

2024 PINNACLE OF EXCELLENCE AWARD REQUIREMENTS, QUESTIONS, AND NOMINATION INSTRUCTIONS

AWARD REQUIREMENTS - INDIVIDUAL ACHIEVEMENT AWARDS

• INDIVIDUAL: Maintenance Supervisor of the Year - Individual Site

This award recognizes a maintenance supervisor that has demonstrated outstanding efforts and contributions to their property. This individual oversees staff at one location or community and has spent at least 80% of their time over the last 12 months in their maintenance supervisor role.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

DISCLAIMER: Must answer QUESTIONS ONLY; No video submissions allowed for INDIVIDUAL ACHIEVEMENT AWARDS

• INDIVIDUAL: Regional Maintenance Supervisor of the Year

This award recognizes a regional maintenance supervisor that has demonstrated outstanding efforts and contributions to their portfolio. This individual oversees a multi-site portfolio and has spent at least 80% of their time over the last 12 months in their regional maintenance supervisor role.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Maintenance Individual of the Year

This award recognizes an onsite maintenance professional who has demonstrated outstanding efforts and contributions to their community.

Examples are those who qualify for this award have titles like Service Technician, Groundskeeper, Housekeeper, Maintenance Technician/Associate, Porter, etc. (these are non-lead positions).

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Leasing Professional of the Year

This award recognizes a leasing professional who has demonstrated outstanding efforts and contributions to their property. This individual must be an onsite leasing professional who has spent at least 80% of their time over the last 12 months performing leasing.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Assistant Manager of the Year

This award recognizes an assistant manager who has demonstrated outstanding efforts and contributions to their property. This individual must be an onsite assistant manager who has spent at least 80% of their time over the last 12 months performing assistant management type duties.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

DISCLAIMER: Must answer QUESTIONS ONLY; No video submissions allowed for INDIVIDUAL ACHIEVEMENT AWARDS

- INDIVIDUAL: Community Manager of the Year Up to 200 Units
- INDIVIDUAL: Community Manager of the Year Over 201+ Units

This award recognizes an apartment community manager that has demonstrated outstanding efforts and contributions to their property. This individual must be an apartment community manager. If the nominee's job description is to lead and manage more than one community, he or she is eligible if he or she is the sole manager at those communities and not a property or portfolio supervisor.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Regional Manager of the Year

This award recognizes a regional manager (or similar title) that has demonstrated outstanding efforts and contributions to their communities. This individual must manage a portfolio of <u>AT LEAST 4</u> apartment communities to be considered a regional manager for this award.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Rookie of the Year - Maintenance

This award is an opportunity to recognize a maintenance team member (any maintenance position) who has excelled in their first year of industry employment and demonstrated a strong potential for long-term success in property management. This person must have less than one years' experience in property management.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Rookie of the Year - Office

This award is an opportunity to recognize an onsite office team member (any office position) who has excelled in their first year of industry employment and demonstrated a strong potential for long-term success in property management. This person must have less than one years' experience in property management.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Support Role Person of the Year - Corporate Office or Property

This award is an opportunity to recognize a support role team member has excelled in their position in the corporate office or on property. Position titles may include Administrative/Admin, Training/Development, Compliance, Marketing, Customer Experience, Accounting, Legal, IT, and Operations.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Supplier Professional of the Year

This award recognizes a supplier/vendor professional who best exemplifies the characteristics of professionalism, service, and expertise in our industry and partners with properties and stakeholders within property management.

The winner will be determined by an experienced industry panel based on the criteria each candidate submits from the pre-determined questions in essay form.

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• INDIVIDUAL: Property Volunteer of the Year

This award recognizes a property management individual who best exemplifies the characteristics of a committee volunteer and leader at GIAA. This individual will have gone above and beyond expectations in their role as a volunteer.

The winner will be chosen by the GIAA Executive Director.

THERE ARE NO QUESTIONS FOR THIS CATEGORY

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The winner will be chosen by the GIAA Executive Director.

THERE ARE NO QUESTIONS FOR THIS CATEGORY

AWARD REQUIREMENTS - TEAM/PROPERTY AWARDS

• TEAM/PROPERTY: Affordable Community of the Year

The Affordable Community of the Year Award represents the very best in the apartment housing industry. This award recognizes excellence in a range of rental property styles, sizes, and ages. Service is a very important component of this award, service to the resident, and service to the community. Community must be a member in good standing to be eligible for this award.

The winner will be determined by an experienced industry panel who will read a written submission of the nominee's community regarding excellence, service, and any collateral materials as submitted by nominee. Please see detailed instructions in the "HOW WILL NOMINATIONS & JUDGING WORK" below.

DISCLAIMER: If you are submitting a video and it exceeds the maximum allowable file size (250 MB) please UPLOAD your file to WeTransfer.com and note in the FIRST QUESTION you have SUBMITTED a VIDEO via WeTransfer.com. The email address to SHARE the file with is ae@thegiaa.com. Please title your file as the following "AWARDNAME_PROPERTYNAME". For example, if you are submitting for Affordable Community of the Year the file should be named as such: "AffordableCommunity_ABCPropertyName". If you have any questions, please reach out to GIAA Staff at ae@thegiaa.com.

• TEAM/PROPERTY: Community Amenities - Pre 2020 Construction

This category recognizes a property that has the best amenities that provide entertainment and/or all-around value built before 2020.

The winner will be determined by an experienced industry panel who will read a written submission of the nominee's community regarding excellence, service, and any collateral materials as submitted by nominee. Please see detailed instructions in the "HOW WILL NOMINATIONS & JUDGING WORK" below.

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• TEAM/PROPERTY: Community Amenities - New Construction After 2020

This category recognizes a property that has the best amenities that provide entertainment and/or all-around value in new construction built after 2020.

The winner will be determined by an experienced industry panel who will read a written submission of the nominee's community regarding excellence, service, and any collateral materials as submitted by nominee. Please see detailed instructions in the "HOW WILL NOMINATIONS & JUDGING WORK" below.

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• TEAM/PROPERTY: Community Crisis Response of the Year

The Community Crisis Response of the Year Award recognizes an apartment community that effectively managed a one-time crisis or ongoing critical issue within their community during 2023 through June 30, 2024. Community must be a member in good standing to be eligible for this award.

The winner will be determined by an experienced industry panel who will read a written submission of the nominee's community regarding excellence, service, and any collateral materials as submitted by nominee. Please see detailed instructions in the "HOW WILL NOMINATIONS & JUDGING WORK" below.

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TEAM/PROPERTY: Best Marketing Campaign

The Best Marketing Campaign represents the very best in marketing in the apartment housing industry in the past year. This award recognizes excellence in a specific campaign carried out by a community.

The winner will be determined by an experienced industry panel who will read a written submission of the nominee's community regarding excellence, service, and any collateral materials as submitted by nominee. Please see detailed instructions in the "HOW WILL NOMINATIONS & JUDGING WORK" below.

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• TEAM/PROPERTY: Curb Appeal

The Curb Appeal Award represents the community with the very best overall appearance in the apartment housing industry. This award recognizes cleanliness, overall condition of the property's grounds, and appeal to a prospect / resident on any given day.

The winner will be determined by a group of judges who will "drive" the community on an unannounced date in the month of October/November (2024) and score the community based on the description above.

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- TEAM/PROPERTY: Community of the Year Up to 200 Units
- TEAM/PROPERTY: Community of the Year Over 201+ Units

The Community of the Year Award represents the very best in the apartment housing industry. This award recognizes excellence in a range of rental property styles, sizes, and ages. Service is a very

important component of these awards, service to the resident and service to the community. Community must be a member in good standing to be eligible for this award.

The winner will be determined by an experienced industry panel who will read a written submission of the nominee's community regarding excellence, service, and any collateral materials as submitted by nominee. Please see detailed instructions in the "HOW WILL NOMINATIONS & JUDGING WORK" below.

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• TEAM/PROPERTY: New Construction or Rehab Community of the Year

The New Construction or Rehab Community of the Year Award recognizes an apartment community that has opened or rehabbed in the past 18 months (from January 1st, 2023 through June 30th, 2024) and excels in service both to the resident and community. Communities must be a member in good standing with GIAA to be eligible for this award.

The winner will be determined by an experienced industry panel who will read a written submission of the nominee's community regarding excellence, service, and any collateral materials as submitted by nominee. Please see detailed instructions in the "HOW WILL NOMINATIONS & JUDGING WORK" below.

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TEAM/PROPERTY: Resident Activities

Please list and enclose photographs of all resident activities you have hosted from July 1, 2023 through June 30, 2024.

The winner will be determined by an experienced industry panel who will read a written submission of the nominee's community regarding excellence, service, and any collateral materials as submitted by nominee. Please see detailed instructions in the "HOW WILL NOMINATIONS & JUDGING WORK" below.

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• TEAM/PROPERTY: Supplier of the Year

This award will go to the supplier / vendor chosen as being the most exceptional in the past year based on the suppliers nominated. Participation, attendance, and sponsorship contributions will all be factors in determining the winner of this award.

The winner will be determined by the GIAA Board of Directors based on the criteria listed above.

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• TEAM/PROPERTY: Property Management Company of the Year

This award will go to the Property Management Company with the HIGHEST SCORE in all Pinnacle of Excellence categories combined.

Scoring will be as follows:

- PMC Earns One Point FINALIST in Category
- PMC Earn Three Points WINS Category (Winner would be awarded a total of 4 points in Category; 1 FINALIST + 3 WINNER)

THERE ARE NO QUESTIONS FOR THIS CATEGORY

AWARD NOMINATION INSTRUCTIONS

Each year, the Greater Iowa Apartment Association presents the Pinnacle of Excellence Awards ceremony recognizing outstanding achievements in the Rental Housing Industry in Iowa.

Winners of the 2024 Pinnacle of Excellence Awards will receive their awards at our event ceremony on December 6th, 2024. Presenting the awards this year will be our Awards Sponsors.

The 2024 Pinnacle of Excellence Awards highlight best practices and honor the best of the best in the rental housing industry. All the awards promote core values and drivers for change that inspire excellence and leadership that reflect industry best practices.

DEADLINES & KEY DATES FOR NOMINATIONS

- NOMINATIONS Deadline is September 27th, 2024
- NOMINATION SUBMISSIONS Deadline is September 27th, 2024

HOW WILL NOMINATIONS & JUDGING WORK?

PLEASE READ THE FOLLOWING CAREFULLY!

PLEASE NOTE (IMPORTANT): Each nominee should have their own email address! Person nominating must submit the nominees name and email address.

FOR THOSE WHO ARE NOMINATED - INDIVIDUAL

FOR ALL CATEGORIES, <u>PLEASE ANSWER ALL QUESTIONS ANSWERING ALL OF THE QUESTIONS IN THE NOMINATION LINK YOU WILL RECEIVE VIA EMAIL</u>. LAST DAY TO SUBMIT IS SEPTEMBER 27th, 2024. YOUR ANSWERS SHOULD BE UNIQUE TO THE QUESTIONS.

<u>You must answer the questions asked (NO VIDEOS ALLOWED FOR INDIVIDUALS)</u> to be evaluated by one of the outside judges GIAA has committed to work with for 2024's award process.

Scores are ADDED UP from each question (value of each question is 10 points). Highest score wins categories WITHOUT INTERVIEWS NEEDED. The top scores in categories WITH INTERVIEWS will move on to the FINAL QUESTIONS via Zoom. The WINNERS and FINALISTS will be determined by the judge's scoring.

FOR THOSE WHO ARE NOMINATED - TEAM/PROPERTY

FOR ALL CATEGORIES, <u>PLEASE SUBMIT WHAT IS REQUIRED FOR YOUR CATEGORY (i.e. PHOTOS, VIDEOS, COLLATERAL MATERIALS) IN THE NOMINATION LINK YOU WILL RECEIVE VIA EMAIL</u>. LAST DAY TO SUBMIT IS September 27th, 2024.

If You are Nominated – Please answer the question(s) asked AND submit what is being asked to be provided to be evaluated by one of the outside judges GIAA has committed to work with for 2024's award process in written or video form.

For ANY VIDEO SUBMISSIONS or COLLATERAL MATERIALS, the examples below and there for instructional purposes ONLY.

a) **SUBMIT VIDEO A TOUR** of your community HIGHLIGHTING what your team/property was nominated for (EXAMPLES BELOW).

EXAMPLES:

- FOR ANY COMMUNITY OF THE YEAR SUBMIT a video tour of the Community to include curb appeal, leasing office, pool area, amenities, vacant unit, or model
- FOR COMMUNITY AMENITIES SUBMIT a video of all amenities offered
- FOR REHAB / NEW CONSTRUCTION SUBMIT a video tour of the Community to include curb appeal, leasing office, pool area, amenities, vacant unit, or model
- FOR RESIDENT ACTIVITIES / COMMUNITY CRISIS RESPONSE please see below; No video required
- b) **SUBMIT COLLATERAL MATERIALS** of your community HIGHLIGHTING what your team/property was nominated for (EXAMPLES BELOW).

EXAMPLES:

- FOR ANY COMMUNITY OF THE YEAR SUBMIT any images, brochures, flyers, and INCLUDE website URL
- FOR COMMUNITY AMENITIES SUBMIT any images, brochures, flyers, and INCLUDE website URL with link to amenities or amenities page
- FOR REHAB / NEW CONSTRUCTION SUBMIT any BEFORE/AFTER images and INCLUDE website URL
- FOR RESIDENT ACTIVITIES SUBMIT any images from activities, promotional items, brochures, flyers, and any additional relevant information (if applicable)
- FOR COMMUNITY CRISIS RESPONSE SUBMIT written description of COMMUNITY CRISIS RESPONSE any INCLUDE any images or collateral from crisis (if applicable)

Scores are ADDED UP from each section where applicable (value of each question is 10 points). Highest score wins that category.