

# **GFAA Gazette**

August 2022

## GFAA Trade Show: Thursday, September 29

#### GFAA Trade Show: Booths Now Available

Thursday, September 29 | 4-7 PM | Crown Coliseum

#### **Reserve your booth today!**

- Booth are available: \$449
- Prices increase 8/16/22

# Apartment Community & Management Company Teams, and Independent Rental Owners:

Come on out and support your suppliers and vendors as they showcase their skills and products for you!

Bring your business cards, get some swag, enter to win prizes, network and have a great time!

#### Admission is free, but please register in advance.



#### **Reserve Your Booth!**



### **Register at MyGFAA.org**

#### **Meet And Greet With Legislators**

Wednesday, August 17 | 9:30 - 10:30 AM

Join us for a morning chat with your local GFAA legislators! Representatives from Cumberland, Hoke, Moore, Lee, Robeson, and Scotland will be joining us.

This is a free event for GFAA members. We do ask that you pre-register to help us with planning purposes.

#### **Register Here**

#### 8 Things Sales And Leasing Folks Should Stop Doing Now - Webinar

Wednesday, August 24 | 10 - 11 AM

Practically everything about business has changed. And yet, we are still approaching the sales process the way we have in the past.

Join us for this session and hear the 8 sales mistakes that make customers run in the opposite direction, how to prevent them, and what to do instead!

#### **Register Here**

#### The Fair Housing Game: In It To Win It! With Terry Ragland

Wednesday, September 14 | 8:45 AM - Noon

Join us for an unconventional approach to the Fair Housing "game" in this fun and interactive session where attendees will:

- Collaborate with other industry professionals
- Better understand the ins and outs of Fair Housing laws
- Learn ways to steer clear of Fair Housing violations
- Leave more confident in handling tough situations
- Maybe even win a prize or two!

Fair Housing is a must for everyone that works on site, and Supplier members too!

#### **Register Here**

#### Legal Seminar With Will Brownlee

Thursday, October 27 | 9 AM - 4 PM

A full day reviewing a wide variety of legal topics affecting North Carolina landlords, including:

- Evictions: A to Z, including how to anticipate/avoid common resident defenses before filing any eviction
- NC Debt Collection Laws
- Common Landlord Myths -- and how to avoid them
- Discussion of the latest federal and state updates affecting evictions and your rights/obligations as a NC landlord
- Review of other case law precedents and regulatory and legislative changes that impact NC landlords
- As always, as many attendee questions as we can pack into one day

#### **<u>Register Here</u>**

## **Apartment Association of North Carolina**

# Governor Signs HB 607 Into Law, Which Includes An AANC-Requested Legislative Agenda Item

The Apartment Association of North Carolina is excited to announce that on Thursday, July 7, Governor Roy Cooper signed into law HB 607: Various Court Changes. This bill includes a series of provisions that affect the North Carolina court system, including one of AANC's offensive legislative goals for the 2022 short session – requiring summary ejectment training for magistrates.

Effective January 1, 2023, magistrates are now required to receive training on summary ejectment laws as part of their annual 12-hour in-service training. Recognizing that frequent changes affecting landlord tenant law and a lack of consistent interpretation and application across North Carolina's 100 counties impacted AANC's members, AANC began advocating for the inclusion of summary ejectment law as one of the required subjects for annual magistrate training.



#### <u>Read More</u>

#### AANC Leadership Lyceum - Accepting Nominations for 2023

The AANC Leadership Lyceum program is a prestigious education series aimed at identifying, training, and empowering emerging leaders within AANC.

There is no cost to the owner/operator participant for the Leadership Lyceum Program. There is a cost of \$285 for each supplier participant.

Are you interested in being a part of the 2023 AANC Leadership Lyceum? Email info@mygfaa.org.



# April 24-26 | Raleigh Registration Opens December 2022

## National Apartment Association

#### NAA/NAAEI Volunteer Opportunities

Calling all members! The National Apartment Association (NAA) is a member-focused organization, and because your ideas and actions matter, being involved in a committee is a great way to help shape the future of NAA.

This year is more than half over and we are starting to prepare for 2023. Express your interest today by visiting the NAA/NAA Education Institute (NAAEI) Volunteer application.



Please select your committee choices and provide us with the required contact information. NAAEI will forward an additional application upon receipt of your name if you choose a NAAEI committee.

After we receive your information, the following will take place:

- Your contact information and committee requests will be forwarded to the Regional Vice Presidents and Association Executives where you have your primary membership.
- The Regional Vice President(s) will make recommendations on committee assignments.
- If appointed, you will be notified in November and provided information on the committee meetings for 2023.

By submitting your name, you are agreeing to participate on that committee and attend all committee inperson or virtually. Committees will meet during Advocate, Apartmentalize and the Assembly of Delegates inperson.

Please keep in mind we cannot assign everyone to their first choice. Our goal, however, is to make volunteering quick and easy. By volunteering for a committee, you help to strengthen the rental housing industry.

Learn more and apply.

#### NAA Emotional Support Animal & Accessibility Toolkits - Virtual Kickoff

Thursday, August 4 | 1:30 PM

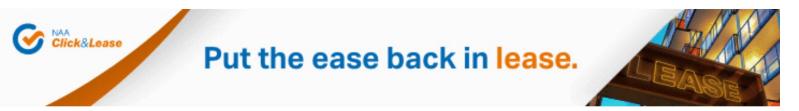
Join NAA for this webinar, as they announce the release of two important, fair housing resources for its members!

Learn more about the 2022 update of the NAA Emotional Support Animal Toolkit and NAA's fair housing resource, the Accessible Design and Construction Toolkit. These toolkits will help you better understand your fair housing responsibilities and stay in legal compliance with the law.

During this session, you will get a sneak preview of:

- NAA's Emotional Support Animal Toolkit: 2022 Edition An e-book that informs industry professionals on their fair housing obligations when an applicant or resident requests an assistance animal and helps housing providers navigate fraudulent requests for emotional support animals.
- NAA's Accessible Design and Construction Toolkit An e-book that educates industry professionals on their fair housing responsibilities which require rental housing providers to keep their physical properties accessible to disabled persons.

#### <u>Register Here</u>



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Contact: Gregg Daniels Sales Representative Email gregg.l.daniels@sherwin.com



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## **FAPS Photo Contest**

Earlier this summer, GFAA hosted a pet photo contest on Facebook raising **\$360** for the Fayetteville Animal Protection Society (FAPS).

80 pictures were counted with a pledge of 1\$/ photo from the GFAA. We couldn't have done this without the support of so many GFAA members and the generous matches from Metro Net and Williams Carpets.

To learn more about FAPS and how you can support the animals, visit <u>GFAA.org/</u><u>MyGFAACares</u>.

# Thank You!





### **\* APARTMENT ASSOCIATION \***

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Click here to engage with our social media:





