registration	\$1,500 per mark (\$750 legal fee plus \$750 trademark search specialist)
U.S. Trademark Application: Prepare and submit trademark application to United States Patent & Trademark Office	\$450 for the first class \$75 for each additional class (filing fees range from \$225-275 per class)



*** Securities/Capital Raise ***

Matter/Scope	Cost
Initial general review, analysis, and discussion concerning offering and securities laws	\$275
Prepare Cover Sheet and Table of Contents for Offering Materials (“OM”)	\$275
Prepare template Prospective Offeree Confidentiality Agreement for OM	\$275
Prepare general Notices and Disclaimers including securities laws legends for OM	\$275
Prepare Private Placement Memorandum describing offering and coordination for OM	\$550
Prepare general Risk Factors and Special Considerations as part of securities disclosures for OM	\$550
Prepare template Investor Questionnaire for OM (accredited or sophisticated investor qualification & alcohol beverage law requirements and limitations screening)	\$275
Prepare template Investor Subscription Agreement for OM	\$275
Prepare template Investor Joinder Agreement to Operating/Shareholders Agreement for OM	\$275
Review and provide initial comments on client-prepared Business Plan to be included in OM for securities law purposes and structure and organization purposes	\$275
Review and provide initial comments on client-prepared Business Plan to be included in OM for alcohol beverage regulatory purposes	\$275
Prepare Unit/Stock Rights, Preferences and Designations for special class of investor Units/Stock for OM (<i>IF APPLICABLE</i>) (<i>FORMATION/ORGANIZATION MAY ALREADY INCLUDE</i>)	\$550
Prepare Template Investor Term Promissory Note for OM if debt offering instead of equity offering (<i>IF APPLICABLE; IN LIEU OF SUBSCRIPTION AGREEMENT AND JOINDER AGREEMENT IF ONLY DEBT OFFERING</i>)	\$550
State securities law review and research (for each state in which an investor resides) (<i>NO CHARGE FOR GEORGIA</i>) (<i>IF APPLICABLE</i>)	\$275 per State
Coordinate and/or file Invest Georgia Exemption Form (GA crowdfunding) (<i>IF APPLICABLE</i>)	\$137.50
State securities law initial filing(s) for States other than Georgia (<i>IF APPLICABLE</i>)	\$550 per State
Federal securities law initial filing (i.e. Form D) (<i>IF APPLICABLE</i>)	\$550
Review and provide initial comments on client-prepared pro forma financials or projections to be included in OM (<i>OPTIONAL</i>)	\$275
Review and provide initial comments on client-prepared Private Placement Memorandum (<i>IF USE CLIENT VERSION INSTEAD OF TFH VERSION</i>)	\$550
Create PDF of bundled Offering Materials with bookmarks (<i>OPTIONAL</i>)	\$275
Typical Total Flat Fees Range (<i>PLUS ADDITIONAL DISCOUNTED HOURLY CHARGES FOR FURTHER DISCUSSIONS AND EDITS AS NEEDED</i>)	\$4,125-\$5,225



*** Misc. Contracts ***

Matter/Scope	Cost
Non-disclosure Agreement: Prepare non-disclosure/confidentiality agreement for use with third parties.	\$275
Food/Beverage Management Agreement: Prepare management agreement for use with third-party management company; discussions with client regarding same.	Hourly/Capped Fee possible - to be negotiated

*** Real Estate/Leasing ***

Matter/Scope	Cost
Letter of Intent (if provided by Client): General review and analysis of Letter of Intent; provide feedback and suggestions regarding same.	\$550
Letter of Intent: Prepare draft Letter of Intent, and discussion with Client regarding same.	\$750
Initial Lease Review and Comments: General review and analysis of proposed lease; provide feedback and suggestions regarding same.	\$750

*** Employment ***

Matter/Scope	Cost
Employment and Protections or Restrictions: General review, analysis, and discussion regarding employer-employee relationship and protective or restrictive covenants prior to drafting documents	\$275
Employment Agreement and Restrictive Covenants Agreement: draft offer letter, employment agreement, and restrictive covenant agreement.	\$825
Employee Handbook: Prepare customized employee policies and handbook	\$1,250 - \$2,500



+ Fees are only for the items specifically identified and are generally based on the information we have been provided to date. If additional matters are addressed such as trademark and/or licensing matters, additional fees will be incurred and will be discussed separately.

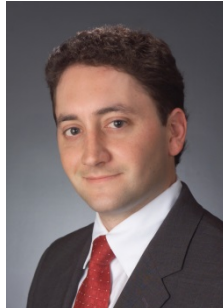
++Flat fees exclude any required filing fees, publication costs, or other out-of-pocket costs or expenses payable to third parties. Fees include preparation of initial drafts to the extent indicated based upon advance discussions with client and are based upon efficient client feedback and response, but do not include revisions required due to any changed or new position of client or third parties from initial indication given to us prior to preparation of initial drafts. Fees do not include negotiations with investors or third parties or their attorneys and revisions to items associated with such negotiations or other similar variables which cannot be precisely predicted at this time. Fees do not include any required filing fees or out of pocket expenses (except as otherwise indicated above). Fees for excluded or additional matters will be based upon time required to be devoted to such matters, with fees being a product of professional time devoted and applicable hourly rate unless another fee structure is agreed upon in advance.



OUR BEVERAGE-ALCOHOL TEAM



**D. Taylor Harper: Chair, Beverage-Alcohol Practice
Shareholder**



Mr. Harper's practice focuses primarily on regulatory compliance and litigation in the beverage-alcohol industry. Specifically, he focuses on assisting supply-tier companies, e.g., breweries, distilleries, wineries, etc., companies on the wholesale tier, and retail-tier companies, e.g., restaurants, hotels, package stores, etc., in administrative, regulatory, and litigation matters at the federal, state, and local levels.

The beverage-alcohol industry is highly regulated and governed by a complex web of laws from multiple, intersecting jurisdictions. In his regulatory compliance practice, Mr. Harper helps individuals and companies navigate this gauntlet with care, foresight, and precision to protect them from mishaps and position them for success. On the litigation side, he uses his industry expertise to achieve the best possible solution for his clients, whether through trial or negotiated resolution.

Mr. Harper has been neck-deep in the beverage-alcohol industry for the past few years, and the firm has been a leader in this practice area for nearly 40 years. He is regularly asked by government officials, legislators, and trade organizations to explain the ins and outs of the industry. He has presented at multiple conferences, such as the Annual Conference of the National Conference of State Liquor Administrators and the Annual Southeastern Craft Brewers Symposium.

Mr. Harper's beverage-alcohol practice encompasses licensing and permitting, franchise regulation (including proceedings concerning notices of intention to change wholesalers), trade practices regulation, promotions regulation (including regulation of point of sale materials and consumer specialty advertising), brand and label regulation, trademark, taxation (including excise taxes and sales-and-use taxes), importation, and related real estate, leasing, and landlord-tenant matters. The firm also handles related federal and state court litigation such as constitutional and antitrust challenges (such as Commerce Clause and Sherman Act) to the three-tier system for regulation of alcoholic beverages, and constitutional challenges to differential taxation of imported alcoholic beverages (such as Commerce Clause and Import Export Clause).

"Ultimately, my goal is to give my clients more in value than I take in payment," says Mr. Harper.

Outside of legal work, Mr. Harper teaches a beverage-alcohol law course at the Georgia State University College of Law. He serves as the Chairman and President of Maji Mazuri USA, a non-profit organization helping to alleviate poverty in the Mathare Valley slum located in Nairobi, Kenya. He is a member of, and serves on the board of, the Rotary Club of Buckhead. He is a graduate of Leadership Buckhead and currently serves on its board of directors. More than anything, he enjoys spending time with his wife, Meredith, and their four children.



C. David Lumsden Shareholder



David Lumsden graduated from Emory University School of Law with distinction (in the top 10% of his class) in 1992. At Emory law school, David received a three year full tuition merit scholarship, was a member of the Emory Law Journal, and received numerous academic awards, including American Jurisprudence Awards and the Order of the Coif. David also obtained his undergraduate degree in accounting (B.B.A.) from Emory University School of Business, where he graduated with high distinction in 1989. At Emory business school, he also received several honors, including the Beta Gamma Sigma Honor Society (highest recognition for business students) and the Alpha Epsilon Upsilon Honor Society.

David's practice focuses primarily on representing and advising privately-held businesses of all types and sizes (primarily middle market businesses) and entrepreneurs, as well as senior executives and other key employees of both privately-held and publicly-traded businesses. He assists businesses (and their owners) in all phases of their operations, including start-up and structuring (such as C and S corporations and limited liability companies), raising capital or other funding (such as private placements, venture capital, and bank loans), negotiating and implementing contracts of all types (such as employment agreements, incentive arrangements, buy-sell agreements, distribution agreements, and confidentiality, non-solicitation and non-competition agreements), business and asset acquisitions and divestitures (such as asset and stock transactions and taxable and tax-deferred mergers and reorganizations), joint ventures, and facilitating exit strategies, whether through a sale or merger or through internal succession planning.

David also assists executives and key employees in negotiating employment agreements and equity and non-equity incentive arrangements, as well as separation and severance arrangements. He advises them in the areas of compensation and benefits, duties, post-employment restrictions and severance packages.

David strives to facilitate both the business and legal interests of his clients. David's cross-training and experience in many business and transactional areas, including mergers and acquisitions, securities, tax, employment, and restrictive covenants, enable him to efficiently handle numerous issues for his clients. He knows when to work with professionals in other areas, such as specialty legal, tax, and accounting areas, if and when his clients' interests will be better served by doing so.



**Lisa F. Harper
Shareholder**



Lisa is a native of Atlanta and received her law degree, with honors, from Georgia State University in 1991. At GSU, Lisa was an associate editor and special staff to the managing editor of the Georgia State Law Review, and received American Jurisprudence Awards in litigation and Corporations II. She received GSU College of Law academic scholarships from 1988-1991 and was a member of Delta Theta Phi.

As to specific areas of expertise, Lisa has developed particular knowledge and skills in areas of law including but not limited to: Real Estate, Employment, Commercial Leasing, Commercial Lending, Business Contracts, and Business Partner and Shareholder Issues.

Due to her client needs and the nature of the areas of law in which she focuses, Lisa's practice in most of these areas has both litigation (as well as litigation prevention) and transactional aspects. For example, a substantial portion of Lisa's practice is related to commercial leasing. In that practice, Lisa reviews, drafts and negotiates commercial leases, as well as litigates or otherwise resolves disputes involving commercial leases.

In her employment practice, Lisa again both drafts documents such as offer letters, employment agreements, severance agreements and employee handbooks, as well as handles the litigation side in which employment claims are asserted or threatened. As part of this practice, Lisa encourages claim avoidance by offering a variety of services, including but not limited to a general review of client practices and/or lunch and learn type legal overview presentations.

Lisa has been rated "AV Preeminent" by the peer review rating system of Martindale-Hubbell Law Directory and has received the Martindale Hubbell Top Rated Lawyer Award in Labor and Employment.

Lisa most enjoys, however, developing long term relationships with her clients and becoming a partner with them in furthering their interests.



Terry S. Bailey
Senior Attorney



Terry Bailey's practice focuses on beverage-alcohol licensing and regulatory compliance. In this role, Terry assists clients in navigating the local, state and federal statutes and regulations that govern the production, distribution and sale of alcoholic beverages. With his experience and expertise in dealing with regulatory authorities, Terry provides clients with top notch representation throughout the beverage-alcohol licensing process.

Born and raised in Atlanta, Terry began his career with government positions with the City of Atlanta, the Office of the Fulton County Attorney, and later, the Georgia General Assembly. In 2013, Terry was appointed by the Mayor of Atlanta to the City's Zoning Review Board, where he served as a board member for two years. While serving Atlanta on the Zoning Review Board, Terry was afforded the opportunity to impact hundreds of developments while making recommendations to the Zoning Committee of City Council on pending re-zoning and special use permit applications.

As Terry's knowledge of government affairs deepened, he took a position with The Hilliard Firm, a boutique firm, focused on beverage-alcohol licensing, government affairs, public policy and land use and zoning. While at The Hilliard Firm, Terry led the beverage-alcohol license division of the firm, developing a niche for representing hotels, restaurants, convenience stores, clubs, and other businesses in the hospitality industry. Terry also lead the firm's Lottery Compliance Division, while representing the largest gaming route operator in the State of Georgia.

Terry later developed a successful solo practice representing clients with beverage-alcohol license matters in jurisdictions throughout the Metropolitan Atlanta area. In addition, his practice focused on zoning and land use law as well as regulatory compliance. In those advocacy roles, Terry was responsible for completing due diligence investigations associated with potential development sites, preparing and submitting applications seeking certain entitlements, working with government officials to ensure the review process for client's requests were prompt and efficient and, where applicable, representing clients in administrative hearings and other public forums where specific requests were vetted.

Similar to his days as a standout athlete in college, Terry relies on his character, persistence and teamwork mentality to thrive in pressure situations. Terry recognizes that the strength of the team and the strength of the individual are inseparable. With this client-centered approach Terry continues to bring indispensable value to every engagement.



**Max Hess
Of Counsel**



Upon graduation from the Cornell Law School where he served as managing editor of the Cornell International Law Journal, Max began practicing in New York with Chadbourne & Parke, a large international firm. He took a leave of absence when selected by the German Academic Exchange Service (Deutscher Akademischer Austauschdienst ("DAAD")) to participate in a year-long program in Germany for foreign attorneys sponsored by the Ministry of Justice of North Rhine/Westphalia. At the program's end, he practiced with Bruckhaus Kreifels Winkhaus & Lieberknecht (now Freshfields Bruckhaus Deringer) in Düsseldorf before resuming practice with Chadbourne. Later, he left private practice to serve as law clerk, in Texas, for two years to the Hon. Sam D. Johnson of the United States Court of Appeals for the Fifth Circuit. With the clerkship concluded, he resumed private practice.

His administrative and regulatory law practice has concentrated on matters pertaining to the alcoholic beverages and telecommunications industries. Typical matters include the following:

- Defense against constitutional and antitrust challenges to the three-tier system for regulation of alcoholic beverages; see, e.g., *Manuel v. State of Louisiana*, Office of Alcohol and Tobacco Control, 982 So.2d 316, 2008 WL 1902437 (La. App. 3d Cir. 2008)
- Defense of manufacturer and wholesaler of alcoholic beverages against cease-and-desist order issued under the franchise system for alcoholic beverages
- Representation of wholesaler of alcoholic beverages against notice of intention to change wholesalers
- Lawsuits bringing constitutional challenges to differential taxation of imported alcoholic beverages
- Judicial review of agency orders concerning the telecommunications industry
- Representation of licensees, at the Federal, State, and local levels, at all tiers (distilleries; wineries; breweries; importers; brokers; wholesalers; retail package stores such as liquor stores, wine shops, and convenience stores; and on-premises consumption establishments such as restaurants, convention centers, and hotels) of the system for regulation of alcoholic beverages to ensure licensing and regulatory compliance generally



**Chase E. Scott
Of Counsel**



Chase focuses his practice on domestic and international trademark law, specifically selection and clearance, prosecution, oppositions, enforcement, and litigation. He also has developed strategies for helping established brands avoid genericide through education and enforcement. He has a wealth of experience representing clients in the beverage-alcohol industry with respect to brand protection. In addition, Chase concentrates on technology law, assisting clients with internet and domain law issues and counterfeiting enforcement.

Chase has been published eight times on issues concerning technology, the internet, and the impact of advancements in these areas on the legal community. These articles have appeared in such publications as the Georgia Bar Journal, the Florida Bar Journal, the Journal of Internet Law, the World Jurist Association – Law/Technology Quarterly, and numerous American Bar Association publications. Combined, Chase's co-authored articles have been distributed to over 250,000 attorneys worldwide.



Irene Jean-Brice
Paralegal and Licensing Specialist



Irene is a Paralegal and Office Coordinator for the Firm. Irene has over 18 years' experience in the legal industry. Although Irene provides paralegal services in all of the Firm's practice areas. Her primary focus is in assisting attorneys in connection with beverage alcohol regulatory matters

In her spare time, Irene enjoys traveling, cooking, and spending time with her husband and two children.



Candi Canty
Paralegal and Licensing Specialist



Candi is a Paralegal for the Firm. Prior to joining the Firm, Candi's career included work for several years as a paralegal in the legal industry. In addition, Candi has also served as a mortgage loan officer and compliance coordinator for financial institutions, a call center administrator and as a Quartermaster active duty service member in the U.S. Army. Although Candi provides paralegal services in all of the Firm's practice areas, her primary focus is in assisting attorneys in connection with beverage alcohol regulatory matters.

Among other things, Candi enjoys spending time with her son and traveling.



Mitch J. Funk
Intern



Mitch is an intern assisting the Beverage Alcohol group while also learning more about the attorney's role in the industry.

Born in Northern Virginia, and raised in Tampa, FL, Mitch has gone all of the Southeast in pursuit of his education, graduating from Auburn University with a Bachelor's of Music Education in 2015. While at Auburn, Mitch had the pleasure to participate in the Auburn University Marching band, working as a section leader for two years. After graduating, he worked for two years as a band director in rural Alabama for children below the poverty line. The kids striving to learn and become better at their instruments are what ultimately led Mitch to Law School, where he knew he could be one-on-one with individuals who may just have dreams to follow.

Going into his 3rd year of law school at Georgia State University College of Law, Mitch has focused on issues important to small business, such as land uses regulation, as well as, corporate formation. Mitch is involved with both the Moot Court and Student Trial Lawyers Association teams, where he has been lucky to compete and travel, all while working on his advocacy skills in the courtroom. Previous to working here, Mitch was fortunate enough to intern with the Clayton County Public Defender's office, where he got hands on experience with criminal procedure and individual clients.

Mitch currently resides in Atlanta, GA with his fiancée, Lauren. When not working on the legal side of craft beer, Mitch likes to visit craft breweries themselves, to learn the science, business, and art of beer making. You can likely find him sitting in a Georgia brewery, playing board games with his friends on any given weekend.